# **8floww**The Proposal Deck

backed by











We build customised white-label product for your company

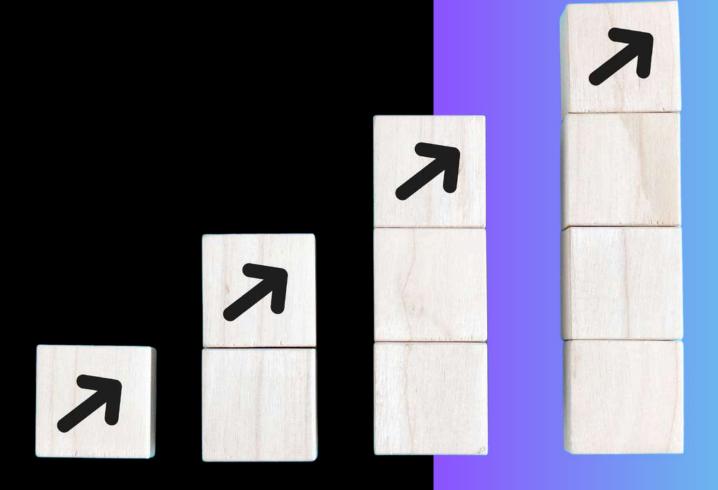




### Delivering Success

50+ 30+
Projects Clients

50+ 10+
Team Members Yrs Experience





### Key Performance Indicators



#### **DEPLOYMENT TIME**

50 % faster deployment time due to the experience and expertise of the team



#### REDUCED SERVER COST

Our In-house server and collaboration with Microsoft decreases the overall cost of using servers for your project



#### ONBOARDING TO DELIVERY

Our speedy onboarding pipeline ensures that you have a smooth and informed experience



### Meet Our Founders





Prakhar Kumar Singh

CO-FOUNDER IIT BOMBAY

Anish Kumar Singh

CO-FOUNDER IIT BOMBAY



### Meet Our Mentors







Prof. Sandeep Kumar

MENTOR IITB PROFESSOR

Prof. Ashirwad Tillu

MENTOR
VP RELIANCE
JIO

Prof. Love Sarin

MENTOR IITB PROFESSOR



### A versatile team

5+

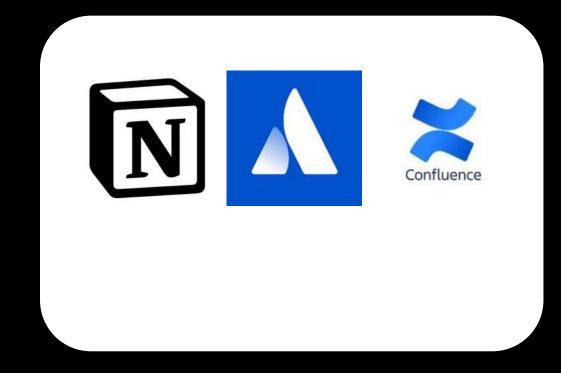
20+

5+

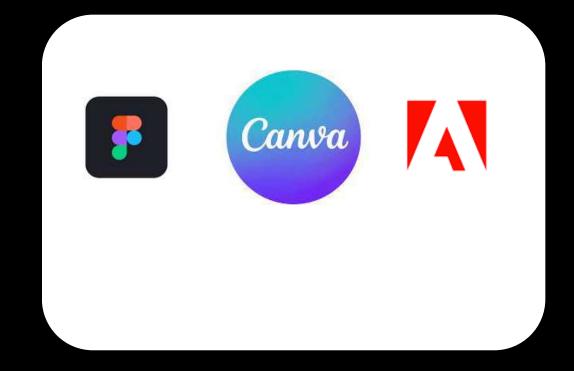
Product Managers

Developers

Designers









### Our Core Products

Made for supercharging your business



#### **HR Management Software**

Manage payroll, geo-location attendance, creation of tasks, leave/work from home, on-field employee tracking and more



#### **Headless Commerce Website**

Websites offering hyperlocation, customisable UI/UX, catalogue creation, shipping, payment, and analytics



#### **Supply Chain Management**

Ecosystem offering live tracking of couriers, truck booking, order management, digital compliance



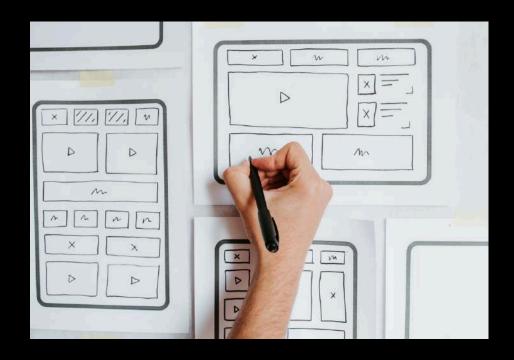
### **Our Core Products**

Made for supercharging your business



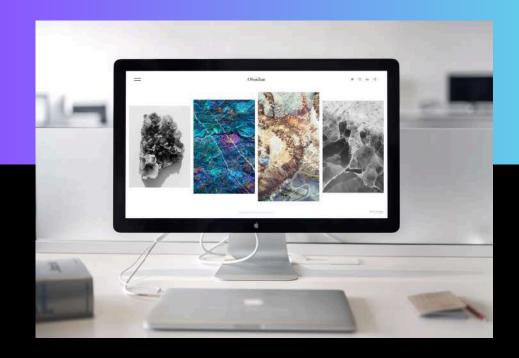
#### **Accounting Software**

Offering features such as General ledger, investment management, budgeting, reports, invoicing, statements preparation



#### **Project Management Software**

All the key resources of any project can be tracked and maintained using one dashboard. Budget, employees, tasks, invoices and docs all at one place



#### Website and SEO

We are and have been enthusiastic about building websites for brands.

100+ website templates to choose from





### Features Built

#### Chat and messaging

User friendly platform for cross communication within an organisation.

Cross platform and very light weight, also includes media files

#### **API Driven**

All the features built for your business can be additionally be requested as **customizable APIs** to control your data workflow

#### **Document generation**

Generate order bills and documentation to keep your business compliant. Build and manage **PDFs** and **XLSX** files for all the business requirements

#### **Budgeting & Management**

Tracking and management of budgets can be done through our systems for all your projects



### Features Built

#### **Logistics Tracking**

Easy tracking of your logistics fleet and assigning orders

### Payroll Management

Keep your employees happy by paying them regularly and on-time

#### **Identity & Access Management**

Quick onboarding of new and existing employee while being able to change their position/responsibility

#### **Headless E-commerce**

Your own website for e-commerce with the APIs you need.



### Features Built

#### **Attendance & Leave Management**

Manage who comes to work on time with our geo-tag location attendance feature

#### MIS Dashboard

Keep your employees happy by paying them regularly and on-time

#### **Profession Website**

We have been building website for all category of business like logistics, design, ecommerce, construction, financial services, and many more

#### **Third Party Integrations**

Integrate with our software stack like Google, Microsoft, Slack, Ghost, Zapier, Hubspot, and many more

### Onboarding Process



within 24 hours

first billing cycle



within 3 days

### Point of first contact

Connect with us on



### Onboarding Pitch

Our expertise, used cases and pricing policies

### Request for Proposal

Deliverables, clear scope of work and project intricacies

### An Overlay of Deliverables

Final checklist of deliverables, project timeline





second billing cycle

within 7 days

#### **Finalise Terms**

Vendor documents, payorder, payment invoice and contract

### Engineering & Design

Initial designing and developing of product

### Minimum Viable Product

within 15 days

Deliverables, clear scope of work and project intricacies

### **Granular Optimization**

Final checklist of deliverables, project timeline





### **Final Presentation**

Final product with all the API and UI

### Delivery and Installation

Sync and installation on your devices

### Maintenance & Upcycle

Free tweaks to keep up with your business needs



### Why Choose Floww?

#### **Professional Team**

Working with the government has made us professional. We deliver exactly what you ask for

#### From 0 to 100

From building a software that can help your business, to making sure it evolves as per your business. We are with you at every step

### Pay-As-You-Go

Pay only for the APIs that you use so that you dont lose investment trying new things

### **Cross Platform Usage**

Our softwares are not restricted to a browser, they can be used on any device at any time





### **Our Clients**



















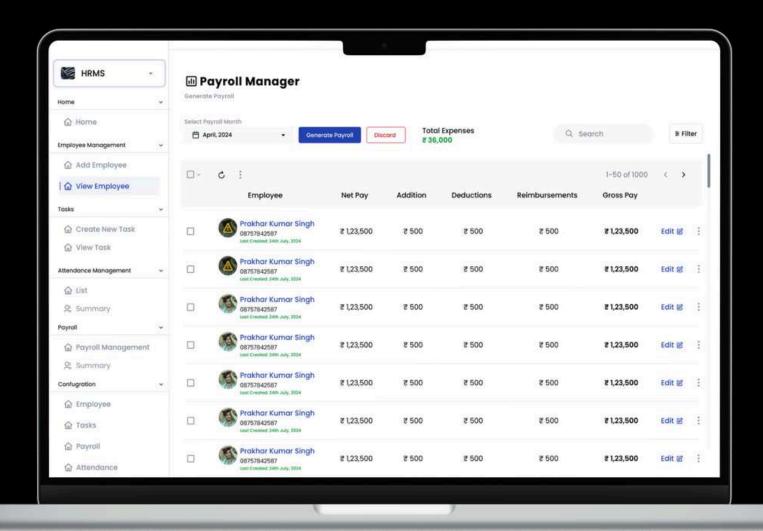


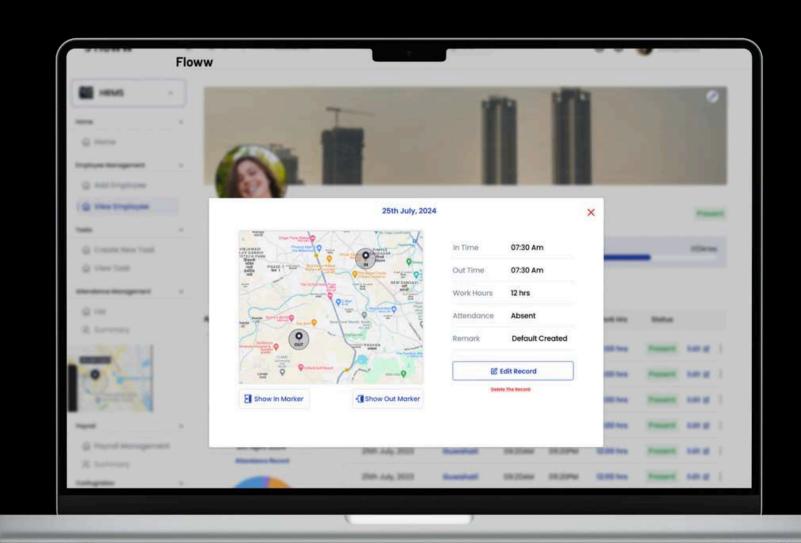




### EMPLOYEE MANAGEMENT

### Geo-Tag Attendance

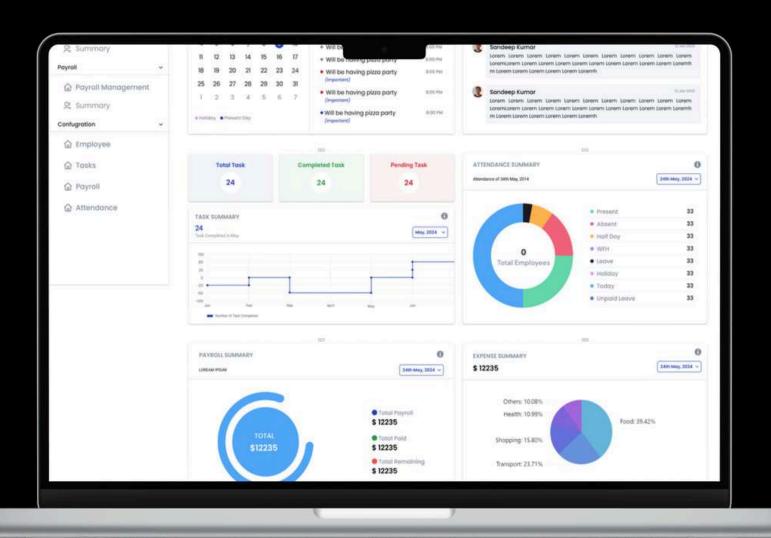


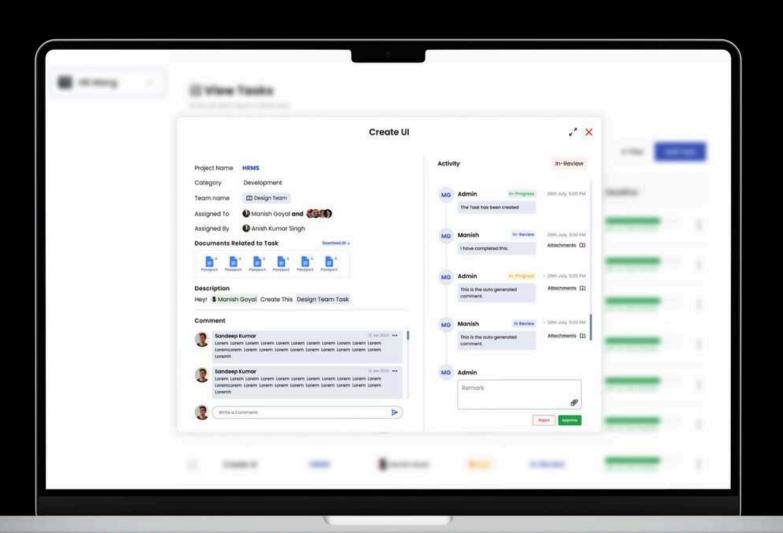


Automatic Payroll

### EMPLOYEE MANAGEMENT

### Project Management



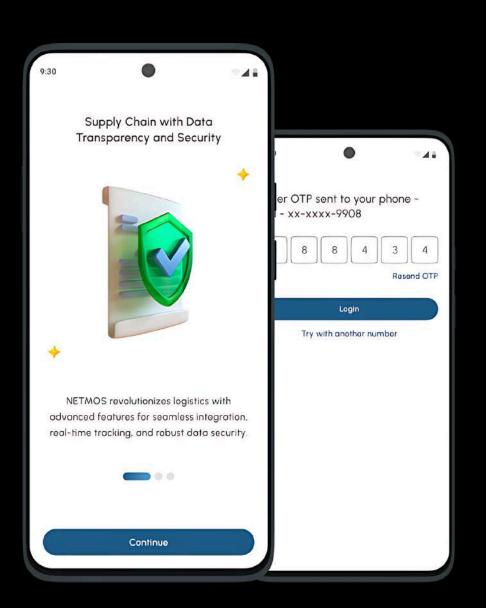


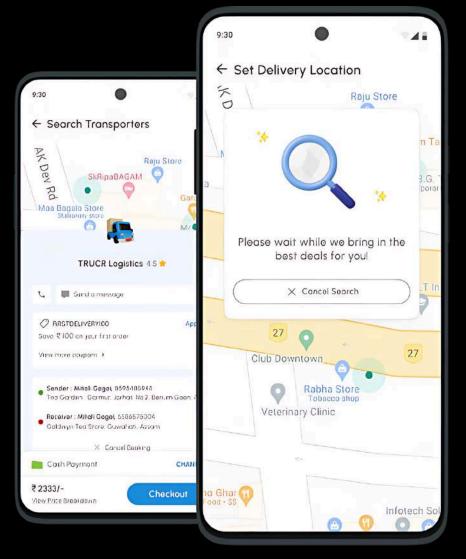
Employee Dashboard

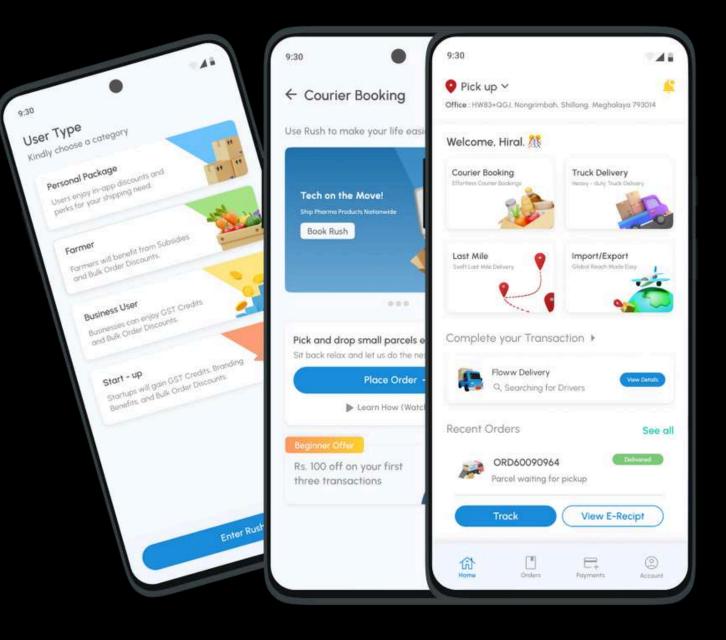
### SUPPLY CHAIN TRACKING

Live-Delivery Tracking

### Courier Fleet Management

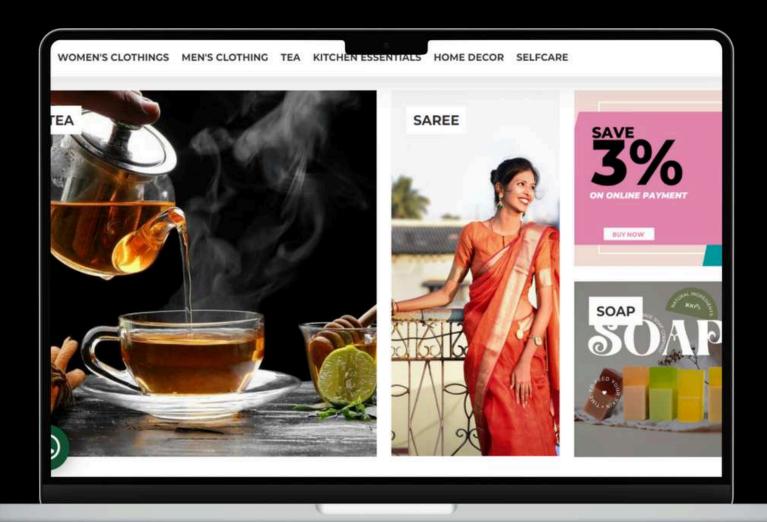




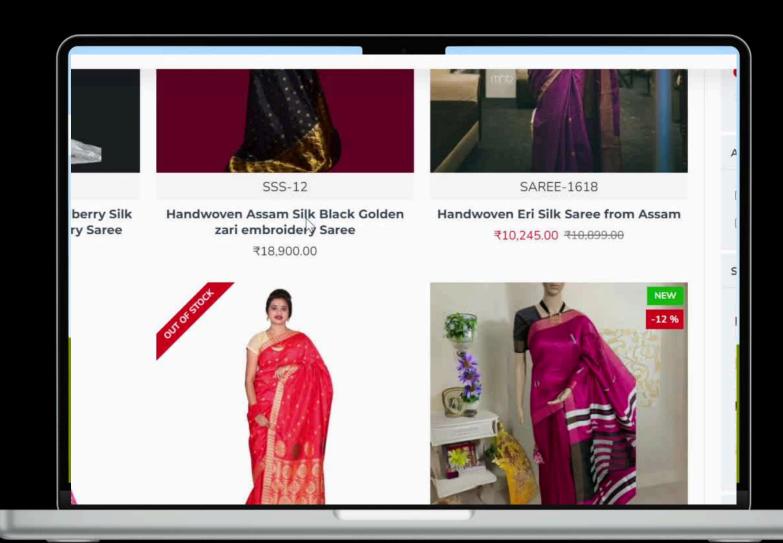


### E-COMMERCE WEBSITES

### Catalogue Creation



### Custom UI Themes



### Testimonials



Mr. Nitesh Kumar
Director at R1 Radiance Lights Pvt Ltd

"Floww application has helped us managing and tracking assignments, and their application helps us building our delivery proofs instantly."

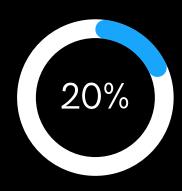


Mr. Ravi Kaushik
CEO at AIRTH Research

"Floww search is really great for us. It has helped us in finding local delivery companies in Mumbai. We see great potential in the product for mid-size companies like ours."



## Pricing Policy #1 FLAT PRICING MODEL



#### **Kick-Off Fund**

With 20% of project billing, we deliver-

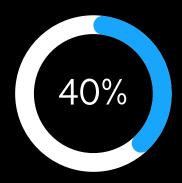
- a project document
- an figma mock-up file
- an MVP
- a high level architecture of project



#### **Further Engineering Fund**

With next 40% of project billing, we deliver-

- developed architecture of project
- further addition of API/features
- designed Figma file mock-up
- project heads towards deployment stage



20-20 Fund

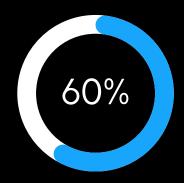
With next 20% of project billing, we deliver-

- final presentation
- delivery and installation of your product
- maintenance contract

The last installment of 20% of the project billing can be paid within 8 weeks after assessing the quality of our product.



# Pricing Policy #2 HYBRID PRICING MODEL

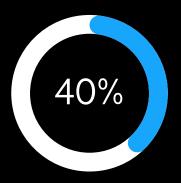


#### Kick-Off Fund

60% of the project billing is require to cover server cost and a kick-start to the project.

Through this billing we deliver -

- a partially working atmosphere
- an MVP
- a Figma example of how your product will look
- a high level architecture



#### **EMI-Based Payment**

The remaining 40% of the project billing will be paid in EMIs.

- This approach avoids financial strain by spreading out payments
- EMI interest rates will vary based on the business and project specifics



### Get in touch!

Contact: +91 8879138857

Mail Us: info@gofloww.co

Website: <a href="https://gofloww.co/">https://gofloww.co/</a>

