

Problem

The students/working professionals sometimes want to have instant event plans or order products from different stores but are unable to visit stores physically due to constraints like no car or being in a new city and they also have an issue with the online websites as there are no customer reviews available and there is no hassle-free option to order items from multiple stores at one go.

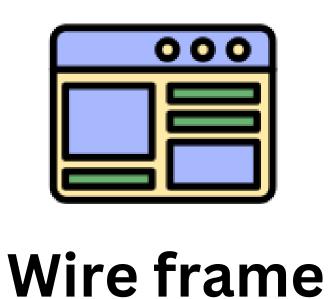


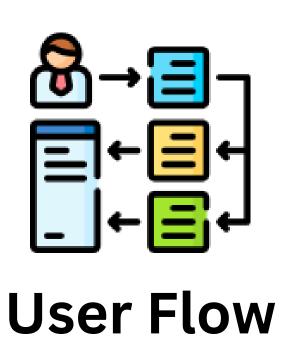
Solution

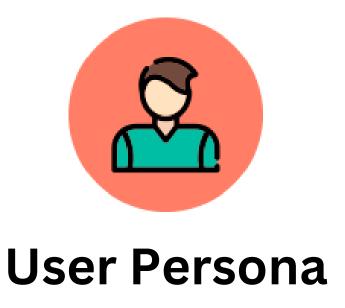
Our application will help users do their item shopping and payment online from multiple stores at one go, skipping going to crowded stores or waiting in long lines to purchase something, with delivery options they can schedule the day and time of order, can maintain an items list based on needs and set a budget for those lists. Once the orders are placed, it can be tracked individually for every stores and call/ message the delivery man for any instructions and clarification.

My Role



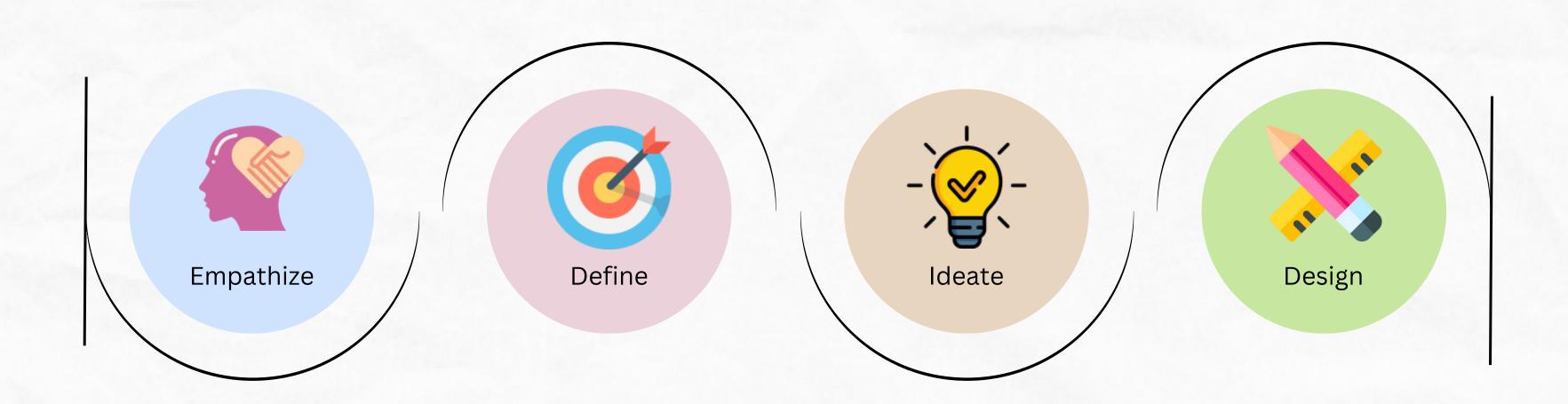








Design Process





EMPATHIZE

Secondary Research

I did some research based on articles and reviews of major food, essentials and grocery delivery apps and found that:

- Of all the items purchased, roughly 40–50% come from search, 20–35% from browse and discover, and 20–30% from 'buy it again' lists.
- Around 4 in 10 Millennial and Gen Z shoppers buy groceries online weekly spending between 51-200.
- 84% of Millennials are either very likely or likely to repurchase products from a previous online order, and the same goes for 75% of Gen Z.
- Nearly 3 in 4 consumers (73%) reported recently turning to delivery for an urgent situation where they needed food last-minute.
- The most common way to grab food when consumers order meals to go is via curbside pickup (41%), with drive-through coming in second (36%), and on foot being the least popular (23%).
- Top 5 most ordered foods are French fries, burgers, pizza, salad and tacos on door dash and on instacart its basically groceries.

USER PERSONA-1



Chetan Warad
24 years
Full time masters student
Boston

Bio

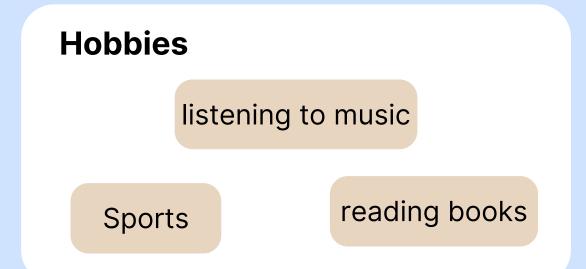
Chetan Warad is from India and is presently a first-year graduate Student at Northeastern University, Texas. He is new to the USA and exploring the culture and options to settle down smoothly. He is looking for ways to set up his apartment with essential items but is unaware of the places to go to buy them and doesn't have a car to drive to explore the city making him worry about life in the USA.

Pain Points

- Not aware of the best places to buy essential items from.
- Need to put a lot of effort into searching for options.
- Does not have access to transportation.

Goals and Needs

- A wide variety of affordable and high-quality products to choose from.
- Settle down in new city smoothly
- Online order options to compare prices and reviews



USER PERSONA-2



Dani Thomas
24 years
Software Engineer
Durham

Bio

Dani Thomas is an avid online shopper and a software engineer based in Durham. She is busy at work and does not find enough time to plan and prepare for events and also doesn't have enough time to physically go to stores for purchases. So, she prefers instant parties and is exploring online options to order all required items at one go and receive a quick hassle-free delivery

Pain Points

- Not aware of the best places
 Need to put a lot of effort and
 time into searching for
 options.
- Does not have time to physically visit stores.

Goals and Needs

- A wide variety of affordable and high-quality products to choose from.
- Receive quick hassle-free delivery at the doorstep.
- Order multiple items at a single time for an event



User journey Map

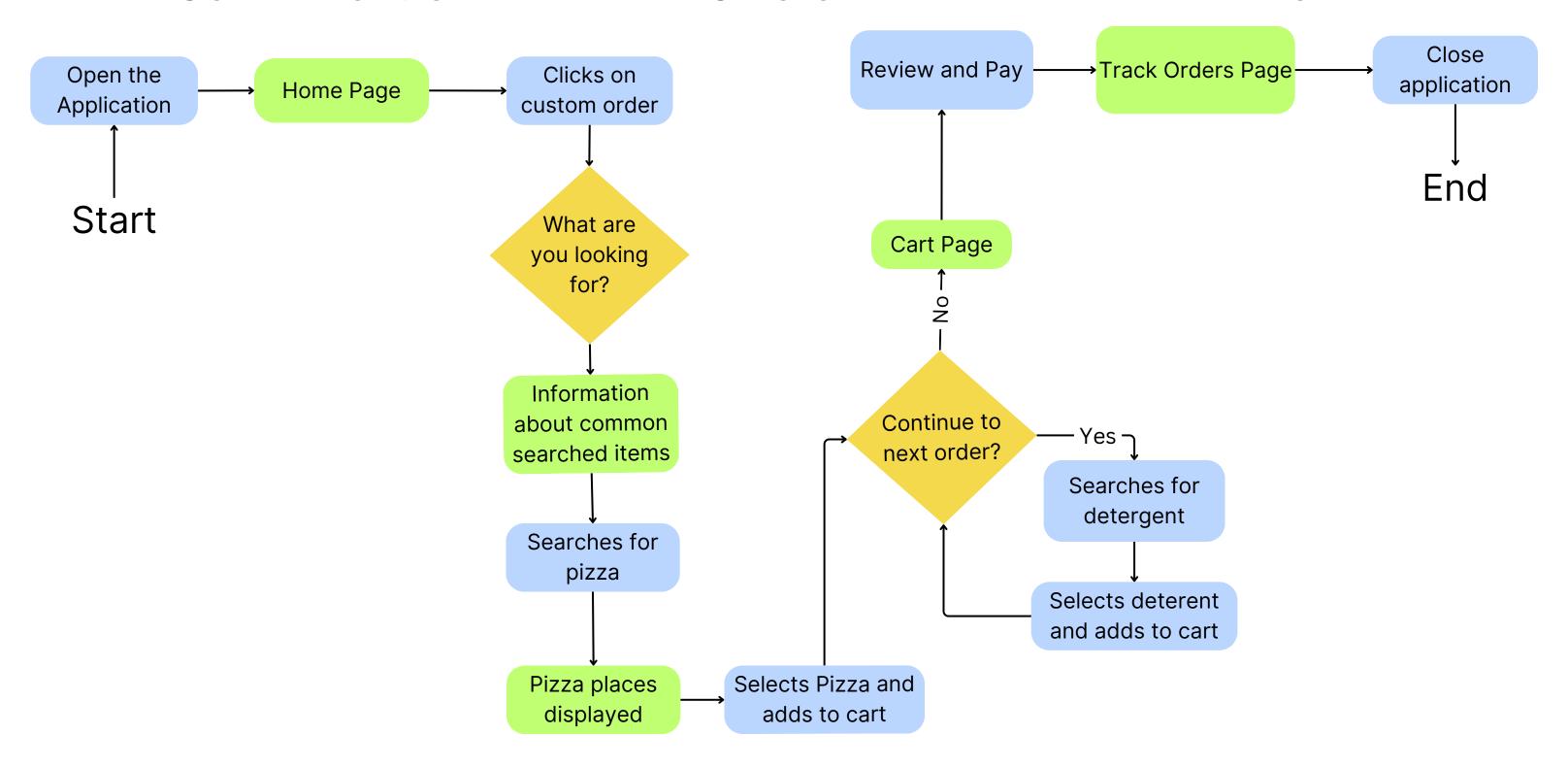
	Discover	Search for event / custom order	Add Items to cart	Review and Pay	Track orders / Delivery
Customer Actions	Install the applicationGet used to the interfaceCompare with other apps	 Search if items can be ordered for an event or make custom orders Create list for schedule future orders 	 Added required items to cart from with created list or new orders 	 Review the right items quantity and price(delivery and tax) added and finally pay. 	 Track orders from all places, get driver and delivery details for any instructions
Touchpoint	 Mobile Phone Application Social Media	 Mobile Phone Application Social Media	Mobile PhoneApplication	 Mobile Phone Application Referrals	ApplicationEmailText MessageDelivery Partner
Emotion					
Experience	 Difficult to find out the application on app store and get convinced about using it. 	 Satisfied as items can ordered from various stores. can make specific/custom order 	 No limit to the quantity ordered. clarity about stores items were ordered from. 	 Frustrated about payments made as order s coming form various stores 	 All the orders could be tracked with details about driver and delivery time.
Suggestions	Improve presence on social media and communicate with people as a differentiator	 Provide more insights about features that can help users for efficient shopping 	 provide individual subtotal for orders from different stores with a entire total 	 provide clarity that there is one time payment no matter orders from various stores 	 provide an option for users to cancel or modify orders after payment if needed

DEFINE Competitive analysis

COMPETITIVE ANALYSIS	DOORDASH	instacart instacart	Walmart > <			
OVERVIEW	 San Francisco-based company that operates an online food ordering and food delivery platform. It trades under the symbol DASH. With a 56% market share, Door Dash is the largest food delivery company in the United States It also has a 60% market share in the convenience delivery category. 	Is an American delivery company based in San Francisco that operates a grocery delivery and pick-up service in the United States and Canada accessible via a website and mobile app.	 Walmart Inc. is an American multinational retail corporation that operates a chain of hypermarkets, discount department stores, and grocery stores. It is a grocery delivery platform part of the Walmart application. 			
QUICK FACTS	 Launched: 2013 Headquarters: San Francisco, CA Revenue: 6.583 billion USD (2022) 	 Launched:2012 Headquarters: San fransico, CA Revenue:2.55 billion USD (2022) 	 Launched: 1962 Headquarters: Bentonville, AR Revenue:611.3 billion USD(2022) 			
FEATURES	 Delivers food and has a network with a wide range of restaurants. Diversified to other delivery areas like grocery and convenience stores. Schedule an order when the restaurant is closed. Has Dash Pass: \$9.99/month. Zero delivery and reduced service fees on orders above \$12. 	 select items from your favourite stores at instacart.com or the mobile application. Personal shoppers pick items with care. Chat as they shop and manage your order. \$9.99 – monthly subscription fee 	 As a member there are no shipping charges irrespective of number of orders. Provides additional perks like fuel discounts, paramount + subscription, access to tools for faster shopping. Can set up returns in the account Can schedule delivery (both day and time) 			
LIMITATIONS	 Can order from only one restaurant at a time Majorly dominant in suburbs and the competitors are highly active in the metro cities. 	 Can order from only one store at a time. Cannot schedule the delivery. 	 Can order items only from Walmart. Price higher than Instacart (\$12.95/month) 			

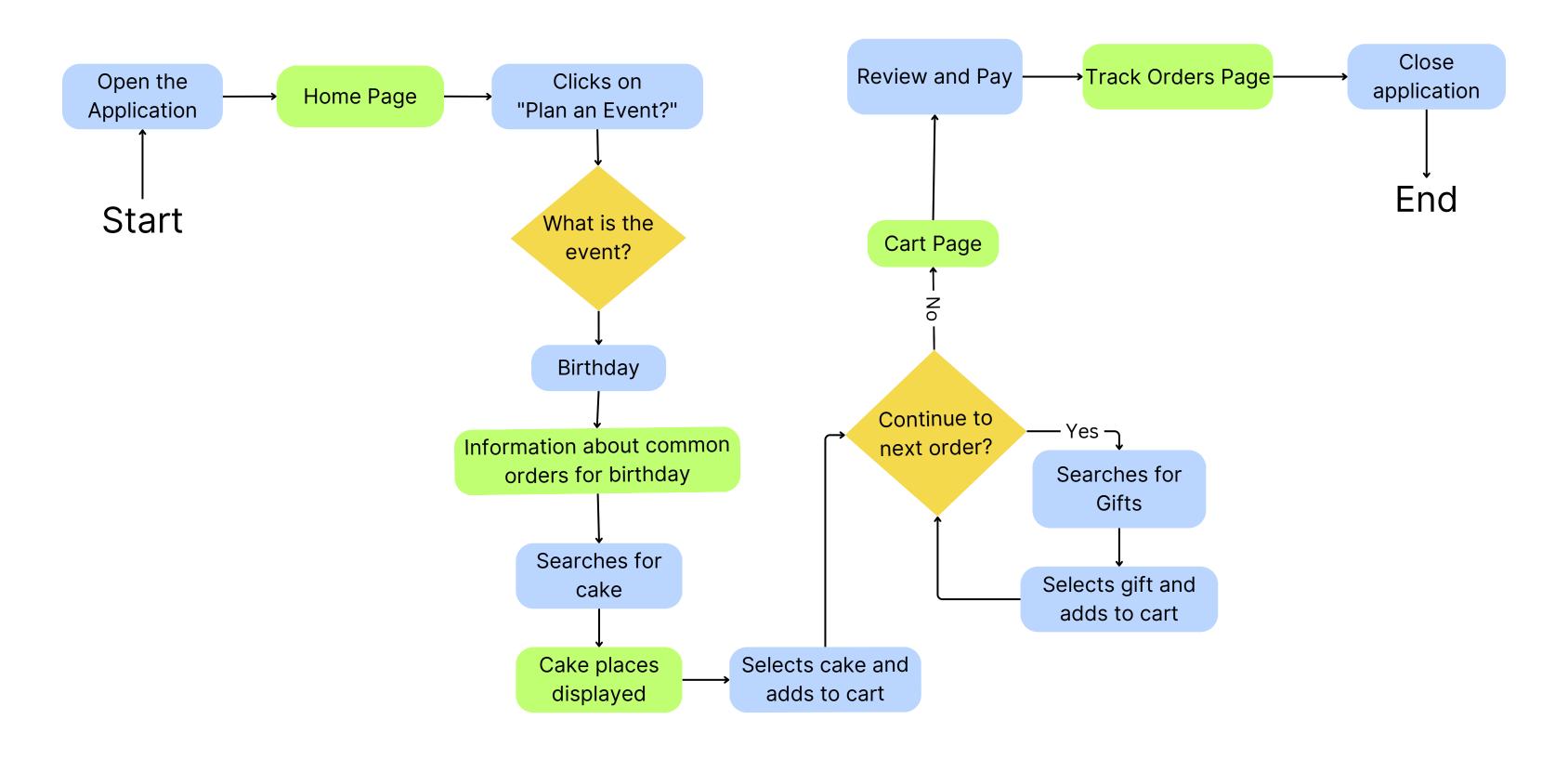
User flow

SCENARIO 1: CHETAN WANTS TO ORDER PIZZA AND DETERGENT



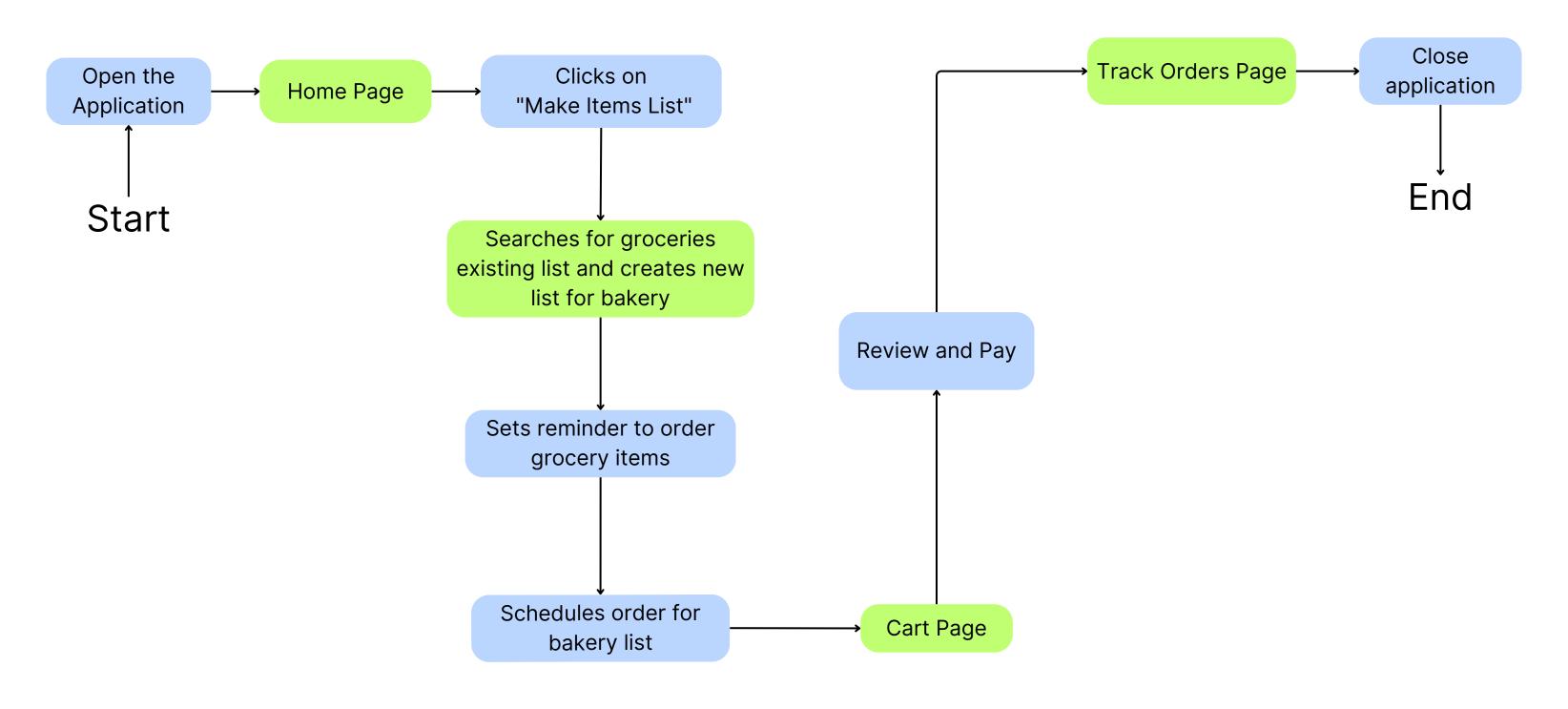
User flow

SCENARIO 2: CHETAN WANTS TO ORDER CAKE AND GIFTS FOR THE BIRTHDAY EVENT

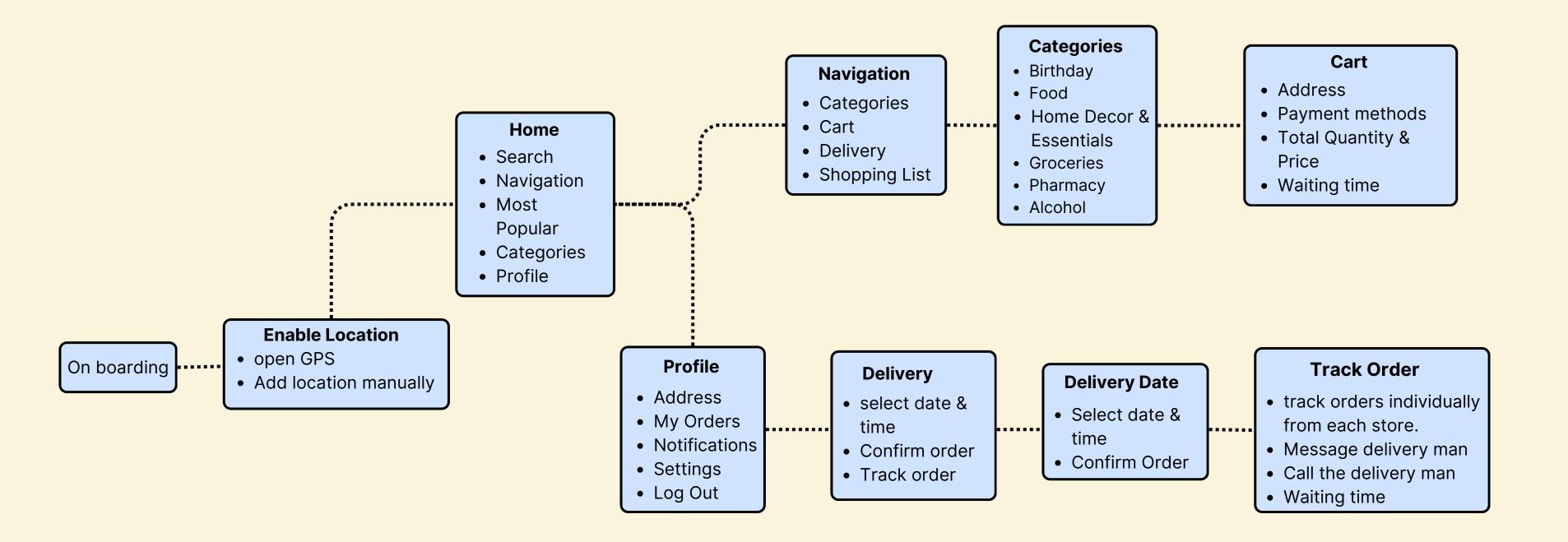


User flow

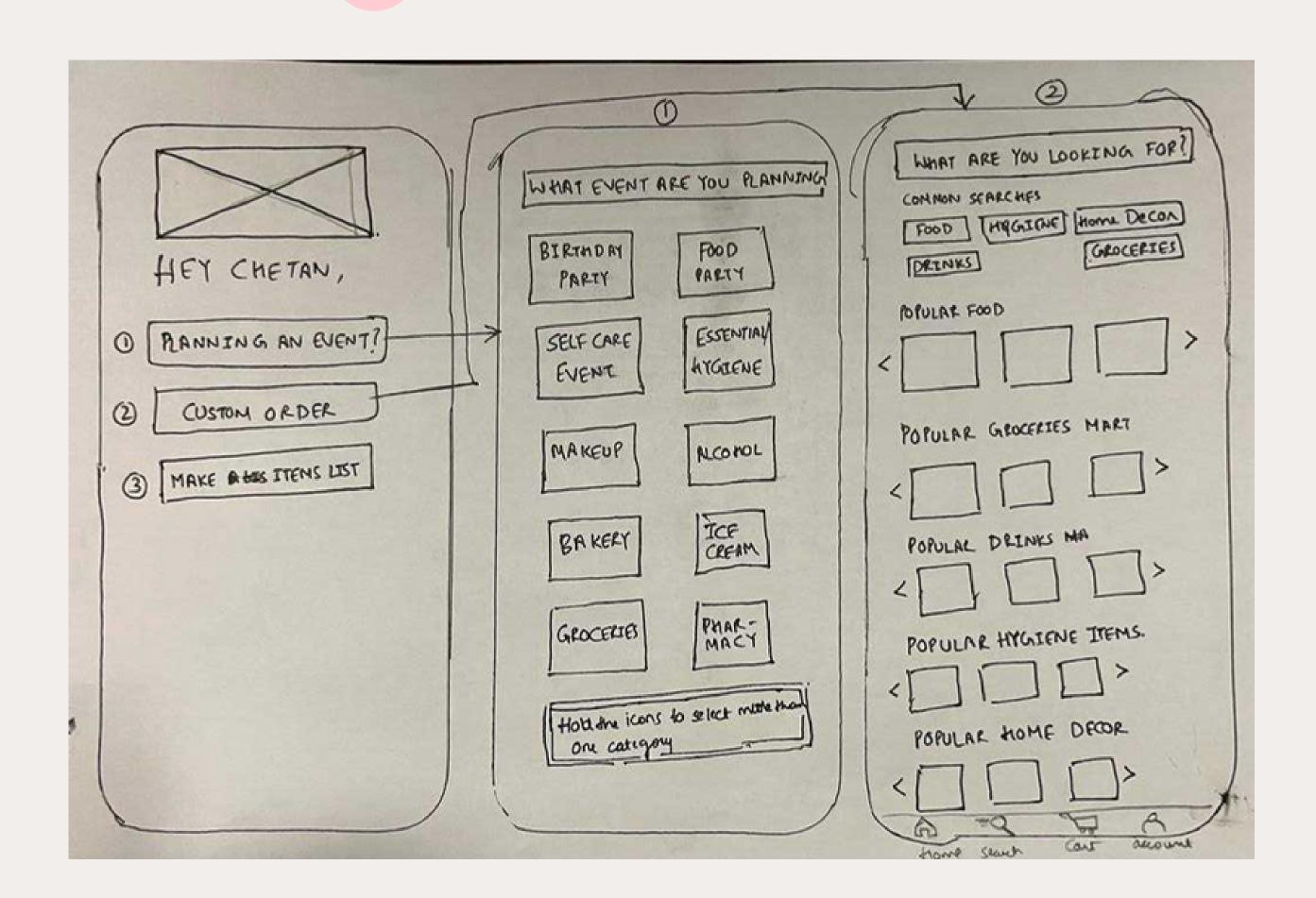
SCENARIO 3: CHETAN WANTS MAKE AN ITEMS LIST AND SET REMINDER FOR GROCERIES AND SCHEDULE BAKERY ORDER



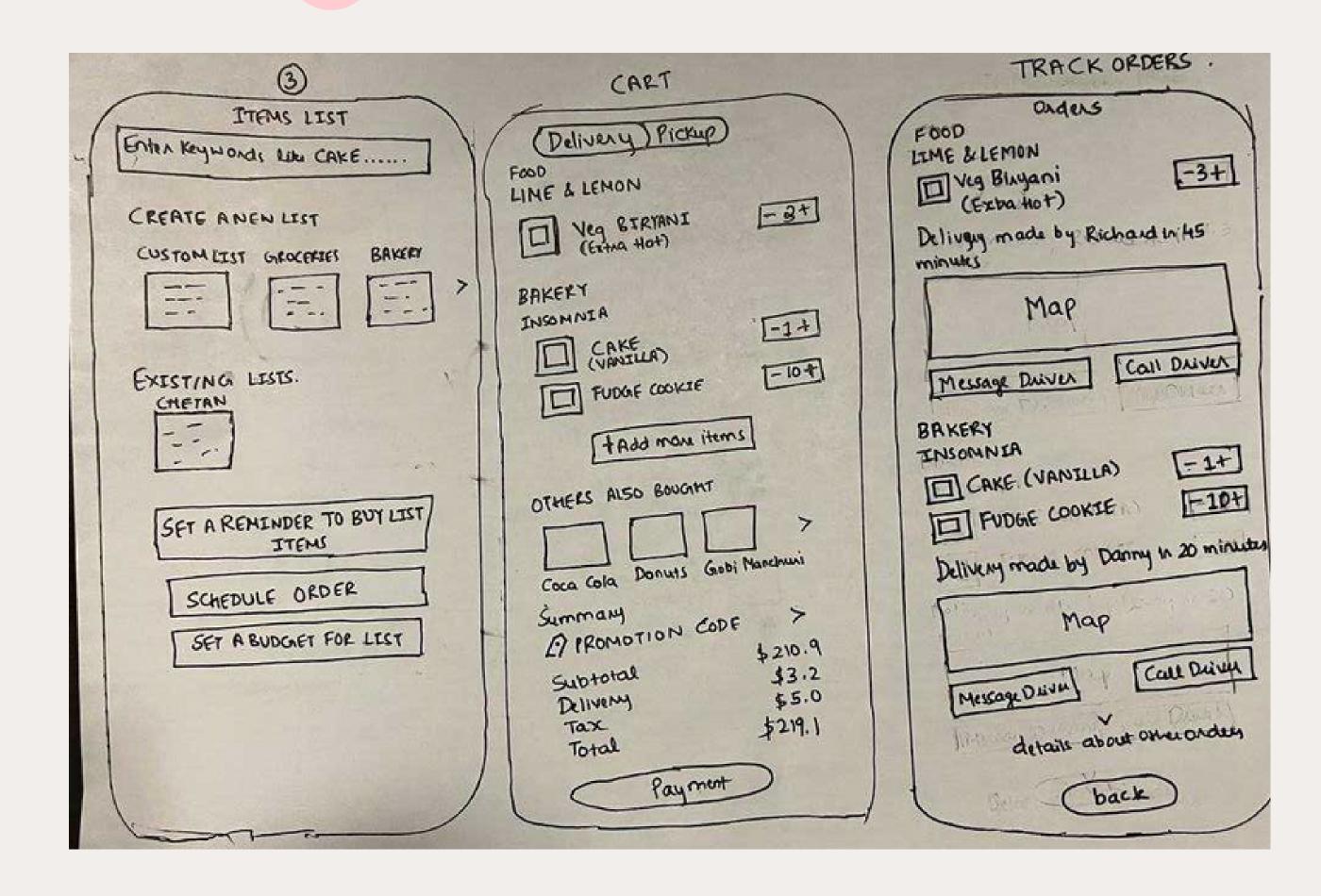
Information architecture



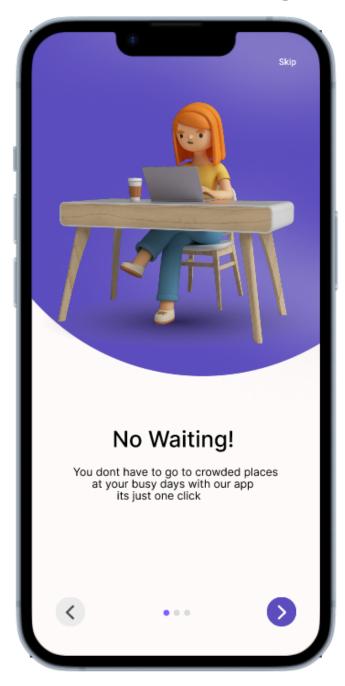
Low Fidelity Wire Frames

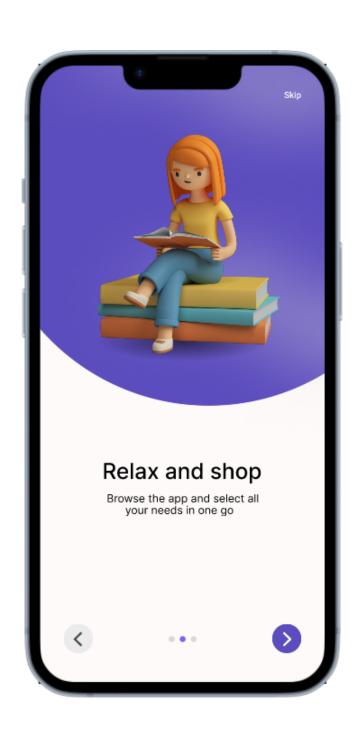


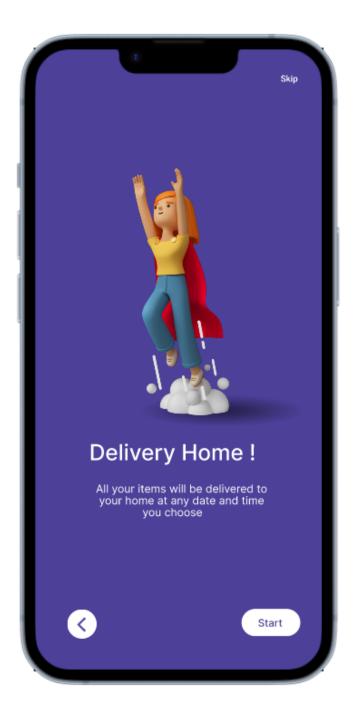
Low Fidelity Wire Frames



1. Onboarding Screens

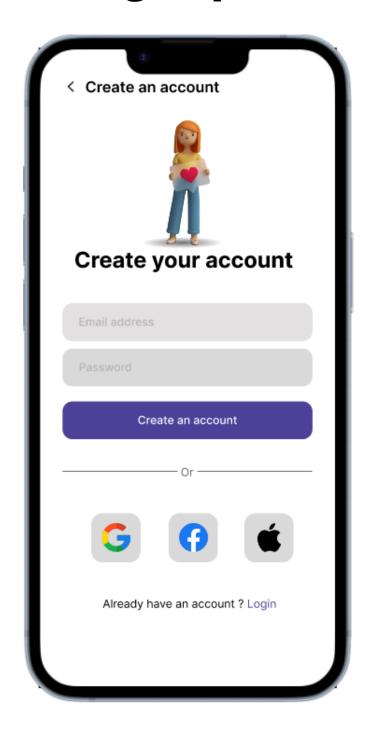


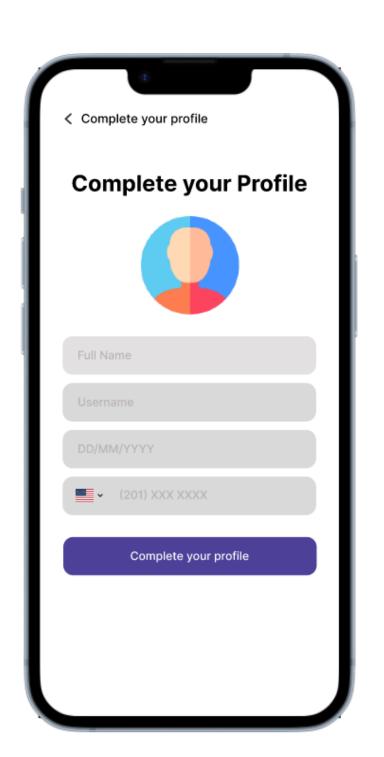


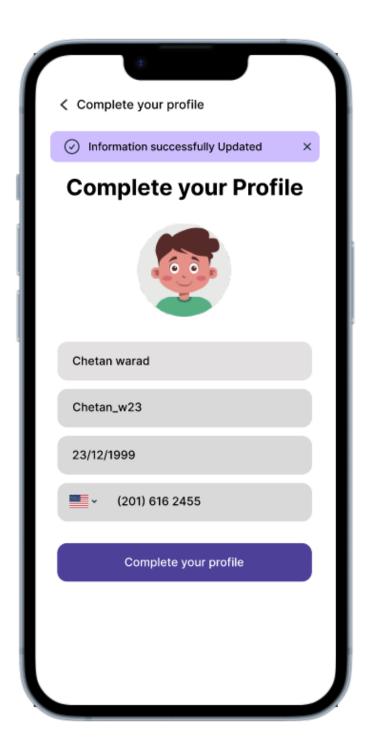




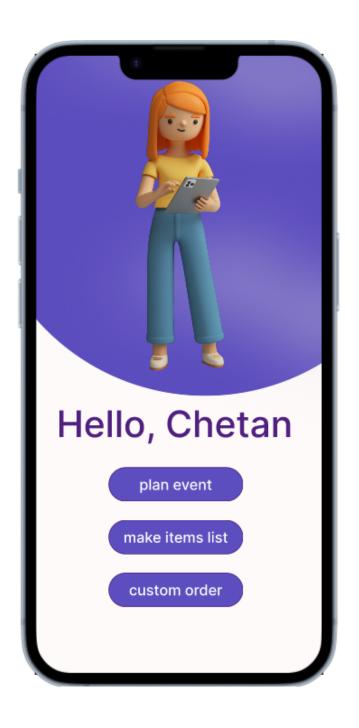
2.Signup & Profile

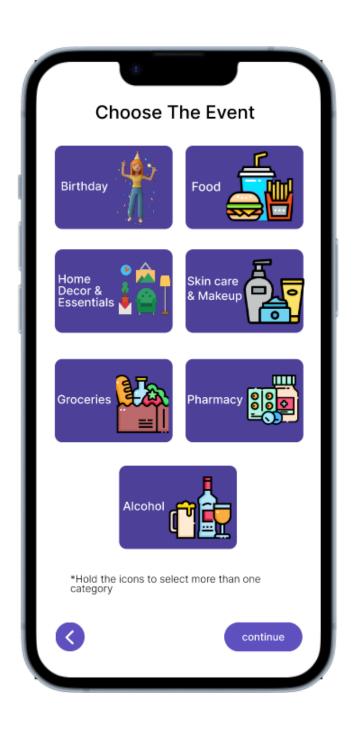


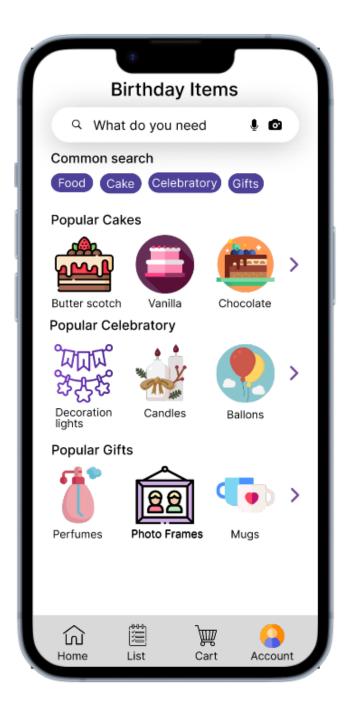




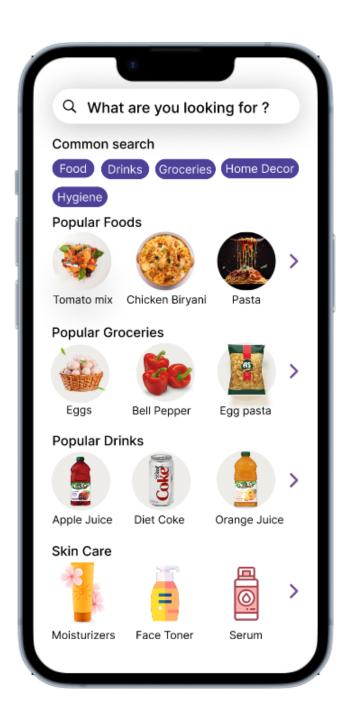
3. Home & Category

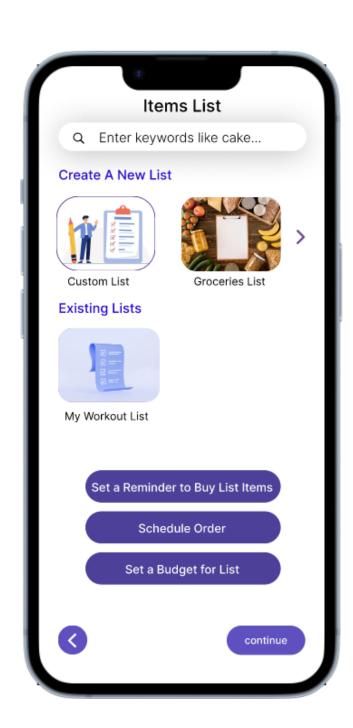






4. Category & Items List





5.Cart & Order Summary

