

productid	product	sales	target	region	sale target	Regional bonus	commission rate
101	productA	120	150	north	No	no eligible	0.05
102	producB	150	140	south	yes	no eligible	0.07
103	productC	200	200	east	yes	eligible	0.1
104	productD	90	100	west	No	no eligible	0.05
105	productE	220	210	north	yes	eligible	0.1
106	productF	130	160	south	No	no eligible	0.05

Bonus amount	Sales performens	Salse performens	Year-end-Bonus	high performer
6	Need Improvement	Medium	300	Normal
15	good	Medium	300	Normal
20	Excellent	Medium	300	High performer
4.5	Need Improvement	Low	300	Normal
22	Excellent	High	500	High performer
6.5	Need Improvement	Medium	300	Normal