A Theory of Response Sampling in LLMs: Part Descriptive and Part Prescriptive

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How do LLMs consider options given a set of possibilities Summary Descriptive and prescriptive components in samples • Agents use heuristic driven Output mechanism to shortcut prohibitive $\hat{\alpha} < 0$ Average $\hat{\alpha} > 1$ $1 > \hat{\alpha} > 0$ deliberation. Ideal • We show that the sampling heuristics of LLM (like humans) Sample $\alpha = +7.9$ are driven by statistical likelihood Minutes waiting on phone for (descriptive component) and the customer service value of the option (prescriptive $\alpha = +2.5$ (11.3)Statistical likelihood component). Hours for a person to spend • Understanding these heuristics is exercising in a week important in understanding the (7.5)(10.5)performance and biases in the $\alpha = +4.1$ output of LLMs. Sugary drinks for a person to • We hypothesis that like humans consume in a week (0.0)(8.6)these components in LLM arise True Sample from the concept prototypes. LLM distribution distribution

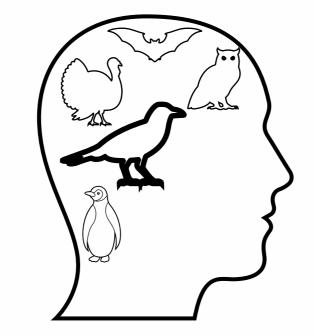
Effect of the two norms in samples

S(C) 345

Plots show samples when options are picked from a unimodal Gaussian with mean (left)145 and (right)345. X-axis shows increasing ideal values. In both cases the sample systematically deviates away from the average towards the ideal.

320 340 360 380

Are concept prototypes driving sampling in LLMs?



Concepts	Average	Ideal	Prototype	
High-school teacher	2.75	3.66	3.86	
Dog	3.08	3.83	3.86	
Salad	4.50	4.50	5.44	
Grandmother	4.16	4.66	4.75	
Hospital	2.91	3.50	3.55	
Stereo speakers	2.92	4.16	3.61	
Vacation	3.08	4.75	4.63	
Car	2.58.	4.08	4.11	

One of the basic characteristics of System-1 is that it represents concepts with prototypical examples. In humans, prototypes embody both statistical regularities and goal-oriented ideals within the concept. We study the prototypicality score assigned by LLM to different exemplars of concepts and show that prototypicality in LLMs have an ideal component.

Evaluating different LLMs

Model Name	Significance	% samples, $\hat{\alpha} > 0$
Llama-2-70b	4.496e-07	62.2
Llama-2-70b-chat	1.583e-16	68.8
Llama-3-8b	1.109e-05	60.8
Llama-3-8b-Instruct	9.277e-22	71.6
Llama-3-70b	3.041e-21	72.6
Llama-3-70b-Instruct	5.382e-35	77.7
Claude	1.582e-16	68.8
GPT-4	5.506e-15	68.0

We evaluate 15 different models across families of LLMs (samples shown in table). Shift is significant in most cases. The Influence of prescriptive norm seems to get larger with model size. Also, prescriptive norm seems to stem from pre-training: though RLHF exacerbates it.





120 140 160 180





