



Satish Kumar Kokkula

MBA Industrial Management, Six Sigma Black Belt -ASQ



Profile

Broadly skilled in Operational & Business Excellence with over eleven years of commercial experience including two years of industrial exposure, providing product design solutions for a wide range of Aerospace industries. Recognized as a key contributor in a continuous improvement operation to improve the quality by deploying the Lean Six Sigma Strategies in the organizations

Lean Six Sigma Black Belt
MBA Industrial Management
B-Tech Mechanical Eng.



EDUCATION

Sheffield Hallam University -2010-11
MBA Industrial Management
First Class with Distinction

JNTU -2004-08
B-Tech Mechanical Eng.
First Class with Distinction



TECHNICAL SKILLS

- Lean Six Sigma
- TQM (Total Quality Management)
- TPM (Total Productive Maintenance)
- BPM (Business Process Management)
- Supply Chain Management
- Operational Excellence
- Production Management
- Business Development Strategies
- P&L (Break Even Methods)
- Analytical & Re-egg Methods



PERSONAL SKILLS

- Microsoft Office Software Tools
- Microsoft Visio
- Minitab Software
- AutoCAD
- Google Analytics
- Root Cause Analysis



LANGUAGE SKILLS

- English
- Telugu
- Hindi



REFERENCES

Available upon request



AWARDS

- Best Operational Excellence Lead- Zydus
- Highest Projects Lead- Zydus
- Best Employee Award- Infotech
- Best Consultant – Sheffield Hallam Uni.



WORK EXPERIENCE

Corporate Manager Operational Excellence – Aurobindo- Hyderabad

From April 2021 – Present

- Responsible for the Operational Excellence Activities in the Organization and the culture transformation to drive the Daily Management Shop Floor Meeting with all the Cross Functional HOD's
- Responsible to train the Lean Six Sigma Tools Such Lean White Belt, Lean Six Sigma Yellow Belt and Green Belt Trainings.
- Responsible to drive the Operational Excellence Projects and Generating the Financial Savings for the organization and driving the cost excellence.
- Responsible for the Digital Projects Implementation and the technology transformation initiatives of the organization.
- Responsible in publishing the Operational Excellence Newsletters on all the activities and the scorecards of production blocks.
- Responsible in analyzing the Data and generating a proper MIS Structure to focus on bottlenecks to improve to the top management and leadership team.
- R&R Initiation and Employee Engagement Activities for driving out all the initiatives from Shop Floor.

Manager Operational Excellence Site Lead – Sai Life Sciences-Bidar

From August 2018 – April 2021

Sai Life Sciences delivers advanced Discovery, Contract Development and Manufacturing Solutions, through a broad suite of expert capabilities across the molecular life cycle. Sai Life Sciences are an ideal drug discovery, development, and manufacturing partner. Our pharma and biotech clients gain clear competitive advantages through shorter time to market and risk minimization using our integrated and high-quality scientific services.

- Responsible for the Operational Excellence Activities in entire plant and the culture transformation to drive the Daily Management Shop Floor Meeting with all the Cross Functional HOD's
- Responsible to train the Lean Six Sigma Tools Such Lean White Belt, Lean Six Sigma Yellow Belt and Green Belt Trainings.
- Responsible to drive the Operational Excellence Projects and Generating the Financial Savings for the organization.
- Responsible for all the SFTI (Shop Floor Transformation Initiatives) in addressing all KPI's to improve through a Daily Management Forum.
- Responsible in publishing the Operational Excellence Newsletters on all the activities and the scorecards of production blocks.
- Responsible in analyzing the Data and generating a proper MIS Structure to focus on bottlenecks to improve to the top management and leadership team.



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Founder & BDM – TCUPADS / HYDERABAD – March 2017 to August 2018

Roles & Responsibilities

TCUPADS is a Hyderabad Based Start-Up Company to represents the brands on Tea & Coffee Paper Cups and thereby creating a marketing buzz of the brands by converting the Tea Stalls in a discussion zones, as a Start-Up setting the company from the scratch to a leading advertisement medium in a Paper Cup evolution. Within a span of 8 months we have created a buzz in the market by representing the corporate brands such as Swiggy, Uber, Jantha Expo, Zoomcar, Missablity Beauty Contest, Dodla Dairy, Telugunew4u, E-Branding & Organeek Stores.

- Responsible to set-up entire business value chain from starch to milestone setup for each stage of hierarchy approach of the company values.
- Responsible to Branding and website Performance have on Google Search with keyword and improving the Google Analytics.
- Responsible for corporate tie-ups to represent the brands through our cup medium and making an eyeball witness brand in the market by a repeated recalls during the teatime breaks.
- Responsible to develop the ecommerce website and plan for the digital marketing elevation.
- Responsible for Tea Vendor tie-up as per marketing campaign areas is concerned to run the campaigns in a healthy environment to get the business conversions to our clients.
- Responsible to MIS Creation as per business conversions is concern and to plan according not to occur the same mistakes or failure again.
- Responsible to resolve the compliance spontaneously as per risk level mitigation is concern in terms of market values is concern.
- Responsible for revenue and turn overgrowth of the business to take it to the next level from one x to ten x growth of the organization.
- Responsible to plain more and more business marketing plans as per campaign packages to enlarge and reach the marketing audience in a bigger passion.

Manager Corporate Process Excellence & Quality (Pan-India) – Apollo Sugar

–December 2015 to March 2017

Apollo Sugar (An Apollo Group Company) is an innovative care delivery business focused on providing assured care for Diabetics. Currently have 45 Apollo Sugar clinics that are operational pan India across major cities and are fast scaling up to our footprint to help provide proven, quality care for millions of more diabetic patients across India.

Roles & Responsibilities

- Responsible for end-to-end project management for operational excellence of existing clinical units (Hospital Based, Standalone & Shop-in- Shop model) for the ongoing improvement by strengthening processes especially, which has high impact on company's growth.
- Responsible to identify projects cross functionally (**Operations, Marketing, HR, IT, Call Centre, Medical Services, Finance, Facilities & Projects etc**) and implement process improvement initiatives using techniques such as Six Sigma, Lean Six Sigma that results in faster, better, economical & exemplar services. Work in conjunction, motivate, train and mentor functional owners by providing support & guidance as needed to ensure they are successful in implementing ideas to improve their function.
- Responsible to create a culture which support disciplined and systematic process management; data driven decision making; continuous improvement aligned with established strategy & objectives.
- Responsible for end-to-end project management for operational excellence of existing clinical units (Hospital Based, Standalone & Shop-in-Shop model) for the ongoing improvement by strengthening processes especially, which has high impact on company's growth.

- Responsible for Design, Development & Implementation of Standard Operating Procedure (s) for the operational excellence & quality assurance by assessing & enhancing operational controls.
- Responsible for Delivery of overall operational excellence at organization level & achieve significant financial benefits to the company, which gets reflect on Balance Score Card.
- Structured Problem-Solving skills and experience uses a systematic, disciplined and fact-based process that gets to root cause to solve problems, analysed and improved processes

Zydus Cadila Healthcare, June 2014 to July 2015 (Ahmedabad-India)

Working as a Deputy Manager at Zydus Cadila Healthcare for SLIM (Strategic Lean Integrated Manufacturing) Department at Moraiya Plant Lead

Deputy Manager –Zydus SLIM (Strategic Lean Integrated Manufacturing)

- Execution of Lean Operations across the Moraiya Plant and embedding the culture of continuous Improvement into the DNA of the Organisation in a Zydus Way.
- As a cross functional department working with all the department leads to focus on continuous Improvement projects by identifying the value and non-value-added activities that drives to improve manufacturing operations.
- Training on Lean Six Sigma tools inside the Shop floor as per the SLIM Calendar and driving them to implement the tools at the shop floor working environment.
- Generating the New Projects with the CKP's and GB's by identifying the bottlenecks in shop floor operations that can make huge financial cost savings to the organisation.
- Conduct tollgate Review meeting for CKP's and GB's Projects to get to know the status and constrains in implementing and driving forward to implement by giving amicable solution.
- Conducting monthly sponsor meetings for all the Moraiya Zydus SLIM Teams to get to know the status of SLIM Projects and recommending the new changes that need to be implemented.

Aviva Plc Uk Ltd, 28th March 2012 to February 2014 (Sheffield)

Aviva plc is a British multinational insurance company headquartered in London, United Kingdom. It is the sixth-largest insurance company in the world

Lean Change Financial Support

Reporting to the Sales Support Manager about the daily progress of lean changes and projects implementation in the office environment.

- Implementing the 5S in office environment for keeping the confidential information of IFA maintenance in baking services.
- Designing the prototype for the best way of sending the financial quotes in Just-In-Time (JIT) not to keep any inventory level.
- KPI implementation to keep the quality standards and about the targeting business based upon their client's feedback
- Process Re-engineering and solving the problems under defined calculated risk in a world class best practice methods to satisfy the Employees, Stakeholders and Customers.
- Kaizen events for bring up the new changes for the continuous improvements based on the feedback of client and results of the update progress.
- Calculating the Risk's in-terms of Statistical Process Control Charts (SPC) to define boundary limits of Business Process to the top management.

Toyoda Gosei UK Ltd (Rotherham), 24th Oct 2011 to 16th March 2012

Toyoda Gosei is the company, which manufactures the high-quality interior & exterior automobile products for automobile industries such as Toyota, BMW and Mercedes Benz.

Lean Continuous Process Improvement Engineer

Reporting to the Supervisor of Operations Manager about the cost cutting saving by identifying the value and non-value add activities in the shop floor to bring out the new changes with concepts of lean tools and six sigma strategies.

- Implementing the value stream mapping of the process and studying the current value stream of the process in the shop floor
- Maintain the 5s in the shop floor by bring the employment awareness
- Implementations of Kanban system (JIT) for not to keep the inventory in the shop floor
- Organising the Kaizen events for bring changes and to maintain standardised work method to reach the targets of the employees
- Good use of Six Sigma spread sheets and methods such as poka yoke, DMAIC, Plan-Do-Check-Act, FMEA, and Fish-Bone Diagram etc.
- Minimising the change-overtime based upon the cell designs of the shop floor.
- Operational excellence in-terms of quality standards by maintaining the six sigma strategies
- Training employees to ensure the successful implementation of a culture of waste identification and elimination through the deployment of lean tools and principles.

Infotech Enterprises Ltd (India) 18th August 2008 to 6th Aug 2010

Infotech Enterprises in one of the outsourcing company for the aerospace industries for design and stress works for the clients such as Airbus, Boeing, and Sprit Aero-systems etc.

R&D Design and Stress Engineer

Reporting to the Project Managers about the day today progress of the project details based on the client design models and also updating the reports on the requirements of the inputs given by the client. For two years span of time worked on Airbus, Sprit Aero-Systems, Diamond Aircraft, GKN and Mid-coast Aviation's.

- Working on Design based Software such as Catia V5, AutoCAD, Solid works for making the customer-based part modelling
- Making an efficient product validation report based upon the part modelling and hand-based stress calculation through spread sheets with different sort of aerodynamics loads applications.
- Wider consultation of the Client for Project deliverables and Quality constrains with the effective team management skills
- Maintaining the project record day-to-day with allocating tasks and focusing on project deadlines with desired project billable hours.

Sheffield Hallam University (Student) Sept 2010 to October 2011

Lean Six Sigma Independent Consultant for University SME's

Lean Six Sigma Implementation

Lean Implementation and Tools & Techniques in some of the SME's in UK through the concern of university professor for my course work to laydown a strong foundation in a practical way by acting as a lean independent consultant with guidance of professors to have strong driving forces to make sure the projects to lead a good results through the qualitative comparisons.

List of the Projects attained in University level

Title of the Project: "Lean and Green make the Organization Shine"

Description: The Scope of this research work is to make industrial awareness for the implementation of lean and its benefits achieved in long-term process as due to the present day-today global competitive world. This thesis also gives the clear picture about the different set of lean tools are to be considered to make the organization's environment clean and green to shine in the external environment in the market.

Under the Guidance of Prof. Sameh Saad and David John Ridley

Title: "Leagile Manufacturing System to get the Competitive Advantage in Industries" **Description:** As this concept of **Le-agile Manufacturing Strategy** has been emerged from the approach of lean and agile for making more rapid flexible manufacturing process to sustain the present day today competitive environment among the industries and with proper alignment of upstream and downstream material as well as information flow through the different sets of decoupling points as explained properly.

Under the guidance of Prof. Dr David Clegg

Project Assigned Title: Under gone deep study on **Lean Operations implementation** in Evenort Industry. (10.11.2010 - 10-01-2011)

Worked as a Student under the guidance the **Prof. Sameh Saad and Prof. David Clegg** to design the future state value stream mapping of Evenort Manufacturing Company

Description: The scope of the work into deep study inside the industry on identification wastes and kanban implementation in production for improving the value-added task and also design an effective value stream mapping based on the current value stream map

Project Assign Title: Development of Business process Re-engineering in Evenort Manufacturing Company.

Worked as a student with **Prof. Dr. David Clegg** for developing Organization Improvement in Business Process Management like Preparing Organization Process flow chart with **ARIS Business Process Excellence Software**

Description: The main scope of the work is to prepare an effective business process EPC Chart with the using ARIS software.

Current CTC: 18 Lacs per Annum

Notice Period: 90 Days

Current Location: Hyderabad

Declaration

I hereby declare that all the above is correct to the best of my knowledge.

Signature: (Satish.K .Kokkula)

Place: Hyderabad