



Titash Bhattacharya

E-Mail: titash.bhattacharya@yahoo.com

Phone: +91 8294053585

PROFILE SUMMARY

Pragmatic and creative individual with balance between business strategies and technical understanding. Around 15 years of experience working in Global MNCs. Proven track record of leading and managing business KPI's, P&L across the region/ function. Expertise in setting up new initiatives, oversee its implementation, managing team performance, securing customer loyalty, and forging valuable relationships with internal and external partners. Adept in enabling digital transformation journey by delivering key initiatives to clients in the domain of Emerging technology like IoT, ML, Cloud, Smart City, Safe City, Integrated Command Center, Physical security, Industrial Automation etc. under the global best practices Frameworks of PMI, Agile and ITIL.

CERTIFICATIONS & TRAINING

Management and IT Standard

- Project management professional (PMP)-- PMI
- Agile Scrum Master --EXIN
- ITIL v3 (F) Certified --EXIN
- Lean Six Sigma Green Belt -- Honeywell
- ISO 9001:2000 Internal Auditor -- Bureau Veritas
- PMI- PgMP – Simplilearn
- Strategic Management

Technical Expertise

- Introduction to IoT -- Simplilearn
- Azure Fundamentals – Simplilearn
- Executive Data Science
- AWS Partner: AWS Cloud Practitioner Essentials
- Trained on UiPath (RPA)
- Trained on Cloud Architecture (AWS)
- Industry 4.0—Self Learn
- AWS Partner: IoT on AWS
- Additive Manufacturing- 3D Printing
- IoT Foundation: Low-Power Wireless Network – LinkedIn
- Pursuing Industrial IoT – University of Michigan

CORE SKILLS

- Global Program/Project management
- Create Business case / Define Business value
- Define Program KPIs / Benefits
- Line Manager
- PMO Set-up & operations
- Process improvement
- Governance
- Vendor Management
- Account Management
- Consulting & Internal Audit
- RFP, Bid & Contract Management
- Smart & Safe City

STANDARDS KNOWN

- ISO27000
- HIPAA

KEY RESPONSIBILITIES & ACHIEVEMENTS

Strategic management

- Successfully completed 45+ large-scale projects in the domain of Digital transformation, IIoT, Smart City, process improvement, IT-Infrastructure etc. which includes end-to-end engagement life cycle starting from business development, solution conceptualization, cost estimation, solution architecture, defining technical specifications, preparing RFP/bid management to project management from initiation to closure.
- Worked in global environment leading project team, delivery in managed services across geographies of APAC, EMEA & America.
- Successfully supported sales team to receive repeat order for 2 clients
- Supported top management to increase profitability & revenue in the sector
- Successfully setup PMO for a startup organization.
- Support product team to develop/enhance product based on market and client demand.
- Work with senior bureaucrats (IPS Officers, IAS Officers, HoD) to understand the problem statement and provide solution accordingly.
- Program/Project Manager for Hyderabad Intelligent Traffic Management.
- Successfully increase revenue in the region.
- Accountable for delivering & operationalization of digital product with SLA.
- Analyze the client requirement and facilitate the team of Subject Matter Expert (SMEs) of analytics, IIoT, AI, ML, RPA and integration requirement to provide adequate solution to the client. This includes recording detailed requirements, RAID (risk, assumptions, issues, dependencies) constraints etc.
- A strong team management skill- In charge of leading, motivating, influencing and developing the team.
- Administering overall projects executions in the domain of Industrial Automation, IIoT, Smart City, Safe City, Data Centre implementation, cloud migration, process & system modernization and policy implementation.
- Examining the design & drawings, technical specifications, cost estimation for change orders, review & analyze contractor's change order proposals & submittals.
- Expertise in end-to-end vendor onboarding from Pre-Study, budgeting (CAPEX/OPEX) along with RFP, Vendor Finalization, SOW etc
- Conduct Project review/audit, stakeholder's co-ordination meeting and tracking of action points, Risk Mitigation planning and open actions for closure.
- Conduct regular audits for program/project progress, billing, process, timely communication with delivery status etc.
- Security & Process audits for clients.
- Provide recommendation for process & policy improvement
- Improving margins and maintaining a high quality service to clients.

CAREER TIMELINES

Principal Consultant- PwC
(PricewaterhouseCoopers)
(Nov' 2018-till date)



Project Manager-Digital
Infrastructure – L&T
(Jan'18-Nov'18)



Project manager –
TASEC (Aug'15-Dec'17)



Project Manager –
EMC2 (Feb' 15- Aug'15)



Project Manager –
HP & CSC (May' 11-Feb' 15)



Asst. Manager
Project – Honeywell
(June' 07- May'11)



EDUCATION

- 2021-2022: **Senior Management Programme**
- Indian Institutes of Management (IIM), Raipur
- 2005-2007: **P.G. (Project Management)**
-National Institute of Construction Management and Research (NICMAR)
- 2001-2005: **B.E. (Chemical Engineer)**
-Berhampur University, Orissa

TOOLS & SOFTWARE

- Jira- Agile Management
- Python
- MSP- Project management tool
- Azure DevOps
- Remedy
- PowerBI
- MS Office- Excel, PowerPoint, Word
- HTML
- Alteryx
- SQL

Digital transformation

- Benefit realization through Efforts of 30+ FTEs saved in last financial Year with process automation using UiPath for a client.
- End to end product/ application/software development with vendors/OEMs/internal teams – analyse problem statement, requirement gathering/ data collections & elucidating (workshop, interviews, brainstorming etc), prototyping/ PoC, deployment, operation & maintenance.
- Successfully implemented IIoT programs across industries which helped client to improve Security, Safety, Production, Uptime, Cost etc.
- Successfully delivered & appreciated for implementing single enterprise-grade IoT application (Genetec) for city wide data exploration, integrating 18 legacy applications, modelling and to provide accurate forecasts to police.
- Finance transformation through automated and increased efficiencies on the Backend Integrating Challan software with automated number plate recognition and violation applications.
- Successfully migrated as per roadmap in collaboration with all stakeholders, a legacy model operational in France to new model in India as per business strategy along with cloud migration.
- Implemented a dashboard along with data engineers to provide insights to police regarding crime, traffic congestion, crowding etc.
- Implementing SD-WAN based on client's problem statement which will provide simplification, lower costs, bandwidth efficiency and a seamless on-ramp to the cloud with significant application performance
- Successfully complete Industrial automation project across Sugar Plants, Oil & Gas Upstream & Downstream, Chemical Plants, Pharmaceutical plant, etc
- Proven track record in solution proposal and implementing with cost saving measures to achieve substantial reduction in terms of instrument/ equipment purchase, proper negotiation & increase the profit margin of projects & program, delivering projects within schedule & quality.
- Successfully completed automation project with scope of DCS, field equipment, IoT application, Command Center etc at record time and successfully received repeat order on single party basis.
- Presented to the client leadership, the synopsis of the audits conducted on client Data Centre along with Cyber security SME and Carved out an action plan on Cyber security including implementation of ISO 27000.
- Experience across various sectors in Program & Project Management, contracts management, budgeting, forecasting, risk management and resource/team management.

Key Responsibility at PwC (PricewaterhouseCoopers) – Principal Consultant

- Working with Government of Bihar, Telangana Police and providing consultation for their digital transformation journey.
- Heading the Smart City engagement from PwC and providing advisory service to Telangana Police.
- Responsible for successful execution of project including team onboarding, project planning, risk mitigation planning, execution & closure.
- Building client relationships that result in revenue and profitability growth.
- Handling team of SMEs, Senior Consultant, Team leaders, OEMs, MSI- Project Manager, Application manager, Infra Manager, Operation Manager, Architects (Cloud, Network, Server, Back-up etc)
- Coach, mentor and develop staff, including overseeing new employee on boarding and providing career development planning and opportunities.
- Providing Constancy services to client in the field of industrial automation, integrated traffic management system, smart city, emerging technology etc.
- Identify gaps in the market & spot opportunities to create value propositions.
- Lead portfolio of opportunities & create pipelines beyond existing clients.

Clients

Government (Smart City):

- Telangana Police, Government of Telangana (Hyderabad Safe & Smart City)
- BSEDC (Bihar State Electronic Development Corporation Ltd.)
- Raipur Smart City

Healthcare & Pharmaceuticals:

- Kaiser Permanente (USA)
- Orchid Chemicals & Pharmaceutical (India)

Banking Sector:

- Societe Generale (France)
- Allahabad Bank RRB (India)

Oil & Gas:

- Bharat Petroleum
- Indian Oil Corporation

Steel & Iron Company:

- Tata Steel

Multiple clients across EMEA:

- Kone
- Maersk
- Celesio etc

Power Sector:

- Jindal Power
- BHEL
- Thermax

Chemical & Life Science:

- Multiple Sugar Plants
- Multiple fertilizer industries
- Multiple Chemical plants

PERSONAL DETAILS

- **Date of Birth** – 01 May 1981
- **Nationality** - Indian
- **Languages Known**-English, Hindi, Bengali

Key Responsibility at L&T (Larsen & Turbo) – *Project Manager*

- Responsible for Project management of Raipur smart city which included I&C of Tier-3 Data Center, Command Center, along with connectivity of IoT devices, ITMS (Speed detector, ATCC, RLVD), Surveillance system and setting up the DR in cloud.
- Lead team of architect, SME of network, storage, servers etc.
- Responsible for commissioning Command & Control Software (IBM IOC) for Raipur Smart City.
- Responsible for the Network connectivity between the different sites to the Data Centre & C&C.
- Responsibility of completing Requirement Gathering and submitting FRS, SRS & RTM.
- Preparing the Capacity Building Plan and Training Plan for stakeholder.

Key Responsibility at TASEC (A TATA Advanced Systems Company) – *Project Manager*

- Responsible for setting up the Data Centre as per the approved landscape.
- Responsible for I&C of Command & Control Centre along with Barco video wall & Fire Alarm System and IBM IOC.
- Responsible for setting up the SOP's based on the inputs from customer along with the International Expert.
- Responsible for commissioning the Command & Control platform with proper integration with subsystem like VMS, Lenel Access Control, ElFar Smart Fence.

Key Responsibility at EMC2 - – *Project Manager*

- Submit QoQ revenue plan based on Projects forecast of installation, Migration and business requirement
- Work with client/ application owners for migrating servers from physical to virtual/ cloud.
- Work with client/ application owners for up gradation and installation.

Key Responsibility at Computer Science Corporation - – *Project Manager*

- Submit MoM Remediation plan based on business requirement (reduce % KW; Tech Refresh E.O.L. Servers, Storage and OS)
- Work with client owners for migrating servers from physical to virtual/ cloud.
- Work with client/ application owners for remediating E.O.L servers/storage/OS.
- Work with System architect, Data centre managers, Vendors like IBM/HP/EMC for building Infrastructure for the new application or for migration.
- Monitor Project schedule, Risk, Change Management and SLA as per OLA for service partner (IBM) . Report weekly project report to the stakeholders.

Key Responsibility at Hewlett Packard - – *Project Management*

- Successfully handled various Transition and Transformation projects.
- Part of EMEA DCS- IT infrastructure Project Management Team.
- Initiated proactive Corrective action based on RCA and Deep drive to minimize Severity 1 & 2 issues.
- Initiated company's internal forum for global communication and quick responses.
- The Transition & Transformation and Migration of Global projects involving server support for Wintel, Storage, Backup. T&T of Service Management lines for Incident, Problem, Change, Release, Configuration.
- Audited 9 projects and given feed-back to management regarding the common issue in all the projects for process improvement.

Key Responsibility at Honeywell Automation (I) Ltd – *Asst. Project Manager*

- Successfully executed more than 20 projects in the field of IT Infrastructure, industrial automation (DCS, PLC, Scada, Field Instrument like – Pressure Sensors, Temperature sensors etc.), CCTV & Access Control. Developed excellent customer relationship with timely closure of the project deliverables and met project objectives.
- Managed to get several change orders by convincing technical needs to client and pursuing techno-commercial skills thus improving profit margin for the company.
- Focus on detailed planning in terms of materials, resources, risk management and cost, scope and schedule adherences.
- Timely billing, collection of receivables and project closure.