

ShanthaMoorthy VeeraSwamy

Consultant ::: FinTech || Digital Transformation || Business Excellence || Cloud technology
Robotic Process Automation || ICT || IoT Solution

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Education

- BSc Computer Science - 2000
- MBA – Marketing & Project Management - 2015

Summary

- I started my career in Business Development, steadily moved on to a Consultant role. Currently, I am in leadership as well as a Consultant Role in FinTech, Digital Transformation, Business Excellence, Cloud technology, Robotic Process Automation, ICT & IoT Solution.
- Managing software development team as a project manager & product owner for the company and my clients using Scrum / Agile framework using waterfall or Sprint model.

Work Experience

Gluck Technologies Pvt Ltd, Pune, IND - From 2021-08 - Present

- Business Development in ATM, KIOSK, FinTech, RPA Solutions, IoT/IIoT & Service.
- Professional Service in RPA, IoT/IIoT, using Six Sigma Methodologies for Client's and In-house Project management ICT Hardware, Enterprise Application implementation & Software Development using Agile / SCRUM frameworks.
- Project Management In-house & clients Software Development using Agile / SCRUM frameworks.
- Business Excellence Consulting for clients & in-house processes.
- Establishing Alliances & Partner Ecosystems for company's products support services

Sirma Business Consulting, Bangalore, IND – From 2021-01 - 2021-05

- Business Development in RPA, KYC/M, VKYC/M Client/Customer Onboarding FinTech Applications & Services.
- Professional Service in ICT & Digital Transformation Consulting in FinTech/BFSI, using RPA, Six Sigma Methodologies for Client's and In house processes.
- Project Management in ICT Hardware, Enterprise Application implementation & Software Development using Agile/SCRUM
- Business Excellence Consulting for clients/ in house processes.
- Establishing Alliances & Partner Ecosystems for companies products support services

Skills

Digital Transformation

RPA

Six Sigma Black Belt

Business Excellence

Business Strategy

Business Development

Project Management

FinTech Consultant

ICT Consultant

Lean Management

Professional Scrum Master

Cloud Technologies

Digital Marketing

IoT Product Development

Klystron Global LLC, Muscat, OM - From 2019-11 - 2020-06

- Business Development in ATM, KIOSK, FinTech hardware, Software Mobile App Solutions & Services.
- Professional Service in ICT & Digital Transformation Consulting in FinTech/BFSI, using RPA, Six Sigma Methodologies for Client's and In house processes.
- Project Management in ICT Hardware, Enterprise Application, implementation & Software Development using Agile/SCRUM frameworks.
- Business Excellence Consulting for clients & in-house processes.
- Establishing Alliances & Partner Ecosystems for companies products support services

HCL Technologies, Dubai , UAE – From 2016-03 - 2019-10

- Business Development in ICT hardware, Enterprise Applications, Software Solutions & Services. Professional Service ICT & Digital Transformation Consulting in FinTech/BFSI, using RPA, Six Sigma Methodologies for Client's and In house processes
- Project Management in ICT Hardware, Enterprise Application implementation & Software Development using Agile/SCRUM frameworks.
- Business Excellence Consulting for SASMOB Entrepreneurs. Establishing Alliances & Partner Ecosystems for SASMOB Projects in Mobile applications.
- Business Consulting for SASMOB student entrepreneurs to excel in an investor sales pitch and their Business Development, GTM, Product monetization strategy.
- Establishing Alliances & Partner Ecosystems for companies products support services

Seven Seas InfoTech LLC, Muscat, OM – From 2014-12 - 2016-02

- Business Development in ICT hardware, IVMS Business Unit, Software Solutions & Services Professional service ICT Consulting, IVMS & New Product Management.
- Project Management in ICT Hardware, Enterprise Application, IVMS implementation & Software Development using Agile/SCRUM frameworks. Establishing Alliances & Partner Ecosystems.
- Total P/L management of the Company.

Mustafa Sultan Enterprises LLC, Muscat, OM - From 2012-12 - 2014-11

- Business Development and Key Account Management for HP & Huawei ICT hardware, Software Solutions & Services

IMTAC, Muscat, OM – From 2011-10 - 2012-11

- Business Development and Key Account Management HP ICT hardware, Software Solutions & Services

Value Point Systems Pvt Ltd, Bangalore, IND - From 2010-09 - 2011-09

- Business Development and Key Account Management HP ICT hardware, Software Solutions & Services

Religare Technova Ltd, Bangalore, IND – From 2007-04 - 2010-08

- Business Development and Solution Manager for IBM & HP ICT hardware, Software Solutions & Service

Bharti Airtel, Bangalore, IND – From 2002-09 – 2007-03

- Business Development for Voice, Internet DSL, VPN, Leased line, IPLC and communication services

HCL InfoSystems Ltd, Bangalore, IND – From 2000-04 – 2002-08

- Business Development for Internet, VPN, Leased line, IPLC and communication services