

SUDHAKAR KALLAKURI
VP – Finance

COMPETENCY

Chartered Accountant, ACMA and CISA with over 25 years work experience covering:

- Corporate Finance & Investments
- Due Diligence
- Budgeting & Business planning
- Cost control & optimization
- Project Planning Evaluation & Financing
- Budgeting & Business planning
- Board Relations
- Contract Negotiations
- Financial Modelling
- Treasury Management
- Executive advisory & decision support

PROFESSIONAL EXPERIENCE

PATH SOLUTIONS

Kuwait

March 2008 – To date

Path Solutions a global business and technology solutions and services leader servicing the financial industry with a strong focus on Islamic Finance with a strong customer portfolio of clients across Middle East, Africa, and Far East Asia. Path Solutions' offerings consist of a large portfolio of products, software analysis, services, and expertise for the major business segments of Islamic commercial banking. Path has 5 wholly owned subsidiaries and employees across 8 overseas locations.

Position: VP – Finance

Reporting to: Chairman & CEO

JOB PROFILE

- Strategic financial planning, information, & analysis
- Closely worked with the CEO & Chairman for expansion & various business case analysis
- Monitoring of the approved financial plans & budgets
- Played key part in the commercial strategic decisions of the business
- Due Diligence of investment proposals
- As Group Head of Finance provide leadership and direction to finance function for all five wholly owned subsidiaries.
- Liaison with External auditors and ensuring statutory compliances
- Review of business unit budgets, subsidiaries, annual sales and project progress monitoring, financial forecast schedules, interim outlooks/forecasts, and variance analysis
- Monitoring & analysis of various performance metrics including cash flow, contribution margin and ROI.
- Manage the process that supports Forecasting, Annual Planning, Business Analysis, Business Performance Reporting, Strategic Business Planning processes.
- Analyze operations, costs and/or expenses to support overall decisions regarding margins and other business objectives

OMAN TRADING ESTABLISHMENT (OTE)
Muscat, Oman

May 2004 – January 2008

OTE the second largest automobile group in the Sultanate of Oman dealing in automobiles, spare parts, electronics & tyres. Major brands of OTE were GM, Cheverolet, Hummer, Cadilac, Subaru, Isuzu, Hyundai and LG electronics & Pirelli, Hankook, Sumotimo, Falcon tyres & Shell lubricants with an employee strength of over 1300. OTE is part of Suhail Bahwan group, one of the largest business houses of Oman.

Position: Sr. Manager - Finance

Reporting to: Director - Finance

JOB PROFILE:

- Overall responsibility for the accounting function & monthly MIS
- New ventures investment analysis
- Financial analysis, monthly detailed MIS division wise for the entire group
- Liaison with Statutory auditors
- Liaison with Banks for various credit facilities and managing the treasury function.
- Exercising & monitoring various system controls in SAP and other internal controls Periodical review of SAP controls with the finance & IT team and carrying out modifications in the systems with the help of the key users of various departments.
- Co-ordination with the internal audit team
- Monitoring the principal payouts for automobiles, Tyres, Electronics etc., and sorting out any issues with the principals.
- Review of budgets & monitoring of the expenditure against the approved budgets
- Managed a team of 30 and the accounting & finance activity for 12 branches across Oman.

HUTCH (Vodafone)
Hyderabad – Andhra Pradesh, India

May2002 – April 2004

Position: Asst Manager – Finance

Reporting to: GM- Finance

JOB PROFILE:

- Revenue Management
- Tariff Analysis
- Dashboard on Revenue analysis
- Revenue Assurance function
- MIS as per Indian GAAP & US GAAP
- Monitored commercial activity for the capex purchase for the roll out of the network
- External Audit
- ERP (oracle Financials) Implementation & roll out

AVANTEL SOFTECH LTD
Hyderabad – Andhra Pradesh
India

June 2000 to May 2002

Position: Manager - Finance
Reporting to: GM Finance

Avantel Softech Ltd a product software entity & telecom equipment & RF devices manufacturing unit supplying to DRDO, India & other Defence establishments.

JOB PROFILE:

- Handled the finance function
- Bank facilities & working capital Management
- Statutory compliances & audit
- Treasury function

GAUTAMI POWER LTD
Hyderabad – Andhra Pradesh
India

October 1997 to May 2000

Gautami Power Ltd -Independent Power Producer (IPP) incorporated to build, own & operate a 360 MW Short gestation power plant in Andhra Pradesh with an estimated project cost of USD 250 MN.

Position: Executive-Finance
Reporting to: VP Finance

JOB PROFILE:

- Assist VP Finance for the project financial closure
- Run project financial models
- Attend to FIs & Banks requirements for project financing
- Deal with external consultants, EPC consultants/ contract negotiations, Legal consultants.

PROFESSIONAL QUALIFICATIONS:

- Associate member of the Institute of Chartered Accountants of India – 1997
- ACMA - Member of the Institute of Costs and Management Accountants of India – 1996
- Certified Information Systems Auditor (CISA) – June 2006
- Bachelor of Commerce from Osmania University, Hyderabad, India – 1994

PERSONAL DETAILS

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