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**Prabhakar Reddy Kolanu**

## IT Manager Profile

## Global Delivery / Product Owner

- Highly accomplished with **18.6+ years** of experience in IT and Well-rounded with project management methodologies, **Global delivery, People/Customer Centric leader** managing mid-to-large scale business critical multimillion dollar transformation programs and technology projects involving engaging with Higher Management, cross group collaboration and demonstrated abilities to lead highly complex projects based on emerging technologies & domains in a heterogeneous team setup (contractors, vendors, and internal cross-functional teams)

### Education - Certifications



**BE (ECE)/ APGD (VLSI Design), Project Manager Certified through "CEO – IO4PM™, ITIL® V3 Foundation, AGILE - Product owner Certified, AGILE - Scrum Master Certified, CCNA Certified, CCNA – VOIP Certified.**

### Roles Experience

- Global Delivery:** IT organization with globally distributed development teams managed Several challenges, leveraging global expertise – worldwide collaboration, Accountability across time zones, Low cost, increasing competition, tighter margins, Alignment between business, operations and IT, Visibility, Remote delivery, Optimum resource allocation
- Global Client Partner** - Managed multiple medium to large scale multimillion dollar accounts across fortune 500 clients and key regions such as **UK/EUROPE (10 years), USA (5 years), APAC/INDIA (5 years)**
- Crisis Management - Cyber Security, APAC & ANZ** regions on all high escalated projects. Travelled customer locations to remove project Crisis and on time delivered projects
- Delivery Excellence** - Delivered bottom-line growth by applying multiple levers, well managed **COVID-19 challenges** with better risk management, seamless transition to work from anywhere, lower operating cost and increased revenues with automation & digital transformation initiatives.
- Group Head Resource Management (Additional role due to crisis):** Owned E2E function in pandemic circumstances with successfully addition of External hired 1000+ associates into Delivery projects – On time deployed
- Strategy Manager:** Key Nextgen initiatives in Technology business Unit (Network and Security).
- NextGen R&D Head (COE)/Practice Head:** Adopt/Identified new technologies rapid growth and established COE/Labs to created talent within organization, Support to sales team.
- Transition Manager:** Post big deals win took E2E role for smooth transition.
- Agile Coach (Scrum Master):** Trained 50+ batches on Agile scrum master and delivered 100+ session within organization and Faculty development program in University/Engineering Colleges.
- Product Owner:** E2E owner ship with 15 scrum teams on core customer development project.
- Trainings (Faculty Development programs):** Apart from technical and Management skill my interest took time to take couple of session to Engg. colleges for Faculty (FDP Programs).  
**Reference:** <https://www.kluniversity.in/staffclg/pdfs/agile.pdf>
- Learning & Development (L&D):** Took L&D Cyber Security function and identified white spots and created NAD courses as per business need.

### Technical

- Solutions:** Strong Technical/Management background in Cyber security/Infrastructure Management (SOC, SIEM, IDAM, GRC, Network Security, AppSec), Network (infrastructure) & Voice over IP (VOIP).
- Designed Security monitoring solution – **GSOC(SIEM)** and Technical strong in Enterprise security area – Managed GSOC projects 24\*7 operations and well connected with security architects to resolve Cyber security issues with in SLA time frame.
- Designed and developed Center of excellence (COE) teams (NextGen R&D) – Network's lab, RPA lab, IOT lab and created niche skills talent within the organization.
- Security Architect:** Designed GSOC (Global Security operational center) with solutions to customers as per customer needs including Govt. area (Telangana-TSOC, Andhra Pradesh-APSOC).

## Work Experience

### Global Delivery Head

TECH MAHINDRA Ltd - May 2018 – Present

*Responsibilities:* **Global Delivery (Cyber Security and Risk Management)**

**Delivery ownership APAC, ANZ and INDIA Locations.**

Security Delivery Head with Horizontal team supporting vertical delivery teams (All Domains).

**Global Security Operations Center (GSOC):** End to End Solution in Hyderabad/Chennai TechM office.

**SOC Operations:** Handled GSOC Operations with 200+ Security Engineers/consultants team. Includes the services of /Firewall/ DLP/ Proxy Endpoint Security, VAPT. SIEM (SIEM (QRadar/QROC/ArcSight/ Splunk / RSA Cloud and On-Premise versions)

**Delivery/Operations/Sales:** Owned P&L with projects involves Cyber Security all Towers/Areas, implementation, SOC establishments, Network Security, Auditing & Vulnerability Assessment.

### Principal Consultant

YASH Technologies Pvt Ltd - December 2017 – May 2018

*Responsibilities:* **Business Unit Head**

New **Business Unit** established with **Telecom Network & Enterprise security**, Indore **Smart City Project**, Indore Garbage management system and sales support. Started **Agile COE** to train associates and targeting all waterfall projects to AGILE.

### Strategy Manager

TATA Consultancy Services - October 2016 – December 2017

*Responsibilities:* **Client – NextGen R&D (Network & Security)**

Development/Support New LOGO Business, Enterprise security, Up skilling in Niche technologies, Client Management, Remote internship program, Requirement Gathering Emerging technologies – POC's, MOOCS - Online class to JNTU-K university, RFP, RFQ, RFS, Negotiation, effort estimations, NextGen CAPEX & OPEX Management, LAB Management: IOT, NextGen & Devices.

Delivered 30+ AGILE sessions - Faculty Development Program (FDP) – University, Engg. colleges

### Service Delivery Manager

TATA Consultancy Services - May 2015 – December 2016

*Responsibilities:* **Client -Cisco Commerce Project – E2E Ownership (Delivery)**

Highly confidential project and managed all modules (Incident, Problem, Change Management). As a **Delivery Manager** Involved E2E responsibilities, took **13-year** experience of project from other partner and started newly right from team ramp up (**82 Associates**) with cross functional teams, Transition and delivered without any issues and **broke all 13 years records within 6 months.**

### Presales

TATA Consultancy Services - July 2014 – April 2015

*Responsibilities:* **Client – Ericsson IT Owned one full module in vendor consolidation RFP**

Owned big deal (Vendor consolidation) and achieved success in addition 450 associate.

### Transition Manager

TATA Consultancy Services - April 2012 – June 2014

*Responsibilities:* **Client - Ericsson LEO3 Transition (HPSC to BMC Remedy – 6500 users)**

Transition Manager first program in organization for Customer Partners to move HP tool to BMC Remedy-ITSM (Moved 6500 users). As a transition manager took initiative on training with all Ericsson suppliers and succeeded to move all the users on time. Teach the Teacher model. BSM Refresh (Migration), Bugs Dashboard Enhancement, Knowledge Centre Support

### Scrum Master / Project Manager

TATA Consultancy Services - December 2010 – March 2012

*Responsibilities:* **Client - Nokia Siemens Network- Flexi project (Client location -Finland)**

Flexi NG (Product Development in Agile methodology), TSS-T-Mobile (Migration)

### Project Lead

Infosys Technologies - May 2006 – December 2010

*Responsibilities:* **Client - British Telecom, Microsoft (Client location – UK)**

**British Telecom:** VMM - IP Exchange (VOIP, SIP), Vision Environment -IPTV (Classic & Canvas), Resolve E2E Testing (British Telecom )

**Microsoft:** Testing **Automation Framework** for Customer care industry, **Microsoft Business tool** (Microsoft deployment server)

### Software Engineer

Turbomeca Services - November 2003 – April 2006

*Responsibilities:* **Network Engineer**, Team member in **Network & Automation framework project for internal development center**