< Opportunity

## 1 New Opportunity 1

Save

#### 4 1. From

Series	OPPT	▼
Opportunity From	Lead	•
Lead	Customer Lead00024	Q <b>&gt;</b> +
Status	Draft	
Opportunity Type	Sales	•

#### 📜 2. Items

Items which do not exist in Item master can also be entered on customer's request

#	Item Code	Item Name	Description	Qty
1	Request of Range	RFR	This is a request to get a price range for the installation of a EGRP system.  Pre Layout	<b>⊕</b> 🗎
			Click on row to e	dit. + Add new row.

### 3. Communication History

Keep a track of communication related to this enquiry which will help for future reference.

### 4. Contact Info

Customer/Lead Address

**Knox County-Billing** 

Q > +

Address

205 West Baxter Avenue

Knoxville

TN

Zip code: 37917 United States

Phone: 865-215-5540

Territory Tennesee

Q

Add / Edit

Customer Name

**Knox County** 

Contact

Martin Pleasant

Contact Email

Contact Mobile No

### 

Opportunity Date 04/09/2014

Fiscal Year 2014

Source ▼

Campaign

Enter name of campaign if source of enquiry is campaign

Company Parjana Distributuion Q ▶

Next Contact By carolerich@thedrainage.com Q ▶

Your sales person who will contact the customer in future

**Next Contact Date** 

04/11/2014

Your sales person will get a reminder on this date to contact the

To Discuss

# 6. Prequalifying Questionnaire

Building Type	Governmental	•
Type of Residency	Home	•
Type of Commercial Service		•
Type of Industrial Service		•
Type of Agricultural Property		•
Type of Governmental Property	Park	•

# 7. Prequalifications for all sites

Does the property contain a well	No ▼
Is the property within 200 ft from a Typel or TypellA water supply well	No ▼  (TypeI = any community well, TypeIiA = Any well supplying > 20,000 gal/day)
Is the property within 75 ft from a Type IIB or Typelli water supply well	No ▼
Is the property within 50 ft of a domestic well	No ▼

Is the property on a large lake or in a flood plain	No	•
Is the property 500 ft within a wetland or an inland lake or stream	No	▼
Currenty are there or has there ever been any underground tank on the property	No (i.e septic, fuel, gas, chemical)	▼
8. Site History		
Was the site previously industrial	No	•
Was the site refilled	No	▼
Was the site contaminated	No	▼
If yes to the questions above provious There is an area in the field cleared for home constructions.	where they created a bury pit for trees, bu	shes and debris that was
cleared for Home construction	OI I	
Does the property have a septic tank or septic field  Existing septic tank  Removed septic tank  Existing septic field  Removed septic field	No (If yes, check all that apply)	
Does the property have a septic tank or septic field  Existing septic tank  Removed septic tank  Existing septic field	No	
Does the property have a septic tank or septic field  Existing septic tank  Removed septic tank  Existing septic field  Removed septic field	No	

	-	
Additional explanation if needed		
Filed must be infiltrated minima regulation	lly at 1" per 72 hours. Faster is better, but that is the new state	
Water Supply	City Water & City Sewer ▼	S
What is the type and depth of the well		
		h
10. Have you experienced as	ny of the following issues	
☐ Water in walls		
☐ Water over or under footer		
☐ Window cap crack		
☐ Floor crack		
☐ Chimney door or pipe		
☐ Rod Holes		
☐ Sewer backups		
☐ If problem is complex followup with	layout enginner to provide additional explanation or details	
☐ Accessibility Barriers		
11. Attachments		-
☐ Basement		

	☐ Blue Print	
	☐ Bowed walls	
	□ CAD	
	Comment	
	☐ Cracked walls	1,
	Direction  ▼	
-	☐ Drawing	
١	☐ Draw on map or drawing property lines	
1	☐ Fertilizer storage	
12	2. Foundation	
13	3. Foundation Description	
ı	Foundation Type ▼	
(	Highlight specific areas that cannot be accessed by drill	
(	☐ Highlight specific problem areas on property to be addressed	
(	☐ IBeam Leak	
(	ldentify exact location on aerial view	
ŀ	faccessibility barriers checked and please describe	

	11
If not a full basement indicate slab and or crawl space areas	
☐ Lakes ponds surrounding bodies of water	
☐ Leaking gutters	
☐ Map	
☐ Note where issues or potential barriers or concerns are on the property	
☐ Other	
☐ Partial	
4. Potential Barriers or Concerns	
Provide additional photos of property problem areas and surrounding area	
5. Screenshot Checklist	
□ Slab	
☐ Sprinkler system	
☐ Surrounding environment inclines	
☐ Underground obstacles	
☐ Underground pool	