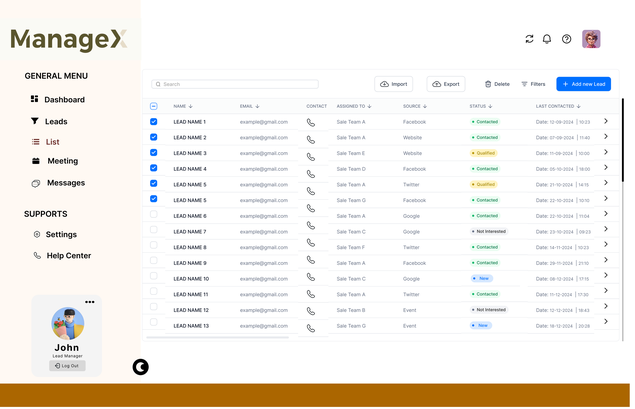
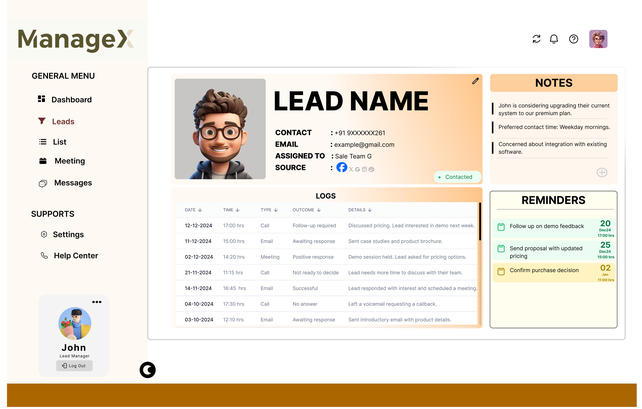
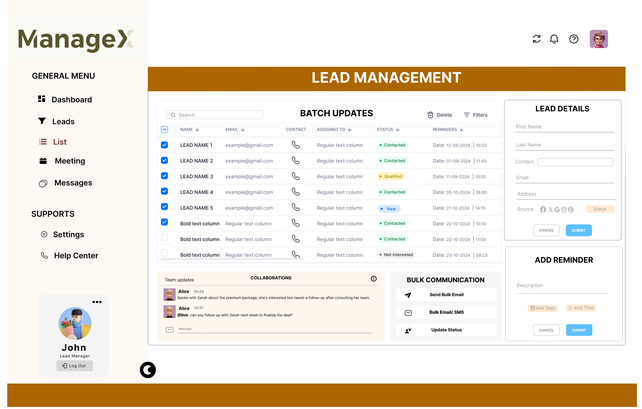
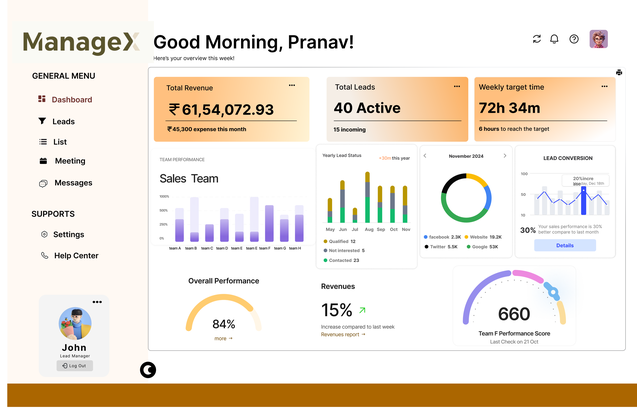

ManageX
GENERAL MENU
Dashboard
Leads
List
Meeting
Messages
SUPPORTS
Settings
Help Center
John
Lead Manager
Log Out
Search
Import
Export
Delete
Filters
+ Add new Lead
NAME
EMAIL
CONTACT
ASSIGNED TO
SOURCE
STATUS
LAST CONTACTED
LEAD NAME 1 example@gmail.com Sale Team A Facebook Contacted Date: 12-09-2024 10:23
LEAD NAME 2 example@gmail.com Sale Team A Website Contacted Date: 07-09-2024 11:40
LEAD NAME 3 example@gmail.com Sale Team E Website Qualified Date: 11-09-2024 10:00
LEAD NAME 4 example@gmail.com Sale Team D Facebook Contacted Date: 05-10-2024 18:00
LEAD NAME 5 example@gmail.com Sale Team A Twitter Qualified Date: 21-10-2024 14:15
LEAD NAME 5 example@gmail.com Sale Team G Facebook Contacted Date: 22-10-2024 10:10
LEAD NAME 6 example@gmail.com Sale Team A Google Contacted Date: 22-10-2024 11:04
LEAD NAME 7 example@gmail.com Sale Team C Google Not Interested Date: 23-10-2024 09:23
LEAD NAME 8 example@gmail.com Sale Team F Twitter Contacted Date: 14-11-2024 10:23
LEAD NAME 9 example@gmail.com Sale Team A Facebook Contacted Date: 29-11-2024 21:10
LEAD NAME 10 example@gmail.com Sale Team C Google New Date: 08-12-2024 17:15
LEAD NAME 11 example@gmail.com Sale Team A Twitter Contacted Date: 11-12-2024 17:30
LEAD NAME 12 example@gmail.com Sale Team B Event Not Interested Date: 12-12-2024 18:43
LEAD NAME 13 example@gmail.com Sale Team G Event New Date: 18-12-2024 20:28


ManageX
GENERAL MENU
Dashboard
Leads
List
Meeting
Messages
SUPPORTS
Settings
Help Center
John
Lead Manager
Log Out
LEAD NAME
CONTACT : +91 9XXXXXX261
EMAIL : example@gmail.com
ASSIGNED TO : Sale Team G
SOURCE :
Contacted
NOTES
John is considering upgrading their current system to our premium plan.
Preferred contact time: Weekday mornings.
Concerned about integration with existing software.
LOGS
DATE TIME TYPE OUTCOME DETAILS
12-12-2024 17:00 hrs Call Follow-up required Discussed pricing. Lead interested in demo next week.
11-12-2024 15:00 hrs Email Awaiting response Sent case studies and product brochure.
02-12-2024 14:20 hrs Meeting Positive response Demo session held. Lead asked for pricing options.
21-11-2024 11:15 hrs Call Not ready to decide Lead needs more time to discuss with their team.
14-11-2024 16:45 hrs Email Successful Lead responded with interest and scheduled a meeting.
04-10-2024 17:30 hrs Call No answer Left a voicemail requesting a callback.
03-10-2024 12:10 hrs Email Awaiting response Sent introductory email with product details.
REMINDERS
Follow up on demo feedback 20 March 11:00 hrs
Send proposal with updated pricing 25 March 15:00 hrs
Confirm purchase decision 02 APR 11:00 hrs


ManageX
GENERAL MENU
Dashboard
Leads
List
Meeting
Messages
SUPPORTS
Settings
Help Center
John
Lead Manager
Log Out
LEAD MANAGEMENT
BATCH UPDATES
Search
Delete
Filters
NAME EMAIL CONTACT ASSIGNED TO STATUS REMINDERS
LEAD NAME 1 example@gmail.com Regular text column Contacted Date: 12-09-2024 10:23
LEAD NAME 2 example@gmail.com Regular text column Contacted Date: 07-09-2024 11:40
LEAD NAME 3 example@gmail.com Regular text column Qualified Date: 11-09-2024 10:00
LEAD NAME 4 example@gmail.com Regular text column Contacted Date: 05-10-2024 18:00
LEAD NAME 5 example@gmail.com Regular text column New Date: 21-10-2024 14:15
Bold text column Regular text column Contacted Date: 22-10-2024 10:10
Bold text column Regular text column Contacted Date: 22-10-2024 11:04
Bold text column Regular text column Not Interested Date: 23-10-2024 09:23
LEAD DETAILS
First Name
Last Name
Contact
Email
Address
Source
Status
CANCEL
SUBMIT
ADD REMINDER
Description
Add Date
Add Time
CANCEL
SUBMIT
COLLABORATIONS
Team updates
Alice 16:49
Spoke with Sarah about the premium package; she's interested but needs a follow-up after consulting her team.
Alice 16:51
@Bob can you follow up with Sarah next week to finalize the deal?
Message
BULK COMMUNICATION
Send Bulk Email
Bulk Email/ SMS
Update Status


ManageX
GENERAL MENU
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Settings
Help Center
John
Lead Manager
Log Out
Good Morning, Pranav!
Here's your overview this week!
Total Revenue
₹61,54,072.93
₹45,300 expense this month
Total Leads
40 Active
15 incoming
Weekly target time
72h 34m
6 hours to reach the target
TEAM PERFORMANCE
Sales Team
Yearly Lead Status
+30% this year
May Jun Jul Aug Sep Oct Nov
Qualified 12
Not Interested 5
Contacted 23
November 2024
Facebook 2.3K
Website 18.2K
Twitter 5.5K
Google 3.3K
LEAD CONVERSION
20%Income
30% Old 10%
30%
Your sales performance is 30% better compare to last month.
Details
Overall Performance
84%
more →
Revenues
15%
Increase compared to last week
Revenues report →
660
Team F Performance Score
Last Check on 21 Oct