

Pranav is a seasoned management consultant with a balanced blend of technical and functional expertise, supported by around 8 years of experience in digital transformation, data analytics, AI product development, and process improvement. He specializes in business analysis, project management, and deploying innovative solutions like GenAI across global geographies.

Educational Background

- **Indian Institute of Management Bodh Gaya (MBA-2019):** 7.83/9, Gold Medalist
- **University of Pune (Bachelor of Engineering-2014):** 71%, University Rank Holder
- **Maharashtra State Board (Class XII-2010):** 84%, Merit Scholar
- **Maharashtra State Board (Class X-2008):** 89%

Relevant Experiences (Total Exp - 8 years)

Accenture Strategy & Consulting (Management Consultant) (3 years)

- **Data & Analytics Strategy for Sovereign Wealth Fund in ME:**
 - Conducted data maturity assessment against NDMO standards using Accenture's NDMO Assessment Template
 - Developed high-level target operating model, detailed policies & processes charter, and an implementation roadmap
- **Develop an LLM to support Arabic Language for ME Client:**
 - Helped to evaluate a pre-trained model vs. an in-house bilingual LLM (Arabic ALLAM 2.0) to be used for most of the entities
 - Led the design and launch of a citizen-facing LLM chatbot, improving query resolution rates by 20% in the first year.
- **AI Product Marketplace for Health Clients for North America, ME Clients:**
 - Developed marketplace operating model, and led the creation and execution of the Change Management strategy and plan.
 - Conducted current state assessments to develop future-state workflows for health operations, integrating AI & RPA capabilities.
 - Led development of 6 solutions to evaluate GenAI's applicability in health payer domains for sector's leading clients

- Conducted data-driven change management which included A/B testing, adoption analytics, usage analytics, etc.
- **Product Development for H&PS Data & AI Team (Global):**
 - Spearheaded the end-to-end development of over six GenAI-powered tools as part of a digital transformation initiative.
 - Defined user requirements, collaborated with stakeholders, and delivered solutions to increase adoption of AI in project delivery

Achievements:

- Winner of Accenture Shark Tank among 19 industries; Ranked among top 5 of 120 teams in GenAI Hackathon:
- Runner-up of FY24 Dream Team Pinnacle Award; Received practice awards Champion of Practice and Above and Beyond
- 20+ instances of documented recognition for outstanding performance & consistently received talent priority ratings every year
- Supported more than \$60 Mn sales across Market Units (ME, NA, Japan) & delivered client projects across MUs

Ernst & Young LLP (Senior Consultant) (2 years 9 months)

- **Execution of Data Strategy-Ministry (India):**
 - Spearheaded the execution of data governance frameworks, including identifying critical datasets, defining data quality rules, Documented data governance policies, processes, and roles & responsibilities directly impacting 20,000+ workforce
- **Activation of Data Strategy - Major Logistics Company, UAE:**
 - Helped in activating data governance bodies by onboarding data owners and business data stewards for each data domain
 - Prepared and designed training material and conducted awareness sessions for stakeholders
- **Business Development across Geographies:**
 - Onboarded 5 Data & AI vendors on the EY platform for expanding portfolio of offerings and helped in new solution development

- Worked (30% of time) directly with partners for Business Development of Data & AI solutions supporting \$10mn of sales
- Led a team of 20+ engineers to deliver PoC of 8 Cr mining automation project based on RPA, IoT & AI

Achievements:

- Received the "I Am Exceptional" award twice for excellence in Entrepreneurial & Digitally Transforming Innovation categories
- Awarded Bronze Medal in RPA for expense-filing bot and Silver in Data Visualization for creating interactive Power BI reports.

Stylus Events Pvt. Ltd. (Event Consultant) (1 year 5 Months)

- Liaised with developers to develop the registration software tools to help in managing around +25,000 footfalls
- Managed client interactions, led workshops, and conducted analyses to address key business issues

Accenture Technology (Associate Software Engineer) (1 year)

- Developed & supported banking application for a leading UK-based client handling 2mn customers
- Responsible for executing batch data processing of SQL-based database which included extracting from the multiple databases

Technical Skills

- **Data Visualization:** Power BI (Expert), Tableau (Intermediate)
- **Automation:** Power Automate (Intermediate), UiPath (Expert), PowerApps, Power Pages (Expert)
- **Language:** Python, VBA Macro, SQL, DAX
- **AI/GenAI POC Development**

Functional Skills

- Requirements Gathering and Analysis
- Process Mapping and Improvement
- Business Case & Product Strategy

- Data Analysis and Reporting
- Data Strategy
- Stakeholder Management
- Project and Change Management
- Agile and Scrum Expertise

Industry

- Public Services, Healthcare Payer (Insurance), Manufacturing, Wealth Management Fund, Foreign Trade

Courses/Certification

- Salesforce AI Associate Certified (Duration: 1 year (2024))
- INSEAD Business Strategy Program
- Data Visualization Nano Degree (Duration: 1 year (2022))
- Certified Scrum Product Owner