Name: Pranav Kishor Baviskar
Designation: Management Consultant
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BACKGROUND AND EDUCATION: Pranav is a seasoned Management Consultant with a balanced blend of technical and functional expertise, supported by over 6.5 years of experience in Management Consulting. His specializations include digital transformation, cost analysis, risk analysis, business analysis, requirements gathering, process improvement, gap analysis, data analysis, market research, performance benchmarking, stakeholder management and GenAI projects across multiple geographies. His diverse experience & proficiency in various tools enable to execute time-constrained projects with the highest quality.

He has done his MBA from IIM, Bodh Gaya (awarded Gold medal for academic excellence) and BE from University of Pune (merit scholar). He also holds nano degree on Data Visualization from Microsoft and holds CSPO (Certified Scrum Product Owner). He has also graduated from the esteemed Strategy program from INSEAD.
FUNCTIONAL EXPERTISE:
- Data Visualization
- Data & Analytics Strategy
- Artificial Intelligence
- GenAI - Fine Tunning Model
- GenAI – RAG, QLoRA, PoC building
- Data Management & Governance
- Advanced Data Analytics
- Project Management
- Requirements Gathering and Analysis
- Process Mapping and Improvement
- Business Case & Product Strategy
- Business Process Redesign
- Data Analysis and Reporting
- Stakeholder Management and Communication
- Project and Change Management
- Agile and Scrum Expertise

INDUSTRY EXPERTISE:
- Wealth Management Fund
- Social Service
- Non-Profit
- Public Health

TOOLS:
  Power BI, Tableau, SQL, Alteryx, Advance VBA Macro, UiPath, Python, Qualtrics, Hugging Face, Fine tuning LLM model, RAG, Generative AI PoC development

Experience:
Data Visualization Specialist - Public Investment Fund (PIF), KSA
- Conducted **requirement gathering sessions** and designed mock-ups basis client inputs
- Used **SQL** to analyse the data received from multiple sources for identifying the required data fields for visualization
- Developed Several comprehensive analytical **Power BI** Dashboards with large amounts of quantitative data

Data & Analytics Strategy - Public Investment Fund (PIF), KSA
- Conducted **data management assessment** survey to understand the current state of data maturity level of organization
- Conducted **data maturity assessment** against **NDMO standards** using Accenture's NDMO Assessment Template
- Developed **Current State Assessment** report for all divisions of PIF, highlighting key data pain points and challenges
- Selected & co-created **data & analytics use cases and user journey**
- Developed high-level Target Data & Analytics **Operating Model** (people, process, governance)
- Developed detailed **policies & processes charter** based on Data & Analytics Operating Model
- Helped in defining data & analytics **implementation roadmap** (initiatives & project charters) & investment plan and value case

Data Consultant for Pan American Health Organization (PAHO)
- Carried out a **time analysis survey**, prompting employees to specify the percentage of hours spent on Support Fund activities.
- Examined FTE distribution across country offices and the headquarters to understand workforce dynamics.
- Employed **regression model** to extrapolate data for different country offices & created clusters based on interview & procurement data.
- Rationalized survey responses and salary data to arrive at the **overall cost structure & recommendation**.
- Designed **Cost Monitoring PowerBI dashboard** for C-suite to monitor cost and FTE allocation of the fund related activity

Data Visualization Consultant for the leading NGO in wildlife conservation
- Engaged with the client through interviews to **gather requirements**, emphasizing the development of analytical **financial solution** for Design and Implementation Phase.
- Analyzed the **financial data** and identified relevant key financial parameters for monitoring financial performance
- Spearheaded the design and implementation of a VBA-based **financial model** tailored to **handle project costs** approximating **~$1B.**
- Created a **PowerBI** dashboard focused on financial metrics, enabling executive management to monitor project progress, financial performance, and related KPIs.

Generative AI-Based Chatbot for the Australian Tax Office

- Conducted a thorough assessment of the existing chatbot to pinpoint **gaps and improvement areas**.
- **Reviewed past chatbot interactions** to categorize questions as pertaining to either individuals or institutions
- Identified opportunities for **automation** using generative AI and developed a list of **potential use cases** for both individual and institutional taxpayers.
- Established a **Use Case Prioritization** and Scoring Matrix to determine and highlight quick-win scenarios.
- Collaborated with the development team to **prototype a Generative AI** based chatbot and gathered feedback from pertinent stakeholders.

Business Analyst for GenAI Health Factory
- Conducted thorough **current state assessments** of more than **4 health operations** processes to pinpoint inefficiencies and manual interventions, providing actionable insights into potential areas for **process optimization**
- Developed **more than four proof-of-concept** solutions to evaluate **GenAI's applicability** in Clinical & Nonclinical Appeals, Contract Drafting, Provider Written Inquiry (PWI), HICS and Provider Onboarding & Credentialling.
- Conducted **knowledge intake sessions** to document existing ("**as-is**") workflows and processes.
- Designed **future-state** ("**to-be**") process flows, incorporating **GenAI**, **RPA**, and **Data Quality Assurance** capabilities
- Prepared **functional design documents** with actionable design for development team to build the POC including screen layouts, user interaction details, data flow diagrams, and user stories
- **Analyzed sample datasets** to develop prototypes and coordinated **UAT** to validate **alignment** with **requirements**.
- **Quantified benefits** of proposed solutions, including metrics like Average Handle Time (AHT) reductions, FTE savings, and five-year revenue impact projections to support **business cases** for AI-driven improvements.
- **Independently led** the end-to-end development and deployment of GenAI-based products, taking **100% ownership**, driving **stakeholder alignment**, and ensuring successful delivery **from analysis to implementation**

Business Analyst for PAHO
- **Independent coordination** with senior stakeholder for project management tasks for a vaccine portal development
- Prepared **BRD** outlining business needs, objectives and functional requirements of portal
- Engaged with **cross functional teams** for process quantification, benefit quantification, data gathering, and mapping
- **Collaborated with technical teams** for prototype development, issue /bug troubleshooting and resolution

Business Analyst for WWF
- Led client interviews to **gather requirements** and define financial analytics solutions

- Analyzed financial data to **identify KPIs** for monitoring project financial health.
- Designed and implemented a **VBA-based financial model** to track and manage project costs of ~$1B.
- Developed a **Power BI dashboard** to provide with real-time insights into project progress & financial performance

Education:
- MBA | Gold Medalist | IIM Bodh Gaya | 2017-19
- Bachelor of Engineering | Merit Scholar | University of Pune | 2010-14

Certifications:
- Accenture-INSEAD Strategy Program
- Certified Scrum Product Owner (CSPO) - Scrum Alliance
- Microsoft Nano Degree in Data Visualization

Technical Tools:
- Data Visualization - Power BI (Expert), Tableau (Expert)
- Automation - Power Automate (Intermediate), UiPath (Expert), Power apps (Expert), Excel/PowerPoint Automation (Expert)
- Language - VBA Macro(Expert), SQL(Intermediate), DAX (Expert)
- AI/GenAI – Python (Expert), PoC Development (Expert), LLM fine tunning (Intermediate)