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Designation: Management Consultant

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Market: NA, ME, Japan, ANZ, India, Europe

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BACKGROUND AND EDUCATION: Pranav is a seasoned Management Consultant with over 7 years of experience in Management Consulting and Government Advisory roles, specializing in digital transformation, cost analysis, risk analysis and GenAI projects for public sector clients across multiple geographies. His diverse experience & proficiency in various tools enable to execute time-constrained projects with the highest quality.

He has done his MBA from IIM, Bodh Gaya (awarded Gold medal for academic excellence) and BE from University of Pune (merit scholar). He also holds nano degree on Data Visualization from Microsoft and holds CSPO (Certified Scrum Product Owner). He has also graduated from the esteemed Strategy program from INSEAD.

FUNCTIONAL EXPERTISE:

- Data Visualization
- Data & Analytics Strategy
- Artificial Intelligence
- GenAI - Fine Tuning Model
- GenAI – RAG, QLoRA, PoC building
- Data Management & Governance
- Advanced Data Analytics
- Project Management

INDUSTRY EXPERTISE:

- Wealth Management Fund
- Social Service
- Non-Profit
- Public Health

TOOLS:

Power BI, Tableau, SQL, Alteryx, Advance VBA Macro, UiPath, Python, Qualtrics, Hugging Face, Fine tuning LLM model, RAG, Generative AI PoC development

Experience:

Data Visualization Specialist - Public Investment Fund (PIF), KSA

- Conducted **requirement gathering sessions** and designed mock-ups basis client inputs
- Used **SQL** to analyse the data received from multiple sources for identifying the required data fields for visualization
- Developed Several comprehensive analytical **Power BI** Dashboards with large amounts of quantitative data

Data & Analytics Strategy - Public Investment Fund (PIF), KSA

- Conducted **data management assessment** survey to understand the current state of data maturity level of organization

- Conducted **data maturity assessment** against **NDMO standards** using Accenture's NDMO Assessment Template
- Developed **Current State Assessment** report for all divisions of PIF, highlighting key data pain points and challenges
- Selected & co-created **data & analytics use cases and user journey**
- Developed high-level Target Data & Analytics **Operating Model** (people, process, governance)
- Developed detailed **policies & processes charter** based on Data & Analytics Operating Model
- Helped in defining data & analytics **implementation roadmap** (initiatives & project charters) & investment plan and value case

Data Consultant for Pan American Health Organization (PAHO)

- Carried out a **time analysis survey**, prompting employees to specify the percentage of hours spent on Support Fund activities.
- Examined FTE distribution across country offices and the headquarters to understand workforce dynamics.
- Employed **regression model** to extrapolate data for different country offices & created clusters based on interview & procurement data.
- Rationalized survey responses and salary data to arrive at the **overall cost structure & recommendation**.
- Designed **Cost Monitoring PowerBI dashboard** for C-suite to monitor cost and FTE allocation of the fund related activity

Data Visualization Consultant for the leading NGO in wildlife conservation

- Engaged with the client through interviews to **gather requirements**, emphasizing the development of analytical **financial solution** for Design and Implementation Phase.
- Analyzed the **financial data** and identified relevant key financial parameters for monitoring financial performance
- Spearheaded the design and implementation of a VBA-based **financial model** tailored to **handle project costs** approximating **~\$1B**.
- Created a **PowerBI** dashboard focused on financial metrics, enabling executive management to monitor project progress, financial performance, and related KPIs.

Generative AI-Based Chatbot for the Australian Tax Office

- Conducted a thorough assessment of the existing chatbot to pinpoint **gaps and improvement areas**.
- **Reviewed past chatbot interactions** to categorize questions as pertaining to either individuals or institutions
- Identified opportunities for **automation** using generative AI and developed a list of **potential use cases** for both individual and institutional taxpayers.
- Established a **Use Case Prioritization** and Scoring Matrix to determine and highlight quick-win scenarios.
- Collaborated with the development team to **prototype a Generative AI** based chatbot and gathered feedback from pertinent stakeholders.