

## **Pranav Kishor Baviskar**

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**Pranav** is a seasoned management consultant with a balanced blend of technical and functional expertise, supported by around 8 years of experience in digital transformation, data analytics, AI product development, and process improvement. He specializes in business analysis, project management, and deploying innovative solutions like GenAI across global geographies.

### **Educational Background**

- **Indian Institute of Management Bodh Gaya (MBA-2019):** 7.83/9, Gold Medalist
- **University of Pune (Bachelor of Engineering-2014):** 71%, University Rank Holder
- **Maharashtra State Board (Class XII-2010):** 84%, Merit Scholar
- **Maharashtra State Board (Class X-2008):** 89%

### **Relevant Experiences (Total Exp - 8 years)**

#### **Accenture Strategy & Consulting (Management Consultant) (3 years)**

- **Data & Analytics Strategy for Sovereign Wealth Fund in ME:**
  - Conducted data maturity assessment against NDMO standards using Accenture's NDMO Assessment Template
  - Developed high-level target operating model, detailed policies & processes charter, and an implementation roadmap
- **Develop an LLM to support Arabic Language for ME Client:**
  - Helped to evaluate a pre-trained model vs. an in-house bilingual LLM (Arabic ALLAM 2.0) to be used for most of the entities
  - Led the design and launch of a citizen-facing LLM chatbot, improving query resolution rates by 20% in the first year.
- **AI Product Marketplace for Health Clients for North America, ME Clients:**
  - Developed marketplace operating model, and led the creation and execution of the Change Management strategy and plan.
  - Conducted current state assessments to develop future-state workflows for health operations, integrating AI & RPA capabilities.

- Led development of 6 solutions to evaluate GenAI's applicability in health payer domains for sector's leading clients
- Conducted data-driven change management which included A/B testing, adoption analytics, usage analytics, etc.
- **Product Development for H&PS Data & AI Team (Global):**
  - Spearheaded the end-to-end development of over six GenAI-powered tools as part of a digital transformation initiative.
  - Defined user requirements, collaborated with stakeholders, and delivered solutions to increase adoption of AI in project delivery

#### **Achievements:**

- Winner of Accenture Shark Tank among 19 industries; Ranked among top 5 of 120 teams in GenAI Hackathon:
- Runner-up of FY24 Dream Team Pinnacle Award; Received practice awards Champion of Practice and Above and Beyond
- 20+ instances of documented recognition for outstanding performance & consistently received talent priority ratings every year
- Supported more than \$60 Mn sales across Market Units (ME, NA, Japan) & delivered client projects across MUs

#### **Ernst & Young LLP (Senior Consultant) (2 years 9 months)**

- **Execution of Data Strategy-Ministry (India):**
  - Spearheaded the execution of data governance frameworks, including identifying critical datasets, defining data quality rules, Documented data governance policies, processes, and roles & responsibilities directly impacting 20,000+ workforce
- **Activation of Data Strategy - Major Logistics Company, UAE:**
  - Helped in activating data governance bodies by onboarding data owners and business data stewards for each data domain
  - Prepared and designed training material and conducted awareness sessions for stakeholders
- **Business Development across Geographies:**

- Onboarded 5 Data & AI vendors on the EY platform for expanding portfolio of offerings and helped in new solution development
- Worked (30% of time) directly with partners for Business Development of Data & AI solutions supporting \$10mn of sales
- Led a team of 20+ engineers to deliver PoC of 8 Cr mining automation project based on RPA, IoT & AI

#### **Achievements:**

- Received the "I Am Exceptional" award twice for excellence in Entrepreneurial & Digitally Transforming Innovation categories
- Awarded Bronze Medal in RPA for expense-filing bot and Silver in Data Visualization for creating interactive Power BI reports.

#### **Stylus Events Pvt. Ltd. (Event Consultant) (1 year 5 Months)**

- Liaised with developers to develop the registration software tools to help in managing around +25,000 footfalls
- Managed client interactions, led workshops, and conducted analyses to address key business issues

#### **Accenture Technology (Associate Software Engineer) (1 year)**

- Developed & supported banking application for a leading UK-based client handling 2mn customers
- Responsible for executing batch data processing of SQL-based database which included extracting from the multiple databases

#### **Technical Skills**

- **Data Visualization:** Power BI (Expert), Tableau (Intermediate)
- **Automation:** Power Automate (Intermediate), UiPath (Expert), PowerApps, Power Pages (Expert)
- **Language:** Python, VBA Macro, SQL, DAX
- **AI/GenAI POC Development**

#### **Functional Skills**

- Requirements Gathering and Analysis

- Process Mapping and Improvement
- Business Case & Product Strategy
- Data Analysis and Reporting
- Data Strategy
- Stakeholder Management
- Project and Change Management
- Agile and Scrum Expertise

**Industry**

- Public Services, Healthcare Payer (Insurance), Manufacturing, Wealth Management Fund, Foreign Trade

**Courses/Certification**

- Salesforce AI Associate Certified (Duration: 1 year (2024))
- INSEAD Business Strategy Program
- Data Visualization Nano Degree (Duration: 1 year (2022))
- Certified Scrum Product Owner