

**Individual Logs**  
**Pranav Kumar Mahesh**  
**Date: June 24, 2024**

<b>Week</b>	<b>Dates</b>	<b>Task</b>	<b>Hours / Day</b>
<b>1</b>	<b>April 23, 2024</b>	Meeting with client (Craver) for overview of data.	1
<b>1</b>	<b>April 29, 2024</b>	Familiarizing with the data.	2
<b>1</b>	<b>May 1, 2024</b>	Met with the team to divide the work and plan the next steps.	1
<b>1</b>	<b>May 3, 2024</b>	Worked on refining our initial ideas in alignment with the set objectives, discussing them during the team meeting in-preparation for the proposal.	2
<b>1</b>	<b>May 4, 2024</b>	Started working on analyzing objective 4: Identify common features of high revenue merchants.	3
<b>1</b>	<b>May 5-7, 2024</b>	Created the proposal draft and presentation.	2
<b>2</b>	<b>May 8-9, 2024</b>	Refined the proposal to meet with the objectives set by the Craver team.	2
<b>2</b>	<b>May 10, 2024</b>	Met with Craver to finalize the proposal and get their approval.	1
<b>2</b>	<b>May 11-13, 2024</b>	Finalized the proposal and explored the dataset to get further insights into the high revenue merchants.	2
<b>3</b>	<b>May 14, 2024</b>	Cleaned up the github	2

		repository.	
<b>3</b>	<b>May 15, 2024</b>	Finalized the weekly report.	2
<b>3</b>	<b>May 16, 2024</b>	Identified the upper quartile merchants and split them up into top 10 successful and unsuccessful merchants.	7
<b>3</b>	<b>May 17, 2024</b>	Met with the Craver team to provide the weekly updates and get their insights.	1
		Performed analysis on the top 10 successful and unsuccessful merchants and compared different metrics.	7
<b>3</b>	<b>May 18, 2024</b>	Selected a successful and unsuccessful coffee shop merchant and performed analysis to identify any features that can be used to compare them.	8
<b>3</b>	<b>May 19, 2024</b>	Plotted graphs based on the previous analysis	8
<b>4</b>	<b>May 20, 2024</b>	Created dashboard containing the plots based on the northstar metric and continued with the comparison of the two coffee shops	8
<b>4</b>	<b>May 21, 2024</b>	Continued the analyses to compare the successful and unsuccessful merchants.	7
<b>4</b>	<b>May 22 - 23, 2024</b>	Drafted a slide-deck for the mid-term presentation to present to Cravers.	6
<b>4</b>	<b>May 24, 2024</b>	Presented analysis to Craver's - Work until the MidTerm	6

		Presentation.	
4	May 25, 2024	Worked on anonymizing the client details from the slide-deck in preparation of the MidTerm Presentation.	6
5	May 26-28, 2024	Worked on objective 4, focused on product analysis.	8
5	May 29 - 30, 2024	Worked on the dashboard.	8
6	May 31 - June 2, 2024	Worked on the RFM analysis between successful and unsuccessful merchants.	8
6	Jun 3 - 5, 2024	Ran multiple regression to identify weights for the RFM scores.	8
6	June 6 - 8, 2024	Met with Cravers to discuss progress and continued working on the RFM analysis between successful and unsuccessful merchants.	8
7	June 9 - 11, 2024	Completed the weighted RFM scoring.	8
7	June 12 - 14, 2024	Continued with the report generation.	8
8	June 15 - 18, 2024	Based on inputs given by Craver executives, I fixed the RFM scores by modifying the logic.	8
8	June 19 - 21, 2024	Worked on the anonymized report which is to be given to Craver.	7
9	June 22 - 25, 2024	Preparation for the Final Capstone Submission	8