Experiment 2

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Introduction and Basics of SAS

The dataset used here is a shoes dataset with variables and attributes as Stores, Regions, Products, Sales, Inventory, Returns and Subsidiary

Analysis of variance method is used here between the variables to make insights out of the given data

SAS Code:

```
PROC SQL;
CREATE TABLE WORK.query AS
SELECT Region , Product , 'Stores'n , Subsidiary , Sales , Inventory , 'Returns'n FROM SASHELP.SHOES;
RUN;
QUIT;

PROC DATASETS NOLIST NODETAILS;
CONTENTS DATA=WORK.query OUT=WORK.details;
RUN;

PROC ANOVA DATA = WORK.query;
CLASS Sales;
MODEL Stores = Sales;
MEANS Sales / tukey lines;
RUN;

PROC PRINT DATA=WORK.details;
RUN;

PROC PRINT DATA=WORK.details;
RUN;
```

DATA:

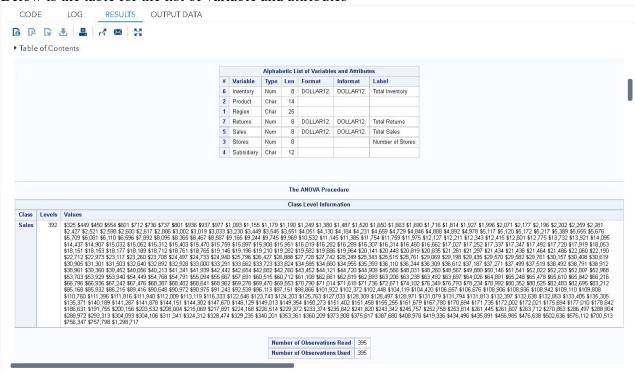
able: V	NORK.QUE	RY 🕶	View: Column nam	les 🕶 🖺 🖺 😝 Filter:	(none)				
Columns	s ③	Tota	l rows: 395 Total column					★ Rows 1	-100 🔷 👈
☑ Sele	ect all		Region	Product	Stores	Subsidiary	Sales	Inventory	Returns
✓ Δ	Region	1	Africa	Boot	12	Addis Ababa	\$29,761	\$191,821	\$769
✓ 🛦	Product	2	Africa	Men's Casual	4	Addis Ababa	\$67,242	\$118,036	\$2,284
☑ 🔞	Stores	3	Africa	Men's Dress	7	Addis Ababa	\$76,793	\$136,273	\$2,433
A		4	Africa	Sandal	10	Addis Ababa	\$62,819	\$204,284	\$1,861
☑ Sub	sidiary	5	Africa	Slipper	14	Addis Ababa	\$68,641	\$279,795	\$1,771
☑ @ 9	Sales	6	Africa	Sport Shoe	4	Addis Ababa	\$1,690	\$16,634	\$79
☑ 🔞	Inventory	7	Africa	Women's Casual	2	Addis Ababa	\$51,541	\$98,641	\$940
☑ @ F	Returns		Africa	Woman's Drass	12	Addis Ababa	\$108,942	\$311,017	\$3,233
		9	Africa	Boot	21	Algiers	\$21,297	\$73,737	\$710
		10	Africa	Men's Casual	4	Algiers	\$63,206	\$100,982	\$2,221
		11	Africa	Men's Dress	13	Algiers	\$123,743	\$428,575	\$3,621
		12	Africa	Sandal	25	Algiers	\$29,198	\$84,447	\$1,530
Property	Value	13	Africa	Slipper	17	Algiers	\$64,891	\$248,198	\$1,823
Label		14	Africa	Sport Shoe	9	Algiers	\$2,617	\$9,372	\$168
Name		15	Africa	Women's Dress	12	Algiers	\$90,648	\$266,805	\$2,690
Length		16	Africa	Boot	20	Cairo	\$4,846	\$18,965	\$229
Гуре		17	Africa	Men's Casual	25	Cairo	\$360,209	\$1,063,251	\$9,424
Format		18	Africa	Men's Dress	5	Cairo	\$4,051	\$45,962	\$97
nformat		19	Africa	Sandal	9	Cairo	\$10,532	\$50,430	\$598

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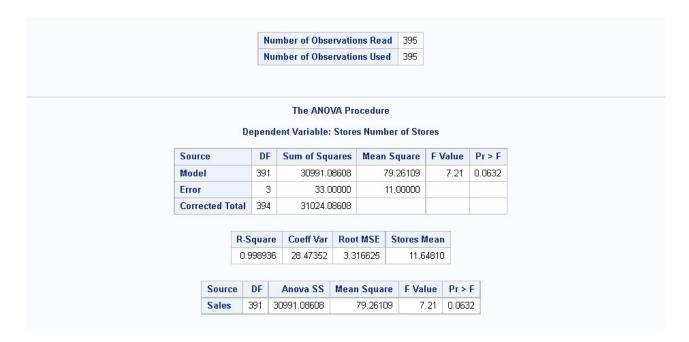
OUTPUT:



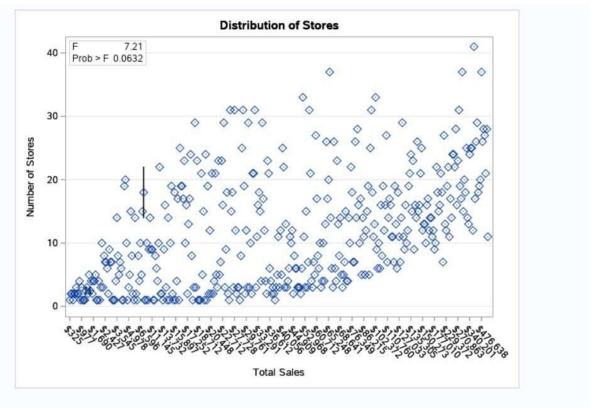
Below is the table for the list of variable and attributes



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Number of observations were 395 in the dataset. We can see the Analysis of variance for the dataset above.



Above graphs depicts the number of stores vs total sales. The total sales are less when the number of stores are also less. We see the average sales peak at around 25 stores

The ANOVA Procedure

Tukey's Studentized Range (HSD) Test for Stores

Note: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	3
Error Mean Square	11
Critical Value of Studentized Range	17.41272
Minimum Significant Difference	57.641
Harmonic Mean of Cell Sizes	1.003841

Note: Cell sizes are not equal.