

```

1 import numpy as np
2 import pandas as pd
3 import matplotlib.pyplot as plt
4 import seaborn as sns

1 # Load datasets
2 transactions_df = pd.read_csv('Transactions.csv')
3 products_df = pd.read_csv('Products.csv')
4 customers_df = pd.read_csv('Customers.csv')
5

1 #merging datasets for analysis
2 merged_df = transactions_df.merge(products_df, on="ProductID").merge(customers_df, on="Custo
3

```

```
1 print(merged_df)
```

```

TransactionID CustomerID ProductID TransactionDate Quantity \
0 T00001 C0199 P067 2024-08-25 12:38:23 1
1 T00112 C0146 P067 2024-05-27 22:23:54 1
2 T00166 C0127 P067 2024-04-25 07:38:55 1
3 T00272 C0087 P067 2024-03-26 22:55:37 2
4 T00363 C0070 P067 2024-03-21 15:10:10 3
.. ... .. ... ..
995 T00496 C0118 P037 2024-10-24 08:30:27 1
996 T00759 C0059 P037 2024-06-04 02:15:24 3
997 T00922 C0018 P037 2024-04-05 13:05:32 4
998 T00959 C0115 P037 2024-09-29 10:16:02 2
999 T00992 C0024 P037 2024-04-21 10:52:24 1

TotalValue Price_x ProductName Category \
0 300.68 300.68 ComfortLiving Bluetooth Speaker Electronics
1 300.68 300.68 ComfortLiving Bluetooth Speaker Electronics
2 300.68 300.68 ComfortLiving Bluetooth Speaker Electronics
3 601.36 300.68 ComfortLiving Bluetooth Speaker Electronics
4 902.04 300.68 ComfortLiving Bluetooth Speaker Electronics
.. ... .. ... ..
995 459.86 459.86 SoundWave Smartwatch Electronics
996 1379.58 459.86 SoundWave Smartwatch Electronics
997 1839.44 459.86 SoundWave Smartwatch Electronics
998 919.72 459.86 SoundWave Smartwatch Electronics
999 459.86 459.86 SoundWave Smartwatch Electronics

Price_y CustomerName Region SignupDate
0 300.68 Andrea Jenkins Europe 2022-12-03
1 300.68 Brittany Harvey Asia 2024-09-04
2 300.68 Kathryn Stevens Europe 2024-04-04
3 300.68 Travis Campbell South America 2024-04-11
4 300.68 Timothy Perez Europe 2022-03-15
.. ... .. ... ..
995 459.86 Jacob Holt South America 2022-01-22
996 459.86 Mrs. Kimberly Wright North America 2024-04-07
997 459.86 Tyler Haynes North America 2024-09-21
998 459.86 Joshua Hamilton Asia 2024-11-11
999 459.86 Michele Cooley North America 2024-02-05

```

[1000 rows x 13 columns]

```

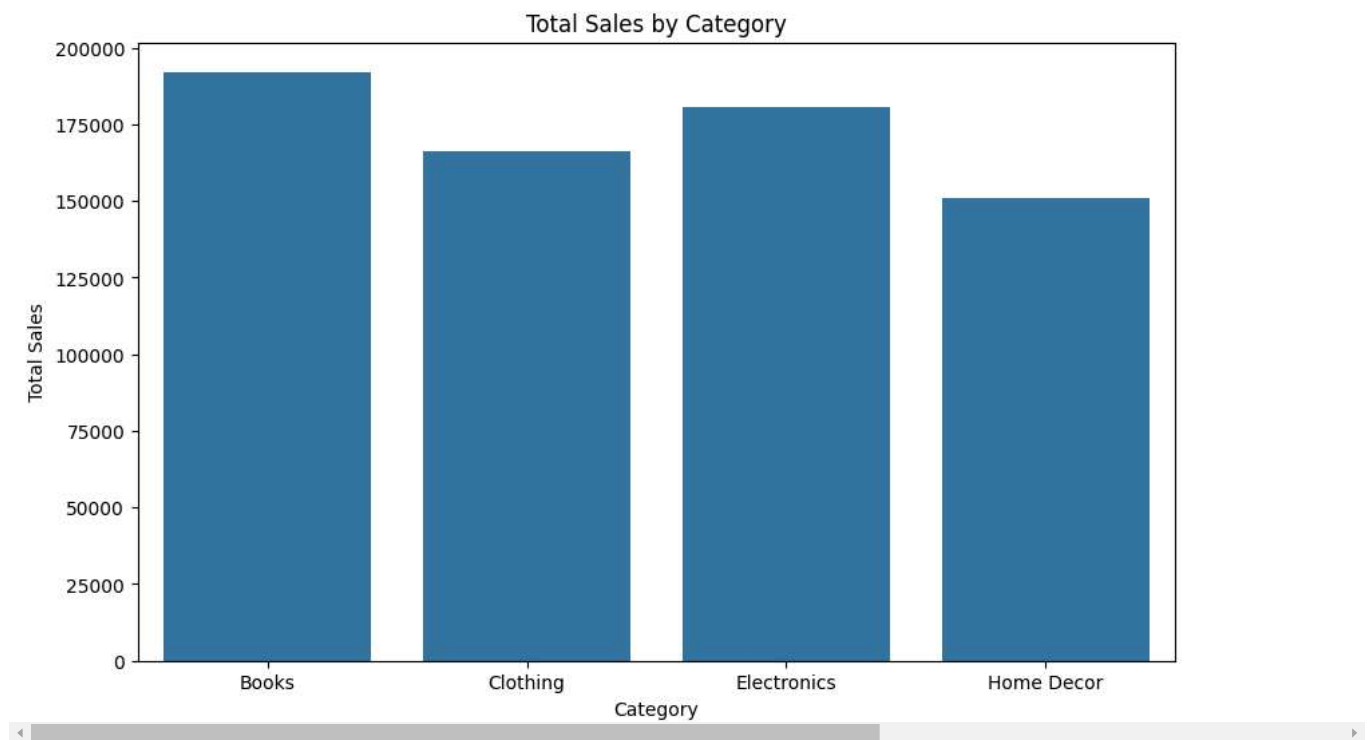
1 # Total sales per category
2 category_sales = merged_df.groupby("Category")["TotalValue"].sum()
3 print("Category Sales:\n", category_sales)
4 plt.figure(figsize=(10, 6))
5 sns.barplot(x=category_sales.index, y=category_sales.values)
6 plt.xlabel("Category")
7 plt.ylabel("Total Sales")
8 plt.title("Total Sales by Category")
9 plt.show()

```

Category Sales:

Category	
Books	192147.47
Clothing	166170.66
Electronics	180783.50
Home Decor	150893.93

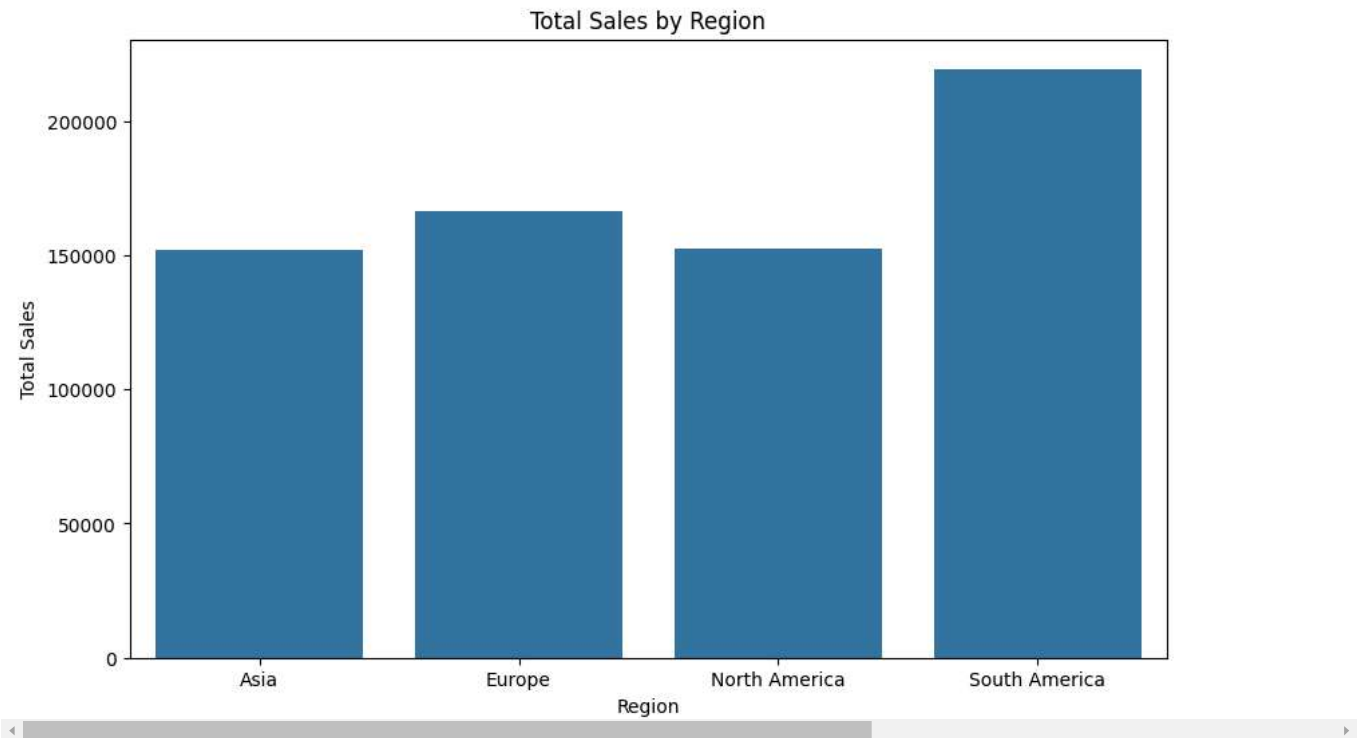
Name: TotalValue, dtype: float64



```
1 # Total sales by region
2 region_sales = merged_df.groupby("Region")["TotalValue"].sum()
3 print("\nRegional Sales:\n", region_sales)
4 plt.figure(figsize=(10, 6))
5 sns.barplot(x=region_sales.index, y=region_sales.values)
6 plt.xlabel("Region")
7 plt.ylabel("Total Sales")
8 plt.title("Total Sales by Region")
9 plt.show()
```



Regional Sales:
Region
Asia 152074.97
Europe 166254.63
North America 152313.40
South America 219352.56
Name: TotalValue, dtype: float64



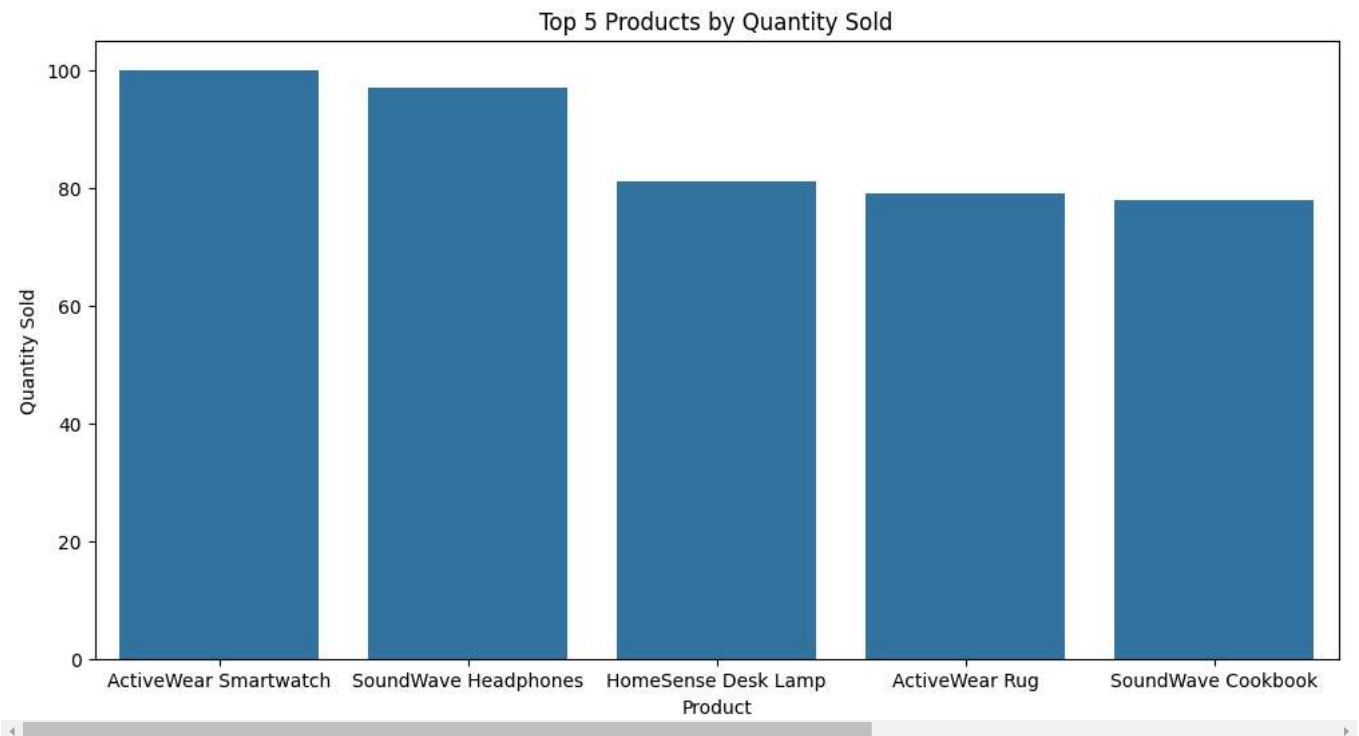
```
1 # Top 5 products by quantity sold
2 popular_products = merged_df.groupby("ProductName")["Quantity"].sum().sort_values(ascending=
3 print("\nTop 5 Products:\n", popular_products)
4 plt.figure(figsize=(12, 6))
5 sns.barplot(x=popular_products.index, y=popular_products.values)
6 plt.xlabel("Product")
7 plt.ylabel("Quantity Sold")
8 plt.title("Top 5 Products by Quantity Sold")
9 plt.show()
```



Top 5 Products:

ProductName	Quantity
ActiveWear Smartwatch	100
SoundWave Headphones	97
HomeSense Desk Lamp	81
ActiveWear Rug	79
SoundWave Cookbook	78

Name: Quantity, dtype: int64



```

1 # Monthly sales trends
2 merged_df['TransactionMonth'] = pd.to_datetime(merged_df['TransactionDate']).dt.to_period('M')
3 monthly_sales = merged_df.groupby("TransactionMonth")["TotalValue"].sum()
4 print("\nMonthly Sales Trends:\n", monthly_sales)

```



Monthly Sales Trends:

TransactionMonth	TotalValue
2023-12	3769.52
2024-01	66376.39
2024-02	51459.27
2024-03	47828.73
2024-04	57519.06
2024-05	64527.74
2024-06	48771.18
2024-07	71366.39
2024-08	63436.74
2024-09	70603.75
2024-10	47063.22
2024-11	38224.37
2024-12	59049.20

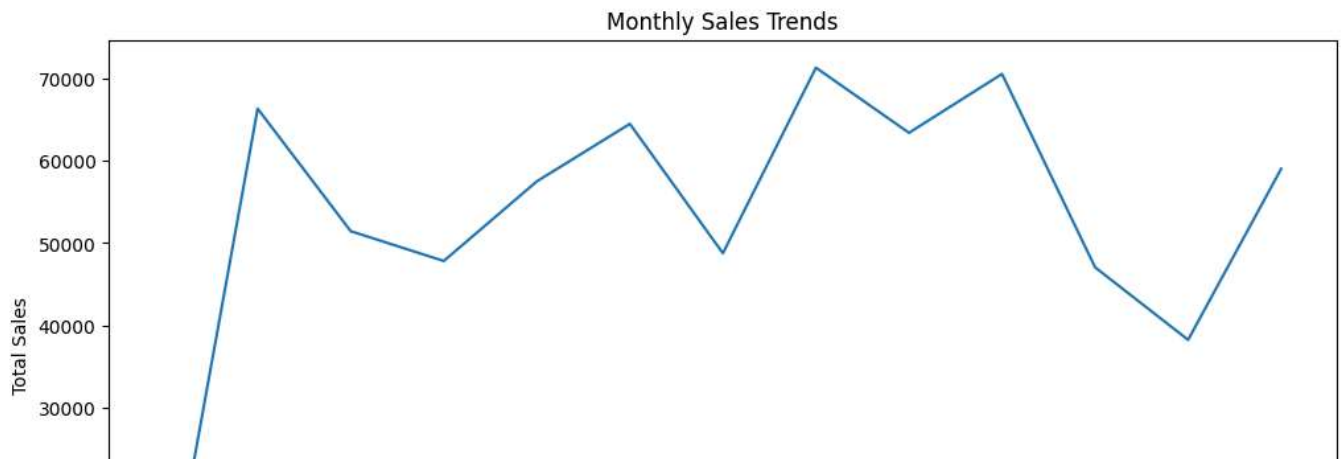
Freq: M, Name: TotalValue, dtype: float64

```

1 plt.figure(figsize=(12, 6))
2 sns.lineplot(x=monthly_sales.index.astype(str), y=monthly_sales.values)
3 plt.xlabel("Month")
4 plt.ylabel("Total Sales")
5 plt.title("Monthly Sales Trends")

```

Text(0.5, 1.0, 'Monthly Sales Trends')



```
1 # Top 5 customers by lifetime value
2 customer_lifetime_value = merged_df.groupby("CustomerID")["TotalValue"].sum().
  sort_values(ascending=False).head(5)
3 print("\nTop 5 Customers by Lifetime Value:\n", customer_lifetime_value)
4 plt.figure(figsize=(12, 6))
5 sns.barplot(x=customer_lifetime_value.index, y=customer_lifetime_value.values)
6 plt.xlabel("Customer ID")
7 plt.ylabel("Lifetime Value")
8 plt.title("Top 5 Customers by Lifetime Value")
9 plt.show()
```



Top 5 Customers by Lifetime Value:

CustomerID	TotalValue
C0141	10673.87
C0054	8040.39
C0065	7663.70
C0156	7634.45
C0082	7572.91

Name: TotalValue, dtype: float64

