ARCHIT PALIWAL

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Professional Summary

A business analyst, first and foremost and a critical thinker.

Highlights

- Certified Scrum Master.
- Evangelist of agile/scrum principles and methodology.
- Proven ability to work creatively and analytically in a problem-solving environment.

Work Experience

Technical Business Analyst and Scrum Master - SYSQUARE Technologies (June 2018 - Working)

- Works effectively and individually with Technical and Non-Technical team members and customers.

- Shares a similar mentality as existing team members toward client satisfaction and success.

- Oversees, and has accountability for the successful completion of all aspects of assigned project work.

- Exercise independent judgment and take the lead role on an enterprise-level project with minimal direction from a director or engagement manager.

- Effectively facilitate meetings, demonstrate brainstorming/consensus-building skills, and interact with executive-level project leads.

- Take a lead role in sales initiatives related to areas of expertise.

- Have knowledge about tools like JIRA.

Typical deliverables

- Business requirements, i.e. business plan, key performance indicator, project plan.
- Functional requirements, i.e. logical data models, use case scenarios, work instructions, reports.
- Non-functional requirements.
- Data models, i.e. data requirements expressed as a documented data model of some sort
- Business case, a strategic plan containing shareholders' risk and return
- Create User Epic, user stories and manage KANBAN Board.

As Scrum Master-

- Knowledge of agile methodology and frameworks like Scrum and little of Kanban.

- Good skills to coach team how to follow agile scrum, which really works.

- Understand the basic fundamentals of iterative and incremental development.

- Strong knowledge of Scrum theory, rules and practices.

- Basic knowledge of software development processes, common development practices, service-oriented environments and procedures to understand team needs.

- Have knowledge about tools like JIRA and Agile techniques like Scrum Artifacts, User Stories, continuous Integration, ATDD, TDD, Continuous Testing, Pairing and Agile games.

- Know about the value of metrics and incremental delivery.

- Good Knowledge about tasks, backlog tracking, burndown metrics, velocity, user stories etc.

Product Manager – ApCrate (A SYSQUARE Product (June 2018 -Working)

ApCrate makes offline shopping exciting and easy on your pockets. You can pick stores from various categories in your area. You just have to grab the deal, pay at store. Get the cashback in your ApCrate wallet and use it anywhere.

1. Drive the entire vision and delivery of innovative new products to keep the business relevant and competitive
2. Conduct market research to identify user need for new products
3. Prioritize product opportunities using criteria and requirements defined during research
4. Establish requirements and specifications for product.
5. Clearly communicate vision and goals of for product.

6. Lead and participate in planning meetings and provide advice and guidance on direction of products

7. Manage cross-functional teams in business, product, design, and development.

8. Demonstrate functionality of completed products to internal team members and other stakeholders.

9. Collaborate with customers, team members, and outside influencers to ensure a solid and well-rounded understanding of products and developing needs.

10. Maintain in-depth knowledge of products, solutions, and company offerings.

11. Create product marketing communications objectives.

12. Create long- and short-term product sales forecasts and analysis for management.

13. Determine product based on market research, production costs and anticipated demand.

14. Schedule and assign operational requirements to follow up on work results.

15. Product management and product development.

Business Analyst – ADHOC Networks (August 2016 – June 2018)

Roles and Responsibilities

- Valuating business processes, anticipating requirements, uncovering areas for improvement, and developing and implementing solutions.
- Leading ongoing reviews of business processes and developing optimization strategies.
- Conducting meetings and presentations to share ideas and findings.
- Performing requirements analysis.
- Effectively communicating insights and plans to cross-functional team members and management.
- Gathering critical information from meetings with various stakeholders and producing useful reports.
- Working closely with clients, technicians, and managerial staff.
- Allocating resources and maintaining cost efficiency.
- Performing client acceptance testing.
- Managing projects, developing project plans, and monitoring performance.

- Updating, implementing, and maintaining procedures.
- Prioritizing initiatives based on business needs and requirements.

Sr. Executive - GROFERS (July 2015 - July 2016)

Founded in December 2013, Grofers is an app – based delivery service that connects consumers with local stores.

Roles and Responsibilities

- Creating an understanding of the market in which the business operates and identifying a unique service or angle that can be adopted.

- Responsible to ensure proper implementation of system by interacting with technical team.

- Customer experience mapping and developing the minimum viable product.

- Identify opportunities for improvement in business operations and processes

- Responsible to interact with the business stakeholders (internal and external) in order to understand their problems and needs.

- Responsible to identify what revisions need to be made and work on their execution, to increase demand.

- Responsible for coordinating with all the 17 cities and their city heads for daily activities.

- Ensuring the process moves smoothly from beginning to end.

- Productivity / Process Improvement / Policy / Procedure Development.

- Responsible for overall resource capacity, accuracy, efficiency and burn rate.

Financial Advisor with BARCLAYS SHARED SERVICES (Jan 2014 – Feb 2015)

Founded in 1690, Barclays is a British multinational banking and financial services company headquartered in London.
It is a universal bank with operations in retail, wholesale and investment banking, as well as wealth management, mortgage lending and credits cards.

- Responsible for providing investment advice across a variety of financial products and services or choose to specialize in a few selected products and services.

- Provide clients with specialist advice on how to manage their money.

- Served last three months as Process Trainer.

Technical Support Engineer – HCL Technology (June 2013 – Jan 2014)

- Analyse, troubleshoot and resolve technical issues for Internet router installation and connection issues.

- Remotely configure and troubleshoot client's equipment and educate them.

- Responsible for handling calls from new and existing customers regarding a variety of requests.

- Using knowledge of products and services as well as customer service skills, provide support and resolve technical issues of the product.

Education

- Completed 12th (2009) and 10th (2007) from Subodh Public School (CBSC), Jaipur (Raj)
- Graduated in B-Tech (2009 - 2013) from Arya College of Engineering and Research Centre, Jaipur (Raj).

Sports

- Certificate for excellent performance in "Late Shri Dilip Saini 10km Cross Country Race" held on 20th January 2001.

Cultural

- Certificate awarded for Wining Ist Prize in the dance event "GYRATION" held on 19th Sept' 2012.
- Recognition Certificate for participating in Musical Odyssey "Ganga" in the Annual Function of School.
- Recognition Certificate for participating in the Annual Function held on 24th November, 2003.
- Certificate of participation in Drawing Competition held by MIGHTY MOUSE on 3rd May 2001.
- Certificate awarded for great performance with grade "A" in handwriting competition organized by CENTRE FOR INDIAN ART RESOURCES & TRAINING, New Delhi – 110055.

Strength

- Open minded and level-headed person who knows how to prioritize first things first.
- Flexible enough in responding to changing needs and people.
- Excellent soft skills and client handling abilities.

Hobbies

- Singing.
- Playing Various Musical Instruments.
- Golf.

Personal Details

Date of Birth   **:** 12, December, 1991

Gender   **:** Male

Father's Name   **:** Mr. Pradeep Paliwal

Mother's Name   **:** Mrs. Vinita Paliwal

Languages known   **:** English, Hindi

Nationality   **:** Indian