# ANALYSIS ON EMPLOYEE SALARY & ATTRITION

### BY NIKHITA KANDIKONDA and VENKATA TAMVADA

# **I.Introduction**

Data Scientists at IBM corporation designed a data set to represent human resource data from a hypothetical company. The data contains various attributes of the employees that will help in studying employee behavior. Understanding the employee needs and adjusting the company terms and policies accordingly has been a very important concern for the human resource department. The problem of salary projections is very old in various sectors and is important for the company and employees to understand the market conditions. Also, Employee attrition has been a major concern for all the companies and various contour measures have been proposed to help reduce attrition.

The general objective of this study is to develop models to predict employee salaries and employee attrition and various factors that affect them. To properly analyze the data and to make a satisfactory prediction, it is essential to understand the data. For this purpose, we have performed various exploratory analysis and predictive analysis on the data.

# II. Data Pre-processing and Exploration

On broad overview of the dataset, we understand that there are 2940 observations with 35 variables. There are no NA values in the dataset. Further, we find that columns like 'over 18', 'employee count', 'standard hours', 'Employee Number', 'Environment Satisfaction' are not informative and remove it. Columns like hourly rate, daily rate and monthly rate have redundant information and have been removed. Few column names have been changed to more meaningfully short names and categorical columns have been factored.

Before modelling, we need to find out the variables that could be important in predicting the outcome. Therefore, we do some univariate and bivariate data analysis to discover insights and try to correlate the data. Figure 1 shows the correlation plot of the data. From this figure, we can understand that the most outstanding result is between 'Job Level' and 'Monthly income', whose correlation is 0.95. The more performance rating, the more Performance salary hike, whose correlation is 0.773. The more total working hours, the more Job Level, whose correlation is 0.782. The more total working hours, the more monthly Income, whose correlation is 0.772. The more 'yearswithcurrmanager', the more 'yearsatcompany', whose correlation is 0.769. The more 'yearsatcompany', the more 'yearsInCurrentRole', whose correlation is 0.758. The more 'yearswithcurrmanager', the more 'yearsincurrentrole', whose correlation is 0.71. To avoid multi-collinearity problems, one of the highly correlated variables are excluded (Performance Salary Hike, 'yearswithcurrmanager', 'yearsatcompany'). Job level was used in predicting Monthly Income, but was exclude in predicting Employee Attrition.

## III. Models

1.Ordinary Least Squares

The ordinary least square (OLS) method is a basic approach to estimate  $\beta$ . Its expression is given by

$$\hat{eta} = (X^{\mathrm{T}}X)^{-1}X^{\mathrm{T}}y$$
 .

The OLS estimator is widely used and can serve as the initial estimator in many other methods.

# 2. Ridge Regression

Ridge regression uses an  $\ell$ 2-norm penalty to improve OLS when the covariates are correlated. Like OLS, the ridge estimator has an explicit form

$$\widehat{\beta}_{\lambda} = \underset{b}{\operatorname{arg\,min}} \left\{ ||y - Xb||_{2}^{2} + \lambda ||b||_{2}^{2} \right\}$$

where  $\lambda > 0$  is the tuning parameter and  $I_p$  denotes the p × p identical matrix. Here we select  $\lambda$  by minimizing the generalized cross-validation criterion.

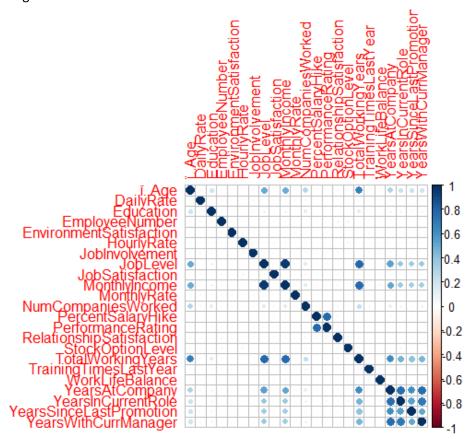


Figure 1

# 3.Lasso Regression

Lasso regression uses an ℓ1-norm penalty to improve OLS when the covariates are correlated. Like OLS, the lasso estimator has an explicit form

$$\widehat{\beta}_{\lambda} = \operatorname*{arg\,min}_{b} \left\{ ||y - Xb||_2^2 + \lambda ||b||_1 \right\}$$

where  $\lambda > 0$  is the tuning parameter and  $I_p$  denotes the p × p identical matrix. Here we select  $\lambda$  by minimizing the generalized cross-validation criterion.

# 4.Logistic Regression

Logistic regression is useful when you are predicting a binary outcome from a set of continuous predictor variables. It is frequently preferred over discriminant function analysis because of its less restrictive assumptions. Suppose we have observations X and the responses Y. The objective function for the Gaussian family is

$$\min_{(eta_0,eta) \in \mathbb{R}^{p+1}} rac{1}{2N} \sum_{i=1}^N (y_i - eta_0 - x_i^T eta)^2 + \lambda \left[ (1-lpha) ||eta||_2^2 / 2 + lpha ||eta||_1 
ight]$$

where  $\lambda \ge 0 \lambda \ge 0$  is a complexity parameter and  $0 \le \alpha \le 1 0 \le \alpha \le 1$  is a compromise between ridge ( $\alpha = 0 \alpha = 0$ ) and lasso ( $\alpha = 1 \alpha = 1$ ).

To evaluate and compare learning algorithms, we divided the current dataset into two segments: one used to learn and validate the model (70%) and the other one used to test the final model (30%). Also, we split the 70% of training data to two segments: one used to train the model and the other one used to validate the model. We applied 10-fold cross-validation on the train and validation data set. We partitioned the data into ten equally sized folds. We held one-fold out for validation and used the other nine-folds for training. (Refaeilzadeh P et al., 2009) We repeated the process ten times and held a different validation fold every time. We used the predicted R-squared (formula given below) as the evaluation metric to determine how good the model predicts responses for new observations. We evaluated the performance of various models by comparing their predicted R-squared values and Mean Square Error (MSE). A larger value of predicted R-squared and small vale of (MSE) shows a model of greater predictive ability. In the end, we applied the model with the highest R-squared value to the test data set (30% of the original data set) and calculated its predicted R-squared.

### IV. Results

### 1. Monthly Income

To predict the Monthly Income, we first used the linear regression model with all the variables after data procession. Figure 2 shows the summary of the model. A common way to summarize how well a linear regression model performed is via the coefficient of determination. This can be calculated as the square of the correlation between the observed values and the predicted values.

If the predictions are close to the actual values, we would expect  $R^2$  to be close to 1. On the other hand, if the predictions are unrelated to the actual values, then  $R^2$  =0. In all cases, R2 lies between 0 and 1. The model has a  $R^2$  of 95.14% which indicates that 95% of the variance in data is captured. The p- Value of the F-statistic is significantly small indicating that at least one of the variable is related to the response variable and also, we can see that there are more than 5% variables where the p-value of the t-statistic is very less (below 0.05 considering 95 confidence interval). Figure 3 shows the plot of residuals of the fitted model. As the figure shows, the residuals are unbiased and homoscedastic and this add to explain the  $R^2$  of the model. But, as we see from figure 2, most of the independent variables are statistically insignificant and it is difficult to interpret the model.

To further improve the model, we used Lasso and Ridge models. These two models are closely related and used to prevent overfitting and regularize the coefficients. Like OLS, Lasso and Ridge models try to minimize the residual square errors. The best  $\lambda$  for ridge and lasso are determined by choosing the value that minimizes k-fold cross validation error and plots of errors for both models are shown in figure 4. The plot on left shows MSE vs log(lambda) for Ridge and on the right, shows the plot for lasso. The LASSO regression also tends to "shrink" the regression coefficients to zero as  $\lambda$  increases. The reader can tell this by looking at the numbers in the upper part of the plot which again mean the number of non-zero coefficients in the regression model. The best lambda is shown by the vertical lines. We can see that MSE increases in lasso as we shrink the model. From this plot we select the best

 $\lambda$  and fit lasso and ridge models. The best lambda for Ridge and Lasso are 395.76 and 41.46 respectively.

```
> summary(1mmod)
  call:
lm(formula = train_ibm$MonthlyIncome ~ ., data = train_ibm)
  Residuals:
   Min 1Q
-3021.4 -631.7
                                                     3Q Max
611.4 4382.9
  Coefficients:
                                                                         Estimate Std. Error t value
4339.6019 676.1106 6.418
0.3218 5.3232 0.060
-137.5530 107.1373 -1.284
133.0134 131.8025 1.009
                                                                                                                                       Pr(>|t|)
0.00000000021748391
0.95181
0.19949
                                                                                                                        6.418
0.060
-1.284
   (Intercept)
  Age
AttritionYes
BusinessTravelTravel_Frequently
                                                                                                                                                                   0.31314
  Businessn aventage requestry
BusinessravelTravel_Rarely
DepartmentResearch & Development
DepartmentSales
DistanceFromHome2
                                                                           144.4330
-14.5289
-95.9552
73.6981
                                                                                                   112.8443
                                                                                                                          1.280
                                                                                                                                                                  0.20088
                                                                                                   573.2573
583.4321
124.1515
165.9480
                                                                                                                         -0.025
-0.164
0.594
                                                                                                                                                                  0.20088
0.97979
0.86940
0.55291
                                                                         30.9439
117.8417
100.9236
-16.1181
-106.5954
-111.1051
-7.3741
   DistanceFromHome3
                                                                                                                          0.186
                                                                                                                                                                  0.85212
   DistanceFromHome4
                                                                                                    186,4803
                                                                                                                          0.632
                                                                                                                                                                  0.52759
  DistanceFromHome5
DistanceFromHome6
DistanceFromHome7
                                                                                                    176.9180
                                                                                                                                                                  0.56851
                                                                                                   191.0598
165.0923
174.1320
                                                                                                                         -0.084
-0.646
-0.638
                                                                                                                                                                  0.93279
0.51865
0.52359
   DistanceFromHome8
  DistanceFromHome9
                                                                                                   160.0754
                                                                                                                         -0.046
                                                                                                                                                                  0.96327
                                                                         -7.3741
-135.2657
-221.2972
104.1498
63.5096
-29.2019
  DistanceFromHome10
DistanceFromHome11
DistanceFromHome12
                                                                                                   161.2662
233.8211
330.7198
                                                                                                                         -0.839
                                                                                                                                                                  0.40181
   DistanceFromHome13
                                                                                                    309.6921
297.8648
                                                                                                                          0.205
                                                                                                                                                                  0.83756
   DistanceFromHome14
                                                                                                                          -0.098
                                                                                                                                                                  0.92192
  DistanceFromHome15
                                                                           -215,4928
                                                                                                    268.8687
                                                                                                                         -0.801
                                                                                                                                                                  0.42306
                                                                          -215.4928
-280.8944
131.1300
134.3641
-27.7790
183.0527
  DistanceFromHome16
DistanceFromHome17
DistanceFromHome18
                                                                                                   237.2915
273.3700
244.1969
290.8940
                                                                                                                         -1.184
0.480
0.550
                                                                                                                                                                   0.23681
                                                                                                                         -0.095
                                                                                                                                                                  0.92394
  DistanceFromHome19
  DistanceFromHome20
                                                                                                    288, 3101
                                                                                                                          0.635
                                                                                                                                                                  0.52564
  DistanceFromHome21
DistanceFromHome22
DistanceFromHome22
                                                                           150.4320
54.8776
-376.5016
                                                                                                   286.0426
301.6590
272.6948
                                                                                                                          0.526
0.182
-1.381
                                                                                                                                                                  0.85569
   DistanceFromHome24
                                                                          -556.9232
-278.1200
                                                                                                    276.4925
278.6181
                                                                                                                         -2.014
-0.998
                                                                                                                                                                  0.04427 0.31843
  DistanceFromHome25
                                                                          35.4055
-193.7089
259.6058
125.4283
                                                                                                   274.6811
347.0344
292.6818
283.9840
   DistanceFromHome26
                                                                                                                          0.129
                                                                                                                                                                  0.89747
  DistanceFromHome27
DistanceFromHome28
DistanceFromHome29
                                                                                                                                                                  0.57685
0.37531
0.65883
  Education2
                                                                           -182.2802
                                                                                                   126.3934
                                                                                                                         -1.442
                                                                                                                                                                  0.14959
                                                                          -150.2777
-43.1702
-317.9171
                                                                                                                         -1.314
-0.355
-1.573
-0.709
   Education3
                                                                                                    114,3509
                                                                                                                                                                  0.18910
  Education4
Education5
EducationFieldLife Sciences
                                                                                                   121.5967
202.0928
330.1606
                                                                                                                                                                  0.72265
                                                                           -233.9807
-148.2632
   EducationFieldMarketing
EducationFieldMedical
                                                                                                    352.0212
                                                                                                                         -0.421
                                                                                                                                                                  0.67372
                                                                           -301.9346
                                                                                                    331,4898
                                                                                                                         -0.911
                                                                                                                                                                  0.36261
                                                                           -301.9346
-307.3744
-203.3442
-65.6403
-71.8462
-69.2136
                                                                                                   331.4898
352.0692
346.2026
108.4939
97.5668
97.7154
  EducationFieldother
EducationFieldTechnical Degree
EnvironmentSatisfaction2
                                                                                                                                                                  0.38286
0.55710
0.54532
   EnvironmentSatisfaction3
                                                                                                                         -0.736
                                                                                                                                                                  0.46168
   EnvironmentSatisfaction4
                                                                                                                         -0.708
                                                                                                                                                                  0.47892
                                                                         -69.2136
101.8628
-313.7162
-423.2876
-436.1312
1575.0433
                                                                                                   97.7154
68.9147
155.7029
147.2982
177.6509
130.5262
                                                                                                                        GenderMale
   JobInvolvement2
JobInvolvement3
JobInvolvement4
   JobLevel2
                                                                                                   130.5262
182.7200
281.2499
326.5297
585.9387
172.6502
262.0141
                                                                                                                        JobLevel3
JobLevel4
JobLevel5
JobRoleHuman Resources
                                                                           4869, 9589
                                                                       4869.9589
8681.0899
11031.3108
-940.7771
-1358.9718
3226.7228
-295.2277
   JobRoleLaboratory Technician
                                                                                                                       JobRoleManager
JobRoleManufacturing Director
JobRoleResearch Director
JobRoleResearch Scientist
                                                                                                   166.5992
220.5158
173.1237
309.5553
                                                                        -293.2277
3329.4411
-1387.0262
-100.7486
 JobRoleResearch scientist JobRoleSales Executive JobRoleSales Representative JobSatisfaction2 JobSatisfaction3 JobSatisfaction4 MaritalStatusMarried MaritalStatusMarried MaritalStatusWarried WumCompaniesWorked OverTimeYes PerformanceRating4 RelationshipSatisfaction2 RelationshipSatisfaction3 RelationshipSatisfaction3
                                                                        -1566.5333
                                                                                                    350.6740
                                                                                                                         -4.467
                                                                                                                                        0.00000888307246232 ***
                                                                          -1566.5333
-120.3472
-97.6079
-27.3707
54.9320
147.9925
30.6445
                                                                                                   110.6136
96.9743
95.3670
                                                                                                                        -1.088
-1.007
-0.287
                                                                                                                                                                  0.27687
0.31442
0.77417
0.53956
                                                                                                   95.36/0
89.5087
148.1885
14.7646
78.0159
93.6950
108.6770
97.3330
                                                                                                                          0.614
                                                                                                                           0.999
                                                                                                                                                                  0.31821
                                                                                                                                                                  0.03821
                                                                            89.4986
59.7524
109.6075
                                                                                                                          1.147
0.638
1.009
                                                                                                                                                                  0.25160
0.52380
0.31344
                                                                                                                           0.450
                                                                              43.7628
25.4816
                                                                                                                                                                  0.65309
  Relationsnipsatisfaction3
Relationshipsatisfaction4
StockoptionLevel1
StockoptionLevel2
StockoptionLevel3
TotalworkingYears
                                                                                                                         0.259
1.517
0.828
-0.097
                                                                                                     98,4034
                                                                                                                                                                  0.79573
                                                                                                  98.4034
119.0669
149.8759
177.8928
9.1237
25.7807
                                                                            180.6176
124.1396
-17.2890
26.2534
                                                                                                                                                                  0.12962
0.40772
0.92260
                                                                                                                           2.877
                                                                                                                                                                   0.00410
0.73057
  TrainingTimesLastYear
WorkLifeBalance2
WorkLifeBalance3
WorkLifeBalance4
                                                                               -8.8806
                                                                                                                         -0.344
                                                                             30.4382
80.9688
29.0352
16.7718
                                                                                                                          0.190
0.537
0.164
1.373
                                                                                                   159.8286
                                                                                                                                                                  0.84900
                                                                                                   150.6987
176.6234
   YearsInCurrentRole
                                                                                                     12.2145
                                                                                                                                                                  0.17005
   YearsSinceLastPromotion
                                                                                0.5169
                                                                                                    12.8836
                                                                                                                          0.040
                                                                                                                                                                  0.96801
  Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' '1
  Residual standard error: 1035 on 945 degrees of freedom
Multiple R-squared: 0.9554, Adjusted R-squared: 0.9514
F-statistic: 243.6 on 83 and 945 DF, p-value: < 0.00000000000000022
```

Figure 2

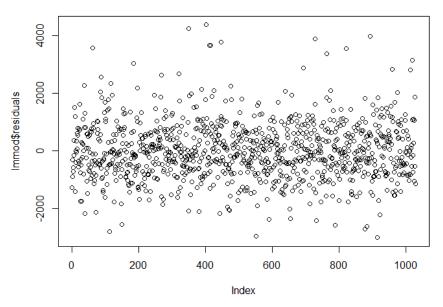
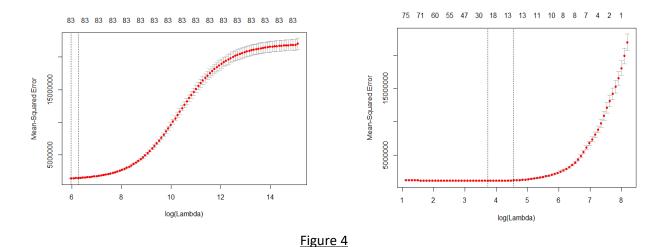


Figure 3



Lasso model reduced the coefficients and the non-zero lasso coefficients shown in table 1.

JobLevel2	995.49734
JobLevel3	3978.82272
JobLevel4	7313.67666
JobLevel5	9592.50558
JobRoleManager	3464.55494
JobRoleResearch Director	3510.11191
JobRoleSales Executive	70.01073
TotalWorkingYears	67.05742
YearsInCurrentRole	4.50465

Table 1

Let us now compare the Residual Sum of Square value for all the models. We will first calculate the RSS on the train set and then move to the test set. Table 2 documents the RSS for all the models.

RSS	OLS	Ridge – Best	Ridge – 1se	Lasso - Best	Lasso – 1se
Train	1070871392	1257521581	1323429244	1120166309	1228423098
Test	501988064	593711640	624537631	493186614	523654496

Table 2

Here the smallest RSS value on the train set is predictably achieved by the OLS regression since unlike Ridge and LASSO the OLS does not impose penalties on the coefficients. RSS for Ridge and LASSO is again predictably greater when  $\lambda$  is selected using the "one-standard error" rule. It is interesting that the errors on the test set are ordered differently - the minimum is achieved by LASSO at  $\lambda$  = lasso.best, the second is OLS. In this case, LASSO perform better than OLS on the test set. The variables in table 1 impact the income level as expected. JobLevel5 which is 'Very High' has the greatest contribution i.e. 9592.5 compared to job level 1 'Very Low'. Also, the other variables which are Manager Role, Research Director also have great impact.

### 2. Attrition Prediction

Generalized Linear model (GLM) was used to predict the possibility of Attrition of employees. We believe that large gap between management and production employees is one of the strongest reason for attrition. The GLM model of binomial family and link function logit is fitted to the data. The deviance of the model is 434 and null deviance is 886. Since the deviance is much less than the null deviance, our model explains a large proportion of the outcome. Also, since the deviance is less than the degrees of freedom 942, the model fits the data well and is not overfitted. Next, we found the variables that are statistically significant (probability that the estimates are due to chance is less than 5%, AND that have a significant effect: Odds Ratio greater than 1.00. From this we deduced that employees who are working overtime (presumably a lot), have had many previous employments, have to travel often, and/or are male are most likely to be associated with our outcome variable - attrition. Figure 5 plots the confusion matrix of the predicted Attrition on test data. The model performed pretty well with an accuracy of 84.13%.

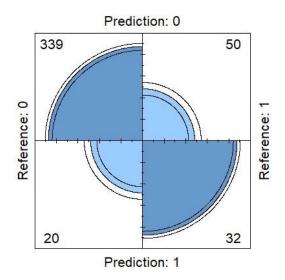


Figure 5

## V. Conclusion

Our results provide predictions for Employee Monthly Income and Employee Attrition. From the results discussed in section IV, Lasso model works well with least RSS. 'JobLevel' and position of the employee have strong contribution to Employee Monthly Income. On the other hand, Employee Attrition depends mainly on factors like working overtime, many previous employees and have to travel often are more likely to leave the company. Hence, the HR department should work towards a better work life balance and hire people with fewer previous employers. Employees should also plan to live close to the companies and this would help them continue longer in their job.

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