

Background:

- Single
- Bachelors degree in Exercise Science
- Lives with 2 roommates

Demographics:

- Works full time as a personal trainer
- Makes \$40,000 a year
- Female, 25 years-old

Identifiers:

- Loves to be around people and the center of attention
- Has a hard time setting goals for herself



Background:

- Married
- Previously had a exercise plan
- Has 3 children

Demographics:

- Works full time as a web developer
- Makes \$75K a year
- · Male, 30 years-old

Identifiers:

- Is a introvert
- · Enjoys being outside



Background:

- MBA
- Divorced
- 1 adult child

Name: Luke

Demographics:

- CEO of a start-up company
- Travels a lot to conferences
- 45 years old
- Annual salary changes depending on sales

Identifiers:

- Likes to keep up to date on business strategies
- Listens to TED talks and lectures from various universities