

Web3 Trading Analysis: When Fear Meets Profit

Understanding Market Psychology Through Data

Candidate: Pranjal Mankar

Google Colab Notebook: [View Analysis](#)

Submission Date: August 2025

What I Discovered (Executive Summary)

After diving deep into cryptocurrency trading data, I uncovered fascinating patterns about how human emotions drive trading decisions. By analyzing thousands of trades on Hyperliquid against Bitcoin's Fear & Greed Index, I found that market sentiment isn't just noise—it's a powerful predictor of trading success.

The most surprising discovery? Traders perform best when everyone else is extremely greedy, but struggle the most when fear dominates the market. This flies in the face of conventional wisdom and opens up exciting opportunities for contrarian trading strategies.

How I Approached This Challenge

The Data I Worked With

I had two main datasets to work with:

- **Bitcoin Fear & Greed Index:** Daily sentiment classifications showing market emotions
- **Hyperliquid Trading Records:** Real trader data including profits, losses, trade sizes, and timestamps

My Analysis Process

Getting these datasets to talk to each other wasn't straightforward. I spent considerable time:

- Cleaning timestamp formats that were inconsistent
- Converting text-based profit/loss data into numbers I could analyze
- Matching trading days with sentiment scores
- Creating new metrics like win rates and profitability indicators

The technical work was done entirely in Google Colab, making it easy to iterate and visualize results in real-time.

What The Numbers Tell Us

Market Emotions Are Real and Measurable

Looking at the sentiment distribution, I found that fear dominates crypto markets more than greed:

- **Fear periods:** 771 days (the most common state)
- **Greed periods:** 637 days
- **Extreme Fear:** 497 days
- **Neutral periods:** 390 days
- **Extreme Greed:** 327 days (the rarest)

This reveals that cryptocurrency markets are predominantly driven by fear-based emotions, with fear occurring nearly twice as often as extreme greed—creating potential opportunities for contrarian traders.

The Four Key Insights That Changed My Perspective

1. Extreme Greed = Maximum Profits (But There's a Catch)

When I analyzed profit and loss patterns, extreme greed periods showed the highest average returns. However, the boxplot revealed massive volatility—while average profits were high, some traders experienced devastating losses during these periods.

What This Means: Extreme greed creates a high-reward, high-risk environment. Successful traders during these periods likely had strong risk management, while others got caught in euphoric bubbles.

2. Volume Patterns Reveal Trader Psychology

The volume analysis surprised me. I expected extreme periods to have the highest trading volumes, but instead found:

- **Greed:** ~\$10,500 average trade size (highest)
- **Fear:** ~\$10,200 average trade size
- **Extreme Fear:** Only ~\$5,100 average trade size (lowest)

The Human Element: This shows how fear literally paralyzes traders, causing them to trade smaller positions. Meanwhile, moderate greed encourages larger position sizes, suggesting confidence without recklessness.

3. Win Rates Tell a Different Story

The win rate analysis revealed the clearest pattern:

- **Extreme Greed:** 52% success rate (best odds)
- **Fear:** 45% success rate
- **Neutral:** 43% success rate
- **Greed:** 40% success rate
- **Extreme Fear:** 37% success rate (worst odds)

The Paradox: Traders are most successful when markets are extremely greedy, yet this is also when risks are highest. It suggests that euphoric markets create short-term opportunities, but smart traders need to know when to exit.

4. Statistical Validation Confirms the Patterns

Running a Kruskal-Wallis test confirmed that these differences aren't just random—they're statistically significant patterns that traders can potentially exploit.

Real-World Trading Strategies I'd Recommend

Strategy 1: The Sentiment Surfer

- **During Extreme Fear:** Consider small contrarian positions—when everyone's selling, opportunities emerge
- **During Fear:** Maintain defensive positioning but stay alert for trend reversals
- **During Greed:** This is your active trading window with favorable win rates
- **During Extreme Greed:** Take profits and reduce exposure before the bubble bursts

Strategy 2: Dynamic Position Sizing

Rather than fixed position sizes, adjust based on sentiment:

- **Extreme periods:** Smaller positions due to higher volatility
- **Moderate periods:** Normal to slightly larger positions
- **Neutral periods:** Standard position sizing with balanced risk

Strategy 3: The Emotion Hedge

Use sentiment as a risk management tool:

- **Tighten stop-losses during fear periods** (markets can cascade lower)
 - **Set profit targets during greed periods** (euphoria doesn't last forever)
 - **Increase diversification during extreme periods** (reduce concentration risk)
-

What I Learned About Human Nature in Markets

This analysis revealed that cryptocurrency traders are deeply human. They:

- **Freeze during fear** (smallest position sizes in extreme fear)
- **Get overconfident during greed** (largest positions during moderate greed)
- **Struggle with extremes** (worst performance in extreme fear, highest risk in extreme greed)

The most successful traders would be those who recognize these emotional states and trade against the crowd's instincts.

Limitations and What I'd Do Next

What This Analysis Couldn't Capture

- **Timing effects:** I looked at daily sentiment, but intraday emotions might be different
- **Individual differences:** Some traders might be immune to market sentiment
- **External factors:** Regulatory news, technical issues, or major events could override sentiment

My Next Research Questions

1. **Can we predict sentiment changes** before they happen using on-chain data?
 2. **Do different cryptocurrencies respond differently** to the same sentiment signals?
 3. **What about longer-term sentiment trends**—do weekly or monthly patterns emerge?
-

The Bottom Line

Market sentiment isn't just psychology—it's measurable, predictable, and tradeable. The data shows clear patterns where emotional extremes create both the best and worst trading conditions.

The key insight is that successful trading in cryptocurrency markets requires emotional intelligence as much as technical analysis. Understanding when the market is driven by fear versus greed gives traders a significant edge in positioning and risk management.

For anyone building trading algorithms or making manual trading decisions, incorporating sentiment analysis could be the difference between average and exceptional performance.

Technical Notes

Analysis Environment: Google Colab

Key Libraries Used: pandas, numpy, matplotlib, seaborn, scipy

Statistical Tests: Kruskal-Wallis for comparing multiple groups

Data Processing: Date alignment, numeric conversion, outlier handling

Generated Files:

- `merged_dataset.csv` - Combined sentiment and trading data
- `performance_summary.csv` - Statistical summaries by sentiment category
- Four visualization charts showing key relationships

Full Analysis Available: [Google Colab Notebook](#)

This analysis demonstrates how data science can uncover actionable insights from the intersection of human psychology and financial markets, providing a foundation for smarter, more informed trading strategies in the Web3 space.