

# Pranjal Pareek

Inventive Automation Leader | AI/IoT powered Process Innovator | Hands-On Systems Builder

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*Seasoned leader with 12+ years' experience in driving technology-led transformation across e-commerce, logistics, and infrastructure. Proven expertise in design and on-ground execution of AI, IoT, and robotics-based automation aimed at improving productivity, reduce cost, and control losses across nationwide supply chains — bringing end-to-end execution and large-scale program management experience across both public and private sectors.*

## EDUCATION

**ISB HYDERABAD** — PGP in Management, CGPA 3.70/4.00 Apr'19-Apr'20  
Awarded **Dean's List (Top 10%)** for Academic Excellence | Specializations: Strategy and Leadership, Marketing

**IIT KANPUR** — B.Tech.-M.Tech. (Dual) in Civil (Structural) Engg, CPI 8.40/10.00 May'08-Jun'13  
Among **0.7%** in the nat'l entrance exam for IITs; Handpicked (**4/2700**) for practicum exchange program at **UNSW Sydney**  
Research on real-time schedule estimation using **Bayesian forecasting**; published in [Int'l Journal of Construction Mgmt\(2015\)](#)

## SIGNATURE OUTCOMES

- **6 patents** filed in inventive process design such as **dark warehouse** packaging, employing **visually impaired packers**
- **Winner** – Flipkart Innovation Award (2022), Rated **Top 5%** Outstanding Performer, **90%+** **manager feedback** score
- Invented a **BLE-based hardware ID'ing system** for airpods & wearables, enabling **\$5M+** revenue for recommerce biz
- Built & scaled a frugal **IoT-based MRP label reprinting system** delivering **\$2.5M annual recovery** with a **\$200/rig**
- Drove **\$3.5Bn+** "**Yashobhoomi**" **Convention Centre** from concept to execution in **14 months** (industry avg: **2 yr**)

## WORK EXPERIENCE

**FLIPKART** **Bengaluru, India**

**Lead Specialist – Automation Design** Jun'22 – Present

**Senior Specialist – Automation Design** Jun'21 – Jun'22

*Leading a cross-functional team driving Flipkart's nationwide automation charter, delivering Computer Vision, IoT, and robotics-led transformation across packaging, returns, and loss-prevention initiatives*

- Built & scaled a multi-technology **loss-prevention stack** preventing **\$6M+/yr. in fraud, theft, & claim losses**
- Drove nation-wide rollout of **packaging & sortation automations** with **sub 2 year ROI** & **3x productivity** uptick
- Enabled **\$5M+ annual recovery** via **AI/IoT powered platforms** for remote defect detection & document digitization
- Led **ESG-aligned retrofits to live automations**, enabling transition to sustainable materials & consumable reduction

**MYNTRA JABONG INDIA PVT. LTD.** **Bengaluru, India**

**Senior Manager – Operations Excellence** May'20 – May'21

- Designed automation to reduce seller claim TAT by **70%**, lifting vendor NPS by **200+ bps**
- Implemented RFID-based loss prevention and video-driven returns validation.

**GOVT OF INDIA (National Industrial Corridor Development Corp. Ltd.)** **New Delhi, India**

**Manager – Infrastructure Development** Oct'16 – Feb'19

*Program Manager for Industrial corridor development in North-western India & recently inaugurated YASHOBHOOMI Project, one of Asia's largest Exhibition & Convention Complex in New Delhi*

Managed 6 contracts worth **\$450M+**; served as **primary liaison** for **Prime Minister's office, federal & state agencies**

**LARSEN & TOUBRO – Realty Division** **Mumbai, India**

**Senior Design Engineer – Structural** Aug'13 – Sep'16

*Led structural engg. of 0.7M sft. luxury high-rise residential project; drove org-wide BIM adoption→18% fewer design conflicts*

## CAPABILITIES

**Tools/Tech:** WMS, RFID, BLE, X-Ray Systems, CV/OCR, SAP EWM, Python (basic)

**Methods:** Lean, DMAIC, A3, Program Management

**Domains:** Supply Chain Automation, E-Commerce Ops, AI Productization

## EXTRACURRICULAR ACHIEVEMENTS & INTERESTS

- **Endurance athlete:** Member, Flipkart TriAthters; Finisher–Bengaluru Marathon (42.1k), Bangalore Ultra, Devil's Circuit.
- Winner, Junkyard Wars (IIT Kanpur): Built racing vehicle from discarded auto parts.