prompt:How does the 15 day trial work?

completion: You have full access to the selected product and plan features during the 15 days. You can invite your team-mates and other users to be a part of the trial w/ o restrictions.

prompt:What will happen to my account once the trial is over?

completion: Don't worry, we will remind you when your trial is about to end. You can choose to subscribe to any available plan and enter payment details for the account to remain active. In case you choose not to subscribe within the trial period, the individual products will be inaccessible. You will still be able to go the Admin section and can choose to subscribe for any available plan and it will give you the appropriate access.

prompt:How often will I have to pay for renewal/ subscription?

completion: The payment frequency will depend on the subscription contract you choose. We have two options, Annual and Monthly. If you go for an annual subscription, you will get an immediate 20% off and will have to renew only after the annual subscription period is over. If you go for a monthly subscription, the payment will be charged each month.

prompt:Can I upgrade/ change the plan any time?

completion: You can upgrade/ change any time and we will adjust the difference. Please note that if you are moving to a lower plan, you may end up losing access to some of your data/ features that may be available only in the higher plans.

prompt:What are users? What are power users? What are free users?

completion: A User is anyone who can access the system. A user can be a power user or a free user. Power Users are users with advanced access rights in the system. e.g. access to add/edit/delete other users, approving leaves, approving expenses, accessing financial reports. Free users are users with controlled access rights e.g. They can create and send invoices, they can manage deals, contacts, and can apply for leaves, expense reimbursements, and view their paystubs/payslips.

prompt:What is the limit on no. of free users?

completion: You can add upto 5 free users to Deskera Books and Deskera CRM. And you can add upto 15 employees to Deskera People. If you need to add more, please contact us.

prompt:When will you start billing me?

completion: Your billing will start as soon as you enter your payment details in the system.

prompt:Can I cancel my subscription?

completion: You can cancel a monthly subscription any time. The account will become inactive at the end of the billing cycle, so you have sufficient time to transfer or download any data.

prompt:How safe is my data?

completion: We use TLS security encryption which is the industry standard for transmitting data safely over the Internet.

prompt:How can I get support?

completion: We have email and chat support available for you. You can either send an email to our helpdesk care@deskera.com or chat live with us from within the system or from our website by using the chat icon in the bottom right corner.

prompt: How can I get a demo?

completion: We run daily webinars on running your business with Deskera. We show the system and its features in these interactive sessions that last for around 1 hr. Book one today to see how we can help you.

Deskera cloud all features:

Automate your sales, marketing, and customer support in one platform, Sell more on-the-go with our award-winning mobile app, Simple and intuitive interface that requires minimal training, Make smarter business decisions with real-time analytics on the dashboard, Get real-time notifications for overdue activities with web and mobile applications, Easily import your existing data from spreadsheets within seconds, Manage your data visibility, Create professional email templates, Create segments and send personalised emails, Brand your helpdesk by uploading logo and banner, Improve performance with team activity management.

ERP Feature list / Accounting List simplified:

Fast onboarding, data importing, and setup, Compliant financial statements and tax reporting reporting, Record end-to-end sales, purchase, and inventory transactions, Get accurate Cost of Goods Sold, Do business in the currency of your choice choice, Intuitive bank reconciliation, Mobile App for accounting, Connect to over 2000+ apps.

Deskera CRM: Online customer relationship management software

Deskera CRM Software designed to manage and grow your customer base at ease, offers an intuitive interface online sales software.

question: 'Can I customize sales pipelines according to my business needs?',

answer: 'Yes, Deskera CRM software lets you configure pipeline stages as per your business requirements.'

question: 'Can I create multiple sales pipelines in Deskera CRM?',

answer: 'Yes, you can create multiple pipelines for different products and markets.'

question: 'Can I set up a help center or knowledge base in Deskera CRM?',

answer: 'Yes, Deskera CRM Software lets you set up your help center. You can create and manage articles, sections, and maintain your knowledge base with Deskera CRM.'

question: 'What is a CRM?',

answer: 'Customer Relationship Management (CRM) software helps you build and maintain relationships with customers and prospects. CRM software lets you create and maintain a comprehensive profile for your customers and prospects. CRM software has all the features right from lead generation to customer support.'

question: 'Do I need a CRM?',

answer: 'Yes, all businesses, either small or big, should use CRM software to manage and support their current and future customer relationships. Without CRM software, your team will spend a lot of time in manual data entry and will not have access to the right information at the right time.'

question: 'Who should use CRM software?',

answer: 'CRM software is mainly used by business owners, sales, marketing, service, and customer support teams to manage the current and future customers.'

question: "I use spreadsheets to maintain my prospect's and customer's data. How can I migrate to CRM software?",

answer: 'With Deskera CRM software, you can quickly import your existing contact database from an Excel file within seconds.'

question: 'What are the key features of a CRM?',

answer: 'The key features of a CRM are contacts management, deal management, sales force automation, customer support, knowledgebase management, sales team performance management, analytics, track communications, email marketing, activity management, team collaboration, sales pipeline management, and more.'

question: 'Can I customize Deskera CRM?',

answer: 'Yes, you can customize the CRM software according to your business needs. You can create custom fields to add additional information specific to your business. You can also create custom pipelines for your different products and markets.'

question: 'Can CRM software help me to improve customer service?',

answer: 'Customer Relationship Management (CRM) software enables businesses to provide efficient support to their customers. With CRM software, you can create a help site for your customers to find all the answers they need.'

With Deskera ERP Cloud you’ll have visibility on every aspect of your business and be able to act on it, to make sure you stay agile, lean and efficient.</h4> <p>Deskera ERP cloud provides an impeccable blend of features such as purchase, sales and billing, vendor, account, customer, financial reporting, Item master, stock, checklist management and much more with Deskera ERP and Deskera Inventory.

Deskera ERP is an intuitive, easy to use ERP software that facilitates every type of business transaction via its flexible and customizable product suite. Deskera ERP facilitates recording and processing of all the financial transactions from invoices, purchase orders and inventory tracking to receipts. Deskera ERP provides a quick and efficient way to manage your vendor and customer related processes.

'What is ERP software?': 'ERP software, or Enterprise Resource Planning software, is a type of software used to integrate data and processes from multiple business areas into one system. It helps organizations manage their resources, increase efficiency and productivity, and keep better track of their business operations. ERP software typically includes modules for areas such as finance, sales and marketing, customer relationship management, supply chain management, human resources and more.',

'What are the benefits of using ERP software?': 'ERP software can help organizations manage their resources more efficiently and streamline their processes. It can provide a single source of data and processes, creating a more unified and organized system. Additionally, ERP software can help organizations save time, reduce costs, and make decisions more quickly and accurately.',

'What are the components of an ERP system?': 'An ERP system typically includes modules for areas such as finance, sales and marketing, customer relationship management, supply chain management, human resources and more. Additionally, an ERP system will generally include features such as data integration, business intelligence, workflow automation, and reporting and analytics.',

'What is the difference between ERP and CRM?': 'ERP software, or Enterprise Resource Planning software, is a type of software used to integrate data and processes from multiple business areas into one system. On the other hand, CRM, or Customer Relationship Management software, is a type of software used to manage customer relationships. It helps organizations manage customer data, track customer interactions, and provide better customer service.',

'What type of businesses can benefit from using ERP software?': 'All types of businesses, from small businesses to large enterprises, can benefit from using ERP software. It can help organizations manage their resources more efficiently and streamline their processes. Additionally, ERP software can help organizations save time, reduce costs, and make decisions more quickly and accurately.',

'How long does it take to implement an ERP system?': 'The length of time required to implement an ERP system depends on the complexity of the system and the organization’s needs. Typically, a basic ERP system can take a few months to implement, while a more complex system can take up to a year or more.',

'What is the difference between an on-premise ERP and a cloud-based ERP?': 'On-premise ERP systems are software programs that are installed and maintained on the organization’s own servers. Cloud-based ERP systems, on the other hand, are hosted on remote servers and accessed through the internet. Cloud-based systems are generally more cost-effective, easier to maintain, and more accessible.',

'What are the deployment options for ERP software?': 'ERP software can be deployed in a variety of ways. It can be deployed on-premises, in the cloud, or as a hybrid solution. On-premises deployment requires the installation of the software on a local server, while cloud deployment is done through a web-based platform. Hybrid solutions combine on-premises and cloud solutions.',

'Is ERP software easy to use?': 'Yes, ERP software is generally easy to use. Most ERP software providers offer intuitive, user-friendly interfaces that enable users to quickly and easily access the features and functions of the software. Additionally, many ERP software providers offer comprehensive training and support services to help users get up and running quickly.',

'Is ERP software customizable?': 'Yes, ERP software is generally customizable. Most ERP software providers offer a variety of customization options to enable businesses to tailor the software to their specific needs. These options include user-defined fields, custom reports, workflow automation, and integration with other systems.'