# Presented By, SURABHI.

Agenda

Preparation on few interview questions.

Doubt clearing session

### 1. Tell me something that is not there in your resume?

- The Goal: The interviewer wants to understand more about you as a person beyond your professional
  qualifications. They're looking for insights into your personality, interests, and perhaps transferable skills.
- How to Answer:
- Focus on relevant but non-professional aspects: Think about hobbies, passions, volunteer work, or unique life experiences that showcase positive traits like teamwork, problem-solving, creativity, or dedication.
- Connect it to the job (if possible): For example, if you're a passionate photographer, you could mention how it has honed your attention to detail. If you volunteer, you could highlight your empathy and communication skills.

### Examples:

- "Outside of work, I'm a keen amateur astronomer. I find the process of identifying patterns and understanding complex systems incredibly rewarding, which is a skill I also apply to problem-solving in my work."
- "One thing my resume doesn't show is my involvement in a local community garden. It's taught me a lot about patience, collaboration, and the satisfaction of seeing something grow from the ground up."

### 2. What is your weakness?

- The Goal: This isn't a trick to get you to admit you're terrible at something. The interviewer wants to see your self-awareness, honesty, and commitment to growth.
- How to Answer:
- Choose a genuine but minor weakness: Avoid saying "I'm a perfectionist" or weaknesses that are critical to the job.
- Show self-awareness: Clearly state what the weakness is.
- Explain the steps you're taking to improve: This is the most crucial part. It demonstrates your proactive approach to development.
- Keep it concise and focused on professional development:
- **Examples:** 
  - "In the past, I sometimes struggled with delegating tasks, as I felt I could do things best myself. However, I've actively worked on this by clearly outlining expectations and trusting my team members, which has actually improved overall efficiency."
    - "Public speaking used to make me quite nervous. To address this, I joined a local Toastmasters group and have volunteered to present more frequently in team meetings. While I still feel a bit of nervousness, I've seen significant improvement in my confidence and delivery."

### 3. Why should we hire you?

- The Goal: This is your opportunity to directly sell yourself and highlight your key qualifications and value proposition for this specific role and company.
- How to Answer:
- Tailor your answer to the job description and company research: Don't give a generic response. Identify the key requirements and connect your skills and experiences directly to them.
- Focus on 2-3 key strengths: Highlight the most relevant skills, experiences, and qualities that make you a strong candidate.
- Quantify your achievements whenever possible: Use numbers and data to demonstrate the impact you've made in previous roles.
- Express enthusiasm for the role and company: Show that you're genuinely interested and motivated.
- Structure your answer: You can start with a summary statement and then elaborate on your key strengths.
- Example: "Based on my understanding of this [Job Title] role and [Company Name]'s focus on [Company Value/Goal], I believe my [Number] years of experience in [Relevant Skill 1] and [Relevant Skill 2] make me a strong fit. In my previous role at [Previous Company], I successfully [Quantifiable Achievement related to the role]. I'm also particularly drawn to [Company Name]'s [Specific Aspect of the Company] and I'm confident I can contribute meaningfully to your team's success."

# 4. Tell me something about yourself, take me through your resume!

- The Goal: The interviewer wants a concise and compelling overview of your professional journey and how it has led you to this point. They want to see if you can effectively communicate your career narrative.
- How to Answer:
- Start with your current or most recent role: Briefly describe your responsibilities and key achievements.
- Work chronologically backwards: Highlight the most relevant experiences and skills from each role, emphasizing
  accomplishments and transferable skills.
- Focus on career progression and key learnings: Show how your experiences have built upon each other and prepared you for this opportunity.
- Connect your past experiences to the requirements of the current role: Explicitly mention how your skills and achievements align with what the interviewer is looking for.
- End with your interest in this specific role and company: Briefly state why you're excited about this opportunity.
- Keep it concise (aim for 2-3 minutes): Don't just read your resume aloud. Provide context and highlight the most important points.
  - Example: "Currently, I'm working as a [Your Current Role] at [Your Current Company], where I'm responsible for [Key Responsibilities] and have achieved [Key Achievement]. Prior to that, at [Previous Company], I worked as a [Your Previous Role] where I gained experience in [Relevant Skills]. In that role, I successfully [Another Key Achievement]. My experience in [Specific Skill] and [Another Specific Skill] has been instrumental in my career growth, and I'm particularly drawn to this [Job Title] role at [Company Name] because [Reason for Interest]."

### 5. What is your salary expectation?

- The Goal: The interviewer wants to understand if your salary expectations align with their budget for the role.
- How to Answer:
- Research salary ranges: Use resources like Glassdoor, LinkedIn Salary, and industry reports to understand the typical salary range for similar roles in your location and with your experience.
- Avoid giving a specific number too early: Try to defer the conversation if possible. You can say something like, "I'm still learning more about the full scope of the responsibilities. Once I have a better understanding, I'd be happy to discuss salary expectations. However, based on my research, I'm looking for a range in the vicinity of [Lower End] to [Upper End]."
  - Provide a range rather than a fixed number: This gives you some flexibility.
  - Focus on the total compensation package: Remind the interviewer that benefits like health insurance, paid time off, and professional development opportunities are also important to you.
- If pressed for a specific number: Provide a well-researched range and reiterate your interest in learning more about the role.

# 6. How do you respond when they ask "Are you open to relocation or night shifts?"

- The Goal: The interviewer needs to understand your flexibility regarding these requirements.
- How to Answer:
- Be honest and direct: Don't say you're open to something if you're not.
- If you are open: State your willingness clearly and enthusiastically. For relocation, you could add a brief positive reason, like being excited about new opportunities or the location. For night shifts, you could mention your adaptability or any relevant experience.
- If you have reservations or are not open: Be polite and explain your situation briefly without being negative. For relocation, you might mention strong ties to your current location. For night shifts, you could mention personal commitments or preferences.
- Focus on your enthusiasm for the role: Regardless of your answer, reiterate your strong interest in the position itself.

#### **Exa**mples:

- Open to Relocation: "Yes, I am definitely open to relocation. I'm excited about the possibility of new experiences and challenges, and I understand that this role may require it."
- Not Open to Relocation: "Thank you for asking. At this time, due to [briefly mention reason, e.g., family commitments], relocation isn't something I'm able to consider. However, I am very enthusiastic about this opportunity and believe my skills and experience align well with the requirements."
  - Open to Night Shifts: "Yes, I am open to working night shifts. I'm quite adaptable and understand that some roles require flexibility in scheduling. I'm focused on contributing to the team in any way I can."
  - Not Open to Night Shifts: "Thank you for asking. While I'm very interested in this role, I do have commitments that make working night shifts challenging for me at this time. However, I am very flexible with daytime hours."

### 7. Why do you want to join this company?

- The Goal: The interviewer wants to know what specifically attracts you to their company. They're looking for genuine interest and a sense that you've done your research.
- How to Answer:
- Research the company thoroughly: Understand their mission, values, recent achievements, company culture, and industry position.
- Connect your values and goals to the company's: Explain why their mission or values resonate with you.
- Highlight specific aspects that appeal to you: Mention projects they're working on, their reputation, their commitment to innovation, or their employee culture.
- Show how your skills and experience align with their needs and goals: Explain how you can contribute to their success.
- Express enthusiasm and a desire to be part of their team:
- Examples:
  - "I've been following [Company Name]'s work in [Industry/Specific Area] for some time now, and I'm particularly impressed by [Specific Achievement or Initiative]. Your commitment to [Company Value] aligns strongly with my own professional values. I'm also excited about the opportunity to contribute my [Relevant Skills] to [Specific Project or Goal] and be part of a team that is clearly driving innovation in this space."
    - "From my research, I understand that [Company Name] has a strong reputation for [Positive Aspect of Company Culture, e.g., employee development, collaborative environment]. This is very important to me, as I thrive in environments where there's a focus on growth and teamwork. I'm also very interested in the [Specific Role/Team]'s focus on [Specific Area of Work], and I believe my experience in [Relevant Skill] would be a valuable asset."

## 8. Having a long career break but not having experience in any field more than a year? The Goal: The interviewer wants to understand the reason for the career break and assess your motivation, skills retention, and readiness to re-

- enter the workforce. The limited experience in each field might raise concerns about commitment or focus.
- How to Answer (Addressing both the career break and short tenures):
- Address the career break directly and honestly (without oversharing): Briefly explain the reason for the break (e.g., family responsibilities, personal development, travel). Frame it positively, if possible, highlighting any skills or insights gained during that time (even if not directly professional).
- Explain the short tenures with a clear narrative: Don't make excuses. Focus on what you learned and achieved in each role, even if it was for a short period. Highlight transferable skills gained (e.g., communication, problem-solving, adaptability).
- Emphasize your eagerness to learn and contribute: Express your strong motivation to re-enter the workforce and your commitment to making a significant contribution to this new role.
  - Focus on the future: Instead of dwelling on the past, emphasize your enthusiasm for this specific opportunity and how your skills and experiences (even from shorter roles) make you a good fit.
  - Highlight transferable skills: Even if the roles were in different fields, identify common skills that are relevant to the job you're interviewing for (e.g., customer service, project management, data entry).
  - Address potential concerns proactively: You could say something like, "I understand that my resume shows shorter stints in previous roles. In each of those experiences, I was focused on [mention key responsibilities and what you learned]. While the durations were limited, I gained valuable skills in [list 2-3 transferable skills] and I'm now looking for a longer-term opportunity where I can apply these skills and grow with a company like yours."
- Example: "Following a [Reason for Career Break] for [Duration], I am now highly motivated and ready to re-enter the workforce. During my time in Previous Role 1], even though it was for [Duration], I gained valuable experience in [Specific Skill 1] and [Specific Skill 2]. Similarly, in my role at [Previous Role 2], I developed my skills in [Another Specific Skill]. While these experiences were relatively short, they provided me with a diverse skillset and a strong understanding of [Mention a common theme or transferable skill]. I am now seeking a stable and challenging role where I can leverage these experiences and contribute meaningfully to [Company Name]'s goals."

### What's your strength?

- Example 1 (Focusing on Problem-Solving):
- "One of my key strengths is my **problem-solving ability**. In my previous role as a Project Coordinator at Tech Solutions Inc., we encountered a significant roadblock in the implementation of a new software system, which was threatening to delay the project timeline. My task was to identify the root cause and propose a solution. I took the initiative by conducting thorough data analysis and collaborating with the technical team to brainstorm alternatives. Ultimately, I developed a revised implementation strategy that not only addressed the immediate issue but also streamlined future processes, resulting in the project being completed on time and within budget. I believe this ability to analyse complex situations and develop effective solutions would be particularly valuable in this [Job Title] role, especially when tackling [mention a specific challenge or area of responsibility from the job description]."
- Example 2 (Focusing on Communication and Collaboration):
- "A significant strength of mine is my strong communication and collaboration skills. Throughout my experience as a Marketing Associate at Creative Agency, I frequently worked on cross-functional projects involving the sales, design, and content teams. For instance, during the launch of our latest campaign, effective communication was crucial to ensure everyone was aligned on messaging and timelines. I proactively organized regular team meetings, created clear and concise communication channels, and actively listened to and addressed concerns from all stakeholders. This collaborative approach led to a successful campaign launch that exceeded our initial engagement targets by 15%. I'm confident that my ability to build strong relationships and communicate effectively would allow me to integrate seamlessly with your team and contribute to a positive and productive work environment in this [Job Title] position."

#### Remember when you give your own answer:

Be specific: Don't just say "I'm a hard worker." Give an example that demonstrates your hard work.

Be relevant: Connect your strength to the requirements of the job you're interviewing for.

- Be concise: Get to the point and don't ramble.
- Be confident: Speak clearly and believe in what you're saying.