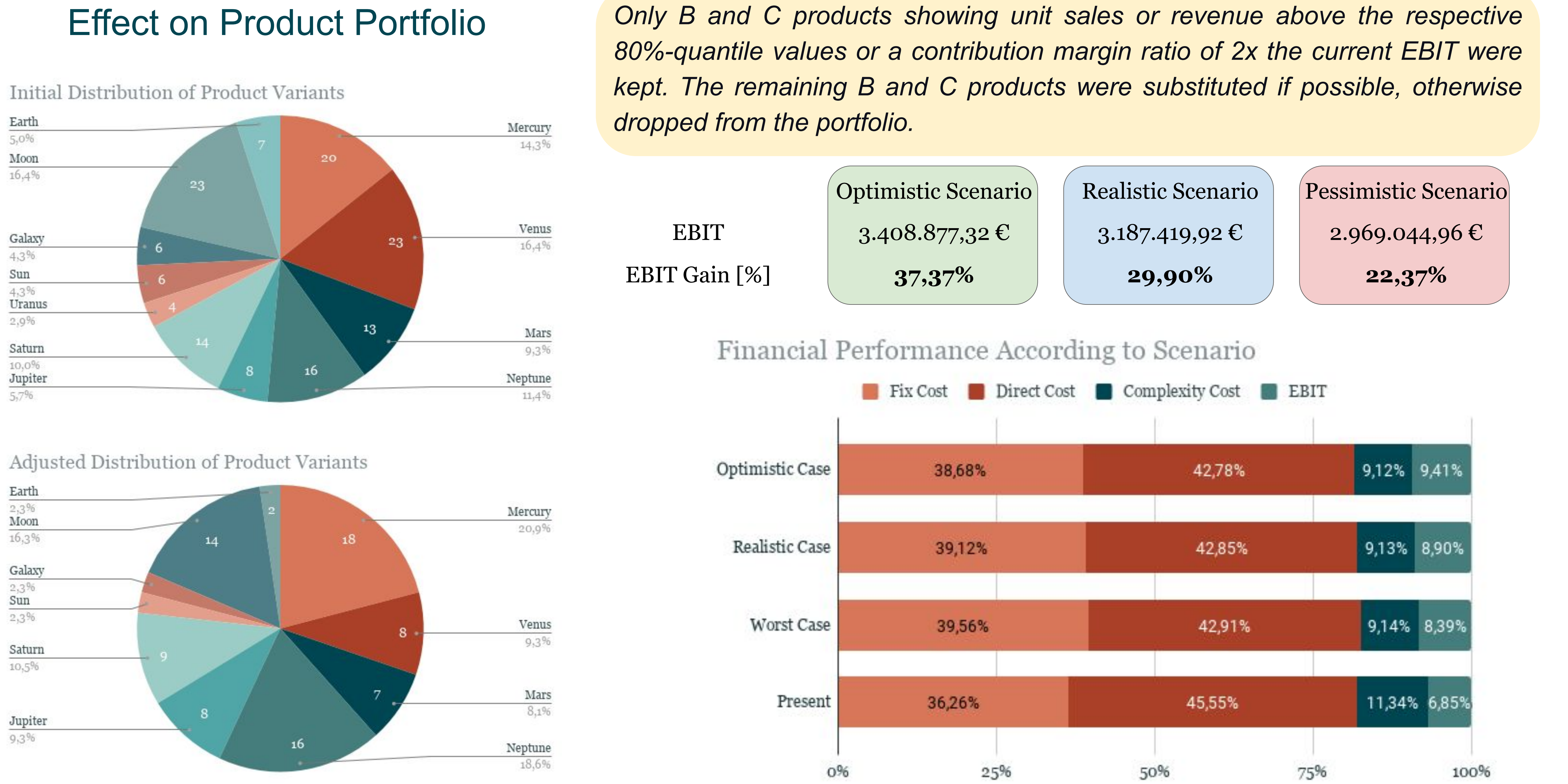
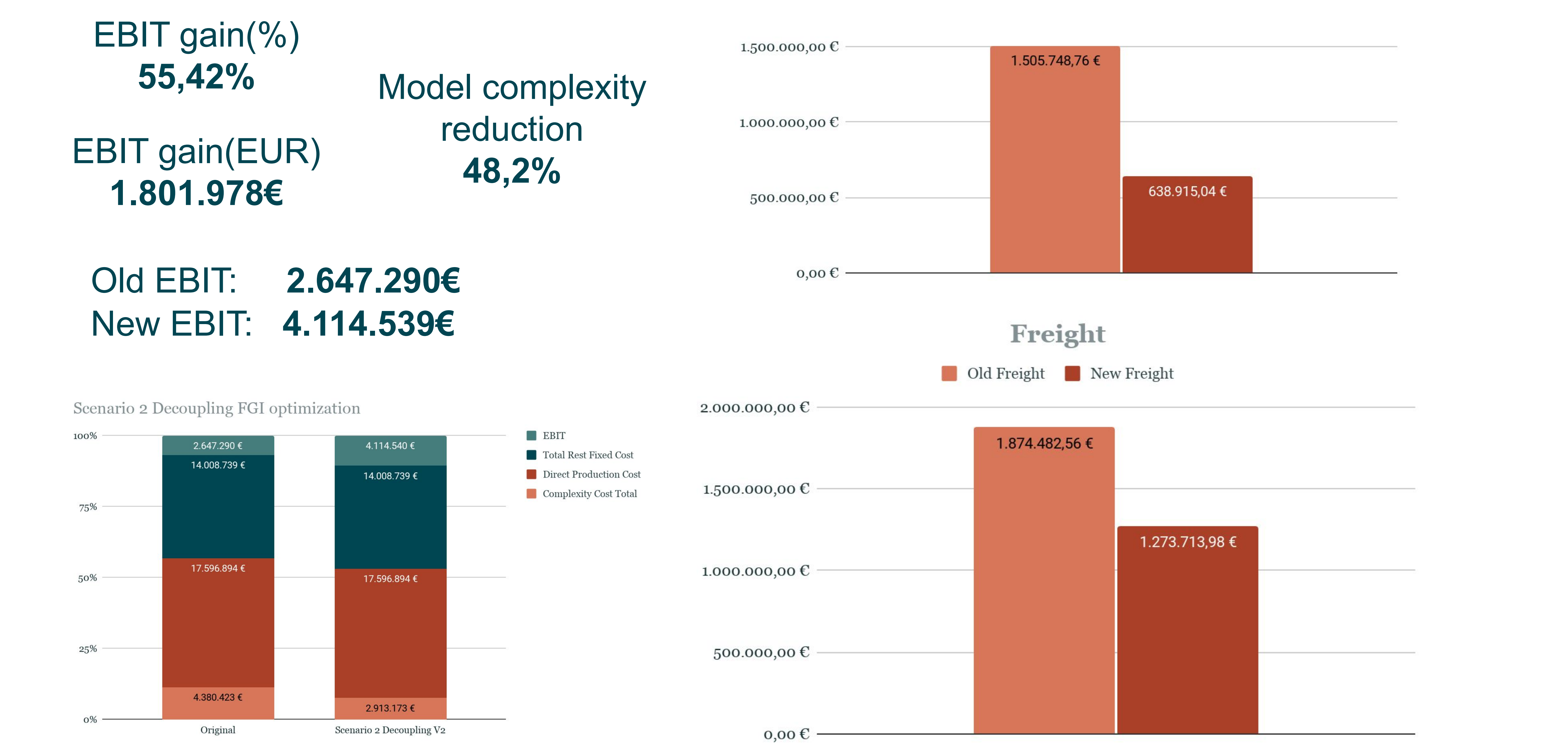


Garden A/S Product Portfolio

Scenario 1 - Product Assortment



Scenario 2 - CODP

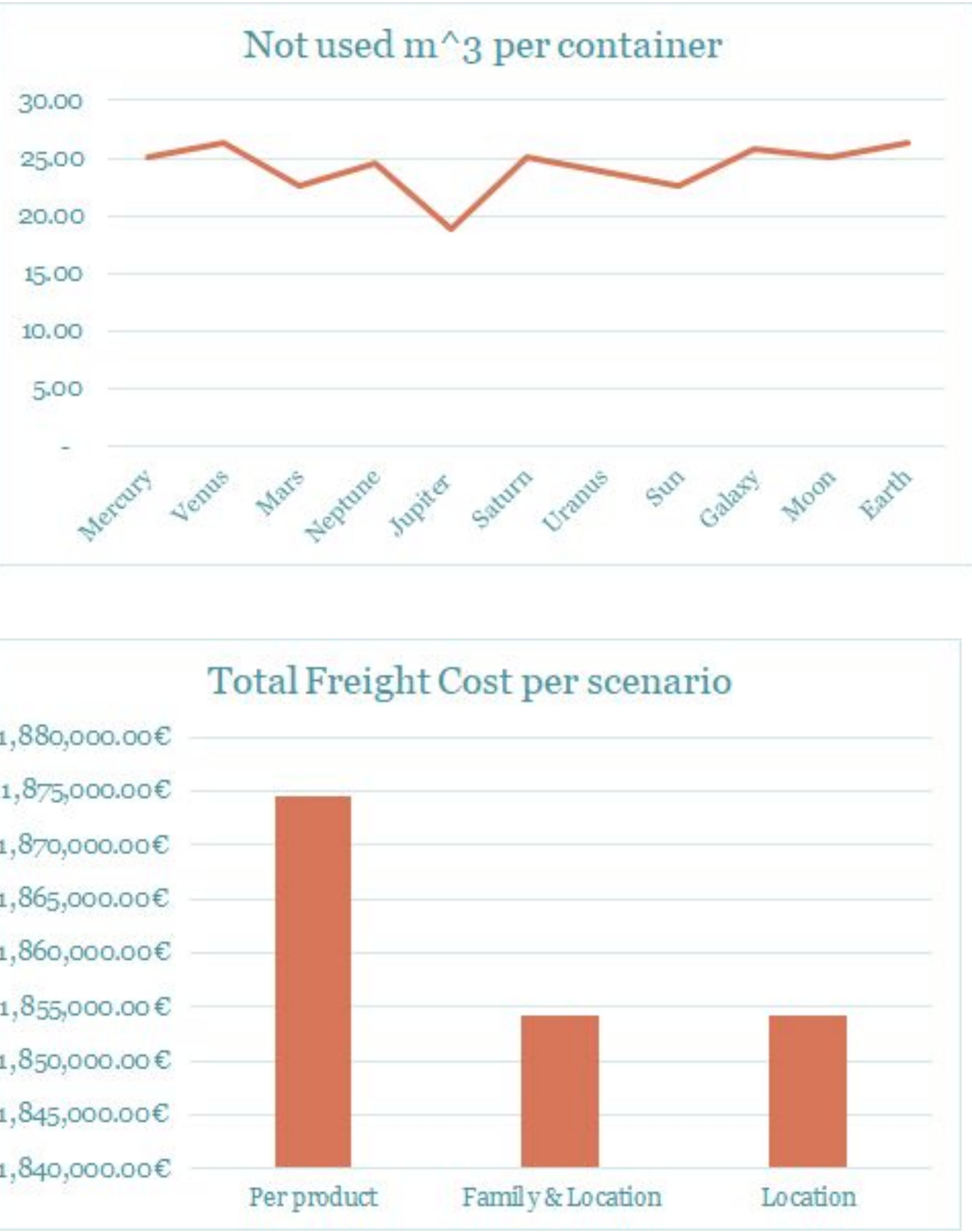


Scenario 3 - Freight reduction

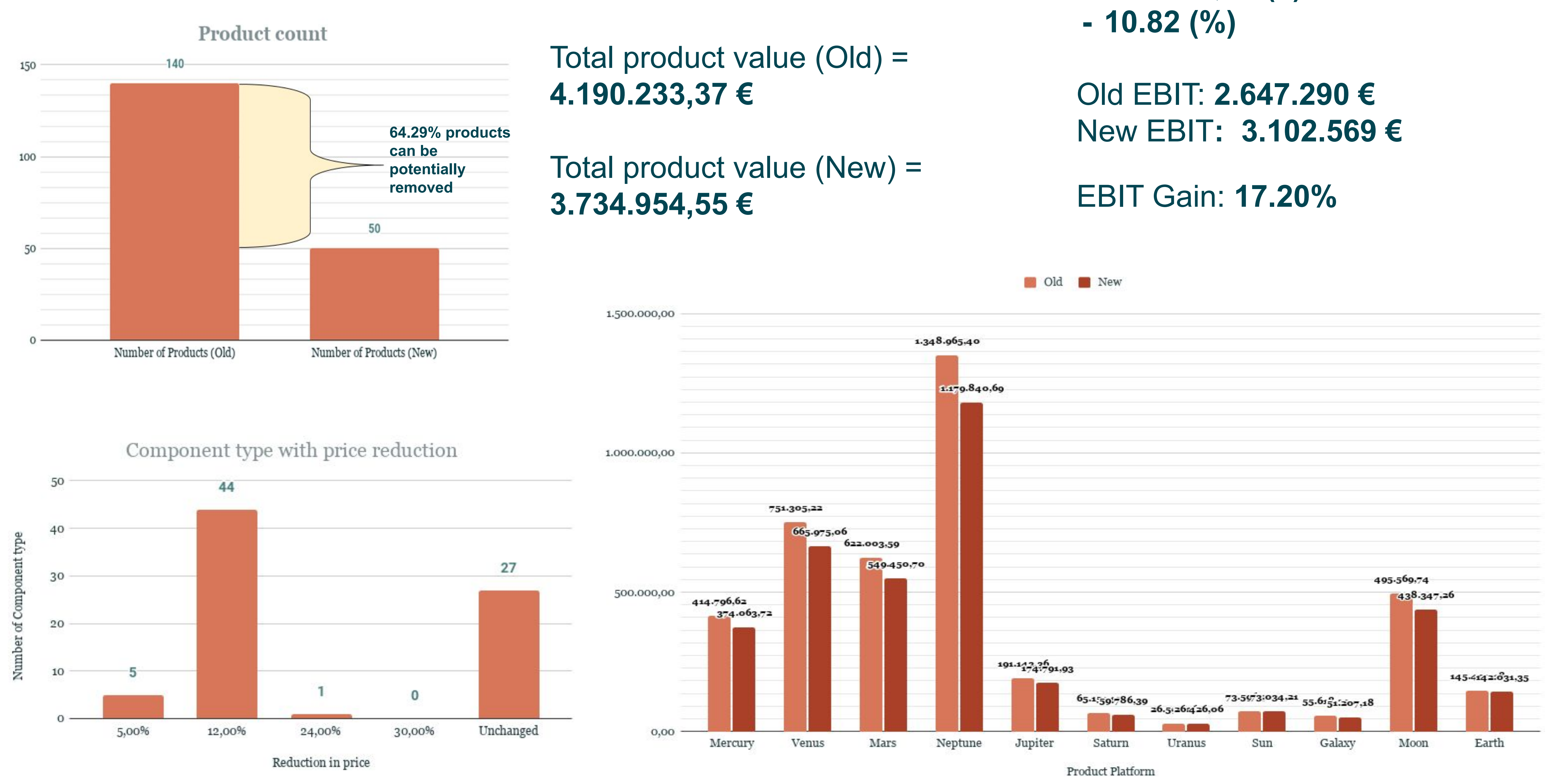
Scenarios	Description	Freight method
Product	Calculate cost per product.	Product – Family - Location
Family Location	& Same family/container. Ship from one production facility to one market.	Family - Location
Location	Products in one container are produced in the same facility and have the same market.	Location

Freight scenarios

Scenarios	Freight costs	Savings	% Savings
Per product	1,874,482.56 €		
Family Location	& 1,854,142.18 €	20,340.38 €	1.09%
Location	1,854,250.18 €	20,232.38 €	1.08%



Scenario 4 - Component Sourcing



Savings :

- 455.278,82 (€)

- 10.82 (%)

Total product value (Old) = 4.190.233,37 €

Total product value (New) = 3.734.954,55 €

EBIT Gain: 17.20%

Old EBIT: 2.647.290 €

New EBIT: 3.102.569 €

Product Platform