Customer Segmentation

```
In [1]:
         import pandas as pd
         import matplotlib.pyplot as plt
         import seaborn as sns
         from sklearn.cluster import KMeans
         import joblib
         from tkinter import *
         import warnings
In [2]:
         warnings.filterwarnings('ignore')
         dataset = pd.read_csv('Mall_Customers.csv')
In [3]:
         dataset.head()
In [4]:
Out[4]:
            CustomerID
                        Genre Age
                                   Annual Income (k$) Spending Score (1-100)
         0
                    1
                        Male
                               19
                                                15
                                                                    39
         1
                    2
                        Male
                               21
                                                15
                                                                    81
         2
                    3 Female
                               20
                                                                     6
                                                16
         3
                    4 Female
                               23
                                                16
                                                                    77
         4
                    5 Female
                               31
                                                17
                                                                    40
         dataset.tail()
In [5]:
                                     Annual Income (k$) Spending Score (1-100)
              CustomerID
Out[5]:
                          Genre Age
         195
                    196 Female
                                 35
                                                 120
                                                                      79
         196
                                                                      28
                    197
                         Female
                                 45
                                                 126
         197
                    198
                           Male
                                 32
                                                 126
                                                                      74
         198
                    199
                           Male
                                 32
                                                 137
                                                                      18
         199
                    200
                          Male
                                 30
                                                 137
                                                                      83
         dataset.shape
In [6]:
         (200, 5)
Out[6]:
         print('Number of Rows:',dataset.shape[0])
In [7]:
         print('Number of Columns:',dataset.shape[1])
         Number of Rows: 200
         Number of Columns: 5
```

```
In [8]: dataset.info()
           <class 'pandas.core.frame.DataFrame'>
           RangeIndex: 200 entries, 0 to 199
          Data columns (total 5 columns):
            #
                Column
                                            Non-Null Count
                                                               Dtype
            0
                CustomerID
                                             200 non-null
                                                               int64
            1
                Genre
                                             200 non-null
                                                               object
            2
                                             200 non-null
                                                               int64
                Age
            3
                Annual Income (k$)
                                             200 non-null
                                                               int64
                Spending Score (1-100)
                                            200 non-null
                                                               int64
           dtypes: int64(4), object(1)
          memory usage: 7.9+ KB
 In [9]:
           dataset.isnull().sum()
                                         0
           CustomerID
 Out[9]:
           Genre
                                         0
          Age
                                         0
                                         0
           Annual Income (k$)
           Spending Score (1-100)
                                         0
           dtype: int64
           dataset.duplicated().sum()
In [10]:
Out[10]:
In [11]:
           dataset.describe()
Out[11]:
                 CustomerID
                                   Age
                                        Annual Income (k$)
                                                         Spending Score (1-100)
                 200.000000
                            200.000000
                                               200.000000
                                                                    200.000000
           count
                 100.500000
                              38.850000
                                               60.560000
                                                                     50.200000
           mean
             std
                  57.879185
                              13.969007
                                               26.264721
                                                                     25.823522
                   1.000000
                              18.000000
                                               15.000000
                                                                     1.000000
            min
            25%
                  50.750000
                              28.750000
                                               41.500000
                                                                     34.750000
            50%
                 100.500000
                              36.000000
                                               61.500000
                                                                     50.000000
                              49.000000
                                               78.000000
            75%
                 150.250000
                                                                     73.000000
                200.000000
                              70.000000
                                                                     99.000000
            max
                                               137.000000
           dataset.corr()
In [12]:
                                CustomerID
                                                     Annual Income (k$) Spending Score (1-100)
Out[12]:
                                                Age
                     CustomerID
                                  1.000000
                                           -0.026763
                                                              0.977548
                                                                                   0.013835
                           Age
                                 -0.026763
                                            1.000000
                                                             -0.012398
                                                                                  -0.327227
              Annual Income (k$)
                                                                                   0.009903
                                  0.977548
                                           -0.012398
                                                              1.000000
           Spending Score (1-100)
                                  0.013835
                                           -0.327227
                                                              0.009903
                                                                                   1.000000
```

dataset.cov()

In [13]:

```
Annual Income (k$) Spending Score (1-100)
Out[13]:
                                  CustomerID
                                 3350.000000
                                               -21.638191
                     CustomerID
                                                                1486.050251
                                                                                        20.678392
                                   -21.638191
                                               195.133166
                                                                   -4.548744
                                                                                      -118.040201
               Annual Income (k$)
                                 1486.050251
                                                -4.548744
                                                                 689.835578
                                                                                         6.716583
           Spending Score (1-100)
                                   20.678392 -118.040201
                                                                   6.716583
                                                                                       666.854271
In [14]:
           numerical_cols = [features for features in dataset.columns if dataset[features]
           plt.figure(figsize=(20,20))
In [15]:
           plt.suptitle('Univariate Analysis of Numerical Features', fontweight='bold', font
           for i in range(0,len(numerical_cols)):
                plt.subplot(5,2,i+1)
                sns.kdeplot(data=dataset,x=numerical_cols[i],color='red')
                plt.xlabel(numerical_cols[i])
                plt.tight_layout()
                                              Univariate Analysis of Numerical Features
                                                            0.025
                                                            0.020
                                                           $ 0.015
            0.002
                                                            0.010
                                                            0.005
                                                            0.014
            0.012
                                                            0.012
            0.010
                                                            0.010
           ₹ 0.008
                                                           0.008
            0.004
                                                            0.004
                                                            0.002
           X = dataset[['Annual Income (k$)','Spending Score (1-100)']]
In [16]:
In [17]:
           k_means = KMeans(n_clusters=5)
           k_means.fit(X)
Out[17]:
                     KMeans
           KMeans(n_clusters=5)
```

k_means.fit_predict(X)

In [18]:

```
array([4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0,
                                           4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 0, 4, 1,
                                           1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 2, 3, 2, 1, 2, 3, 2, 3, 2,
                                           1, 2, 3, 2, 3, 2, 3, 2, 3, 2, 1, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2,
                                           3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2,
                                           3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2,
                                           3, 2])
In [19]:
                        wcss = []
                         for i in range(1,11):
                                    k_means = KMeans(n_clusters=i)
                                    k_means.fit(X)
                                    wcss.append(k_means.inertia_)
In [20]:
                         WCSS
                         [269981.28,
Out[20]:
                           181363.59595959596,
                           106348.37306211119,
                           73679.78903948834,
                           44448.45544793371,
                           37233.81451071001,
                           30259.65720728547,
                           24986.52564064288,
                           21818.114588452183,
                           19740.010370359305]
                         plt.plot(range(1,11),wcss,color='red')
In [21]:
                         plt.title('Elbow Method')
                         plt.xlabel('Number of Clusters')
                          plt.ylabel('WCSS')
                         plt.show()
                                                                                         Elbow Method
                               250000
                               200000
                              150000
                              100000
                                 50000
```

```
In [22]: k_means = KMeans(n_clusters=5,random_state=42)
y_means = k_means.fit_predict(X)
In [23]: y_means
```

8

6

Number of Clusters

10

ż

```
array([2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3,
                                    2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 3, 2, 0,
                                    0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 4, 1, 4, 0, 4, 1, 4, 1, 4,
                                    0, 4, 1, 4, 1, 4, 1, 4, 1, 4, 0, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4,
                                    1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4,
                                    1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4, 1, 4,
                                    1, 4])
                     plt.scatter(X.iloc[y_means==0,0],X.iloc[y_means==0,1],s=50,color='red',label='(
In [24]:
                     plt.scatter(X.iloc[y_means==1,0], X.iloc[y_means==1,1], s=50, color='yellow', label
                     plt.scatter(X.iloc[y_means==2,0],X.iloc[y_means==2,1],s=50,color='green',label
                     plt.scatter(X.iloc[y_means==3,0],X.iloc[y_means==3,1],s=50,color='blue',label=
                     plt.scatter(X.iloc[y_means==4,0],X.iloc[y_means==4,1],s=50,color='magenta',labe
                     plt.scatter(k_means.cluster_centers_[:,0],k_means.cluster_centers_[:,1],s=50,cc
                     plt.title('Customer Segmentation')
                     plt.xlabel('Annual Income')
                     plt.ylabel('Spending Score')
                     plt.legend()
                     plt.show()
                                                           Customer Segmentation
                         100
                    Spending Score
                                                                                                                 Cluster 1
                           60
                                                                                                                 Cluster 2
                                                                                                                 Cluster 3
                                                                                                                 Cluster 4
                           40
                                                                                                                 Cluster 5
                           20
                                       20
                                                     40
                                                                    60
                                                                                  80
                                                                                               100
                                                                                                             120
                                                                                                                           140
                                                                     Annual Income
                     k_means.predict([[15,39]])
In [25]:
                     array([2])
Out[25]:
                     joblib.dump(k_means,'customer_segmentation')
In [26]:
                     ['customer_segmentation']
Out[26]:
In [27]:
                     model = joblib.load('customer_segmentation')
                     model.predict([[15,39]])
In [28]:
                    array([2])
Out[28]:
                    GUI
```

```
In [29]: def show_entry_fields():
             p1=int(e1.get())
             p2=int(e2.get())
             model = joblib.load('customer_segmentation')
             result=model.predict([[p1,p2]])
             print('This Customer Belongs to Cluster No:', result[0])
             if result[0] == 0:
                 Label(master, text='Customers with Medium Annual Income and Medium Annu
             elif result[0]==1:
                 Label(master, text='Customers with High Annual Income but Low Annual Sp
             elif result[0]==2:
                 Label(master, text='Customers with Low Annual Income and Low Annual Spe
             elif result[0]==3:
                 Label(master, text='Customers Low Annual Income but High Annual Spend'
             elif result[0]==4:
                 Label(master, text='Customers with High Annual Income and High Annual !
         master = Tk()
         master.title('Customer Segmentation GUI')
         label = Label(master, text = 'Customer Segmentation'
                                    , bg='red',fg='black'). \
                                      grid(row=0,columnspan=2)
         Label(master,text='Annual Income').grid(row=1)
         Label(master, text='Spending Score').grid(row=2)
         e1 = Entry(master)
         e2 = Entry(master)
         e1.grid(row=1, column=1)
         e2.grid(row=2, column=1)
         Button(master, text='Predict', command=show_entry_fields).grid()
         mainloop()
```

This Customer Belongs to Cluster No: 2

Customer Segmentation GUI	
Customer Segmentation	
Annual Income	15
Spending Score	39
Predict	
Customers with Low Annual Income and Low Annual Spend	

github.com/prasadmjadhav2