

178.70M

PROFIT

3.78M

REVENUE

12.14M

COST



January

February

March

Qtr 1



39.01M

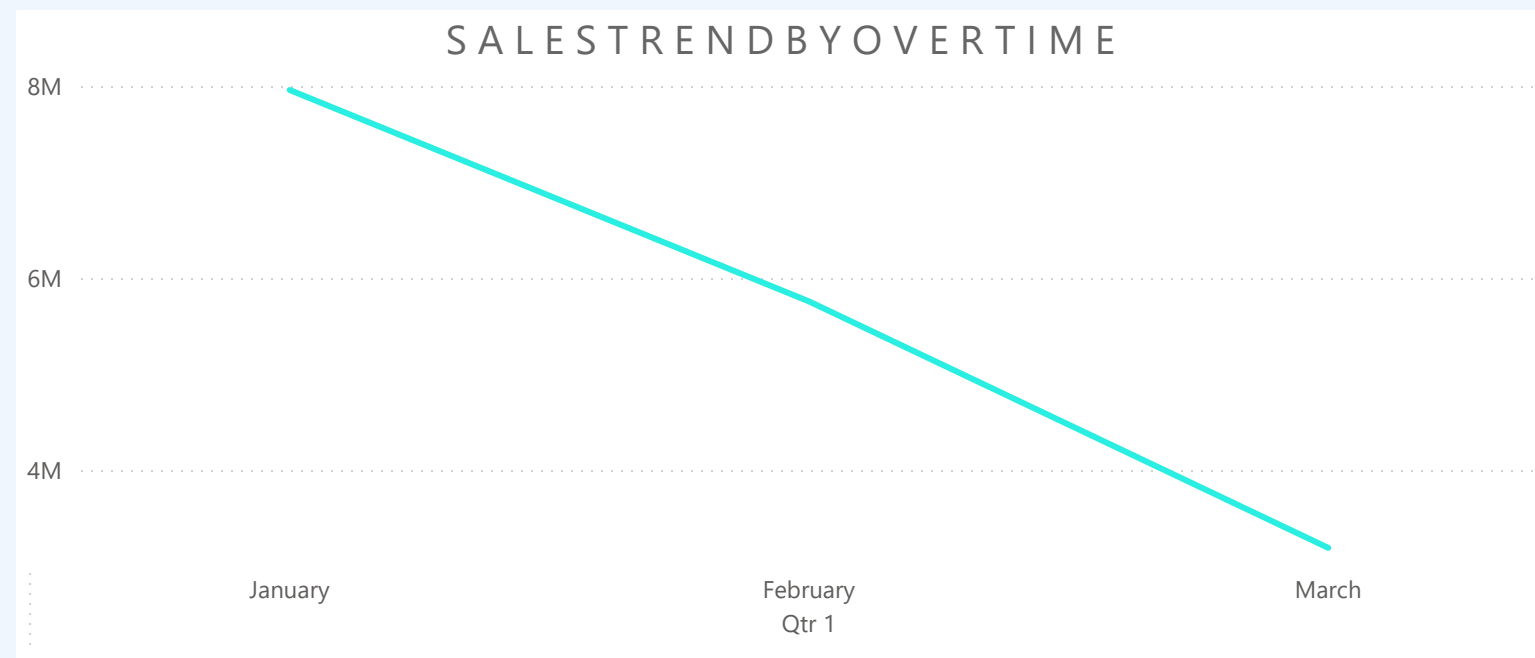
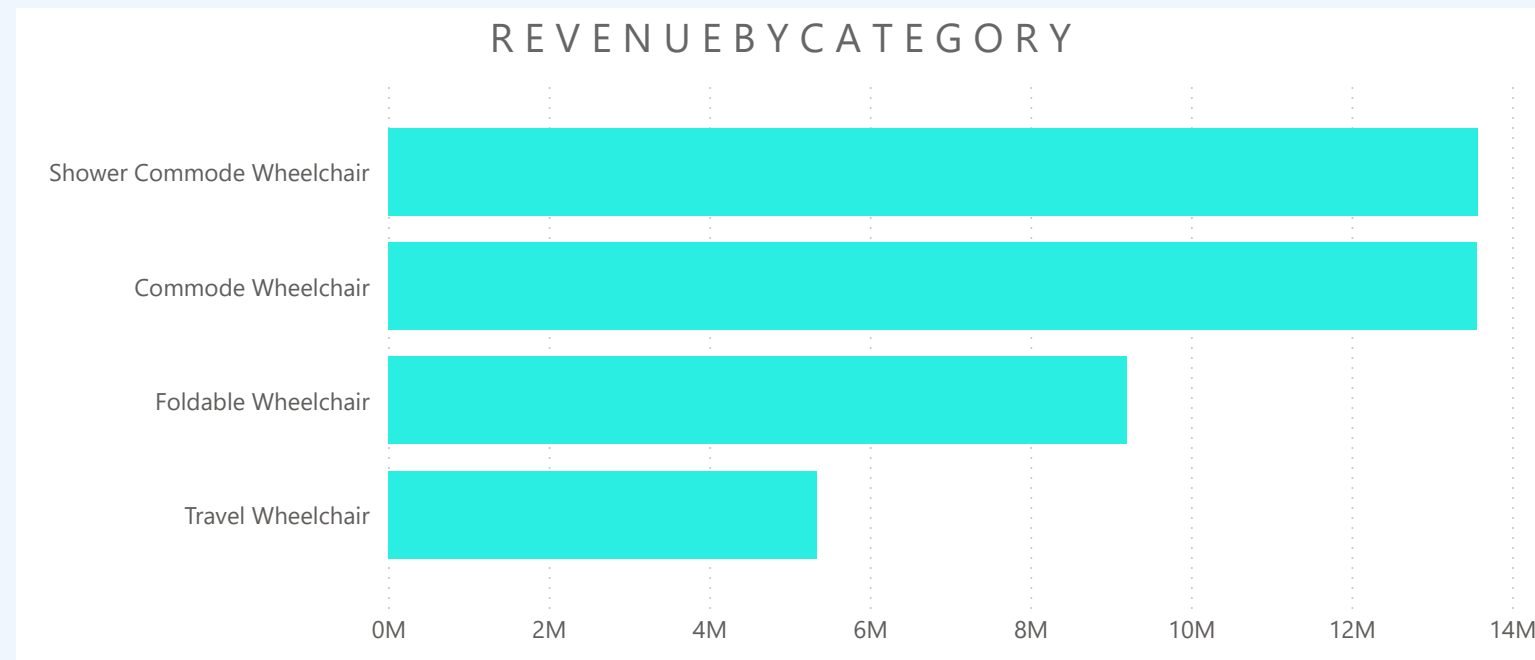
PROFIT

818.19K

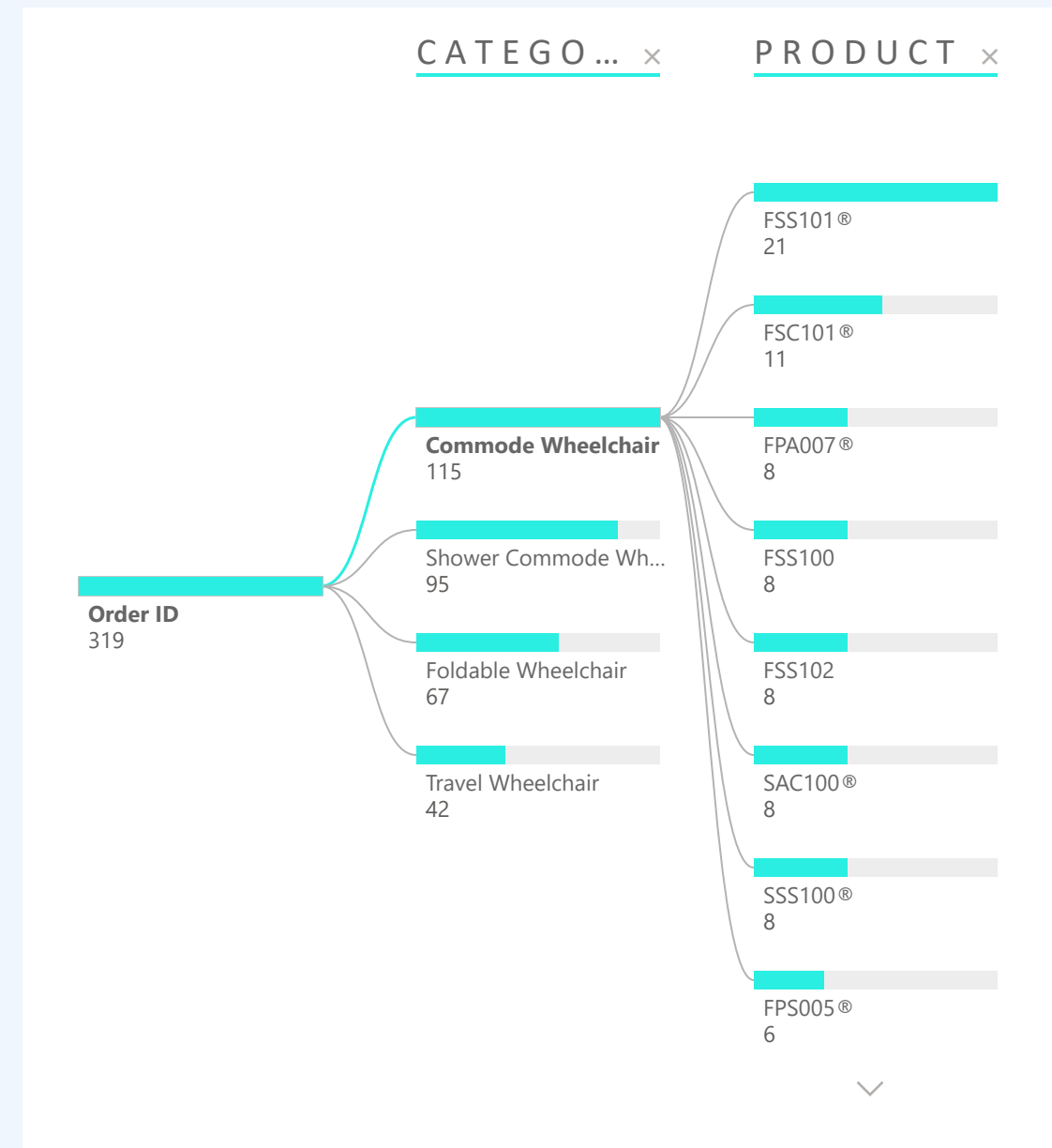
REVENUE

2.67M

COST



Ahmedabad	Delhi	Kolkata	Pune				
Bengaluru	Hyderabad	Lucknow					
Chennai	Jaipur	Mumbai		Qtr 1	Qtr 2	Qtr 3	Qtr 4



## INDIA #1 SELLING WHEELCHAIR **ARCATRON**

178.70M

PROFIT

406.30K

LOGISTICCOST

7.66M

PRODUCTIONC...

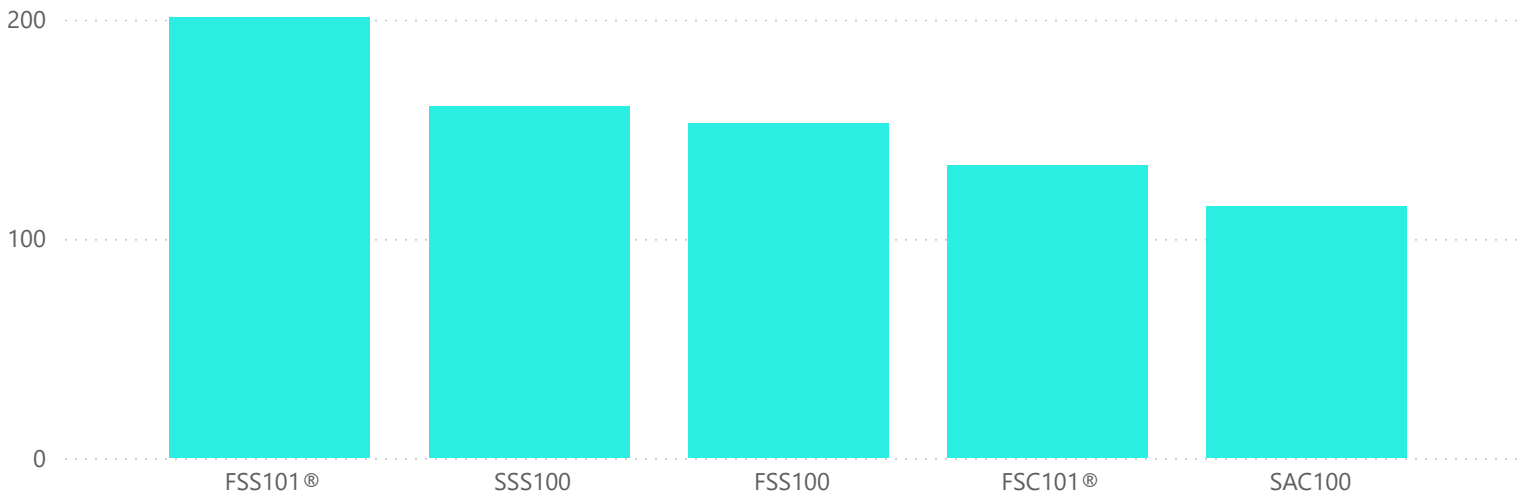
January

February

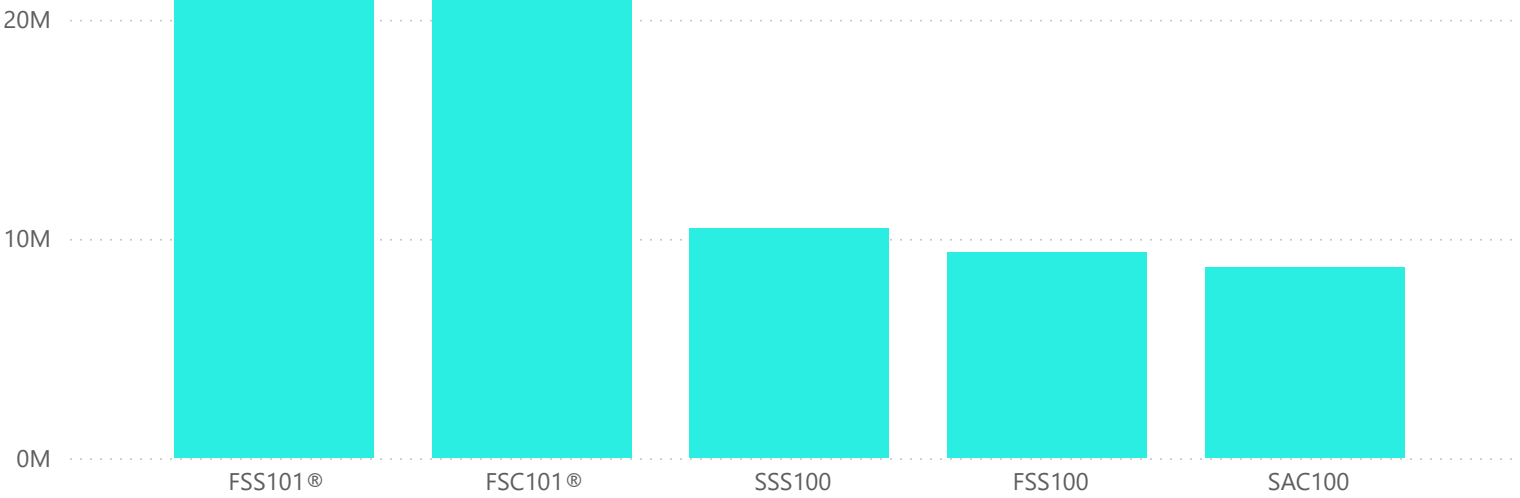
March

Qtr 1

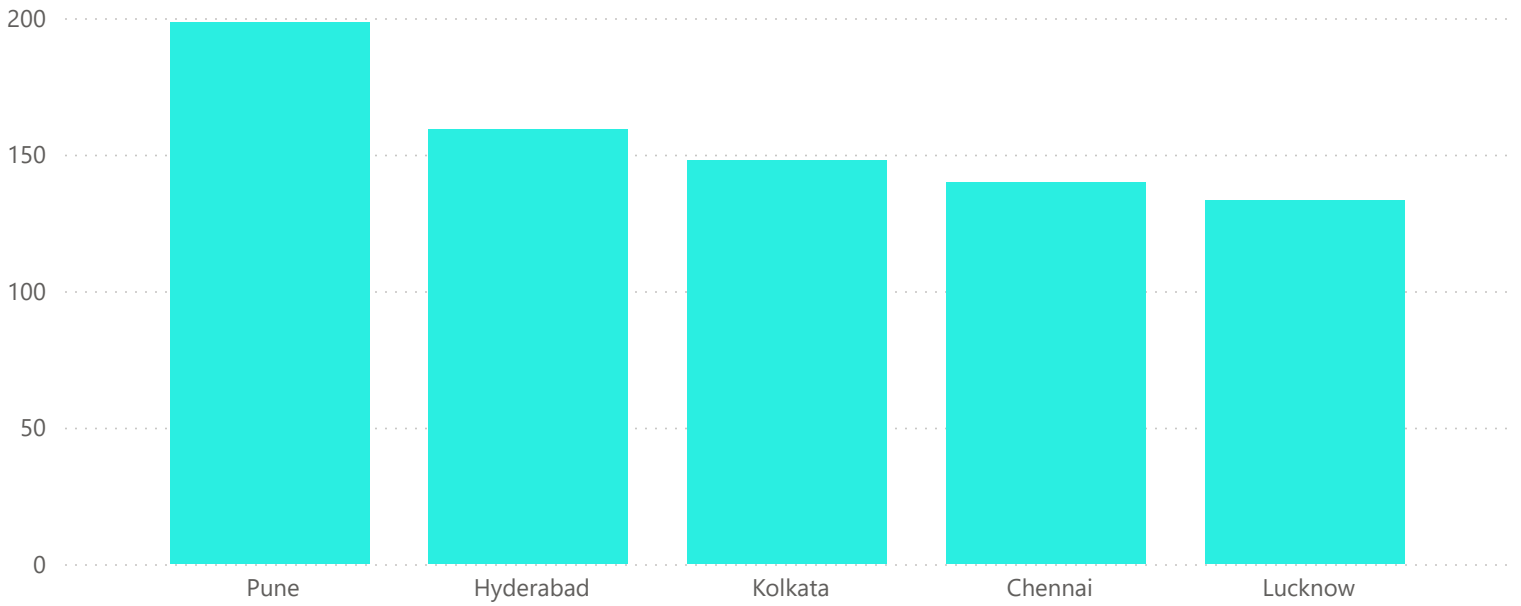
TOP5SALESPRODUCT



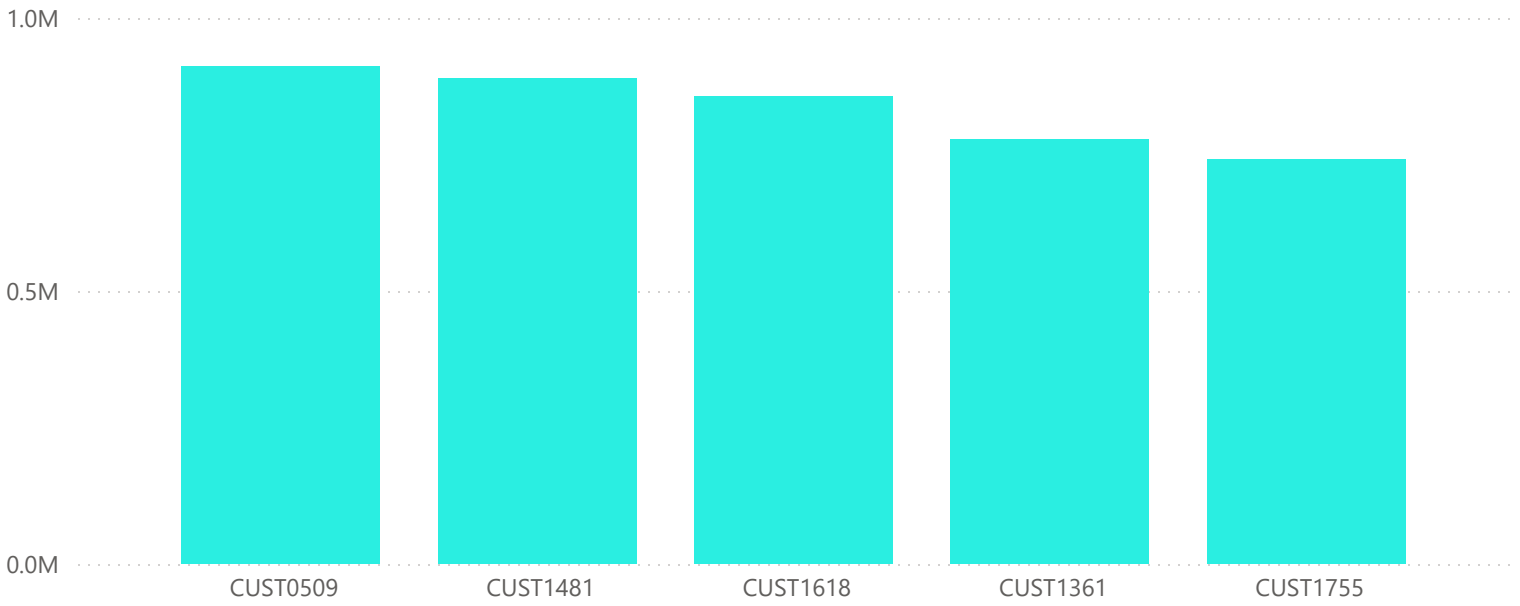
TOP5PROFITPRODUCT



TOP5LESSPROFITABLEREGION



TOP5CUSTOMER





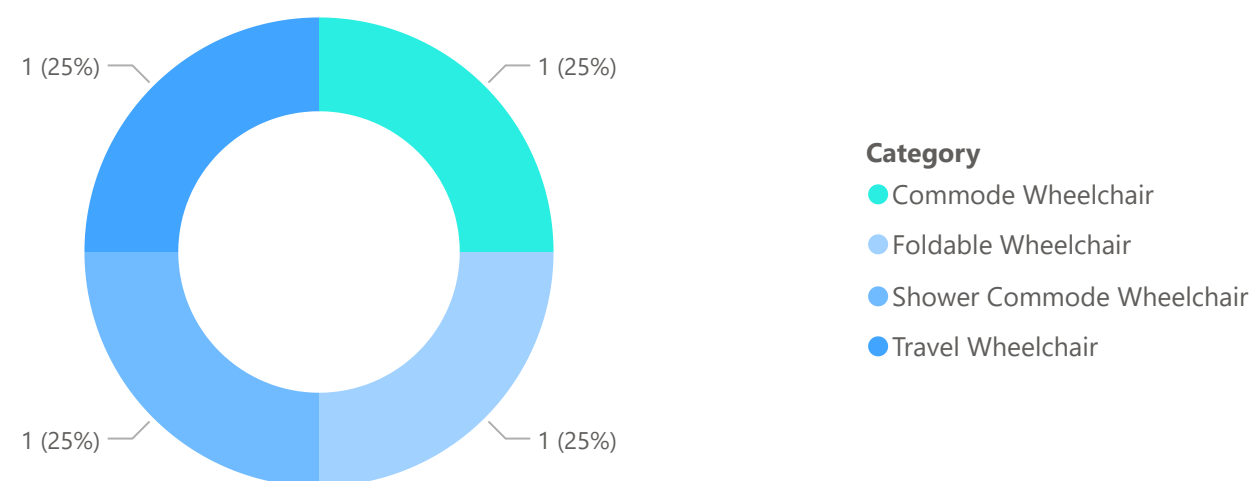
1  
DELIVERY DELAY

89.99  
AVG MF EFFIC

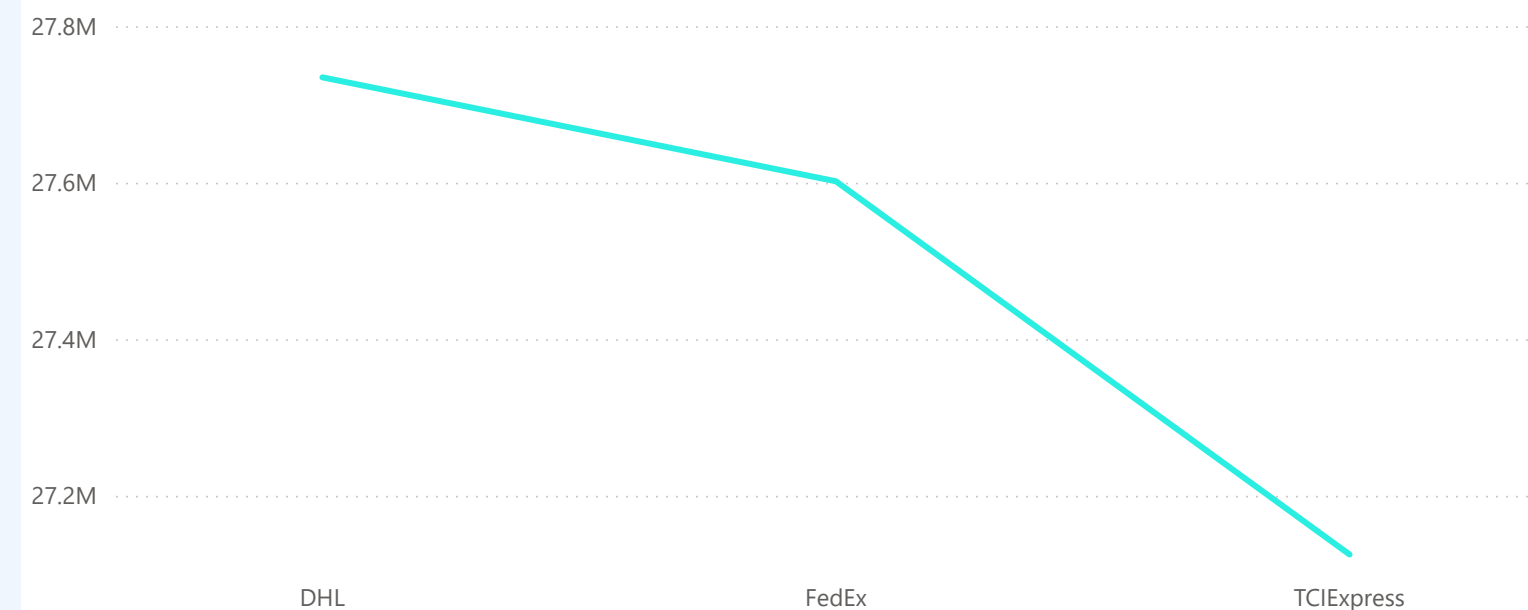
2.73K  
AVG OPER CO

DHL	TCIExpress
FedEx	

SHIPMENTSCHEDULESONDELAYS

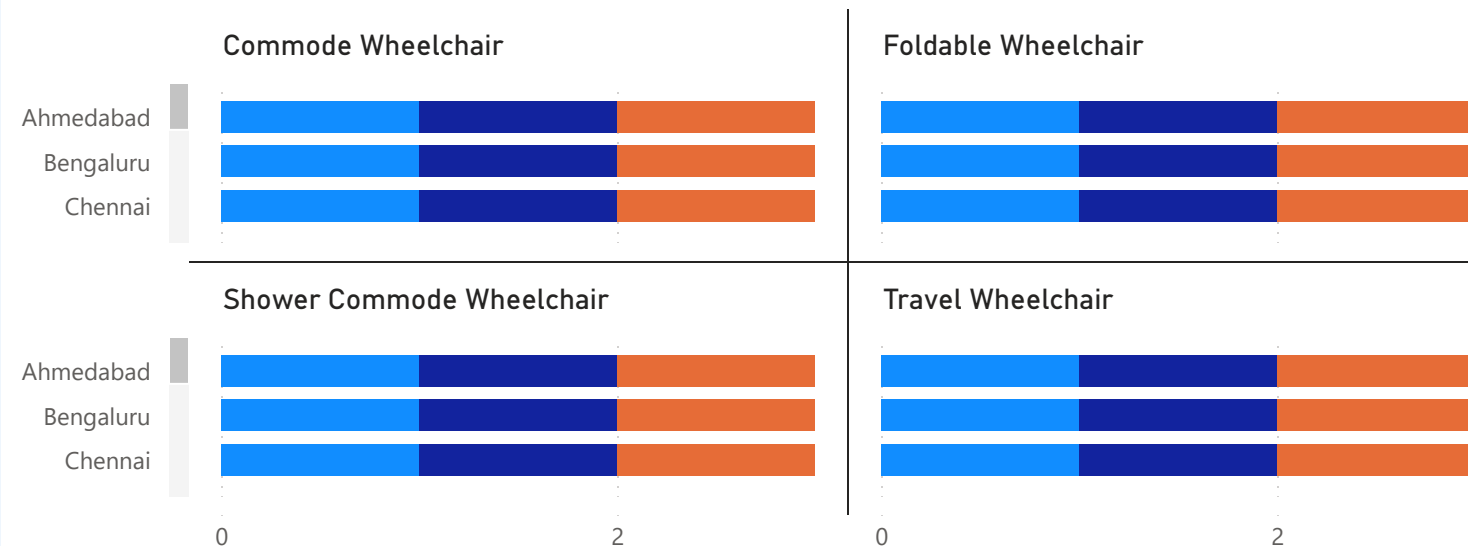


SHIPMTDBYCOST

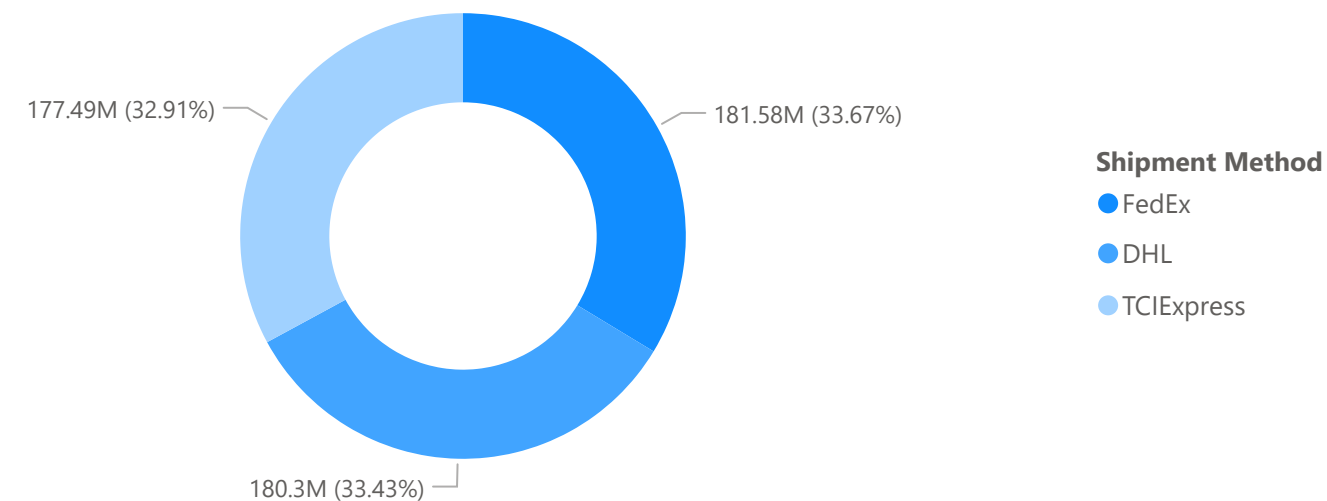


DELAYDISTBYREG&SHIPMTD

Shipment\_Method\_Replaced ● DHL ● FedEx ● TCIExpress



SHIPMETDBYSALES





2.99

CUST SATIF SC

3.01

CUST RATAVG

8

CUST FDB DCNT

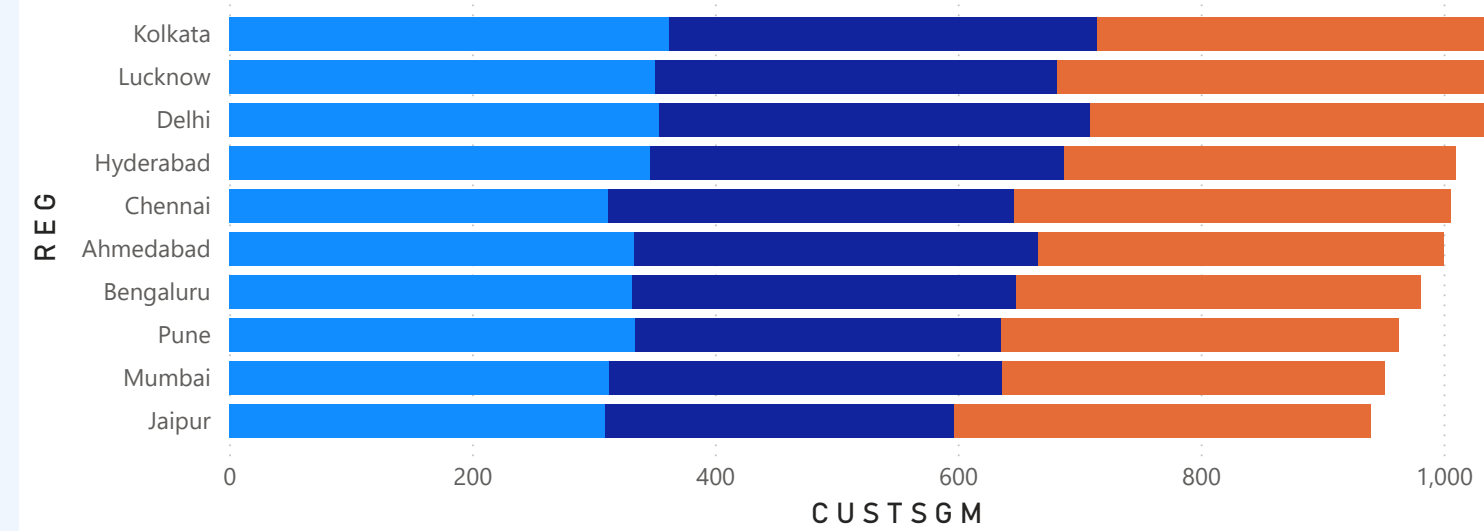
Corporate

Individual

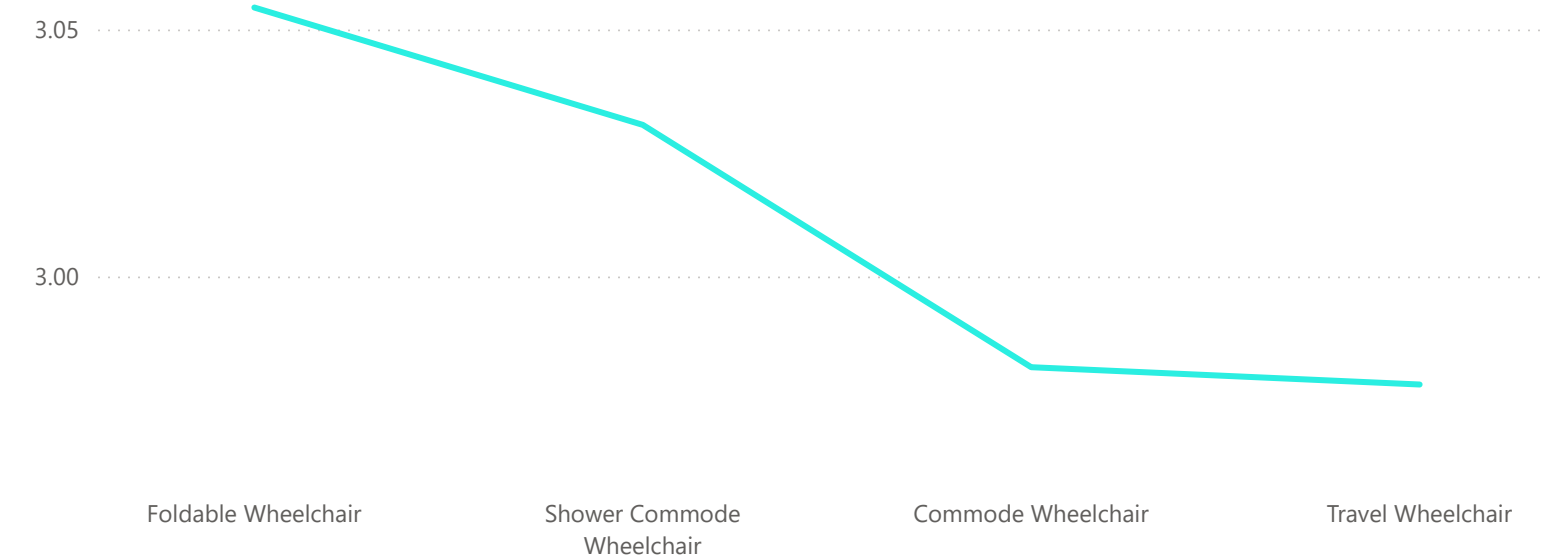
Government

CUSTSEGBYREG

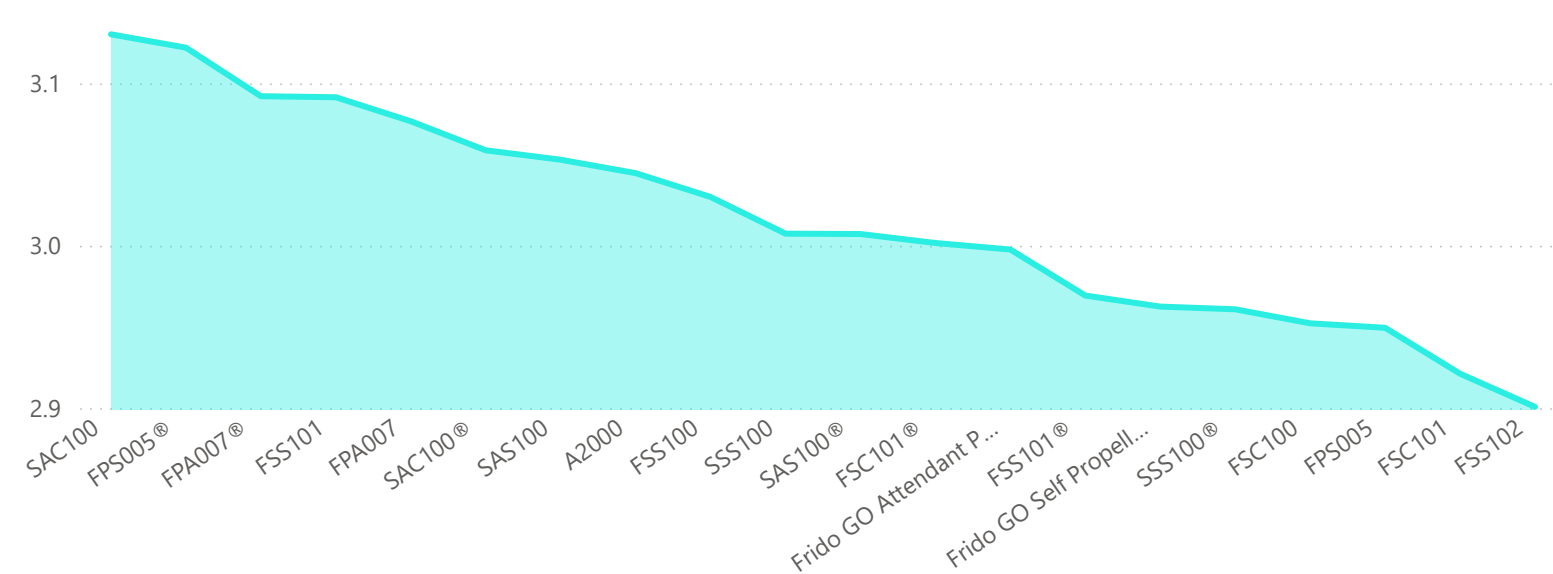
Customer Segment ● Corporate ● Government ● Individual



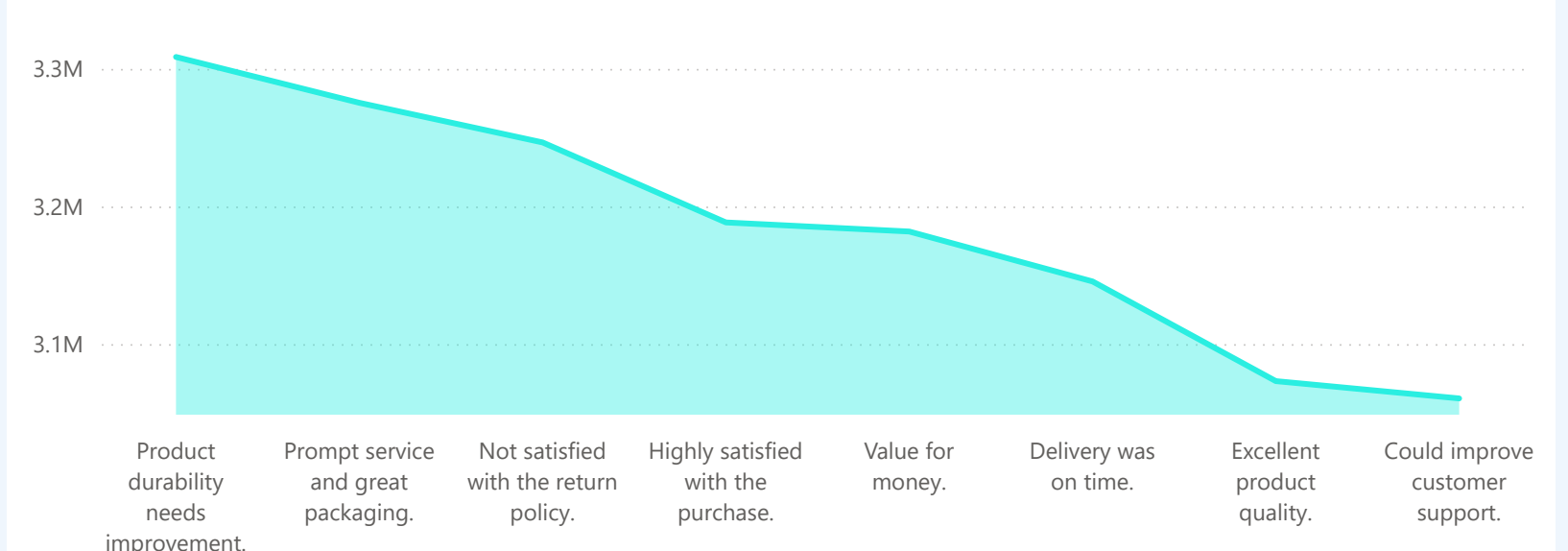
CATEGORYBYRATING



PRODUCTBYRATING



CUSTOMERFEEDBKBYREVENUE





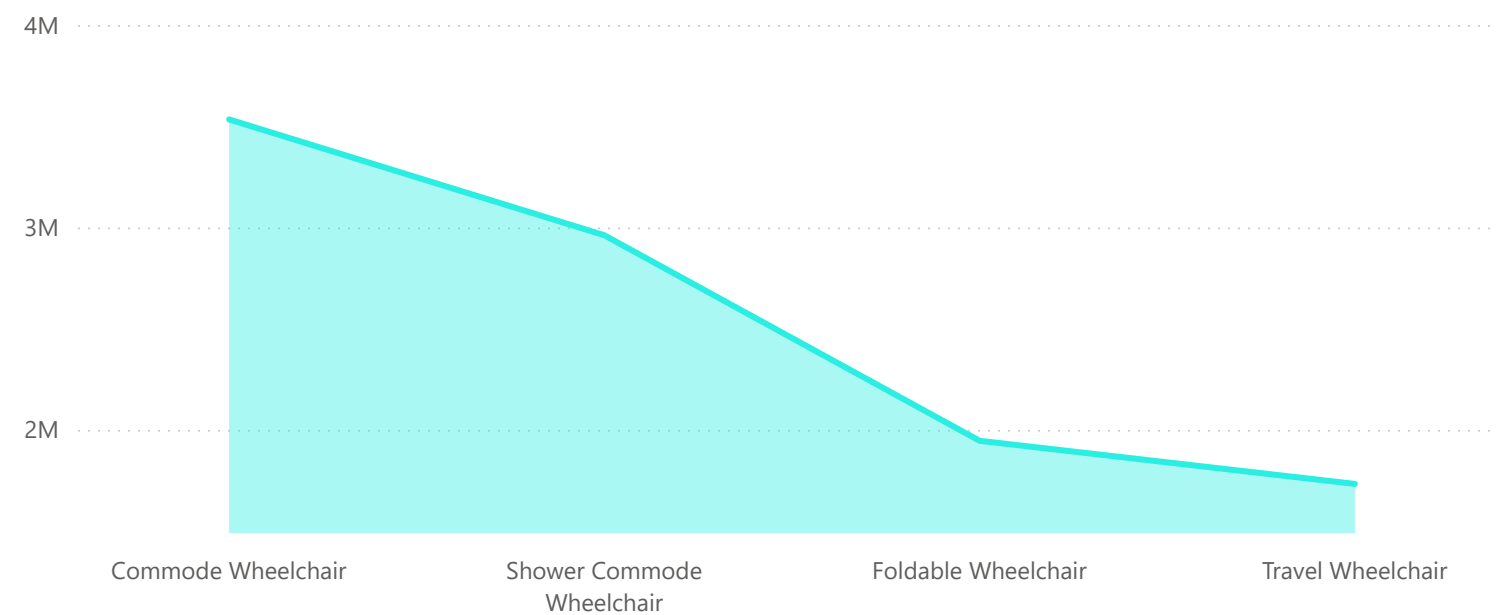
149.75M  
PROFIT

338.76K  
LOGISTICCOST

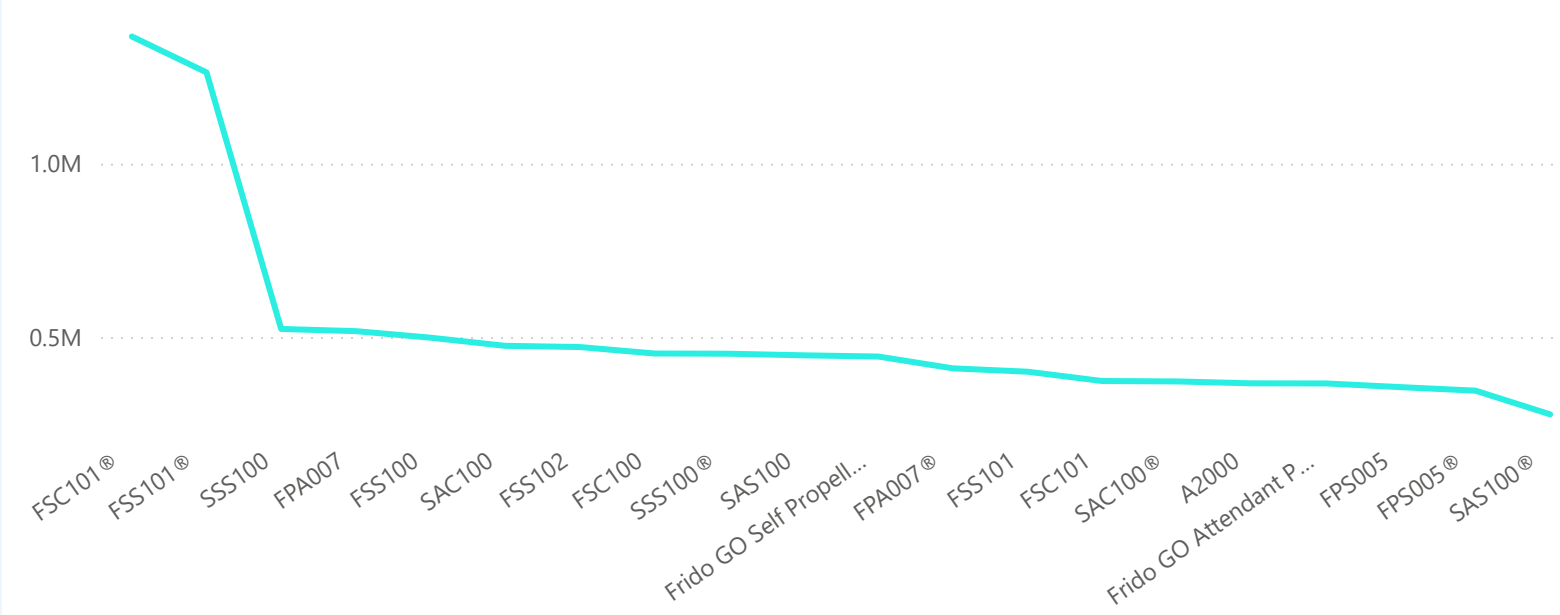
6.47M  
PRODUCTIONCO...



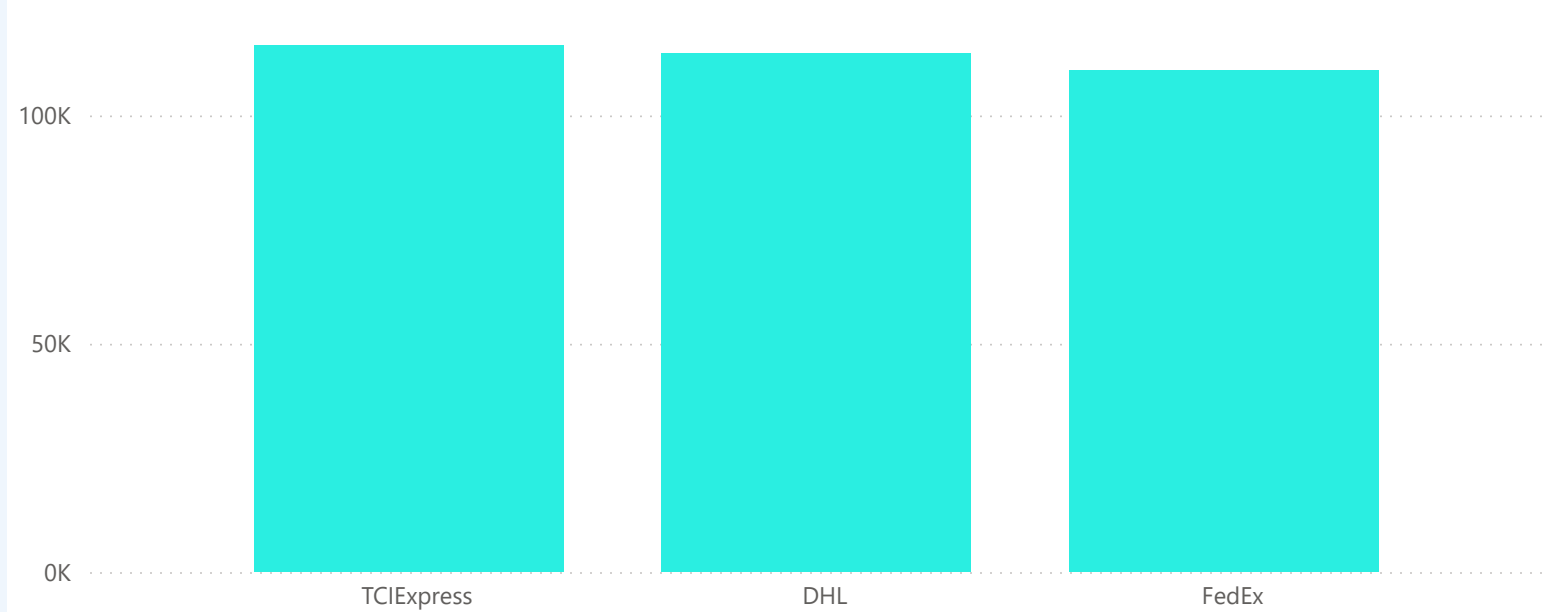
CUSTSEGBYCATEGORY



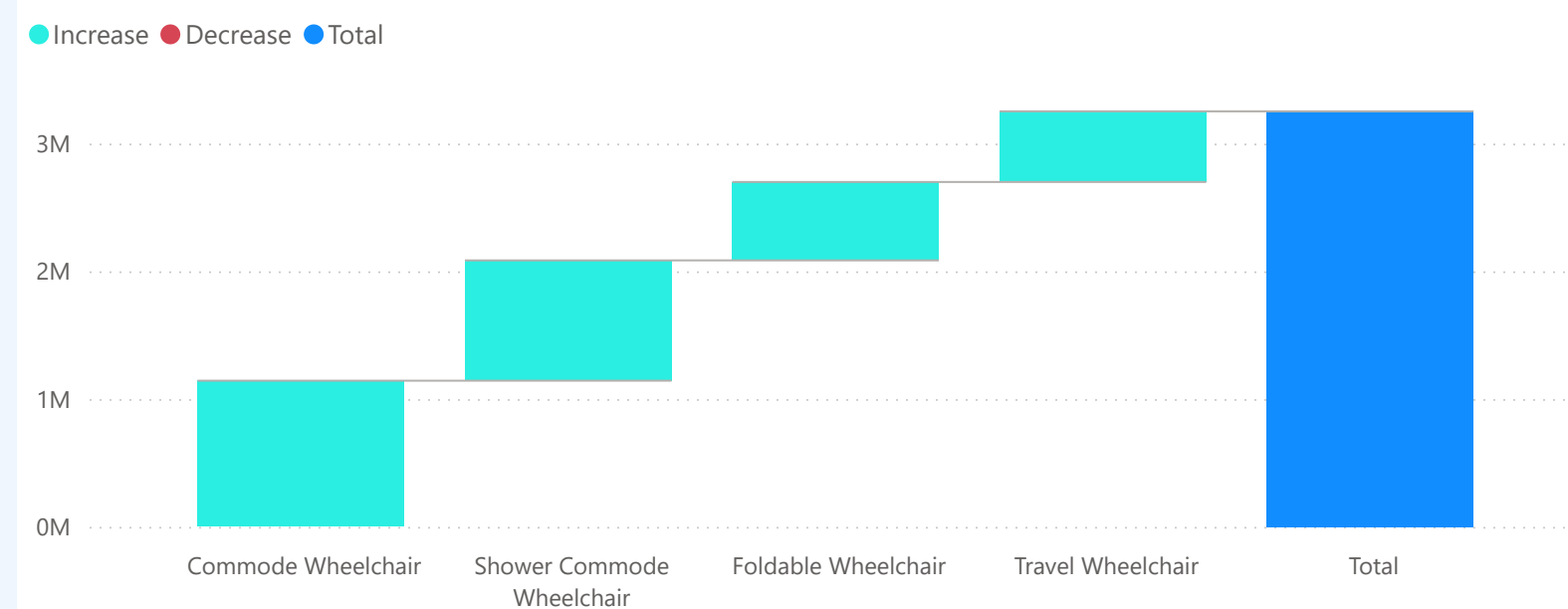
COSTBYPRODUCT



LOGISTCOSTBYSHIPMTD



REVENUEBYPROFITFLOWCATEGORY



## Key Insights:

### Revenue and Profit Trends:

Revenue and profit figures are substantial, indicating strong financial performance.

The most profitable products are FSC101® and FSS101®, highlighting their market dominance.

### Top-Selling Products:

Products like the Commode Wheelchair, Shower Commode Wheelchair, and Foldable Wheelchair have the highest sales figures.

Focus on these products can maximize revenue and market share.

### Regional Performance:

Key cities like Mumbai, Bengaluru, and Delhi lead in sales.

Lower performance regions like Kolkata and Lucknow indicate potential areas for marketing efforts or operational improvements.

### Logistics and Shipping:

DHL, FedEx, and TCExpress are major shipment methods, with DHL being slightly more cost-efficient.

Shipping delays are minimal, showcasing an efficient supply chain but still an area for monitoring.

### Customer Feedback:

Positive reviews on product quality and delivery timeliness indicate customer satisfaction.

Areas for improvement include customer support and return policies.

### Cost Analysis:

Production and logistic costs are well-documented. Products like FSC101® and FSS101® have manageable costs, further driving profitability.