Record ID	Sales Rep	Region	Product Dept.	Order Date	Ship Date D	Days to Ship	Quantity	Sell Price	Total Sale	Disc Rate	Discount	Total
R10007	Andrew Gambino	SE	Toys	23-12-2015	02-01-2016	10	14	\$12.99	\$181.86	7.0%	\$12.73	\$169.13
R10008	Andrew Gambino	West	Athletics	24-12-2015	02-01-2016	9	17	\$23.99	\$407.83	7.5%	\$30.59	\$377.24
R10036	Andrew Gambino	SE	Clothing	09-01-2016	12-01-2016	3	15	\$25.99	\$389.85	6.5%	\$25.34	\$364.51
R10040	Andrew Gambino	SE	Grocery	11-01-2016	15-01-2016	4	24	\$42.99	\$1,031.76	6.0%	\$61.91	\$969.85
R10081	Andrew Gambino	MW	Auto	06-02-2016	14-02-2016	8	26	\$37.99	\$987.74	7.0%	\$69.14	\$918.60
R10084	Andrew Gambino	SW	Health/Beauty	07-02-2016	14-02-2016	7	24	\$25.99	\$623.76	7.5%	\$46.78	\$576.98
R10109	Andrew Gambino	SE	Clothing	20-02-2016	22-02-2016	2	26	\$37.99	\$987.74	7.5%	\$74.08	\$913.66
R10164	Andrew Gambino	NE	Housewares	31-03-2016	09-04-2016	9	17	\$23.99	\$407.83	7.5%	\$30.59	\$377.24
R10168	Andrew Gambino	MW	Housewares	01-04-2016	15-04-2016	14	17	\$25.99	\$441.83	7.5%	\$33.14	\$408.69
R10178	Andrew Gambino	MW	Auto	08-04-2016	21-04-2016	13	26	\$42.99	\$1,117.74	6.5%	\$72.65	\$1,045.09
R10190	Andrew Gambino	NE	Clothing	16-04-2016	24-04-2016	8	19	\$37.99	\$721.81	6.0%	\$43.31	\$678.50
R10194	Andrew Gambino	West	Grocery	20-04-2016	30-04-2016	10	13	\$16.99	\$220.87	5.0%	\$11.04	\$209.83
R10203	Andrew Gambino	West	Grocery	28-04-2016	29-04-2016	1	15	\$37.99	\$569.85	5.0%	\$28.49	\$541.36
R10219	Andrew Gambino	NE	Housewares	10-05-2016	24-05-2016	14	24	\$37.99	\$911.76	6.0%	\$54.71	\$857.05
R10225	Andrew Gambino	NE	Health/Beauty	15-05-2016	27-05-2016	12	16	\$32.99	\$527.84	7.5%	\$39.59	\$488.25
R10230	Andrew Gambino	MW	Athletics	16-05-2016	22-05-2016	6	24	\$23.99	\$575.76	5.0%	\$28.79	\$546.97
R10232	Andrew Gambino	SW	Athletics	17-05-2016	29-05-2016	12	21	\$21.99	\$461.79	7.5%	\$34.63	\$427.16
R10251	Andrew Gambino	NE	Grocery	28-05-2016	30-05-2016	2	26	\$42.99	\$1,117.74	7.0%	\$78.24	\$1,039.50
R10280	Andrew Gambino	SW	Electronics	12-06-2016	15-06-2016	3	15	\$42.99	\$644.85	5.0%	\$32.24	\$612.61
R10299	Andrew Gambino	SW	Toys	18-06-2016	21-06-2016	3	17	\$42.99	\$730.83	6.0%	\$43.85	\$686.98

Record ID	Sales Rep	Region	Product Dept.	Order Date	Ship Date Da	ys to Ship	Quantity	Sell Price	Total Sale	Disc Rate	Discount	Total
R10004	Bethany Sprigg	SE	Electronics	21-12-2015	04-01-2016	14	17	\$16.99	\$288.83	6.0%	\$17.33	\$271.50
R10012	Bethany Sprigg	NE	Athletics	25-12-2015	29-12-2015	4	15	\$49.99	\$749.85	6.0%	\$44.99	\$704.86
R10015	Bethany Sprigg	MW	Health/Beauty	26-12-2015	30-12-2015	4	24	\$25.99	\$623.76	7.0%	\$43.66	\$580.10
R10018	Bethany Sprigg	West	Health/Beauty	27-12-2015	11-01-2016	15	18	\$32.99	\$593.82	6.0%	\$35.63	\$558.19
R10032	Bethany Sprigg	SE	Clothing	03-01-2016	11-01-2016	8	18	\$37.99	\$683.82	5.0%	\$34.19	\$649.63
R10037	Bethany Sprigg	West	Toys	09-01-2016	11-01-2016	2	25	\$49.99	\$1,249.75	6.0%	\$74.99	\$1,174.77
R10053	Bethany Sprigg	SE	Electronics	17-01-2016	29-01-2016	12	22	\$23.99	\$527.78	6.0%	\$31.67	\$496.11
R10057	Bethany Sprigg	MW	Housewares	23-01-2016	02-02-2016	10	12	\$16.99	\$203.88	6.0%	\$12.23	\$191.65
R10062	Bethany Sprigg	MW	Housewares	26-01-2016	31-01-2016	5	15	\$9.99	\$149.85	7.5%	\$11.24	\$138.61
R10064	Bethany Sprigg	SE	Athletics	28-01-2016	11-02-2016	14	18	\$23.99	\$431.82	7.5%	\$32.39	\$399.43
R10089	Bethany Sprigg	NE	Electronics	11-02-2016	17-02-2016	6	25	\$23.99	\$599.75	6.0%	\$35.99	\$563.77
R10093	Bethany Sprigg	SE	Electronics	14-02-2016	19-02-2016	5	21	\$23.99	\$503.79	7.0%	\$35.27	\$468.52
R10100	Bethany Sprigg	NE	Electronics	17-02-2016	22-02-2016	5	12	\$42.99	\$515.88	7.0%	\$36.11	\$479.77
R10120	Bethany Sprigg	SE	Clothing	28-02-2016	07-03-2016	8	19	\$32.99	\$626.81	7.5%	\$47.01	\$579.80
R10123	Bethany Sprigg	MW	Athletics	29-02-2016	05-03-2016	5	19	\$9.99	\$189.81	7.0%	\$13.29	\$176.52
R10136	Bethany Sprigg	MW	Toys	09-03-2016	14-03-2016	5	20	\$49.99	\$999.80	5.0%	\$49.99	\$949.81
R10137	Bethany Sprigg	SW	Athletics	10-03-2016	15-03-2016	5	20	\$16.99	\$339.80	7.0%	\$23.79	\$316.01
R10157	Bethany Sprigg	MW	Athletics	25-03-2016	26-03-2016	1	14	\$25.99	\$363.86	7.0%	\$25.47	\$338.39
R10159	Bethany Sprigg	NE	Electronics	26-03-2016	08-04-2016	13	25	\$16.99	\$424.75	6.5%	\$27.61	\$397.14
R10170	Bethany Sprigg	NE	Electronics	03-04-2016	14-04-2016	11	17	\$25.99	\$441.83	5.0%	\$22.09	\$419.74
R10186	Bethany Sprigg	SW	Auto	15-04-2016	20-04-2016	5	15	\$23.99	\$359.85	7.0%	\$25.19	\$334.66
R10192	Bethany Sprigg	NE	Grocery	20-04-2016	21-04-2016	1	22	\$32.99	\$725.78	7.0%	\$50.80	\$674.98
R10193	Bethany Sprigg	MW	Clothing	20-04-2016	04-05-2016	14	13	\$9.99	\$129.87	6.5%	\$8.44	\$121.43
R10206	Bethany Sprigg	SW	Health/Beauty	29-04-2016	13-05-2016	14	23	\$9.99	\$229.77	7.5%	\$17.23	\$212.54
R10210	Bethany Sprigg	NE	Grocery	01-05-2016	02-05-2016	1	22	\$9.99	\$219.78	7.5%	\$16.48	\$203.30
R10212	Bethany Sprigg	West	Clothing	05-05-2016	10-05-2016	5	13	\$25.99	\$337.87	7.0%	\$23.65	\$314.22
R10216	Bethany Sprigg	NE	Auto	08-05-2016	19-05-2016	11	25	\$49.99	\$1,249.75	6.5%	\$81.23	\$1,168.52
R10226	Bethany Sprigg	West	Athletics	15-05-2016	18-05-2016	3	27	\$21.99	\$593.73	7.0%	\$41.56	\$552.17
R10234	Bethany Sprigg	NE	Health/Beauty	18-05-2016	29-05-2016	11	21	\$37.99	\$797.79	5.0%	\$39.89	\$757.90
R10235	Bethany Sprigg	MW	Grocery	19-05-2016	31-05-2016	12	21	\$9.99	\$209.79	7.5%	\$15.73	\$194.06
R10241	Bethany Sprigg	SW	Housewares	25-05-2016	08-06-2016	14	26	\$49.99	\$1,299.74	6.5%	\$84.48	\$1,215.26
R10244	Bethany Sprigg	NE	Auto	26-05-2016	07-06-2016	12	20	\$16.99	\$339.80	7.5%	\$25.49	\$314.32
R10249	Bethany Sprigg	SE	Toys	27-05-2016	09-06-2016	13	22	\$42.99	\$945.78	6.5%	\$61.48	\$884.30
R10272	Bethany Sprigg	SE	Housewares	08-06-2016	12-06-2016	4	13	\$25.99	\$337.87	7.5%	\$25.34	\$312.53
R10274	Bethany Sprigg	NE	Housewares	10-06-2016	22-06-2016	12	22	\$37.99	\$835.78	7.5%	\$62.68	\$773.10
R10282	Bethany Sprigg	SW	Housewares	14-06-2016	18-06-2016	4	24	\$12.99	\$311.76	6.0%	\$18.71	\$293.05
R10287	Bethany Sprigg	MW	Toys	15-06-2016	29-06-2016	14	14	\$32.99	\$461.86	5.0%	\$23.09	\$438.77
R10290	Bethany Sprigg	West	Toys	16-06-2016	01-07-2016	15	18	\$9.99	\$179.82	5.0%	\$8.99	\$170.83
R10294	Bethany Sprigg	SE	Electronics	17-06-2016	22-06-2016	5	15	\$9.99	\$149.85	7.5%	\$11.24	\$138.61

Record ID	Sales Rep	Region	Product Dept.	Order Date	Ship Date Da	ys to Ship	Quantity	Sell Price	Total Sale	Disc Rate	Discount	Total
R10001	Maggie Small	SW	Grocery	18-12-2015	28-12-2015	10	24	\$21.99	\$527.76	7.0%	\$36.94	\$490.82
R10002	Maggie Small	NE	Grocery	18-12-2015	01-01-2016	14	19	\$21.99	\$417.81	6.0%	\$25.07	\$392.74
R10003	Maggie Small	MW	Electronics	21-12-2015	27-12-2015	6	19	\$49.99	\$949.81	5.0%	\$47.49	\$902.32
R10006	Maggie Small	West	Electronics	23-12-2015	26-12-2015	3	24	\$25.99	\$623.76	6.0%	\$37.43	\$586.33
R10010	Maggie Small	MW	Toys	24-12-2015	25-12-2015	1	13	\$37.99	\$493.87	7.0%	\$34.57	\$459.30
R10013	Maggie Small	SE	Clothing	25-12-2015	30-12-2015	5	22	\$49.99	\$1,099.78	6.5%	\$71.49	\$1,028.29
R10020	Maggie Small	NE	Auto	27-12-2015	08-01-2016	12	16	\$21.99	\$351.84	5.0%	\$17.59	\$334.25
R10024	Maggie Small	MW	Toys	29-12-2015	03-01-2016	5	25	\$49.99	\$1,249.75	7.5%	\$93.73	\$1,156.02
R10026	Maggie Small	MW	Grocery	30-12-2015	07-01-2016	8	20	\$21.99	\$439.80	6.5%	\$28.59	\$411.21
R10029	Maggie Small	NE	Clothing	31-12-2015	11-01-2016	11	12	\$16.99	\$203.88	7.5%	\$15.29	\$188.59
R10031	Maggie Small	SW	Health/Beauty	03-01-2016	05-01-2016	2	15	\$21.99	\$329.85	7.0%	\$23.09	\$306.76
R10034	Maggie Small	MW	Housewares	06-01-2016	15-01-2016	9	22	\$21.99	\$483.78	6.5%	\$31.45	\$452.33
R10039	Maggie Small	West	Toys	10-01-2016	19-01-2016	9	21	\$9.99	\$209.79	5.0%	\$10.49	\$199.30
R10050	Maggie Small	SW	Health/Beauty	17-01-2016	25-01-2016	8	25	\$42.99	\$1,074.75	5.0%	\$53.74	\$1,021.01
R10051	Maggie Small	SW	Electronics	17-01-2016	29-01-2016	12	22	\$49.99	\$1,099.78	7.0%	\$76.98	\$1,022.80
R10054	Maggie Small	MW	Health/Beauty	19-01-2016	24-01-2016	5	14	\$32.99	\$461.86	7.0%	\$32.33	\$429.53
R10060	Maggie Small	West	Toys	25-01-2016	30-01-2016	5	13	\$25.99	\$337.87	7.0%	\$23.65	\$314.22
R10063	Maggie Small	MW	Athletics	27-01-2016	30-01-2016	3	23	\$23.99	\$551.77	5.0%	\$27.59	\$524.18
R10073	Maggie Small	West	Electronics	01-02-2016	09-02-2016	8	21	\$21.99	\$461.79	5.0%	\$23.09	\$438.70
R10074	Maggie Small	West	Grocery	01-02-2016	05-02-2016	4	21	\$16.99	\$356.79	7.5%	\$26.76	\$330.03
R10078	Maggie Small	West	Electronics	03-02-2016	09-02-2016	6	19	\$16.99	\$322.81	6.5%	\$20.98	\$301.83
R10085	Maggie Small	SE	Housewares	08-02-2016	11-02-2016	3	27	\$9.99	\$269.73	5.0%	\$13.49	\$256.24
R10087	Maggie Small	SE	Health/Beauty	09-02-2016	16-02-2016	7	19	\$23.99	\$455.81	6.5%	\$29.63	\$426.18
R10096	Maggie Small	SE	Housewares	15-02-2016	17-02-2016	2	12	\$21.99	\$263.88	5.0%	\$13.19	\$250.69
R10102	Maggie Small	SW	Athletics	18-02-2016	29-02-2016	11	27	\$32.99	\$890.73	6.5%	\$57.90	\$832.83
R10103	Maggie Small	West	Housewares	19-02-2016	02-03-2016	12	27	\$25.99	\$701.73	5.0%	\$35.09	\$666.64
R10108	Maggie Small	SW	Toys	20-02-2016	23-02-2016	3	16	\$21.99	\$351.84	7.5%	\$26.39	\$325.45
R10111	Maggie Small	SW	Grocery	22-02-2016	08-03-2016	15	14	\$21.99	\$307.86	7.0%	\$21.55	\$286.31
R10114	Maggie Small	West	Housewares	23-02-2016	05-03-2016	11	14	\$49.99	\$699.86	6.5%	\$45.49	\$654.37
R10117	Maggie Small	SW	Auto	25-02-2016	01-03-2016	5	18	\$23.99	\$431.82	7.5%	\$32.39	\$399.43
R10119	Maggie Small	MW	Health/Beauty	28-02-2016	01-03-2016	2	17	\$49.99	\$849.83	5.0%	\$42.49	\$807.34
R10124	Maggie Small	MW	Grocery	01-03-2016	14-03-2016	13	24	\$16.99	\$407.76	6.0%	\$24.47	\$383.29
R10125	Maggie Small	SE	Grocery	01-03-2016	03-03-2016	2	18	\$12.99	\$233.82	7.5%	\$17.54	\$216.28
R10127	Maggie Small	West	Auto	03-03-2016	10-03-2016	7	18	\$9.99	\$179.82	7.0%	\$12.59	\$167.23
R10133	Maggie Small	SW	Housewares	06-03-2016	13-03-2016	7	25	\$12.99	\$324.75	7.0%	\$22.73	\$302.02
R10149	Maggie Small	MW	Clothing	20-03-2016	31-03-2016	11	15	\$25.99	\$389.85	7.0%	\$27.29	\$362.56
R10153	Maggie Small	West	Housewares	22-03-2016	02-04-2016	11	23	\$25.99	\$597.77	7.5%	\$44.83	\$552.94
R10155	Maggie Small	West	Clothing	24-03-2016	27-03-2016	3	17	\$25.99	\$441.83	6.0%	\$26.51	\$415.32
R10158	Maggie Small	MW	Housewares	26-03-2016	01-04-2016	6	22	\$9.99	\$219.78	5.0%	\$10.99	\$208.79
R10167	Maggie Small	MW	Grocery	31-03-2016	12-04-2016	12	26	\$12.99	\$337.74	7.5%	\$25.33	\$312.41

Record ID	Sales Rep	Region	Product Dept.	Order Date	Ship Date Do	ys to Ship	Quantity	Sell Price	Total Sale	Disc Rate	Discount	Total
R10174	Maggie Small	NE	Auto	07-04-2016	18-04-2016	11	19	\$25.99	\$493.81	7.0%	\$34.57	\$459.24
R10181	Maggie Small	SW	Toys	11-04-2016	25-04-2016	14	20	\$42.99	\$859.80	7.5%	\$64.49	\$795.32
R10182	Maggie Small	SE	Electronics	12-04-2016	17-04-2016	5	18	\$12.99	\$233.82	6.0%	\$14.03	\$219.79
R10188	Maggie Small	West	Health/Beauty	15-04-2016	24-04-2016	9	13	\$37.99	\$493.87	7.0%	\$34.57	\$459.30
R10189	Maggie Small	SE	Athletics	16-04-2016	19-04-2016	3	25	\$49.99	\$1,249.75	6.0%	\$74.99	\$1,174.77
R10195	Maggie Small	NE	Housewares	21-04-2016	03-05-2016	12	26	\$9.99	\$259.74	6.0%	\$15.58	\$244.16
R10199	Maggie Small	NE	Toys	24-04-2016	08-05-2016	14	24	\$16.99	\$407.76	6.0%	\$24.47	\$383.29
R10200	Maggie Small	SE	Toys	25-04-2016	29-04-2016	4	25	\$12.99	\$324.75	5.0%	\$16.24	\$308.51
R10204	Maggie Small	West	Clothing	29-04-2016	09-05-2016	10	19	\$37.99	\$721.81	7.0%	\$50.53	\$671.28
R10205	Maggie Small	SW	Toys	29-04-2016	10-05-2016	11	21	\$32.99	\$692.79	7.5%	\$51.96	\$640.83
R10207	Maggie Small	West	Grocery	29-04-2016	05-05-2016	6	22	\$32.99	\$725.78	5.0%	\$36.29	\$689.49
R10211	Maggie Small	SW	Athletics	03-05-2016	08-05-2016	5	21	\$32.99	\$692.79	6.5%	\$45.03	\$647.76
R10237	Maggie Small	NE	Auto	20-05-2016	26-05-2016	6	12	\$32.99	\$395.88	7.0%	\$27.71	\$368.17
R10239	Maggie Small	SE	Electronics	24-05-2016	04-06-2016	11	24	\$25.99	\$623.76	7.0%	\$43.66	\$580.10
R10242	Maggie Small	NE	Auto	25-05-2016	30-05-2016	5	22	\$16.99	\$373.78	7.0%	\$26.16	\$347.62
R10253	Maggie Small	SW	Electronics	29-05-2016	11-06-2016	13	22	\$32.99	\$725.78	7.5%	\$54.43	\$671.35
R10255	Maggie Small	SE	Electronics	30-05-2016	11-06-2016	12	26	\$23.99	\$623.74	5.0%	\$31.19	\$592.55
R10257	Maggie Small	SE	Athletics	30-05-2016	07-06-2016	8	25	\$9.99	\$249.75	7.0%	\$17.48	\$232.27
R10261	Maggie Small	SE	Housewares	02-06-2016	15-06-2016	13	17	\$25.99	\$441.83	5.0%	\$22.09	\$419.74
R10264	Maggie Small	NE	Toys	04-06-2016	11-06-2016	7	23	\$23.99	\$551.77	6.5%	\$35.87	\$515.90
R10265	Maggie Small	SE	Toys	04-06-2016	10-06-2016	6	16	\$49.99	\$799.84	7.0%	\$55.99	\$743.85
R10279	Maggie Small	SW	Toys	12-06-2016	27-06-2016	15	22	\$9.99	\$219.78	6.0%	\$13.19	\$206.59
R10288	Maggie Small	NE	Clothing	15-06-2016	23-06-2016	8	26	\$23.99	\$623.74	5.0%	\$31.19	\$592.55
R10295	Maggie Small	West	Electronics	17-06-2016	23-06-2016	6	24	\$32.99	\$791.76	6.0%	\$47.51	\$744.25
R10023	Marek Wozniak	MW	Health/Beauty	28-12-2015	08-01-2016	11	24	\$37.99	\$911.76	6.5%	\$59.26	\$852.50
R10041	Marek Wozniak	NE	Health/Beauty	11-01-2016	12-01-2016	1	21	\$21.99	\$461.79	7.5%	\$34.63	\$427.16
R10044	Marek Wozniak	MW	Health/Beauty	13-01-2016	26-01-2016	13	24	\$12.99	\$311.76	7.0%	\$21.82	\$289.94
R10083	Marek Wozniak	West	Housewares	06-02-2016	07-02-2016	1	17	\$49.99	\$849.83	6.0%	\$50.99	\$798.84
R10086	Marek Wozniak	NE	Athletics	09-02-2016	19-02-2016	10	18	\$16.99	\$305.82	6.5%	\$19.88	\$285.94
R10131	Marek Wozniak	SW	Electronics	05-03-2016	09-03-2016	4	19	\$12.99	\$246.81	6.5%	\$16.04	\$230.77
R10132	Marek Wozniak	MW	Athletics	05-03-2016	20-03-2016	15	12	\$21.99	\$263.88	5.0%	\$13.19	\$250.69
R10138	Marek Wozniak	SE	Clothing	10-03-2016	22-03-2016	12	21	\$12.99	\$272.79	5.0%	\$13.64	\$259.15
R10143	Marek Wozniak	West	Clothing	15-03-2016	25-03-2016	10	25	\$37.99	\$949.75	7.5%	\$71.23	\$878.52
R10151	Marek Wozniak	West	Toys	21-03-2016	02-04-2016	12	18	\$42.99	\$773.82	7.5%	\$58.04	\$715.78
R10152	Marek Wozniak	SW	Athletics	21-03-2016	27-03-2016	6	20	\$32.99	\$659.80	6.0%	\$39.59	\$620.21
R10185	Marek Wozniak	MW	Housewares	14-04-2016	27-04-2016	13	26	\$32.99	\$857.74	5.0%	\$42.89	\$814.85
R10229	Marek Wozniak	SW	Housewares	16-05-2016	30-05-2016	14	18	\$23.99	\$431.82	7.0%	\$30.23	\$401.59
R10247	Marek Wozniak	SE	Health/Beauty	27-05-2016	01-06-2016	5	21	\$32.99	\$692.79	5.0%	\$34.64	\$658.15
R10259	Marek Wozniak	SE	Housewares	31-05-2016	11-06-2016	11	15	\$32.99	\$494.85	6.5%	\$32.17	\$462.68
R10266	Marek Wozniak	SE	Clothing	04-06-2016	06-06-2016	2	21	\$12.99	\$272.79	6.5%	\$17.73	\$255.06
R10298	Marek Wozniak	West	Clothing	18-06-2016	20-06-2016	2	15	\$23.99	\$359.85	6.0%	\$21.59	\$338.26