## **Customer Clustering Report**

#### 1. Number of Clusters Formed

• Total number of clusters: 4

The K-Means algorithm formed 4 distinct customer clusters based on TotalValue and Quantity.

#### 2. Davies-Bouldin Index (DBI)

DBI Value: 1.035

- The **Davies-Bouldin Index (DBI)** measures the **separation** and **compactness** of clusters. A DBI value closer to **0** indicates well-separated and compact clusters.
- 1.035 is a good result but indicates that the clusters may overlap slightly and could benefit from further fine-tuning, such as using different clustering techniques or adjusting the number of clusters.

#### 3. Cluster Characteristics

The table below summarizes key metrics for each cluster:

Cluster ID	Total Value	Avg Quantity	Number of Customers
0	5607.67	19.74	38
1	2218.28	8.55	60
2	3717.84	13.37	59
3	2963.21	11.55	42

### **Cluster Analysis:**

- **Cluster 0**: High spenders with high purchase volume.

  This represents premium customers who make frequent, high-value purchases.
- Cluster 1: Lower spenders with lower purchase volume.
   This represents budget-conscious customers with occasional purchases.
- Cluster 2: Medium spenders with moderate purchase volume.
   This represents customers who spend moderately and make frequent purchases.
- Cluster 3: Like Cluster 2 but with slightly lower spending.

  This represents customers who buy at a moderate frequency but at a lower monetary value compared to Cluster 0 and 2.

# 4. Scatter Plot

