# Comprehensive Audit and Analysis for Effective Digital Marketing

Project Focus: Website Audit, DM Strategy, Landing Page Design

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## About the Company

#### Hashmato:

- Hashmato offers all-in-one digital solutions for restaurants & retail businesses.
- From billing to inventory, it helps manage everything on a single platform.
- Focused on easy-to-use, cloud-based software for both small shops & large chains.

#### **Products:**

- Smart POS System: Fast billing & order tracking
- Inventory Automation: No stockouts, no wastage
- CRM & Loyalty: Customer database & offers management
- Sales Analytics: Real-time data to improve profits
- Multi-Outlet Support: Manage all branches from one dashboard

#### **Growth Potential:**

- Huge demand in restaurants & retail for digital tools
- Indian restaurant sector: ₹4.23 trillion (2024)
- Focus on Tier 2 & 3 cities (), where digital adoption is rising
- Post-pandemic, 80% \*\* restaurants want contactless solutions

# **Design Experience**

**Navigation Issues:** The website lacks intuitive navigation.

100

- Improve menu structure and add a search feature.
- **Outdated Visuals:** The design is basic and lacks modern aesthetics.
  - Use better typography, colors, and high-quality images.
- No Mobile Optimization & Uncompressed images in site: The site is not fully responsive.

16Y

**Business Experiences** 

Basics

and Retail

to manual reports

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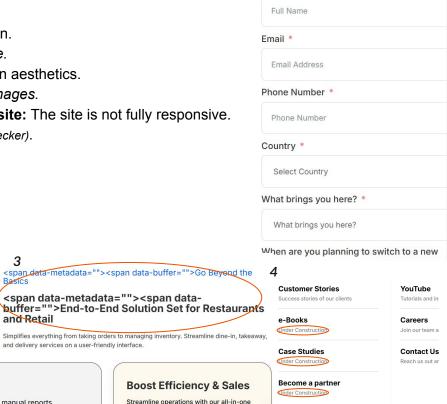
and delivery services on a user-friendly interface.

Optimize for mobile devices (Responsive Design Checker).



15<sup>†</sup>

Countries



Name

Mohile View

### **SEO Audit**

- **Low Keyword Optimization:** Not ranking for relevant terms.
  - Implement proper keyword research .
- Missing Meta Descriptions & Titles: Essential for SEO.
  - Add compelling meta tags and structured data.
- No Alt Text for Images: Optimize images with alt tags to improve accessibility.
- XML Sitemap Missing: Generate and submit an XML sitemap.



#### Status COMPLETED!

Processed 143 web pages, found 0 broken links

eywords B4 100%		Traffic 38 850%		_ /	Traffic Cost ₹433.0 15	50%			
rganic Search Po	sitions: 34					+ Add to ke	yword list	Manage columns (10/15)	<u>↑</u> Export
Keyword	Intent	Position	SF	Traffic	Traffic % ₹	Volume	KD %	URL	Updated
• dfd for ordering system	ng	5	<u>a</u> 4	19	50.00	390	16 •	hashmato.com/data-flo w-diagram-food-orderi ng-system/	3 days
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data fl diagra food o systen	m of rdering	<b>☑</b> 5	<u>a</u> 6	5	13.15	110	26 •	hashmato.com/data-flo & w-diagram-food-orderi ng-system/	Feb 13

Domain	Com. Level		Common Keywords SE
paymentgenes.com ☑	-	18%	3
bluegrassdigital.com ☑	-	16%	1
headstartglobal.com 년	-	16%	1
dsosoftware.com ☑	•	10%	2
dineplan.com ⊵ <sup>n</sup>	•	10%	1
re-pos.in ☑	•	8%	1
devourin.com ⊵ª	•	7%	1
emscorporate.com ☑	•	7%	3
dnyandeepcollege.org ⊵	•	5%	1
dineplan.net ⊵	•	4%	1

## **Digital Marketing**

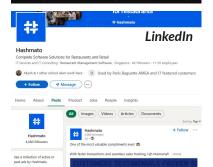
- Digital Media: Instagram, Youtube, LinkedIn.
  - ebooks,Blog post are under construction.
- Content Frequency is very less.
- Content quality / message deliverable Rating: %
- Google Ads/Facebook Ads: 0%

#### Digital Marketing Plan:

- Traditional method: email marketing, blog post, cold calls./
- Next Gen method:
  - Creating a brand publicity: Organic
    - Good quality social media content with a decent posting frequency(different content based on platform).
    - Awareness of their product to the business people using creative content.
    - Online boot camp for knowledge sharing
  - Ad Service: Inorganic
    - Google ads for site promotion and Facebook ads for content promotions.
    - Maintaining/ Frequent updation of keywords for advertising







## **Landing Page**

