

Prasenjit Boral

Technical Project Manager

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📍 Visakhapatnam, Andhra Pradesh, India

An accountable and commercially-focused **Project Manager (Technical)** with overall **18** years experience in commissioning, managing, and delivering end-to-end strategic telecommunication projects (L1, L2, & L3) with tight budgets and deadlines. Proven track record of:

- Leading high-performance teams and adapting to changing priorities
- Developing strategic plans and executing operational activities with stakeholders and cross-functional teams
- Implementing scalable processes, procedures, and tools to drive organizational growth
- Managing projects for diverse clients, including B2B and B2C business models, Indian Armed and Naval forces, PSUs under Ministry of Defence & Telecom, and OEMs from Europe, and Middle East

Skills

Project Management

- Risk management
- Time & Budget management
- Stakeholder & Team management
- Interpersonal & Negotiation skills
- Strategic planning
- Project Delivery
- Customer Relationship Management

Network & Telecom

- IP Routing & Switching
- Router, SDWAN
- OSPF, EIGRP, BGP, MPLS
- Data, Voice, & Video over IP, ATM, Ethernet
- Analytical & Problem Solving
- Network Engineering

AWS & Azure Cloud Services

- Service Integration
- Block & Object Storage
- Computing, Serverless, Load Balancing, Scaling Options
- Relational Databases, NoSQL
- Virtual Network
- Identity, Security

Experience

Precision Electronics Limited Technical Project Manager

Oct 2008 – Present
Visakhapatnam, Noida, Kolkata, Mumbai

☑ **PSAP – 100 Project**

Client: Indian Army

Team size: 16

- Led a cross-functional team of 16 to execute strategic projects throughout the product development (prototype) lifecycle, from concept to market introduction.
- Successfully managing the complex project with aggressive deadlines, delivering technical and business requirements within approved budgets and timelines.
- Developed and executed project plans, schedules, and budgets, ensuring alignment with business gate review processes.
- Spearheaded projects through all aspects of new product development, including market research design, consumer insights, product positioning, supply chain, manufacturing, demonstration, marketing, and sales strategies.
- Built and led high-performing teams, fostering effective communication, motivation, accountability, and conflict resolution.
- Owned and drove projects, controlling, creatively developing solutions, and transforming ambiguity into clear action plans, and mitigating risks.
- Engaged stakeholders and senior business leaders, ensuring alignment and sound business decisions through options, recommendations, and rationale.

☑ **AISDN Project**

Client: Indian Navy – Visakhapatnam (VDL), Kolkata (GRSE), and Mumbai (MDL), Bangalore (BEL)

Team Size: 24+

- Managed and delivered 10 projects for Installation, Integration, Operation, and Commissioning across different classes, with a budget of **₹30 Cr**, followed by successive AMC projects worth **₹12 Cr**.

- Successfully directed scope and cost changes, implementing effective change management processes to meet key milestones and project phases.
- Developed and executed project plans using Waterfall Methodology, streamlining workflows and improving project delivery times by **30%**.
- Collaborated with cross-functional teams, including business users, technical teams, and third-party vendors, to validate requirements and maintain project schedules.
- Conducted market research to identify customer needs, implemented system updates, and prioritized technical issues, resulting in a **40%** increase in customer satisfaction scores and long-term AMC acquisitions.
- Established a continuous feedback loop with clients, incorporating user feedback into service enhancements, driving a **35%** improvement in product NPS.
- Developed and implemented a Risk Management Plan, reducing project risks by **40%**.
- Maintained accurate records, including project updates, costs, and expenditures, aligning with the project budget.

☑ ***P-to-M-P Ku-band Satellite Equipment (T-671) Project***

Client: BSNL – Bangalore (Hub), Lakshadweep, Andaman and Nicobar Islands

Team Size: 16+

- Successfully migrated customer network, managed migration plan, and mentored team for execution, delivering the project within the budget of **₹22 Cr** as per Service Level Agreement.
- Effectively managed project budget constraints, achieving **10%** extra profit through stakeholder collaboration and senior leader engagement.
- Regularly met with senior management, teams, customers, and OEM, planning resource utilization and project deployment, resulting in a **20%** rise in customer satisfaction scores.
- Coordinated with Senior Management to develop project plans, managing the schedule using Critical Path Method, and delivering the project **18%** faster.
- Led cross-functional teams locally and remotely, including developers, QA specialists, and network administrators, increasing team productivity by **20%** through innovation and continuous process improvements.
- Developed and executed a Risk Management Plan, reducing project risks by **30%** through risk evaluation, mitigation, and contingency planning.
- Installed, configured, and maintained satellite equipment and systems, including Cisco ASR 1006, SG350, NS-4000 Multi Receiver, and NovelSat NSR Switch.
- Monitored traffic through NMS, performed system simulations, and analyzed results, ensuring successful delivery.
- Analyzed technical requirements, tested, and troubleshooted satellite components, ensuring high-quality project execution.

☑ ***Other Roles & Projects details***

Project Name	Role Played	Client	Location	Team Size
FCS and EW System	Project Manager	BEL	Vizag, Mumbai	22
SSPAs for SatCom Network	Project Coordinator	BSNL	A&N, Lakshadweep	22
UHF Linking Equipment	Team Leader	Indian Navy	Mumbai	12
MUX Interfaced Radio Network	Project Engineer	BSNL, ITI Ltd	Bangalore	14

ITI Limited

Project Engineer

Jan 2007 – Oct 2008

Jammu

☑ ***Army Static Switched Communication Network (ASCON) Project***

Client: Indian Army – Jammu and Kashmir

Team Size: 20+

- Installed, configured, and maintained Nokia and Cisco switches, routers with OSPF protocol, Siemens Exchanges, Terminal Equipment, OTDR, and Splicer for 150 Km of OFC route, ensuring robust network infrastructure.
- Configured and maintained switches for secure voice, video, and data communication, meeting stringent security requirements.
- Monitored and troubleshot 600 WAN links across 160 locations in India through integrated Network Management System, ensuring high network availability and performance.
- Demonstrated strong team leadership skills, effectively communicating with customers management to ensure project success.

Secure Print Solutions Machine Operator	Sep 2006 – Jan 2007 Kolkata
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☑ **Secure Printing of Mobile Scratch Card Project**

Client: Airtel, Hutch, Reliance, and other telecom companies

- Successfully managed high-volume daily productions of secure mobile scratch cards, leveraging expertise in data management and troubleshooting.
- Utilized Atlantic Zeiser's Secure Print Machine to ensure secure printing, incorporating advanced image processing technology.

Certification

- **Name** – AWS Solution Architect Associate Training (Online Classroom Flexi Pass)
Completion ID – 4927567
Certifying Authority – Simplilearn
- **Name** – Microsoft Certified Azure Administrator Associate AZ:104 (Online Classroom Flexi Pass)
Completion ID – 7328430
Certifying Authority – Simplilearn

Educations and Qualifications

- **Bachelor of Technology (B.Tech) in Electronics and Communication**
 - West Bengal University of Technology (2005)
 - Aggregate: 7.61 DGPA (Distinction)
- **Higher Secondary (10+2) in Science**
 - West Bengal Council of Higher Secondary Education (2001)
 - Aggregate: 73.5%
- **Madhyamik (Secondary) in General**
 - West Bengal Board of Secondary Education (1999)
 - Aggregate: 82.4%

Interests

- Football
- Writing
- Studying self-development courses
- Travelling