PRASHANTH KALLURI

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SUMMARY

Business Entrepreneur. I consider myself a responsible and orderly person. I looking forward for my first experience and results-oriented professional transitioning from Business Development Management to Software Engineering.

EXPERIENCE

BUSINESS DEVELOPMENT MANAGER

WINZERA PVT LTD | HYDERABAD   JAN 2024-PRESENT

- Presented the company's products or services, addressing client needs and objectives.
- Negotiated contracts and closed deals to achieve sales targets by 20%.
- Developed and maintained strong relationships with existing and potential clients.

EDUCATION

BTech -Computer Science Engineering

CMR Institute of Technology | Hyderabad   2022 – 2026

Intermediate – MPC

Sri Vijaya Sai Junior College | Nizamabad   2020 - 2022

SKILLS

- Technical Skills: Python, C, Core java
- Web Technologies: HTML, CSS
- Query Language: SQL
- Soft skills: Problem Solving, Team Management, Leadership, Communication

PROJECT

DOCTOR AND PATIENT APPOINTMENT SYSTEM

Developed a JavaScript - based solution. This project helps to the patients to reduce the time of waiting for appointments. ||[GitHub](#)||

PHONE LOCK AND UNLOCK MANAGEMENT SYSTEM

Developed a Python – based solution. This enhances the security and usability of mobile phone. ||[GitHub](#)||

CERTIFICATIONS

- Python (Hacker Rank) |[Link](#)|
- Business entrepreneur (Winzera)
- B2B Internship (Winzera)
- Time Management (Infosys)