



Best connections. For perfect communication.
From the single component to the integrated system solution.

TAILOR
SINCE
MADE 1915

ELECTRICAL AND COMMUNICATIONS **INFRASTRUCTURES**

Consulting. System Solutions. Products. Services.

Profile
Infrastructure Solutions + Products
Services
Applications
Global Competence
High Standards
Advantages

DATWYLER CABLING SOLUTIONS

DEVELOPMENT AND PRODUCTION OF PRODUCTS.
FOR BEST CONNECTIONS.

From the single component
to the integrated system solution.
Worldwide.

- . Local Area Networks
- . Data Centres
- . Fibre-to-the-X Networks
- . Safety Cabling
- . Elevator Cabling

OUR **BESPOKE SOLUTIONS** SET INTERNATIONAL STANDARDS.

What sets our customers apart is their relaxed attitude. They know that we're always there for them.

DATWYLER Cabling Solutions has over 100 years of systematically acquired know-how in the development and manufacture of products and solutions: for electrical and communications infrastructures in public and

commercial buildings and data centres as well as for FTTx networks.

Today DATWYLER is one of the authorised, strategic suppliers of global businesses and institutions. The world over.

Our special strengths lie in the constant innovation developed in our Centres of Expertise, and in optimum implementation of the most stringent requirements – for reliable, economical and forward-looking data communication and for our customers' security.

” **Your infrastructure
is unique.**

Do not settle for
standard solutions.

Johannes Müller | CEO



Profile

BESPOKE INFRASTRUCTURE SOLUTIONS

CREATE COMPETITIVE ADVANTAGES.

DIRECTLY AND COMPLETELY WITH US SAVES TIME

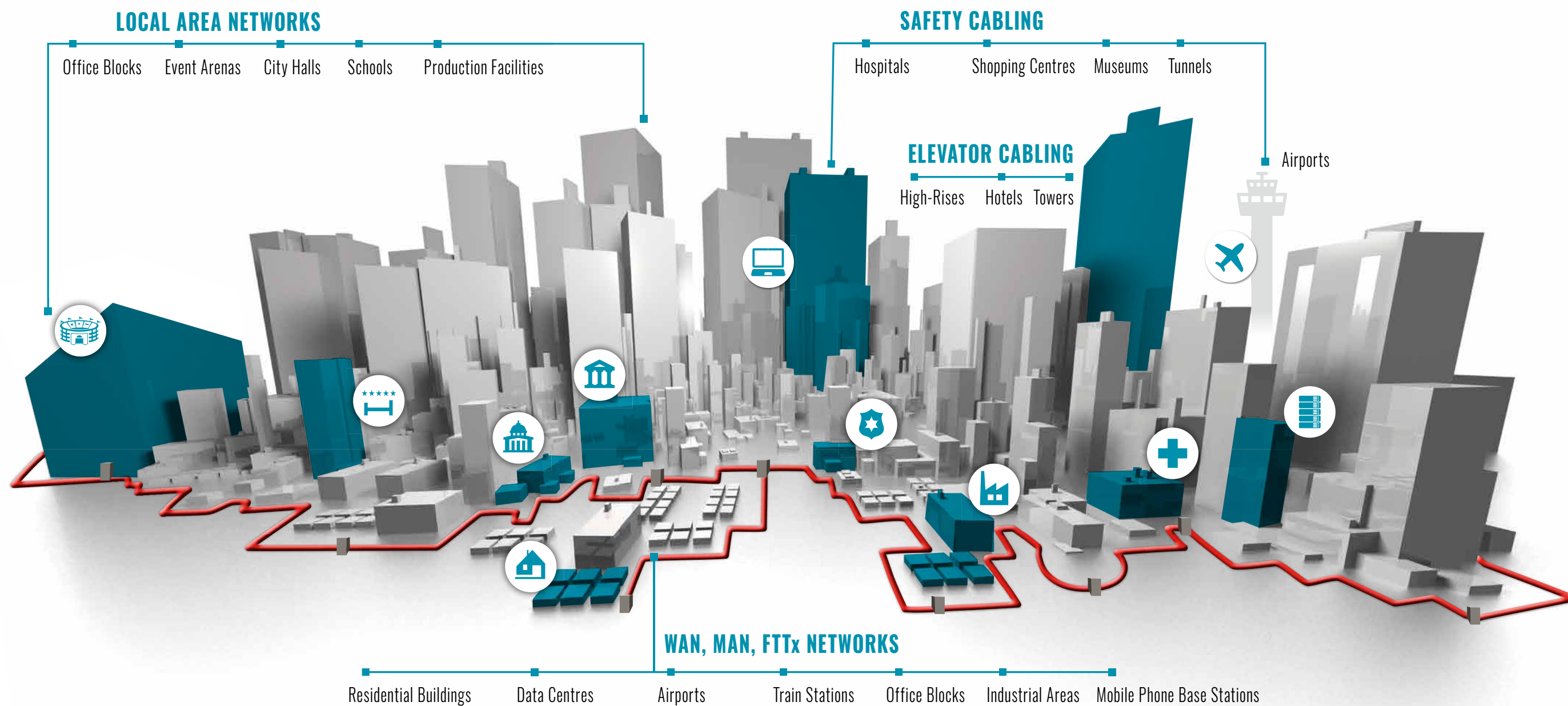
AND MONEY.

FROM THE
SINGLE COMPONENT
TO THE
TURNKEY
INFRASTRUCTURE

DATWYLER Cabling Solutions is a professional international partner for customised, turnkey infrastructure solutions and individual components – right from the start. Our R&D departments are constantly working on innovative solutions, utilizing state-of-the-art technologies, to provide you with highly efficient, secure and sustainable telecommunications and data networks.

We want your work to be trouble-free and cost effective – even in 20 years' time. That's why we give a system warranty. For 25 years. Our solutions provide you with many benefits, but the most important one of all is security. We have unique worldwide project know-how and a firm grasp of procedures. We give excellent advice – even before the detailed planning stage is reached.

OUR
EXPERTISE.
OUR
WARRANTIES.
YOUR PEACE OF MIND.





PIONEERING SERVICES

FOR FUTURE-ORIENTED CONNECTIONS

WE CAN TELL YOU ALREADY
TODAY **WHICH CABLING**
YOU WILL NEED IN 10 OR 20 YEARS
TO MAINTAIN YOUR HIGH STANDARDS.

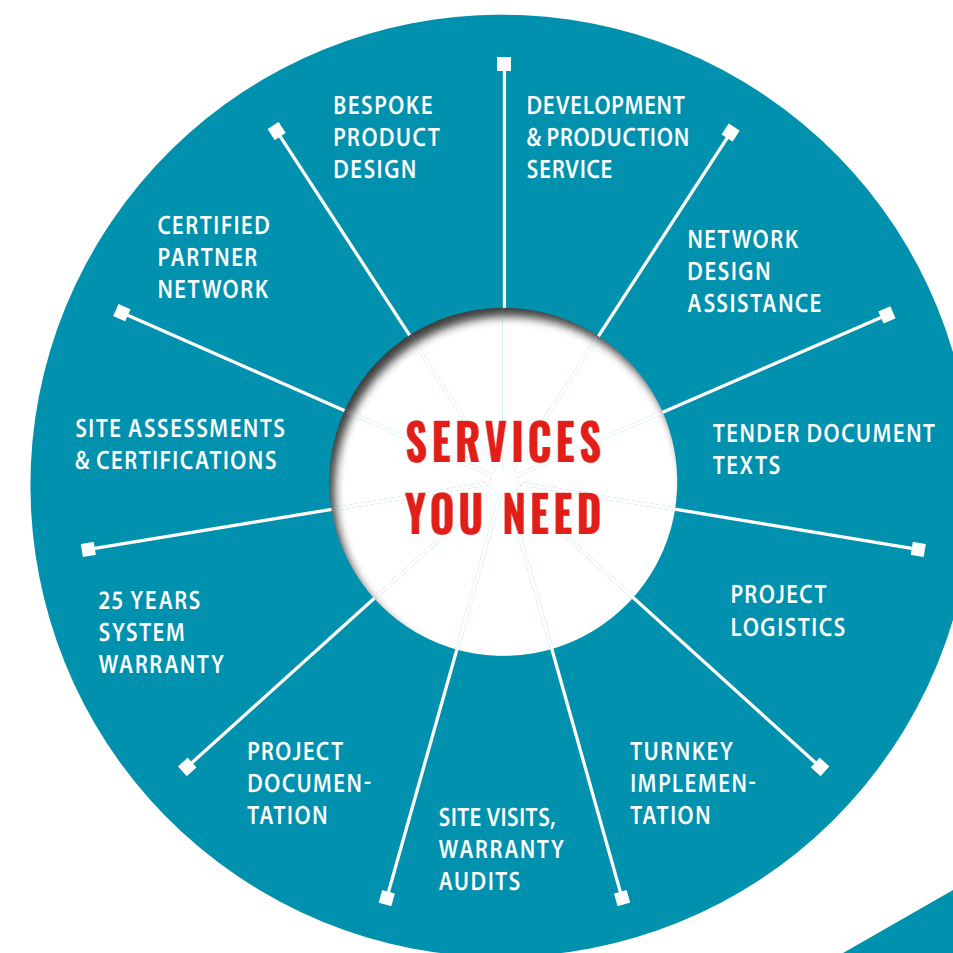
We know exactly what infrastructure you need.

Though we think it is more important to advise you here and now about the standards which will be required in future: Which devices at what speeds require which cabling infrastructures? In the international arena we are on point whenever it comes to the introduction of new technologies. So we always have our fingers on the pulse. To give you the right answers.

For it's not cables that you buy from us. We sell pioneering communications infrastructures.

” Invest in the future.
This saves time and money.

Xia Xubing | Managing Director China



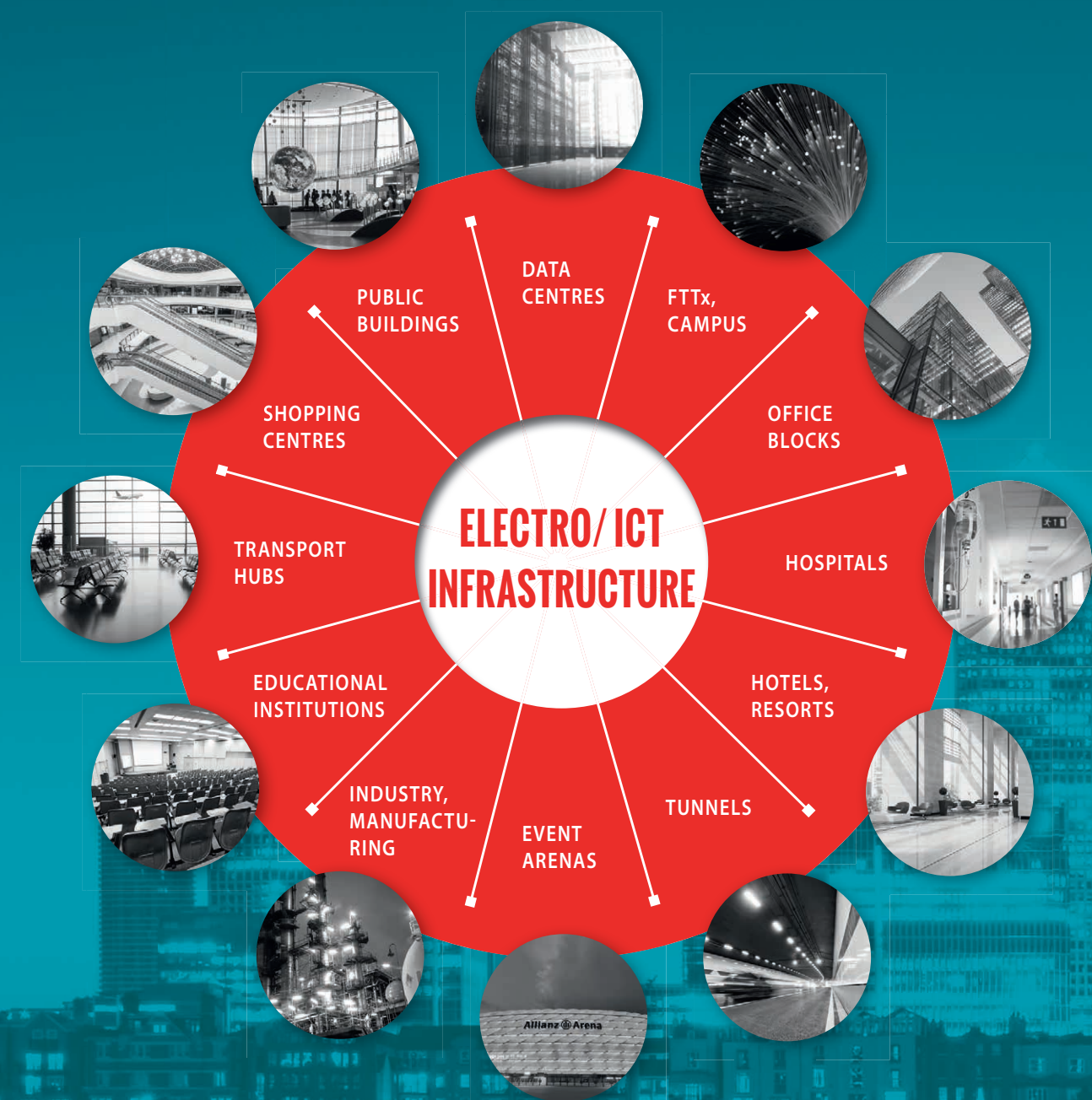
Services

WHO INVENTED THIS? THAT'S TRUE:
WE INVENTED THIS!

TODAY, OUR APPLICATION-ORIENTED
INNOVATIONS ARE OFTEN
INTERNATIONAL STANDARDS.

The "life blood" of a modern purpose-built building is the functionality and reliability of the system solutions for communications, fire safety and elevators. This is true of any such construction, irrespective of whether it is an office block, hotel, hospital, sports stadium, television studio or tunnel.

- . 25 Years System Warranty
- . Bespoke solutions
- . Certificates
- . Approvals (international)
- . Test reports
- . No additional costs





- . Native speaker as contact person
- . Representatives in 70 countries
- . Excellent market knowledge and understanding of market conditions
- . Familiar with the local peculiarities

” Our global expertise ensures your competitive advantages.

ANYWHERE IN THE WORLD:

WE REALIZE YOUR PROJECT.

WE SPEAK
YOUR LANGUAGE
– ALSO FROM A
CULTURAL POINT OF VIEW.

You will find us wherever electrical and ICT networks are involved. Not only are we fluent speakers of all the major languages, but we're also well versed in the special cultural and application-specific features of each particular country. We are familiar with the rules and requirements and know what is important. This saves our international customers time and money. For they know that DATWYLER'S development, production and quality control, geared to the specific criteria of the domestic market, give them significant competitive advantages. And they are sure to feel "at home" if they are then given advice and support in their native language into the bargain.



*Asem Shadid
Managing Director
Datwyler Middle East & Africa*



*Victor Wong
Managing Director
Datwyler Asia Pacific*

Global Competence



WE ARE
**ENTRE-
PRENEURS**



WE BRING
VALUE TO OUR
CUSTOMERS



WE **EXCEL**
IN WHAT
WE DO



WE HAVE
RESPECT
FOR OTHERS

OUR VALUES

OUR SUSTAINABILITY

IS OUTSTANDING COMPARED TO THE INDUSTRY NORM.

WE RANK AMONG THE
MOST SUSTAINABLE
COMPANIES ON THE
INTERNATIONAL STAGE.
THIS CREATES **CONFIDENCE**.

DATWYLER Cabling Solutions has been applying the voluntary standards of the Global Reporting Initiative (GRI) to its sustainability reporting since 2008.



Datwyler Cabling Solutions is a participant of the UN Global Compact. This is an initiative launched by the United Nations which espouses ten principles in the areas of human rights, labour, the environment and combating corruption.



DATWYLER Cabling Solutions signed the Europa cable Industry Charter. This Industry Charter expresses the collective commitment of Europacable members for ethical, sustainable and high-quality cable development and manufacturing.





REPLACE THE GOOD WITH WHAT IS BETTER.

DATWYLER CABLING SOLUTIONS: **BENEFITS** THAT YOU DO NOT WANT TO MISS

Not only have our customers grown with the tailor-made, forward-looking solutions supplied by us, but we have grown too – through our customers and with them. Here is how you can benefit from working with DATWYLER Cabling Solutions:

From the individual component to the turnkey solution.

We know exactly what is needed to implement a sustainable infrastructure solution. And that's on a turnkey basis and in any country in the world.

A "healthy nervous system" for all your applications.

End devices and technologies are constantly evolving and developing at ever shorter intervals. So our solutions are designed for future applications. This ensures the future viability of your investment.

Bespoke solutions for competitive advantages.

From the word go. The efficient advice we provide in the run-up to your project guarantees a punctual start-up and offers enormous potential for savings.

Safety due to innovations and own production.

Our innovations not only conform to international standards, they frequently set new benchmarks. We know exactly what we're doing when working on behalf of our customers – and what is expected of us: maximum security and the best connections for the best business deals.

Worldwide presence.

We talk your language, in cultural terms as well. We are familiar with the rules and requirements and know what is important. This saves you time and money.

25 Years System Warranty.

We provide a system warranty. 25 years. Our solutions provide you with one thing above all else: security. They free you from a multitude of additional tasks and yield substantial cost savings.



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