



FILTERS

region All
division All
customer All

P & L

BY FISCAL YEAR

All values in USD

| Row Labels | Fiscal Year | | | 2021 Vs 2020 |
|------------------|-------------|--------|--------|--------------|
| | 2019 | 2020 | 2021 | |
| Australia | | | | |
| Net Sales Amount | 3.9M | 10.7M | 21.0M | 96% |
| COGS_ | 2.2M | 5.8M | 14.1M | 143% |
| Gross Margin | 1.7M | 4.9M | 6.9M | 41% |
| GM % | 42.57% | 45.88% | 32.92% | -28% |
| Austria | | | | |
| Net Sales Amount | | 0.1M | 2.8M | 2301% |
| COGS_ | | 0.1M | 2.0M | 2172% |
| Gross Margin | | 0.0M | 0.9M | 2665% |
| GM % | | 26.15% | 30.11% | 15% |
| Bangladesh | | | | |
| Net Sales Amount | 0.5M | 2.3M | 7.0M | 208% |
| COGS_ | 0.3M | 1.4M | 4.5M | 234% |
| Gross Margin | 0.1M | 0.9M | 2.4M | 168% |
| GM % | 28.73% | 39.61% | 34.54% | -13% |
| Canada | | | | |
| Net Sales Amount | 4.8M | 12.2M | 35.1M | 188% |
| COGS_ | 2.8M | 7.1M | 21.7M | 206% |
| Gross Margin | 2.0M | 5.1M | 13.4M | 163% |
| GM % | 41.67% | 41.91% | 38.21% | -9% |
| China | | | | |
| Net Sales Amount | 1.4M | 5.4M | 22.9M | 322% |
| COGS_ | 0.8M | 3.3M | 13.5M | 306% |
| Gross Margin | 0.6M | 2.1M | 9.4M | 348% |
| GM % | 44.94% | 38.68% | 41.07% | 6% |
| France | | | | |
| Net Sales Amount | 4.0M | 7.5M | 25.9M | 247% |
| COGS_ | 2.3M | 4.3M | 14.7M | 246% |
| Gross Margin | 1.8M | 3.2M | 11.2M | 248% |
| GM % | 44.09% | 43.11% | 43.24% | 0% |
| Germany | | | | |
| Net Sales Amount | 2.6M | 4.7M | 12.0M | 156% |
| COGS_ | 1.6M | 3.0M | 8.9M | 194% |
| Gross Margin | 0.9M | 1.7M | 3.1M | 88% |
| GM % | 36.97% | 35.63% | 26.18% | -27% |
| India | | | | |
| Net Sales Amount | 30.8M | 49.8M | 161.3M | 224% |
| COGS | 17.8M | 33.7M | 109.7M | 225% |

AltiQ Hardwares



| | | | | |
|-------------------------|--------|--------|--------|------|
| Gross Margin | 13.1M | 16.0M | 51.6M | 222% |
| GM % | 42.35% | 32.21% | 32.00% | -1% |
| Indonesia | | | | |
| Net Sales Amount | 2.5M | 6.2M | 18.4M | 197% |
| COGS_ | 1.5M | 3.5M | 11.3M | 220% |
| Gross Margin | 1.1M | 2.7M | 7.1M | 166% |
| GM % | 42.03% | 42.91% | 38.41% | -10% |
| Italy | | | | |
| Net Sales Amount | 2.9M | 4.5M | 11.7M | 163% |
| COGS_ | 1.6M | 3.1M | 8.2M | 165% |
| Gross Margin | 1.3M | 1.4M | 3.5M | 158% |
| GM % | 45.63% | 30.68% | 30.13% | -2% |
| Japan | | | | |
| Net Sales Amount | | 1.9M | 7.9M | 321% |
| COGS_ | | 1.2M | 4.2M | 257% |
| Gross Margin | | 0.7M | 3.7M | 430% |
| GM % | | 36.96% | 46.52% | 26% |
| Netherlands | | | | |
| Net Sales Amount | 0.2M | 3.4M | 8.0M | 138% |
| COGS_ | 0.1M | 1.8M | 4.6M | 164% |
| Gross Margin | 0.1M | 1.6M | 3.4M | 109% |
| GM % | 36.36% | 47.79% | 42.03% | -12% |
| Newzealand | | | | |
| Net Sales Amount | | 2.0M | 11.4M | 474% |
| COGS_ | | 1.5M | 5.9M | 304% |
| Gross Margin | | 0.5M | 5.5M | 951% |
| GM % | | 26.36% | 48.23% | 83% |
| Norway | | | | |
| Net Sales Amount | | 2.5M | 13.7M | 452% |
| COGS_ | | 1.5M | 9.6M | 525% |
| Gross Margin | | 0.9M | 4.0M | 331% |
| GM % | | 37.74% | 29.48% | -22% |
| Pakistan | | | | |
| Net Sales Amount | 0.6M | 4.7M | 5.7M | 21% |
| COGS_ | 0.4M | 2.7M | 3.6M | 34% |
| Gross Margin | 0.2M | 2.0M | 2.0M | 2% |
| GM % | 39.65% | 42.75% | 36.18% | -15% |
| Philiphines | | | | |
| Net Sales Amount | 5.7M | 13.4M | 31.9M | 138% |
| COGS_ | 3.4M | 7.3M | 19.4M | 165% |
| Gross Margin | 2.3M | 6.0M | 12.5M | 106% |
| GM % | 39.90% | 45.13% | 39.09% | -13% |
| Poland | | | | |
| Net Sales Amount | 0.4M | 2.8M | 5.2M | 86% |
| COGS_ | 0.3M | 1.7M | 3.0M | 78% |
| Gross Margin | 0.2M | 1.1M | 2.2M | 97% |
| GM % | 37.43% | 40.20% | 42.56% | 6% |

AltiQ Hardwares



Portugal

| | | | | | |
|-------------------------|--------|--------|--------|--|------|
| Net Sales Amount | 0.7M | 3.6M | 11.8M | | 230% |
| COGS_ | 0.5M | 2.3M | 6.8M | | 199% |
| Gross Margin | 0.3M | 1.3M | 5.0M | | 285% |
| GM % | 39.29% | 36.13% | 42.13% | | 17% |

South Korea

| | | | | | |
|-------------------------|--------|--------|--------|--|------|
| Net Sales Amount | 12.8M | 17.3M | 49.0M | | 183% |
| COGS_ | 6.7M | 12.1M | 31.4M | | 159% |
| Gross Margin | 6.1M | 5.2M | 17.6M | | 241% |
| GM % | 47.54% | 29.82% | 35.92% | | 20% |

Spain

| | | | | | |
|-------------------------|--|--------|--------|--|------|
| Net Sales Amount | | 1.8M | 12.6M | | 611% |
| COGS_ | | 1.1M | 8.4M | | 663% |
| Gross Margin | | 0.7M | 4.2M | | 526% |
| GM % | | 37.67% | 33.13% | | -12% |

Sweden

| | | | | | |
|-------------------------|--------|--------|--------|--|------|
| Net Sales Amount | 0.1M | 0.2M | 1.8M | | 682% |
| COGS_ | 0.0M | 0.1M | 1.1M | | 736% |
| Gross Margin | 0.0M | 0.1M | 0.7M | | 614% |
| GM % | 38.28% | 44.06% | 40.22% | | -9% |

United Kingdom

| | | | | | |
|-------------------------|--------|--------|--------|--|------|
| Net Sales Amount | 2.0M | 8.1M | 34.2M | | 323% |
| COGS_ | 1.3M | 5.3M | 18.7M | | 252% |
| Gross Margin | 0.7M | 2.8M | 15.4M | | 459% |
| GM % | 36.19% | 34.13% | 45.13% | | 32% |

USA

| | | | | | |
|-------------------------|--------|--------|--------|--|------|
| Net Sales Amount | 11.5M | 31.9M | 87.8M | | 175% |
| COGS_ | 7.7M | 19.5M | 55.3M | | 184% |
| Gross Margin | 3.8M | 12.4M | 32.5M | | 161% |
| GM % | 32.79% | 38.97% | 36.99% | | -5% |





























































































































































































































































































































































