

Screenshots of SQL queries in Databricks Notebook—

query-8-running-total.png

query-9-top-3-per-category.png

query-10-customer-ltv.png

query-11-yoy-growth.png

query-12-cohort.png

query-13-shipping.png

query-14-market.png

The first screenshot shows the Databricks SQL Editor with a query titled "Query 1: Overall Business Metrics". The query calculates total orders, total customers, total products, and total revenue. The results table shows 1 row with the following values:

	1.2 total_orders	1.2 total_customers	1.2 total_products	1.2 total_revenue
1	830	89	77	1265793.04

The second screenshot shows the Databricks SQL Editor with a query titled "Query 8: Running Total Revenue by Month (WINDOW FUNCTION!)". The query uses a window function to calculate a running total of monthly revenue. The results table shows 3 rows with the following values:

	month	1.2 monthly_revenue	1.2 running_total
1	2013-07-01T00:00:00.000+00:00	27861.89	27861.89
2	2013-08-01T00:00:00.000+00:00	25485.28	53347.17
3	2013-09-01T00:00:00.000+00:00	26381.4	79728.57

Both screenshots show the Databricks interface with the "SQL Editor" tab selected. The first screenshot also shows a notification about session support in the SQL editor.

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Run all (1000) Just now (1s) northwin_db northwind_database New SQL editor: ON

```
-- Query 9: Top 3 Products per Category (WINDOW FUNCTION!)
WITH product_revenue AS (
  SELECT
    cat.categoryName,
    p.productName,
    ROUND(SUM(od.unitPrice * od.quantity * (1 - od.discount)), 2) AS revenue,
    ROW_NUMBER() OVER (
      PARTITION BY cat.categoryName
      ORDER BY SUM(od.unitPrice * od.quantity * (1 - od.discount)) DESC
    ) AS rank
  FROM categories cat
  JOIN products p ON cat.categoryID = p.categoryID
  JOIN order_details od ON p.productID = od.productID
  GROUP BY cat.categoryName, p.productName
)
SELECT
```

Add parameter

	categoryName	productName	revenue	rank
1	Beverages	Côte de Blaye	141396.74	1
2	Beverages	Iphoh Coffee	23526.7	2
3	Beverages	Chang	16355.96	3
4	Condiments	Veggie-spread	16701.1	1

24 rows | 0.72s runtime Refreshed now

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```
-- Query 10: Customer Lifetime Value (CTE!)
WITH customer_revenue AS (
  SELECT
    c.customerID,
    c.companyName,
    c.country,
    COUNT(DISTINCT o.orderID) AS total_orders,
    ROUND(SUM(od.unitPrice * od.quantity * (1 - od.discount)), 2) AS lifetime_value
  FROM customers c
  JOIN orders o ON c.customerID = o.customerID
  JOIN order_details od ON o.orderID = od.orderID
  GROUP BY c.customerID, c.companyName, c.country
)
SELECT
  total AS (
    SELECT SUM(lifetime_value) AS total_revenue FROM customer_revenue
  )
```

Add parameter

	customerID	companyName	country	total_orders	lifetime_value	pct_of_total
1	QUICK	QUICK-Stop	Germany	28	110277.31	8.71
2	ERNSH	Ernst Handel	Austria	30	104874.98	8.29
3	SAVEA	Save-a-lot Markets	USA	31	104361.95	8.24
4	RAITC	Rattlesnake Canyon Grocery	USA	18	51097.8	4.04

20 rows | 1.14s runtime Refreshed now

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```
-- Query 11: Year-over-Year Growth (LAG!)
WITH yearly_revenue AS (
  SELECT
    YEAR(o.orderDate) AS year,
    ROUND(SUM(od.unitPrice * od.quantity * (1 - od.discount)), 2) AS revenue
  FROM orders o
  JOIN order_details od ON o.orderID = od.orderID
  GROUP BY YEAR(o.orderDate)
)
SELECT
  year,
  revenue,
  LAG(revenue) OVER (ORDER BY year) AS prev_year_revenue,
  ROUND(revenue - LAG(revenue) OVER (ORDER BY year), 2) AS revenue_change,
  ROUND(
    (revenue - LAG(revenue) OVER (ORDER BY year)) * 100.0 /

```

Add parameter

	year	revenue	prev_year_revenue	revenue_change	growth_pct
1	2013	208083.97	null	null	null
2	2014	617085.2	208083.97	409001.23	196.56
3	2015	440623.87	617085.2	-176461.33	-28.6

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dbr_nw_analysis

Run all (1000) 09:11 PM (1s) northwin_db northwind_database New SQL editor: ON

```
-- Query 12: Customer Cohort Retention
WITH first_order AS (
  SELECT
    customerID,
    DATE_TRUNC('month', MIN(orderDate)) AS cohort_month
  FROM orders
  GROUP BY customerID
)
SELECT
  fo.cohort_month,
  COUNT(DISTINCT fo.customerID) AS cohort_size,
  COUNT(DISTINCT CASE WHEN MONTHS_BETWEEN(o.orderDate, fo.cohort_month) >= 1 THEN o.customerID END) AS month_1,
  COUNT(DISTINCT CASE WHEN MONTHS_BETWEEN(o.orderDate, fo.cohort_month) >= 3 THEN o.customerID END) AS month_3
FROM first_order fo
LEFT JOIN orders o ON fo.customerID = o.customerID
GROUP BY fo.cohort_month
```

Add parameter

	cohort_month	cohort_size	month_1	month_3
1	2013-07-01T00:00:00.000+00...	20	19	19
2	2013-08-01T00:00:00.000+00...	14	14	14
3	2013-09-01T00:00:00.000+00...	9	9	9
4	2013-10-01T00:00:00.000+00...	9	9	9

17 rows | 0.41s runtime Refreshed 5 minutes ago

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Run all (1000) Just now (1s) northwin_db northwind_database New SQL editor: ON

```
-- Query 13: Shipping Performance
SELECT
  s.companyName AS shipper,
  COUNT(o.orderID) AS shipments,
  ROUND(AVG(DATEDIFF(o.shippedDate, o.orderDate)), 2) AS avg_days_to_ship,
  ROUND(AVG(o.freight), 2) AS avg_freight_cost,
  SUM(CASE WHEN o.shippedDate > o.requiredDate THEN 1 ELSE 0 END) AS late_shipments
FROM shippers s
JOIN orders o ON s.shipperID = o.shipperID
WHERE o.shippedDate IS NOT NULL
GROUP BY s.companyName
ORDER BY shipments DESC;
```

Add parameter

	shipper	shipments	avg_days_to_ship	avg_freight_cost	late_shipments
1	United Package	315	9.23	87.48	16
2	Federal Shipping	249	7.47	81.78	9
3	Speedy Express	245	8.57	65.45	12

3 rows | 0.80s runtime Refreshed 5 minutes ago

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```
-- Query 14: Market Basket Analysis
249 SELECT
250     p1.productName AS product_a,
251     p2.productName AS product_b,
252     COUNT(DISTINCT od1.orderID) AS times_together
253 FROM order_details od1
254 JOIN order_details od2
255     ON od1.orderID = od2.orderID
256     AND od1.productID < od2.productID
257 JOIN products p1 ON od1.productID = p1.productID
258 JOIN products p2 ON od2.productID = p2.productID
259 GROUP BY p1.productName, p2.productName
260 HAVING COUNT(DISTINCT od1.orderID) >= 5
261 ORDER BY times_together DESC
262 LIMIT 20;
263
264
```

Add parameter

	product_a	product_b	times_together
1	Sir Rodney's Scones	Sirop d'érable	8
2	Pavlova	Gorgonzola Telino	7
3	Gorgonzola Telino	Mozzarella di Giovanni	6
4	Nord-Ost Matjesher...	Tourtière	6

18 rows | 0.64s runtime

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Run all (1000) 09:18 PM (1s) northwin_db northwind_database New SQL editor: ON

```
-- Query 15: Created Analytics View for Power BI
267 CREATE OR REPLACE VIEW analytics AS
268 SELECT
269     o.orderID,
270     o.orderDate,
271     YEAR(o.orderDate) AS order_year,
272     MONTH(o.orderDate) AS order_month,
273     o.customerID,
274     c.companyName,
275     c.country,
276     c.city,
277     od.productID,
278     p.productName,
279
```

Add parameter

	orderID	orderDate	order_year	order_month	customerID	companyName	country	city	productID
1	11077	2015-05-06	2015	5	RATTC	Rattlesnake Canyon Groce...	USA	Albuquerque	14
2	11077	2015-05-06	2015	5	RATTC	Rattlesnake Canyon Groce...	USA	Albuquerque	8
3	11076	2015-05-06	2015	5	BONAP	Bon app'	France	Marseille	14
4	11076	2015-05-06	2015	5	BONAP	Bon app'	France	Marseille	19
5	11074	2015-05-06	2015	5	SIMOB	Simons bistro	Denmark	Kobenhavn	16
6	11077	2015-05-06	2015	5	RATTC	Rattlesnake Canyon Groce...	USA	Albuquerque	4

20 rows | 0.74s runtime

Refreshed 5 minutes ago