

Ratnesh Tripathi

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Address – Dwarka, New Delhi- 110043.

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Career Objective: -

Energetic Business Development Manager with a solid history of increasing sales and growing the customer base. Skilled in planning sales strategies and building strong relationships with clients. Looking to use my knowledge of the market and deal-making abilities to help a progressive company succeed.

Professional Experience: -

Mediqop Management Services-Business Development Manager (Dec 2023 – Present)

- Grow the business by finding new clients and promoting the company's services or products.
- Keep good ongoing relationships with existing clients and understand their needs to offer better solutions.

Patanjali Wellness –Sales Development Manager (Feb 2019 - Dec 2023)

- Develop and execute strategies to find new business opportunities and expand the customer base.
- Build and maintain strong relationships with clients, understanding their needs to offer the right products or services.

Bajaj Capital – Sales Executive (Feb 2015 – Feb 2019)

- Find and talk to new customers to sell our products and services.
- Learn what customers want and help them find what they need from us.

Strengths: -

- Creative Skills.
- Good Self-confidence
- Team Leading.
- Representative Skills.
- Analytical thinking
- Adaptability to navigate challenges

Academic Profile: -

Examination	Subject	Year of Passing	Board / University
Post Graduation	Master of Arts (Sanskrit)	2013	Sampurnanand sanskrit university - Varanasi
Graduation	Bachelor of Arts (Sanskrit)	2008	Sampurnanand sanskrit university- Varanasi
Intermediate	Arts	2005	UP Govt
High School	All subjects	2003	UP Govt

Personal Profile: -

Date of Birth : 23rd Aug, 1988
Father's Name : RM Tripathi
Address : Dwarka, Delhi
Nationality : Indian
Religion : Hindu
Languages Known : Hindi, English

Declaration: -

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: - Uttar Pradesh

Date: -

(Ratnesh Tripathi)