Business Model Canvas

Key Partnerships

- Water infrastructure companiesGovernment water management agenciesTechnology providers for IoT devices and sensorsMobile app development firmsGeographic Information System (GIS) providers for location data

Key Activities

- Developing and maintaining the mobile applicationIntegrating with IoT devices and sensors installed in water infrastructureCollecting and processing real-time data on water system issuesProviding alerts to users regarding leaks and other issuesUpdating and improving the app based on user feedback and technological advancements

Value Propositions

- Real-time alerts for water system issuesAccurate time and location data for pinpointing problemsImproved water system efficiency and reduced water lossCost savings for water infrastructure companies and municipalitiesEnvironmental benefits through conservation of water resources

Customer Relationships

- Water infrastructure
companiesMunicipalities and local
government bodiesProperty owners and
managersEnvironmental agencies and
NGOsMaintenance and repair service
providers for water systems

Customer Segments

- Continuous support and updates for the appTraining and onboarding for new usersRegular communication regarding system improvements and updatesFeedback mechanisms for users to report issues and suggest enhancements

Key Resources

- Skilled app developers and designersData scientists for analyzing collected dataAccess to reliable IoT devices and sensorsServers and cloud infrastructure for data storage and processingPartnerships with water infrastructure companies for access to infrastructure and expertise

Channels

- App stores (e.g., Apple App Store, Google Play Store)Direct sales to water infrastructure companies and municipalitiesPartnerships with IoT device manufacturers for bundling the appOnline marketing and advertisingParticipation in industry conferences and events

Cost Structure

- Development and maintenance costs for the mobile applicationCosts associated with data storage and processingMarketing and advertising expensesPersonnel costs for app development, customer support, and salesCosts of integrating with IoT devices and sensors

Revenue Streams