

15. Products / Services sold by the entity (accounting for 90 percent of the entity's Turnover):

S.No	Product / Service	NIC code	% of total Turnover contributed
1	Large Motors & Generators	27101	8
2	Low Voltage Motors & Services	27103	18
3	Drive Products, System Drives and Traction Convertors	26109	13
4	Electricity Distribution Equipment, Protection & Control Equipment, Motor Starting & Safety, Switches & Fuse gear & associated service	27104	40.7
5	Manufacture of other wiring devices and fittings	27339	0.3
6	Industrial process control equipment	26517	18

III. Operations

16. Number of locations where plants and / or operations / office of the entity are situated:

Location	Number of plants	Number of offices	Total
National	8*	21	29
International*	0	0	0

Note: * 8 factories as per Factories Act 1948 licenses comprising of multiple plants adding up to 25 plants across 5 manufacturing locations.

17. Markets served by the entity:

a) Number of locations

Location	Number
National (No. of States)	28*
International (No. of Countries)	5**

Note: *We serve pan India across all states

** International Locations: Bangladesh, Sri Lanka, Maldives, Bhutan, Nepal. We do not have office or manufacturing and serve these international markets.

b) What is the contribution of exports as a percentage of the total turnover of the entity?

12 percent

c) A brief on types of customers

The Company serves customers across all segments and to all types / categories viz., End users, Original Equipment Manufacturers (OEMs), Engineering Procurement and Construction (EPCs), Channel Partners, Distributors, Retailers, etc. (covering all types of companies). The Company works closely with industry, utility, transportation, and infrastructure customers, serving a diverse range of end-markets, including data centers, electronics, food & beverage, oil, gas & chemicals, cement, mining & metals, pharmaceuticals & healthcare, marine & ports, residential & non-residential buildings, automotive, railways & rolling stock, pulp & paper, renewables, conventional power generation, power transmission & distribution, smart cities, and water utilities.

IV. Employees

18. Details as at the end of the Financial year:

a. Employees and workers (including differently-abled)

S.No	Particulars	Total (A)	Male (B)		Female (C)	
			No.(B)	% (B/A)	No.C	% (C/A)
Employees						
1	Permanent (D)	2,814	2,568	91.25	246	8.74
2	Other than Permanent (E)	80	53	66.25	27	33.75
3	Total employees (D+E)	2,894	2,621	90.57	273	9.43
Workers						
4	Permanent (F)	325	323	99.39	2	0.61
5	Other than Permanent (G)*	1,032	941	91.28	91	8.72
6	Total workers (F+G)	1,357	1,264	93.22	93	6.78

Note: *includes trainees, apprentices and fixed term contractors and retainers