

analytical tool and should not be considered in isolation or as a substitute for analysis of our operating results. Annualized financial data are not standard measures under the Ind AS and should not be considered in isolation or construed as alternatives to net income/loss, cash flow or any other measure of financial performance or as indicators of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities. Annualized financial data presented herein may not be comparable to similarly titled measures presented by other companies.

** For Gross NPA (%) as of March 31, 2023 and December 31, 2023, it includes loan assets of ₹70.5 million (less than 0.1% of our Retail AUM) and ₹59.1 million (less than 0.1% of our Retail AUM) not more than 90 days past due which have been classified as NPA as per the November 12 Circular, respectively.

Following the November 12 Circular, we classified our Stage 3 assets of ₹ 1,069.1 million as of March 31, 2023 into:

(a) Stage 3a: ₹ 44.7 million loans not more than 90 days past due; and

(b) Stage 3b: ₹ 1,024.4 million loans more than 90 days past due.

We classified our Stage 3 assets of ₹ 1,454.8 million as of December 31, 2023 into:

(a) Stage 3a: ₹ 40.4 million loans not more than 90 days past due; and

(b) Stage 3b: ₹ 1,414.4 million loans more than 90 days past due.

Our stage 3b loans are comparable to our NPA for the previous period/years and our stage 3a loans have been classified as a result of the November 12 Circular with effect from November 12, 2021. As a result of the reclassification of Stage 3 loans, our GNPA as of March 31, 2023 and December 31, 2023 of ₹1,997.7 million (1.2% of our Retail AUM) and ₹2,778.5 million (1.4% of our Retail AUM), respectively includes loan assets of ₹ 70.5 million (less than 0.1% of our Retail AUM) and ₹59.1 million (less than 0.1% of our Retail AUM) of not more than 90 days past due which have been classified as NPA according to the November 12 Circular. Our Own Book GNPA as of March 31, 2023 and December 31, 2023 of ₹ 1,625.9 million (1.2% of our Own Book) and ₹2,308.1 million (1.4% of our Own Book), respectively includes loan assets of ₹58.9 million (less than 0.1% of our Own Book) and ₹52.2 million (less than 0.1% of our Own Book) of not more than 90 days past due which have been classified as NPA according to the November 12 Circular. Our Retail GNPA increased from ₹1,430.3 million (1.1% of our Retail AUM) as of March 31, 2021 to ₹2,143.5 million (1.5% of our Retail AUM) as of March 31, 2022, decreased to ₹1,997.7 million (1.2% of our Retail AUM) as of March 31, 2023 and increased to ₹2,778.5 million (1.4% of our Retail AUM) as of December 31, 2023, and our Own Book GNPA increased from ₹1,307.1 million (1.2% of our Own Book) as of March 31, 2021 to ₹1,825.7 million (1.5% of our Own Book) as of March 31, 2022, decreased to ₹1,625.9 million (1.2% of our Own Book) as of March 31, 2023 and increased to ₹2,308.1 million (1.4% of our Own Book) as of December 31, 2023.

See "Business – Competitive Strengths - Robust, comprehensive systems and processes for underwriting, collections and monitoring asset quality" on page 157 and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Significant Factors Affecting our Results of Operations - General Economic Conditions in India and the impact of the COVID-19 outbreak" on page 338. For reconciliation of non-GAAP measures, see "– Non-GAAP Reconciliations" on page 234.

ANALYSIS OF CHANGES IN INTEREST INCOME AND INTEREST EXPENSES BY VOLUME AND RATE

The following table sets forth, for the periods indicated, the allocation of the changes in our interest revenue and interest expenditure between changes in average volume of interest-earning assets and interest-bearing liabilities and changes in average interest rates on interest-earning assets and interest-bearing liabilities:

(₹ in million)

	FY2021 v. FY2022			FY2022 v. FY2023			Nine months ended December 31, 2022 v. Nine months ended December 31, 2023		
	Net Change	Due to change in Average Volume	Due to change in Average Rates	Net Change	Due to change in Average Volume	Due to change in Average Rates	Net Change	Due to change in Average Volume	Due to change in Average Rates
Interest Income									
Housing and other loans	1,600.7	1,978.1	(377.4)	2,114.2	2,101.2	13.0	3,458.5	2,330.5	1,128.0
Balances with banks in deposit	(523.1)	(196.6)	(326.5)	50.7	(44.6)	95.3	237.0	(61.3)	298.3
Investment in bonds and debentures	36.1	46.6	(10.5)	215.0	182.2	32.8	42.2	81.1	(38.9)
Other interest income	(0.2)	0.0	(0.2)	0.0	0.0	0.0	-	-	-
Total Interest Income	1,113.5	1,828.1	(714.6)	2,379.9	2,238.8	141.1	3,737.7	2,350.3	1,387.4
Finance Cost									
Debt securities	(102.8)	24.4	(127.2)	85.0	166.3	(81.3)	263.4	239.0	24.4
Borrowings (other than debt securities)	(424.1)	340.1	(764.2)	381.6	463.8	(82.2)	1,137.1	589.0	548.1
Deposits	(40.7)	(9.8)	(30.9)	(4.2)	(12.5)	8.3	(1.2)	(2.4)	1.2
Subordinated liabilities	0.0	0.1	(0.1)	(13.8)	(8.2)	(5.6)	(6.4)	(8.8)	2.4
Lease liabilities	8.4	3.6	4.8	5.5	2.8	2.7	4.7	7.0	(2.3)
Other finance charges	11.5	0.0	11.5	(74.2)	0.0	(74.2)	(6.8)	-	(6.8)
Total finance costs	(547.7)	358.4	(906.1)	379.9	612.2	(232.3)	1,390.8	823.8	567.0