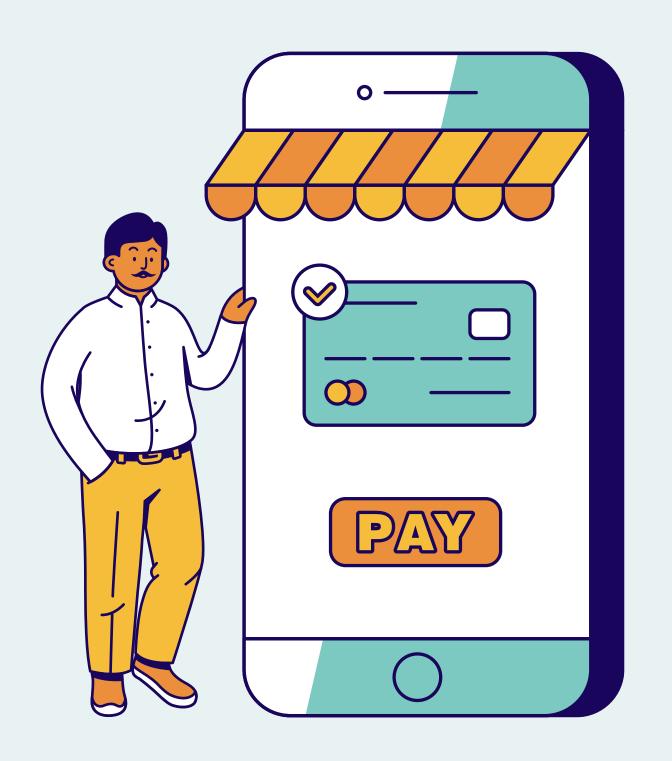


ABOUT THE DATA



A Brazilian e-commerce website (OLIST) has open sourced its dataset of 100,000 orders with product, customer and reviews information.

TABLES



DATA STRATEGY
Current Data strategy

TRANSACTION MANAGEMENT APPLICATIONS

Setup of transactional databases, Data Models,

ER Diagrams

DATA WAREHOUSE

Setup of data warehouse and different tables associated to it

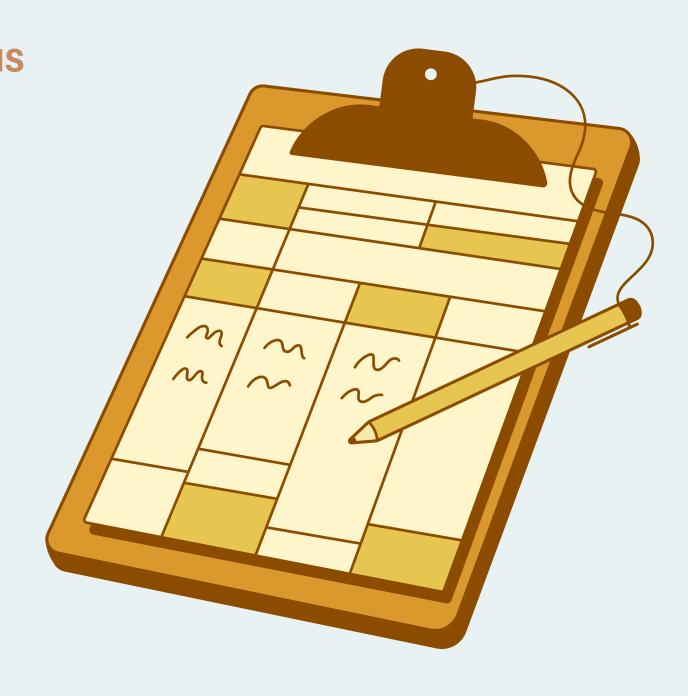
NOSQL DATA LAKE

Setup of data lake, Elastic Search and Kibana, Denormalization, Piping Data

ANALYTICS AND INSIGHTS

Analyzing the data using a reporting layer on top of the data warehouse and NO SQL Datalake

REFLECTIONS
Learnings, key takeaways and conclusion



DATA STRATEGY

- Follows an offensive strategy
- Less regulated
- Limited sensitive personal data
- Need to react to competition and market changes at a faster pace



DATA PIPELINE

1.

2.

3.

4.

5.

Raw data flat files

Transaction

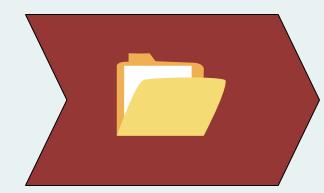
Management

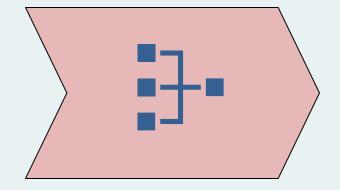
Applications

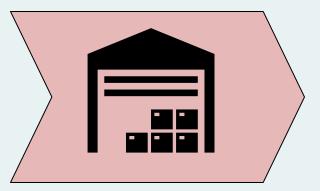
ETL

Data Warehouse and analysis

Analysis on data lake









The 9 raw data files are consolidated

Development of the transaction management application for order processing, payment processing and buyerseller information system

ETL process developed to consolidate data from multiple database systems into the warehouse

Denormalized data is stored in the data warehouse

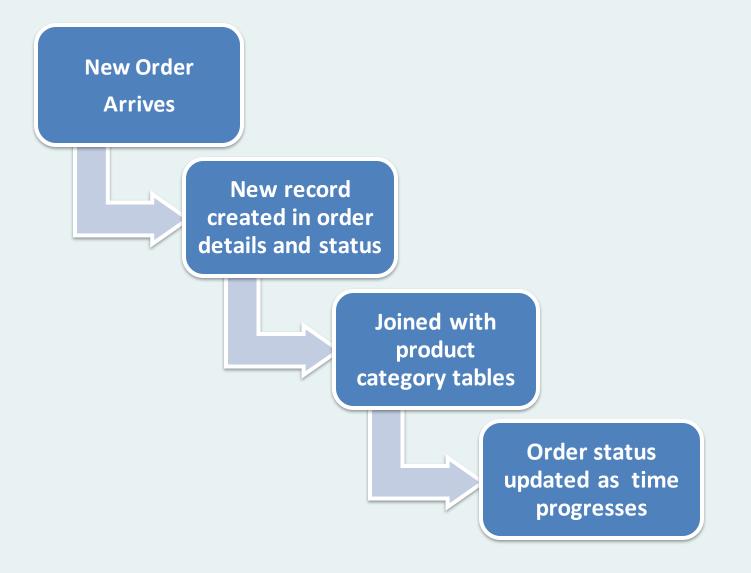
Kibana makes POST and GET requests to Elastic Search backend and populates the visualizations

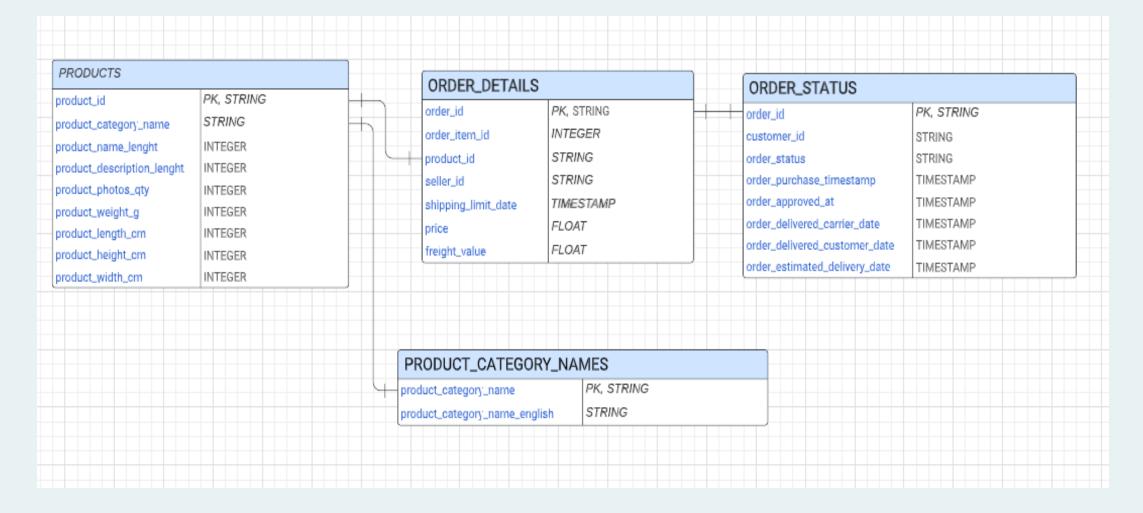
TRANSACTION MANAGEMENT APPLICATION



1. ORDER PROCESSING SYSTEM

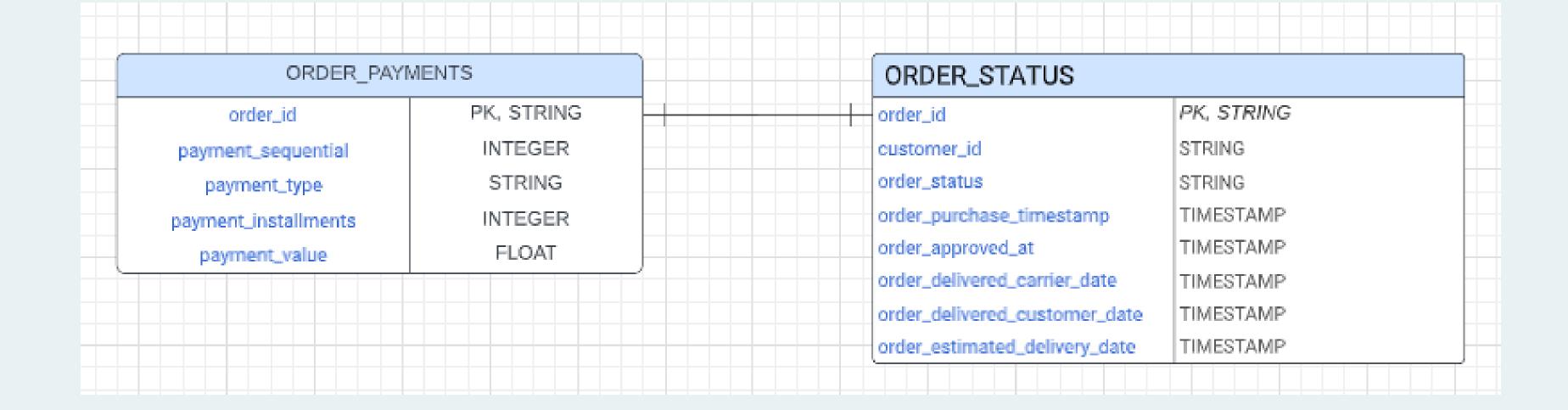
- Maintains the integrity of order entries and updates across the database
- Check the number of orders placed against every product category for the purpose of optimal inventory management





2. PAYMENT PROCESSING SYSTEM

• Order payments is updated with the payment details whenever a new order is placed and processed



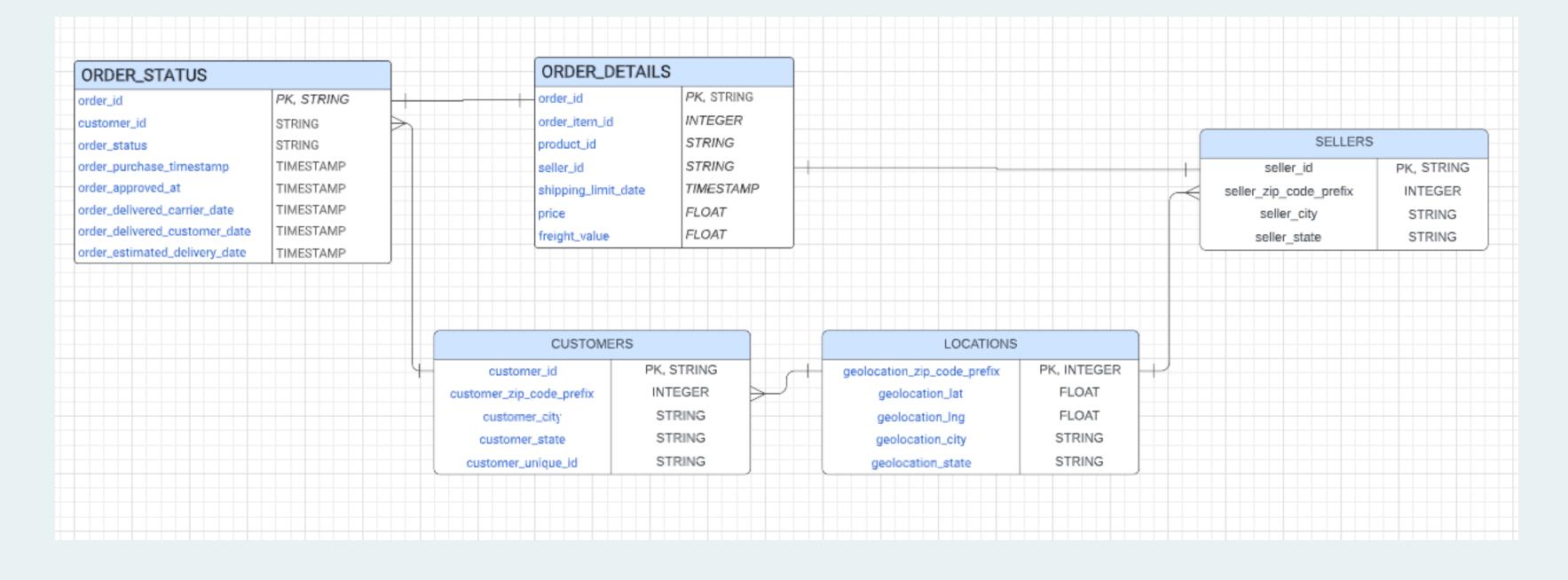
3. Customer and Seller Information Management System

Order Placed on the website

Create a record/update order status and details

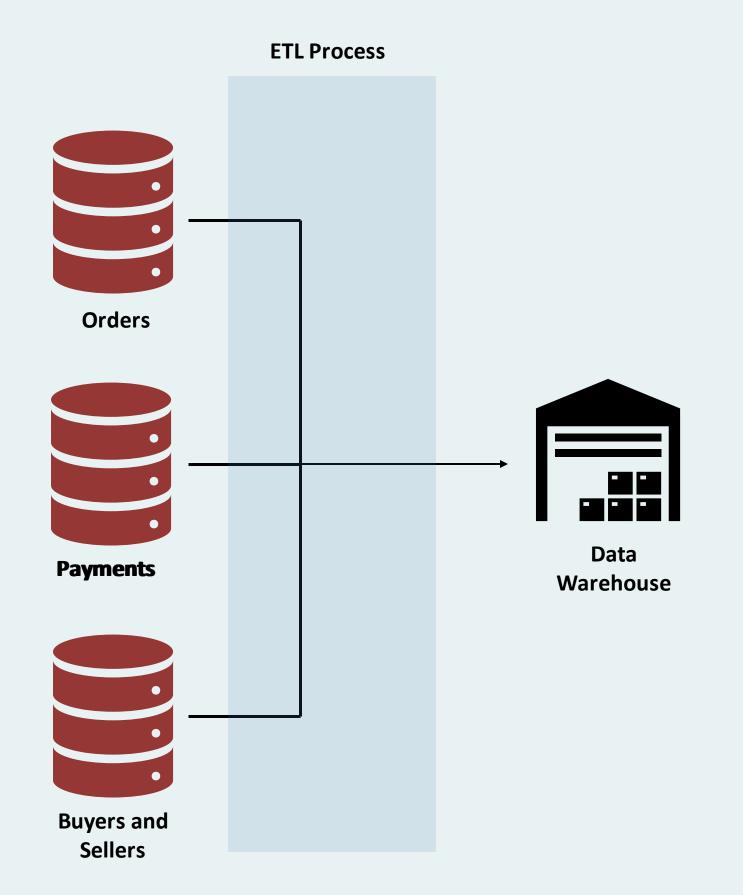
Check existence of record for seller and customer in database and update

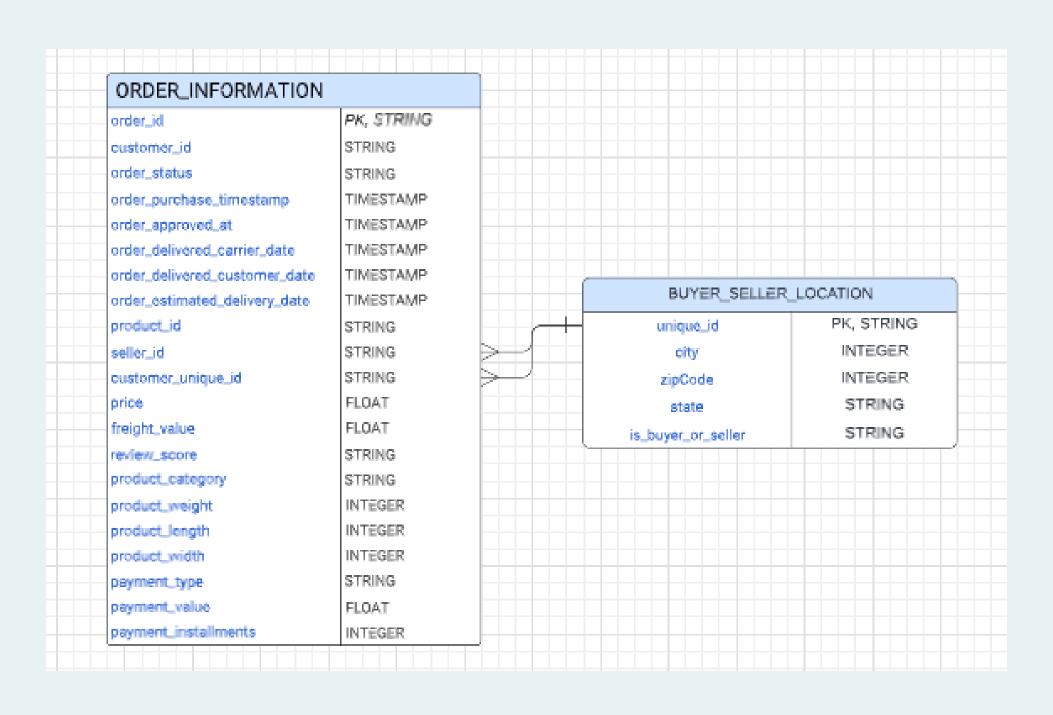
Create a new record for the customer id against the unique customer id's





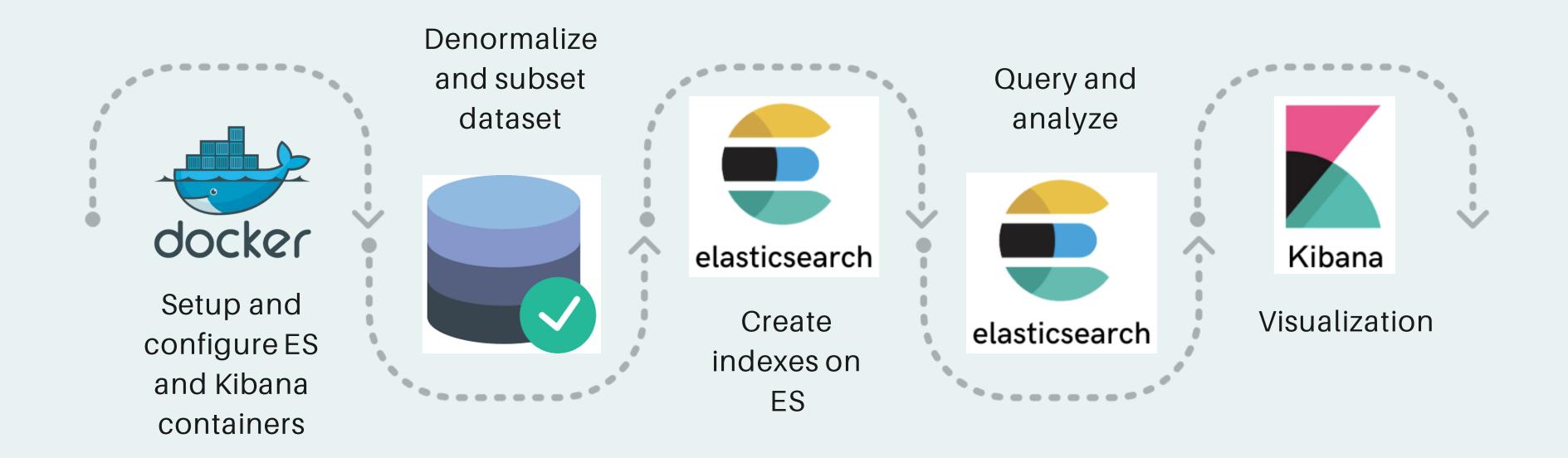
Building the Data Warehouse





NOSQL DATA LAKE

NO SQL DATA LAKE SETUP



ANALYTICS & INSIGHTS



PAYMENTS INSIGHTS

Overall Mean Payment Value

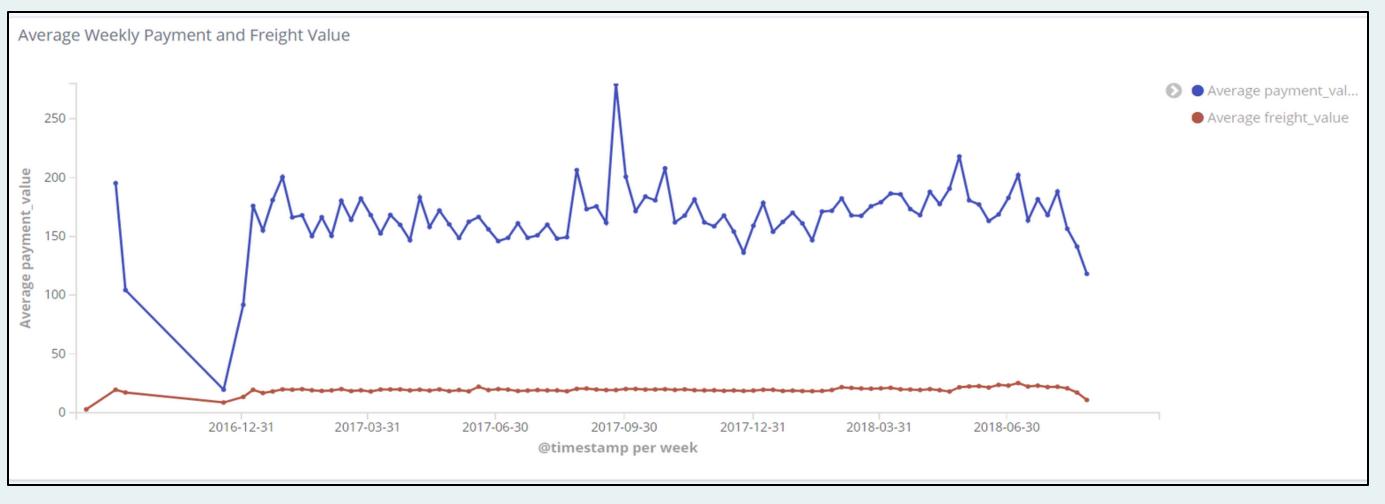
171.257

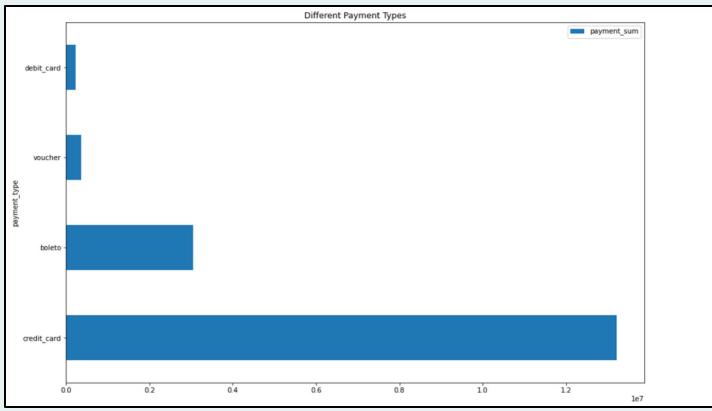
Average payment_value

Overall Mean Freight Value

19974

Average freight_value

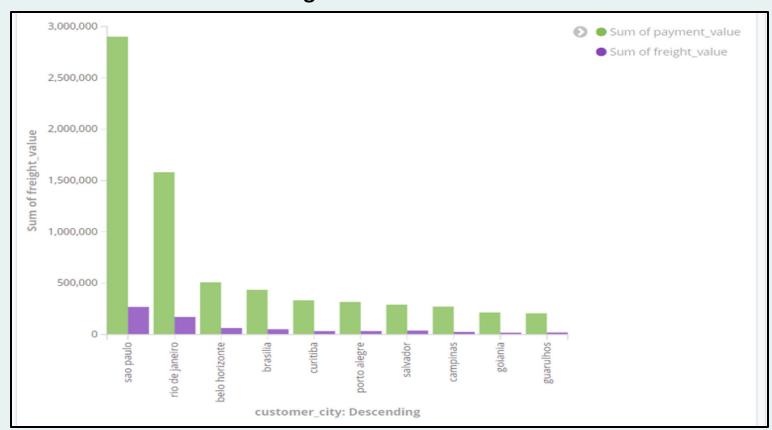




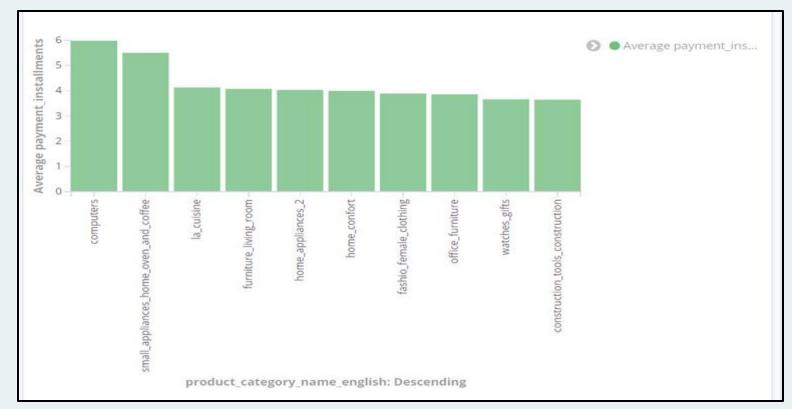
- The average payment value was 171.26 real, the mean freight value was about 20 real.
- The most popular payment method is credit card
- The payment and freight value trends are stable

PAYMENTS INSIGHTS

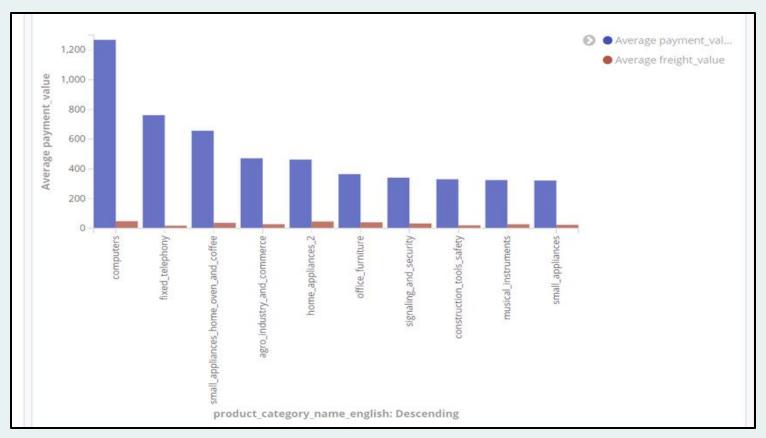
Sales and Freight Value across Cities



Average number of installments across product categories



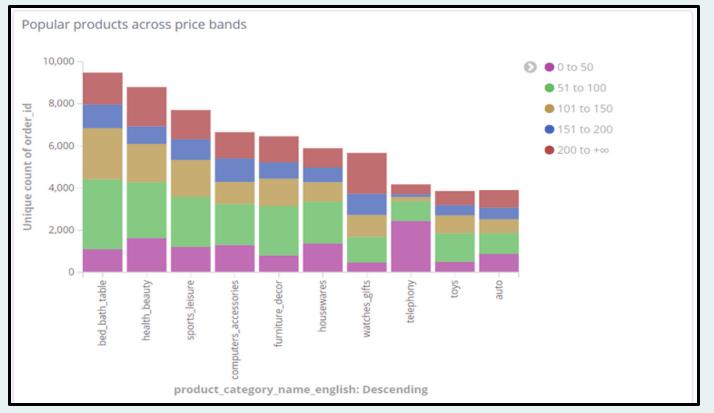
Average payment value across product categories



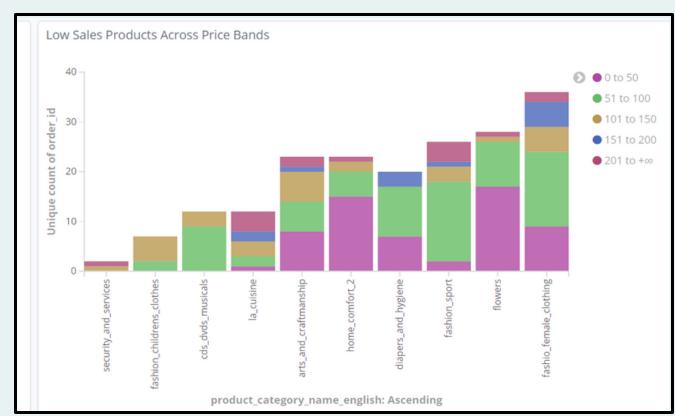
- Sao Paulo and Rio De Janeiro are the business hotspots
- Freight value is proportional to the item type bigger items (in terms of volume) have higher freight value
- Computers are the most expensive commodity sold on the website and its' payment has the highest average payment installment as well

PRODUCT CATEGORY AND ORDERS ANALYSIS

Popular products across price bands

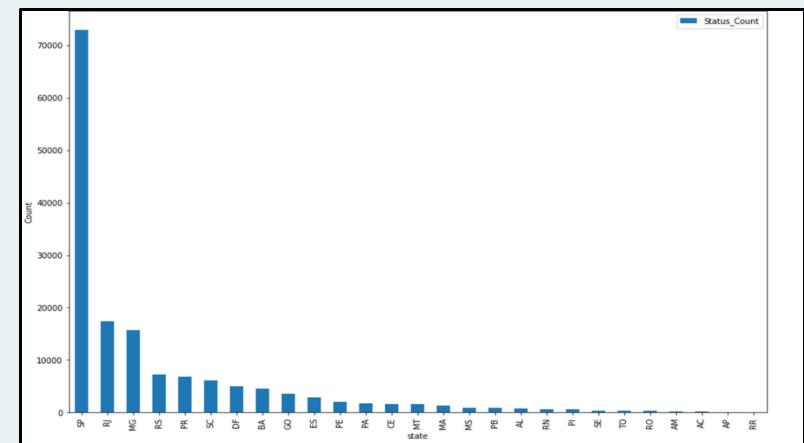


Low Sales Products across Price Bands

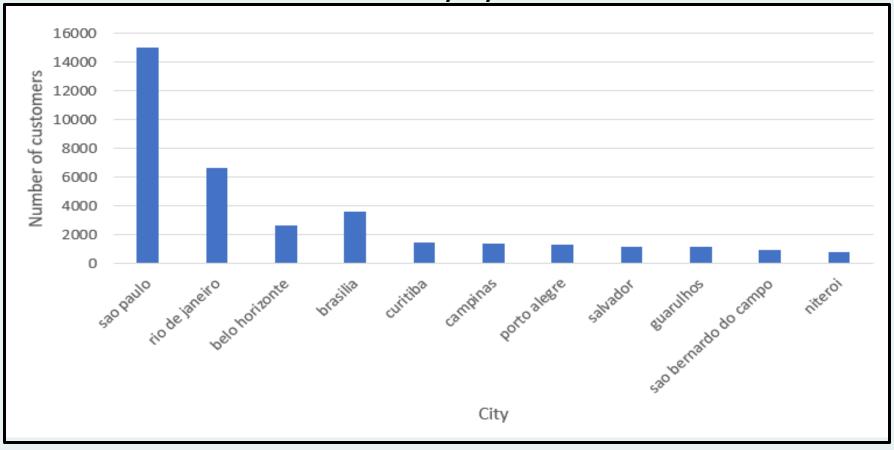


- Bed bath table, health and beauty are the most popular categories
- Watches and gifts have the higher price band products
- Children and women's clothes show lower sales volume with less price bands

Delivered Orders by State

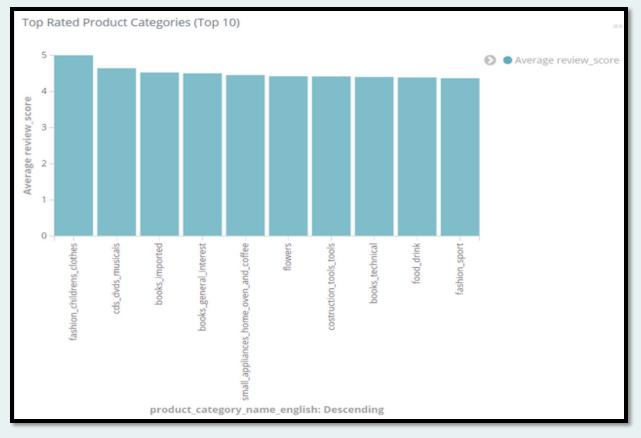


Number of Customers by city

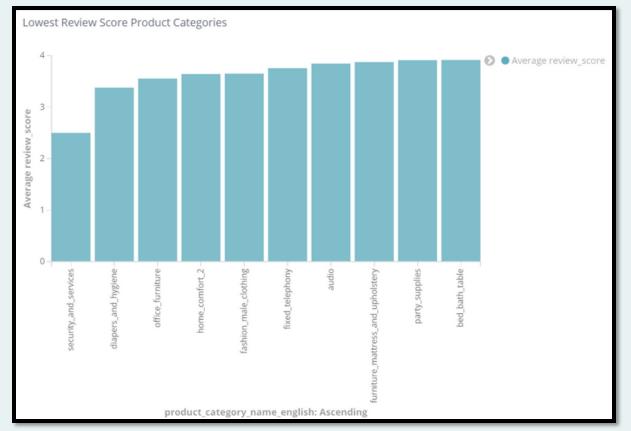


PRODUCT CATEGORY ANALYSIS

Top Rated Product Categories

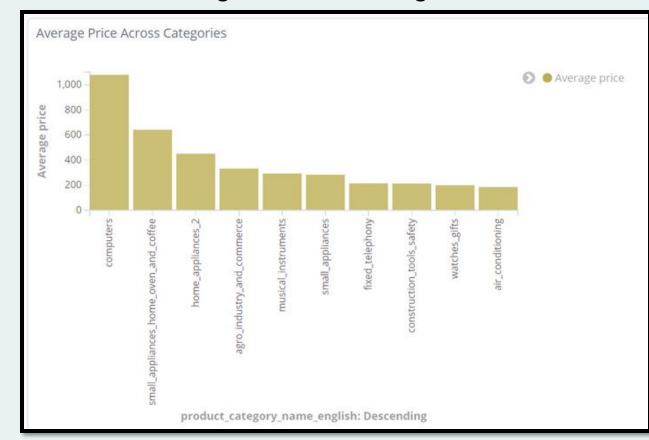


Lowest Review Score Product Categories

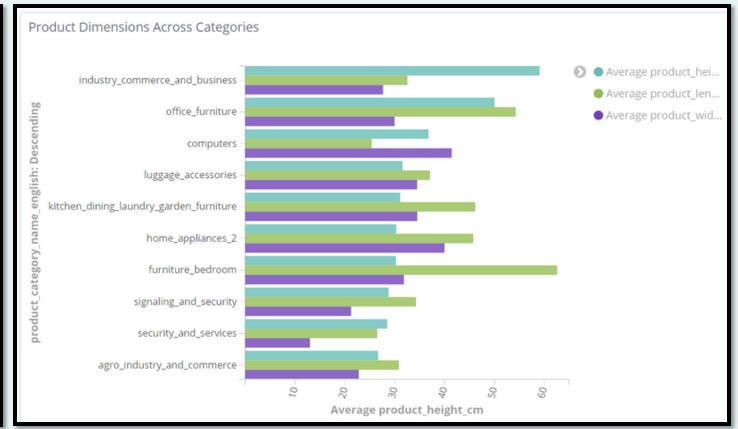


- Our top-rated product category is children clothing, whereas the lowest rated was security equipment
- Computers and small home appliances are the costliest categories

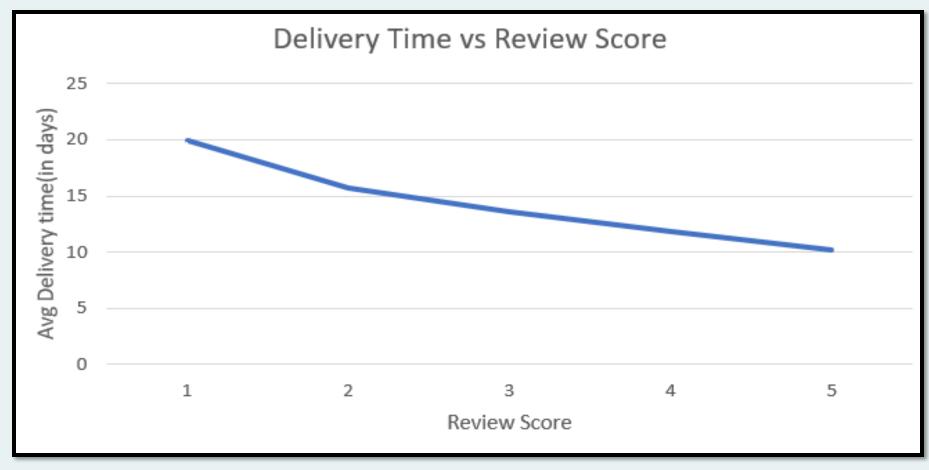
Average Price Across Categories



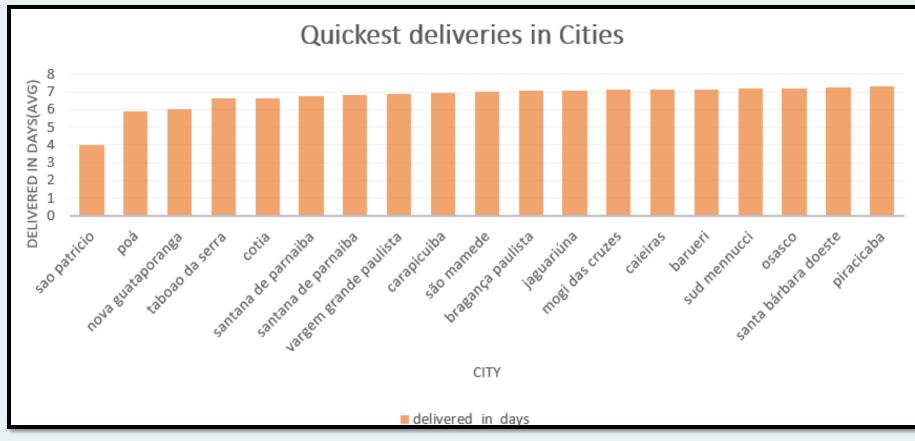
Product Dimensions Across Categories



PRODUCT DELIVERY ANALYSIS



- Review score decreases with increased delivery time
- Quickest delivery for our website is in Sao Patricio
- Most delayed deliveries in Sao Felix





REFLECTIONS



REFLECTIONS & FUTURE WORK

LEARNINGS













- Building a reporting layer on top of the data warehouse layer
- High Data integrity in large organizations

FUTURE WORK









