

## SquareFoot - Weekly Meetings Report

Date: 20/12/2019

Subject	Account Name	Contact Name	Architectural Firm	Architect Name	Description	User Name
Introduction Meeting	The Blooms Hotel				Met GM(Fasal Muhammed).Product Introduction Given. Requirement is there. New Project work is in progress. planning for wodden flooring for 30 rooms, roughly of 15000sqft. in total. Need to Followup.	Abees M
Design Radiance	Design Radiance				meeting done for general followup nd projects.	Abinash Kumar Sahoo
Meeting For Order Follow Up	Artemis Hospitals					Amanuddin Sk
Meeting For M3m Site	Eunoia Designs Pvt. Ltd.					Amanuddin Sk
Meeting For Ambala Civil Hospital	Krishna Construction					Amanuddin Sk
Introduction Meeting	Aarav Enterprises				FOR WOODEN FLOORING ORDER	Amit Ghosh
Introduction Meeting	Kohbar Interior & Exterior				FOR VINYL FLOORING	Amit Ghosh
Introduction Meeting	Methodex				FOLLOW UP	Amit Ghosh
Introduction Meeting	Hotel Corporate Inn	Jiyahulla Khan			REQUIRED ID 30 AND ALSO SHOWN OUR ALL PRODUCT	Amit Ghosh

Introduction Meeting	Durga Furnishing		BROCHURE FOR WOODEN FLOORING ORDER	Amit Ghosh
Introduction Meeting	Dezine Dezire		FOR WOODEN FLOORING ORDER	Amit Ghosh
Introduction Meeting	Shyama Ply		FOLLOW UP	Amit Ghosh
Introduction Meeting	Aarav Enterprises		FOR WOODEN FLOORING ORDER	Amit Ghosh
Introduction Meeting	Dezine Dezire		for wooden flooring order	Amit Ghosh
Introduction Meeting	Mahavir Furnishing		FOLLOW UP	Amit Ghosh
Introduction Meeting	A.k.enterprises		FOLLOW UP	Amit Ghosh
Introduction Meeting	Bihar Police Bhawan Nirman	Fhulan Singh	SHOWN OUR ALL PRODUCT BROCHURE	Amit Ghosh
Introduction Meeting	S B Surgical		FOR VINYL FLOORING ORDER	Amit Ghosh
Introduction Meeting	Kashish Devlopers Ltd		FOR CARPET TILE ORDER	Amit Ghosh
Introduction Meeting	S B Surgical		FOR VINYL FLOORING ORDER	Amit Ghosh
Introduction Meeting	Home Designz		FOLLOW UP	Amit Ghosh
Introduction Meeting	Hotel Corporate Inn		FOLLOW UP	Amit Ghosh
Introduction Meeting	Dezine Dezire		FOR WOODEN FLOORING ORDER	Amit Ghosh
Introduction Meeting	Ajit Prasad		FOLLOW UP	Amit Ghosh
Introduction Meeting	S B Surgical		FOR VINYL FLOORING ORDER	Amit Ghosh
Introduction Meeting	New Ankur Furnitshers		FOLLOW UP	Amit Ghosh
Introduction Meeting	S B Surgical		FOR VINYL FLOORING ORDER	Amit Ghosh
Introduction Meeting	New Ankur Furnitshers		FOLLOW UP	Amit Ghosh
Introduction Meeting	Aarav Enterprises		FOR WOODEN FLOORING ORDER	Amit Ghosh

Introduction Meeting	Balaji Foam & Furnishing		FOLLOW UP	Amit Ghosh
Introduction Meeting	Triveni Sangam		FOLLOW UP	Amit Ghosh
Meeting	Idi Designs Pvt.ltd			Amit Kumar
Meeting	Dnova			Amit Kumar
Meeting	Bohomeia Design Pvt. Ltd			Amit Kumar
Meeting	Db Architekt			Amit Kumar
Meeting	Abhishek Contractors			Amit Kumar
Meeting	Abhishek Contractors			Amit Kumar
Wooden Flooring & Id 30 Presentation	The Stadel	Kamal Kr Sanghi	Gave presentation on wooden flooring & ID 30. They have an upcoming requirement of ID 30	Anirban Ganguly
Square Foot Presentation	Pride Hotel	Ratan Mondol	Presented Square Foot products	Anirban Ganguly
Discussions For Next Enquiry	Castle Craft	Subhadeep Dutta	Discussed regarding next OWF enquiry. Qty: 60 sq.m	Anirban Ganguly
Square Foot Presentation	Hotel Narayani Enclave	Herbert Hart	Presented Square Foot products	Anirban Ganguly
Square Foot Presentation	Opus Estates Pvt Ltd	Vivek Raj		Anirban Ganguly
Square Foot Presentation	Pipal Tree Hotel	Sourav Ray	Presented Square Foot products. Upcoming enquiry of sports flooring.	Anirban Ganguly
Tarkett Presentation	Decorage & Associates	Swathi Shahi	Gave Tarkett presentation. Currently no requirement	Anirban Ganguly
Square Foot Presentation	Al Anwar Construction (p) Ltd	Biswajit Mukherjee	Gave presentation on all our product ranges. Upcoming requirement of carpet for which	Anirban Ganguly

Swf Enquiry	C Studio	Kaustuv Ray		specifications has been sent.
Square Foot Presentation			Shikha Rai Sapru	Had an enquiry for solid Anirban Ganguly wood so shade card presented. Natural Walnut selected. Quote needs to be given
Follow Up On Owf Enquiry	Apple Interiors	Gourav Saha		Presented Square Foot Anirban Ganguly products
Enquiry About Upcoming Projects	Hvac Solutions	Sankar Sikder		Followed up on OWF Anirban Ganguly enquiry
				Enquired about Anirban Ganguly upcoming projects. ID 30 requirement upcoming in the future.
Square Foot Presentation	Salasar Interior Solutions	Firoz Ali Mistry		Gave presentation on Anirban Ganguly Square Foot products
Square Foot Presentation	Mishra Housing Projects (p) Ltd	Dinesh Mishra		Gave presentation on Anirban Ganguly Square Foot products
Tarkett Presentation	Fortis Healthcare	Saikat Bhattacharya		Presented Tarkett vinyl Anirban Ganguly flooring products.
Follow Up & Enquiry .	Narayan Health Services Pvt. Ltd .	Atanu Mukherjee		Follow up & enquiry . Arunkumar Singh
Payment Follow Up .	Amri Hospitals Limited	Partha Das Gupta		Payment follow up . Arunkumar Singh
Follow Up .	Bhagirathi Neotia Woman & Child Care Centre ( A Unit Of Park Hospital )	Pijush Paul		Follow up with his order Arunkumar Singh .
Routine Visit .	Gpt Healthcare Private Limited	Atri Basu		Routine visit . Arunkumar Singh
Payment Follow Up .	Itc Hotel	Aman Bhargava		Payment & B.G . return Arunkumar Singh . Follow up .
Standard Plus Shade Card	Mipl-marlecha Interiors Pvt Ltd			Had discussion about Babu T Basic Vinyl introduction and 'Standard Plus

Meeting	Aastha Medical Technologies Private Limited		Vinyl shade card given for Approval. Meeting done with Mr. Rajesh regarding upcoming orders Need to be in touch	Darshan Phajge
Meeting	Dr. Balabhai Nanavati Hospital		Discuss regarding upcoming Installation Need to be in touch	Darshan Phajge
Meeting	Sushrut Multispeciality Hospital		Discuss regrading upcoming hospital in Panvel Required Vinyl flooring Need to be in touch	Darshan Phajge
Meeting		Edifice Consultants Pvt. Ltd	Existing projects for follow up call	Darshan Phajge
Meeting		Knexir Consultants Pvt.ltd	Need to be in touch	Darshan Phajge
Meeting	Paraizo Club Ltd		Site Visit for outdoor Installation flooring Need to be in touch	Darshan Phajge
Meeting		Isa Project Consulting Pvt. Ltd.	Regarding to product specification for IIT Delhi Project.	Dev Gupta
Meeting	Blk Super Speciality Hospital		Regarding to 1st phase of renovation work meeting with Architect PMC and Clients.	Dev Gupta
Meeting			Regarding to 1st phase of renovation work meeting with Architect, PMC and Clients.	Dev Gupta
Follow Up	Learners International School		Follow up meeting for site status follow up. Told to contact next	Dhiraj Rodey

Introduction Meeting		Achal Kataria Architects	week after 26th December for BOQ and quantity for Vinyl. Visited directly to meet Mr Rajiv/Mr Achin and waited to meet as they were in meeting. After an hour they went for lunch. Reception person told to come again after confirmation.	Dhiraj Rodey
Introduction Meeting			Introduction meeting for commercial projects.	
Introduction Meeting	Phoenix Hospitals		Directly visited for introduction meeting with Mr. Hari Om Head Maintenance and Mr Sanjay Rawat Purchase Manager.	Dhiraj Rodey
Sports Floor Catalogue And Samples		Swasti Chawla	Architect required Sports Floor catalogue and samples of 3.45mm for samples board regarding jhansi school project.	Dhiraj Rodey
Introduction Meeting	Kcc Institute Of Technology & Management		Direct visit for introduction meeting, new building under completion with tile and stone. Engineering person not available.	Dhiraj Rodey
Follow Up	J.k.engineering Works		Follow up for Conductive Vinyl, shown him Somwall. He told to discuss about	Dhiraj Rodey

Site Visit For New Block	Trinity Institute Of Innovations In Professional Studies		best and final price to start.	
Follow Up	Sharda Hospital	Gulab Singh Chauhan	Site visit for under construction block, to contact corporate office at Dwarka Sector 9 for further discussion.	Dhiraj Rodey
Introduction Meeting	Sci International Hospital		Follow up meeting for new cancer block.	Dhiraj Rodey
			Introduction meeting for vinyl flooring, discussed for renovation, replacement and upcoming projects.	Dhiraj Rodey
			Coming up with new facility at Gurgaon, will require 3000 to 3500 Sft for the same.	
Introduction Meeting	Spring Meadows Hospital		Introduction meeting for replacement, renovation if any for vinyl flooring. Gave her product presentation with swatch book and shade cards. She told that will discuss with owners/directors for any further plan of action.	Dhiraj Rodey
Follow Up	Digiline Systems Pvt. Ltd.	Ravi Nigam	Follow up meeting for projects/requirements.	Dhiraj Rodey
Introduction Meeting	Greater Noida Hospital(apollo Hospital)		Introduction meeting with inhouse architect for vinyl flooring. Told hospital is adding one more Modular OT and	Dhiraj Rodey

Introduction Meeting	Greater Noida Hospital(apollo Hospital)			gave order to Mediline Engineers,Jhilmil. To contact them for conductive.	Introduction meeting for Dhiraj Rodey vinyl flooring. Met him for requirement as they are changing to Apollo Group Hospitals. Need to send reference list along-with reference sites.
Follow Up	Goyal Hospital And Urology Centre	Dinesh Singh			Follow up meeting and Dhiraj Rodey site visit for project status. Eclipse Premium beige or nearby to be selected.
Introduction Meeting	Yashoda Super Speciality Hospitals				Introduction meeting for Dhiraj Rodey renovation/upgradation of operation theatres. He further guided to meet Maintenance head Mr Ansari as well but he went to Nagar Nigam Office.
Follow Up	Pentagram Hospital	Rahul Chaudhary			Directly visited for site Dhiraj Rodey status for vinyl flooring,waited for doctor to meet. He haven't picked call as well.
Follow Up			Manoj Pant		Follow up for Dhiraj Rodey requirements and projects, shown him entire range again with



Follow Up For Requirement			Pranati Senapati	his architect person. Follow up for projects and requirements, current projects are for outside India at drawing stage, will contact once stage is near.	Dhiraj Rodey
Meeting			Samatha Jakki	LWF	E N Sreenivasalu
Meeting			Renukanand P	LWF TECHNICAL SPECIFICATION T BE SENT	E N Sreenivasalu
Spc Requirement	Sri Venkateswara Food &beverages Pvt Ltd.,	Hari Babu		SPC REQUIREMENT	E N Sreenivasalu
Mockup	Rk Interiors			LWF samples Taken to Wells fargo site	Hanuman M
Meeting	Rk Interiors			Met him Regarding Laminare flooring for Wells Fargo project. 2000 sft	Hanuman M
Meeting	Millenium Software Solutions			met regarding CARpet requirement, 715 sqmts	Hanuman M
Visit Office	Art-e-mide Construction Pvt Ltd	Govinda Basu		Visit office for upcoming project requirement.	Joydeep Mukherjee
Visit Office	Ghose And Associates	Shubhasis Ghosh		visit office for order follow up .	Joydeep Mukherjee
Visit Office With Arun Sir.	Itc Ltd - Hotel Division Phase 2	Rajesh Pillai		visit itc for BG,Installation payment issue . Meet with Mr Santosh Raj , Mr Aman bhargava & Mr Aniket Kothari.	Joydeep Mukherjee
Visit Office	D. P. Ahuja	Partho Banerjee		visit office for lwf basic order.	Joydeep Mukherjee
Follow Up Call Meeting	Mr.ramana		Jassu Singh	follow up call. Today we discussion	Joydeep Mukherjee K Venkat Reddy

Presentation			Nikitha -	and they want fin less prices we have shown STELLA ,we have to give Quote Presentation given to Krishna Pratap Ms.Nikitha, she will discuss with client and then contact us. requirement is for 900 sqft
Meeting	Javed Khan	Javed Khan		requirement is EWF for Krishna Pratap 1000 sqft area. meeting done with Mr.Javed he will come to our showroom for final selection of EWF shade.
Shade Change And New Requirement Deiscussion	Cherryhill Interiors Pvt. Ltd.	Mahesh Kumar S. Rajath		Office visited with Kumar Ashish Sambhaji for shade change for Wipro Project. They have also required IPE long Deck Flooring, quantity would be 250 sqm.
Commercial Meeting	City Corporation Limited	Rohit Velhal		Office visited with Biju Kumar Ashish sir for commercial and next shipment discussion. They will set mid of Jan 2020 for commercial and material required in March-April.
Product Presentation			Sanchi Solanki	Office visited with VishalKumar Ashish for presentation with their architect team.

Site Inspection	Western India Electromedical Systems Pvt. Ltd.	Nilesh S. Deshmukh	Site visited with Sambhaji for site inspection.	Kumar Ashish
Material Schedule Discussion	Narsi And Associates	Siddharth Sharma	Site visited for material delivery schedule discussion and new requirement discussion.	Kumar Ashish
Manglam Group	Manglam Group		meeting regarding vinyl flooring	Manish Kumar Sharma
Delta Sals	Delta Sales Corporation		meeting regarding wooden flooring	Manish Kumar Sharma
Sanjeev Mittal	Sanjeev Mathur		meeting regarding payment	Manish Kumar Sharma
Sankalp Builder	Sankalp Builder		meeting regarding wooden flooring	Manish Kumar Sharma
Anata Spa And Resort	Ananta Spa And Resorts		meeting regarding wooden flooring	Manish Kumar Sharma
Bimal Dwarka Industries	Bimal Dwarka Industries		meeting regarding vinyl flooring	Manish Kumar Sharma
Ananta Resort	Ananta Spa And Resorts		meeting regarding wooden flooring	Manish Kumar Sharma
Follow Up Meeting	Desai Homes		Laminate flooring order follow up, Work not yet completed ask to contact after two weeks.	Manjith P M
Introduction Meeting		Manu Madhav	Product presentation given, Residential flooring details discussed	Manjith P M
Follow Up Meeting		Fahed + Architects	Ar. Fahed is not in station, They will confirm after his approval.	Manjith P M
Introduction Meeting		Design Fox	Introduction meeting,	Manjith P M

Introduction Meeting		Mohan Kuruvilla Architects	Product presentation given. Introduction meeting, Product presentation given.	Manjith P M
Follow Up Meeting		Fahed + Architects	Order follow up, Revised quote sent waiting for architect approval	Manjith P M
Follow Up Meeting		Anil Menon Associates	Residential project discussion, Laminate and EWF details discussed. ask to submit a sample for reference.	Manjith P M
Meeting	Sunplast Electronics Pvt Ltd		Enquiry of carpet tile 2600 sqm for his upcoming site Noida Sector 65, show all the sample of ready stock but he told me we have a limited budget approx. 70 per sqft.	Mukesh Singh
Meeting	Bohomeia Design Pvt Ltd		Discussion about our range of products, Presentation of carpet tile all range, after discussion with him he told me send me salt (blue) Essence structure ( Grey ) full tile latest by Friday than let you know.	Mukesh Singh
Meeting	Ernst & Young Services Pvt. Ltd		Discussion about Noida & Bangalore projects & showed him the sample	Mukesh Singh

			of carpet tile, Grain 9094 is the final for Noida projects & for Bangalore he told me let you know after discuss with architects next 1-2 days.
Meeting	SIs Design India Pvt Ltd		F/u call for LVT for her Mukesh Singh upcoming site & also discussion about carpet tile for future projects she told me let you know.
Product Presentation	Forte Kochi		Liked the products and Nifad K will definitely contact us for future requirements.
Product Presentation	Geojit	Ram Esh	They will have Nifad K renovation in their MDs cabin soon, will definitely contact us for Tile carpet requirements.
Product Presentation	Mar Sleevea Medicity Palai		Phase 1 has been Nifad K completed 40K sqft with Armstrong and will strongly recommend Tarkett for phase II.
Product Presentation	Alpha Engineers And Consultants		He is impressed with Nifad K our products and will recommend to his customers.
Po And Wo Collection	Fragrant Nature Kochi		To collect Original of Nifad K PO and WO
Product Presentation	Silpi Archtiects		Impressed with our Nifad K product ranges and will

Follow Up Meeting	Olive Builders	definitely consider us for their future projects. New projects are yet to start , will consider us for Wooden/Vinyl requirements for new projects.	Nifad K
Product Presentation	Th Estate Interiors	No requirements at the moment, will call back when they have new requirements.	Nifad K
Product Presentation	Rani Hospital	Its very small hospital and no requirements now and no plan for renovation/expansion.	Nifad K
Product Presentation	Bcf Medical Centre (indo America)	No requirements at the moment, will contact us for future requirements.	Nifad K
Follow Up Meeting	No. 18 Hotel	No requirements at the moment, will come back to us for future requirement after season.	Nifad K
Product Presentation	Aravinda Hospital(old Kvms)	It is comparatively new hospital and its almost furnished as of now. Will definitely consider us for future Vinyl requirements. Had a very nice meeting with Admin.	Nifad K
Product Presentation	Santhinikethan Hospital	Liked our products and will get back to us for future Vinyl requirements.	Nifad K

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Product Presentation		Jibu And Thomas Architect	Presented our SPC and Nifad K Sports flooring specifically to promote and will definitely contact us for Future Noel projects and will recommend to other clients as well.
Product Presentation	Prominent Interiors		Liked our products and Nifad K will definitely consider to his future Vinyl/Wooden requirements.
Product Presentation	Peoples Hospital		It is very small hospital Nifad K and no requirements.
Product Presentation	Purvankara Projects	Ne Ema	No requirements at the Nifad K moment, will definitely contact us for future requirements.
Product Presentation	The Killians		Currently they do not Nifad K have any requirements, will come back to us for future requirements after their season.
Product Presentation	Sweetson		Hi house is under Nifad K renovation, He needs Vinyl and will come back to us soon when the flooring requirement arises.
Product Presentation	Geofranc Solutions Pvt Ltd		They are into interior Nifad K designing, will get back to us if any requirement arises.
Product Presentation	Sck Consultants		Liked our products and Nifad K will definitely

Product Presentation	National Builders	recommend our products to their customers. She is impressed with Nifad K our products, will come back to us after discussing with their GM for their future projects.
Product Presentation	Geo Info Park	Will definitely contact us Nifad K when their clients require specialized flooring requirements.
Product Presentation	Mundakayam Medical Centre	He is impressed with Nifad K our Vinyl quality and will definitely recommend to the management for their upcoming dialysis center. Will contact us if they are proceed with Vinyl.
Product Presentation	Evolve Designs	No requirements at the Nifad K moment, will let us know if anything arises in future.
Follow Up Meeting	Seagul	They have wooden Nifad K flooring requirement for their rooms and Jetty. Will get back to us once they get license from Corporation.
Product Presentation	Reviera Suites	They have Vinyl Nifad K requirement to some of their rooms are planning for renovations, given



Product Presentation	Kadamapuzha Hospital	the site requirement details and shared the prices. Will discuss with their Management and come back to us.	
		Liked our products but no requirements at the moment, will get back to us for future requirements.	Nifad K
Product Presentation	Noel Builders	Will discuss with his senior for Sports flooring requirement and come back to us.	Nifad K
Product Presentation	Mary Queens Hospital	Product presented and he is impressed with it. Will discuss with their MD and will definitely consider us for Vinyl requirements.	Nifad K
Product Presentation	High Range Hospital	Product presented. No requirements no and will get back to us for future requirements.	Nifad K
Product Presentation	Avm Group Of Companies	No requirements at the moment, refer to their consultant Mr. Cherian for more discussions.	Nifad K
Product Presentation	Geojit	Product presented and will discuss with his dept. head and let us know if they interested in Sports flooring.	Nifad K
Product Presentation	Classic Technologies And Business Solutions	They will be shifting the office soon and will	Nifad K

			definitely contact us for flooring requirements in new office.	
Meeting		Mindstudio Pvt Ltd.		Prateek Tiwari
Meeting		Plan A		Prateek Tiwari
Meeting		Studio Chintala		Prateek Tiwari
Meeting	Knight Frank			Prateek Tiwari
Meeting	Vestian			Prateek Tiwari
Introduction Meet	Ascendas			Prateek Tiwari
Meeting		Arun Nalapat Architects		Prateek Tiwari
Meeting	Vestian			Prateek Tiwari
Meeting For Net App		Bharani Techsol India		Prathap R
Corporate Vinyl Requirement Wi		Private Limited		
Oak Herringbone	Jakkur Groove			Prathap R
Samples Park At Jakkur	Developers Llp			
Site				
Site Visit For Coving Measurement	Aqb Projects Pvt Ltd			Prathap R
Site Visit With Srihari		Bharani Techsol India Private Limited		Prathap R
Meeting With Tarkett Arun For Airport Project Req	Bial Project Office And E&m Office			Prathap R
Site Visit For Co-ex Deck Install Clarification	Ramprasad			Prathap R
Site Visit For Spf/ewf Selections	Sonakshi Chellaram			Prathap R
Site Visit For Deck Requirement Enquiry	Penninsula Heights			Prathap R
Club House-godrej Project		Archita .	went to know the status of club house project, told, it will come by cbre	Rahul Dev
Pepsico Ph 2 Project		Hitesh Chauhan	went to know status of pepsico project, told,	Rahul Dev

Bosch Project	Exotic Innovations Pvt Ltd.	Charles E Francis		they have shortlisted vinyl flooring. it will come through exotic went to meet for Bosch project for the requirement of Vinyl flooring	Rahul Dev
Aster-hebbal			Shruthi Arun	introduction meet, also there is requirement of vinyl floor, approx 3000 Sft	Rahul Dev
Willow Wiew Infinity Design Architects Uaworks Architects	Willow View Infinity Design Architects Uaworks Architects			EWf Interested in LWF	Rajeev Kumar Mishra Rajeev Kumar Mishra
Product Presentation	Interior World			company profile and product discussed Product presentation ,asking for the solution 1 installation of hof on apoxy paint surface 2 installation hof in hospital 3 required sample in vashi,mumbai for 250 sqft of ewf	Rajeev Kumar Mishra Rajiv Solanki
Product Presentation	Jigar Bhai			meet on 16th with samples of ewf	Rajiv Solanki
Hef		Jitendra Patel And Associates		meet on 17th for walguard material,sampel and catalog already given	Rajiv Solanki
Ewf Product Presentation		Sresh Sakaria R Form Interiors		her sites are in initial level	Rajiv Solanki Rajiv Solanki
Ewf Ewf	Vimal Desai	Yugma Desai		will be send the pdf interested in ewf .meet	Rajiv Solanki Rajiv Solanki

Wall Guard		Jitendra Patel And Associates	at his office on 15th asking for installation of Rajiv Solanki wall guard on damaged wall
Product Presentation	Innovinc Projects		visited display center Rajiv Solanki interio
Product Presentation		Vishal Kheradia	met him for celestial dream,not using wooden flooring Rajiv Solanki
Product Presentation	Blue Orange		Planing for new display,quotation sent Rajiv Solanki
%homogenous Vinyl		N Square Design	to sudhir nair Interested in vinyl ,meet Rajiv Solanki with samples on 17th
Installation	Paraizo Club		Meeting with Rajiv Solanki Darshan,Installer shabbir bhai and pratik bhai regarding installation of Mondo flooring at outdoor
Product Presentation		Bnk Associates	working on resort project Rajiv Solanki
Ewf	Interio		Sent the matching planks to his archietects office Rajiv Solanki
Impact Sports Flooring	D Bath Solution		Quotation given for 3000 sqft impact sports flooring Rajiv Solanki
Product Presentation		Vishal Desai	working on bungalows project Rajiv Solanki
Product Presentation	Infinity Pmc		working on luxurious appatrments,will be visit display Rajiv Solanki
Product Presentation	Raghuvir Developers		will be required ewf and deckwood Rajiv Solanki

Ewf	The Decora Inc		Rates and samples fiven of EWF	Rajiv Solanki
Product Presentation	Interio		Meeting for his inuiries	Rajiv Solanki
Product Presentation	Jalan Sanjay		Met his pmc and takled to his local interior designer Dev	Rajiv Solanki
Appointment Call		Vidya S Chammathi	held discussion for the composite deck flooring.Discussed for the methodology of installation.	Raju J.s
Follow Up Call	Synergy Property Development Services Pvt.ltd.	Prajeesh Prabhakaran	Submitted the retention claim file ,discussed for the earliest clearance of file processing.	Raju J.s
Cold Calling			Meeting at their office for presentation but sir was not availabe	Rushabh Mehta
Cold Call Meeting	Saumil Bhagat		Meeting with client for presentation	Rushabh Mehta
Meeting At Site	Kalpesh		Presentation of boflex to client	Rushabh Mehta
Meeting At Site		Serie Architect	Meeting with architect with sameer sir regarding boflex and sports flooring	Rushabh Mehta
Cold Calling	Oxferd International School		Cold calling for appointment	Rushabh Mehta
Meeting At Site	Her Story		Laminate flooring presentation to client and measurement take	Rushabh Mehta
Meeting At Site		Holistic Design Studio	Presentation to principal architect	Rushabh Mehta
Cold Calling	Rayan International School		Cold calling for presentation	Rushabh Mehta

Meeting		Blue Architect	Meeting with architect for presentation	Rushabh Mehta
Cold Calling	Thakur School		cold calling for presentation	Rushabh Mehta
Cold Calling		Gmg Web	Cold calling to get appointment for presentation	Rushabh Mehta
Cold Calling		Planet 3studio	Address of their firm changed therefore meeting was not done	Rushabh Mehta
Meeting				Sailesh Adigela
Meeting	Mylan Laboratories Unit 1			Sailesh Adigela
Meeting	Engineeric Solutions			Sailesh Adigela
Meeting	Fortune Park Vallabha			Sailesh Adigela
Meeting	P.brahmaiah Naidu	P.brahmaiah Naidu		Sailesh Adigela
Meeting	Sri Tirumala Entreprises			Sailesh Adigela
Meeting	Ask Vijaya Medical Service			Sailesh Adigela
Meeting				Sailesh Adigela
Meeting				Sailesh Adigela
Meeting	Prk Hospitals			Sailesh Adigela
Meeting				Sailesh Adigela
Meeting	Firmament Technology			Sailesh Adigela
Meeting				Sailesh Adigela
Meeting	Raizer Meditronics			Sailesh Adigela
Meeting	Castro Engineers			Sailesh Adigela
Meeting				Sailesh Adigela
Visit	Sikharchandi Corporation	Rajesh Swain	VISIT WITH GAURAV SIR	Sibasisha Pattnaik
Order Follow Up	Fabodisha	Debashish Khandual	ORDER RECEIVED OF LAMINATED FLOORING.	Sibasisha Pattnaik
Follow Up			ORDER FOLLOW UP	Sibasisha Pattnaik
		Satyajit Lal		

Follow Up	Jms Medicon Pvt Ltd	Udit Das		CALL SITE VISIT FOR INSTALLATION.	Sibasisha Pattnaik
Follow Up	Fabodisha	Debashish Khandual		ORDER RECEIVED OF OPTIMA.	Sibasisha Pattnaik
Follow Up	B.n Mishra	B.n Mishra		NEW INQUIRY OF LAMINATED FLOORING.	Sibasisha Pattnaik
Follow Up	Bharat Sanchar Nigam Ltd	Ranu Saha		MEETING WITH CONTRACTOR.	Sibasisha Pattnaik
Follow Up			Sahasransu Pattnaik	NEW INQUIRY OF DECK FLOORING.	Sibasisha Pattnaik
Follow Up	State Bank Of India	Somiya Amit Mohanty		PAYMENT FOLLOW UP CALL.	Sibasisha Pattnaik
Follow Up	State Bank Of India	Somiya Amit Mohanty		INTERACTION WITH THE CONTRACTOR.	Sibasisha Pattnaik
Visit	Universal Enterprisers	Dillip Satapathy		VISIT WITH GAURAV SIR.	Sibasisha Pattnaik
Follow Up			Bibhudutta Sahoo	ORDER FOLLOW UP CALL	Sibasisha Pattnaik
Follow Up	Fabodisha	Debashish Khandual		ORDER RECEIVED FOR FLOORING.	Sibasisha Pattnaik
Follow Up	Fabodisha			ORDER FOLLOW UP	Sibasisha Pattnaik
Follow Up	Sikharchandi Corporation	Rajesh Swain		INQUIRY FOR CARPET TILES	Sibasisha Pattnaik
Visit	Fabodisha	Debashish Khandual		VISIT WITH GAURAV SIR	Sibasisha Pattnaik
Introduction Meet	Om Oil & Flour Mills Ltd	Sarat Kumar Sahoo		ORDER RECEIVED OF 3500 SQFT OF ID 30	Sibasisha Pattnaik
Follow Up	Iter	Durga Mishra		NEW INQUIRY OF FLOORING IN CENTRAL LAB	Sibasisha Pattnaik
Follow Up	Jms Medicon Pvt Ltd	Udit Das		PAYMENT COLLECTED	Sibasisha Pattnaik
Follow Up			Riddhi Singhi	NEW ORDER FOR	Sibasisha Pattnaik

Follow Up			Saroj Satapathy	WOODEN FLOORING & DECK FLOORING. ORDER FOLLOW UP CALL	Sibasisha Pattnaik
Follow Up	Enmark Solution Pvt Ltd	Srinibas Patnaik		NEW INQUIRY OF ENGINEERING WOOD FLOORING.	Sibasisha Pattnaik
Visit	Sum Ultimate	Durga Mishra		VISIT WITH GAURAV SIR	Sibasisha Pattnaik
Visit	Cofoam Agencies	Hk Sharma		VISIT WITH GAURAV SIR	Sibasisha Pattnaik
Follow Up	Asha Creation	Ajit Panda		ORDER FOLLOW UP CALL	Sibasisha Pattnaik
Follow Up	Fabodisha	Debashish Khandual		NEW INQUIRY OF SERVER ROOM FLOORING IN SUM LTIMATE	Sibasisha Pattnaik
Site Visit	Kalyani Traders	Vivek Samal		SITE MEASUREMENT DONE.	Sibasisha Pattnaik
Follow Up			Sudhansu Sekhar Samal	ORDER FOLLOW UP CALL.	Sibasisha Pattnaik
Follow Up	Royal Building Solutions	Rakesh Mohanty		ORDER FOLLOW UP	Sibasisha Pattnaik
Follow Up	Apollo Hospitals	Firoz Alam		SITE INSPECTION.	Sibasisha Pattnaik
Follow Up	Enterprise Ltd				
Follow Up			Narayan Tripathy	ORDER FOLLOW UP CALL	Sibasisha Pattnaik
Follow Up	Royal Building Solutions	Rakesh Mohanty		MATERIAL DISPATCHED	Sibasisha Pattnaik
Follow Up	Idco	Santanu Kumar Jena		NEW ORDER INQUIRY.	Sibasisha Pattnaik
Follow Up			Shakti Prasad Nanda	ORDER FOLLOW UP CALL.	Sibasisha Pattnaik
Visit			Tara Prasad Dhal	VISIT WITH GAURAV SIR	Sibasisha Pattnaik
Follow Up			Soumyajit Mishra	ORDER FOLLOW UP	Sibasisha Pattnaik



Follow Up			Bhakti Prasad Prasad	CALL ORDER FOLLOW UP	Sibasisha Pattnaik
Follow Up			K.m Nayak	CALL NEW INQUIRY OF ENGG WOOD FLOORING.	Sibasisha Pattnaik
Follow Up	Universal Enterprisers	Dillip Satapathy		NEW INQUIRY OF OT FLOORING.	Sibasisha Pattnaik
Follow Up			Crn Associates	Met and discussed about products to Arc Sunaina	Skylab Kumar
Product Presentation			Space Matrix	Discussed about requirements	Skylab Kumar
Follow Up Meeting			Crn Associates	Samples delivered to Raghu ram sir.	Skylab Kumar
Product Presentation			Decon Architect	Presentation given on carpet to Arc Jithu	Skylab Kumar
Product Presentation			Crn Associates	Met and presented carpets	Skylab Kumar
Product Presentation			Ahl Freight India Ltd	Met and discussed with Ravi shankar regarding their wooden flooring requirement	Skylab Kumar
Introductory Meeting			Cbre	Met and discussed about current projects of CBRE and gave presentation on our products	Skylab Kumar
Follow Up Meeting			Marlecha Interiors Pvt Ltd	Met and discussed with Kamesh	Skylab Kumar
Follow Up Meeting			Disha Interiors	Met and discussed about requirements	Skylab Kumar
Product Presentation			Crn Associates	Presentation given to Ms.Kavitha	Skylab Kumar
Follow Up Meeting			Crn Associates	Met and gave shade	Skylab Kumar

Product Presentation	Decon Architect	cards to Arc kavitha	
Follow Up Meeting	Crn Associates	Product presentation given to Arc Theeban	Skylab Kumar
Product Presentation	Ahl Freight India Ltd	Met and gave samples to Arc Poornima	Skylab Kumar
Product Presentation	L&w	Met and discussed with Ravi shankar regarding their wooden flooring requirement	Skylab Kumar
Product Presentation	L&t	Met and discussed with Project manager Mr.Ravikumar	Skylab Kumar
Follow Up Meeting	Crea Projects	Met Mr.Raj kumar along with MD and discussed about projects.	Skylab Kumar
Meeting	Neha Sales	Discussed about their requirements	Sourabh Sharma
Meeting	Homedecor		Sourabh Sharma
Meeting	Homedecor		Sourabh Sharma
Meeting	Neha Sales		Sourabh Sharma
Meeting	Neha Sales		Sourabh Sharma
Meeting	S.d. Enterprises		Sourabh Sharma
Meeting	Homestead India Pvt Ltd		Sourabh Sharma
Meeting	Mp Pwd		Sourabh Sharma
Meeting	Jai Moolchandani		Sourabh Sharma
Meeting	S.d. Enterprises		Sourabh Sharma
Meeting	Nilesh Jain		Sourabh Sharma
Meeting	Homestead India Pvt Ltd		Sourabh Sharma
Meeting	Jai Moolchandani		Sourabh Sharma
Meeting	Holiday Planet	Introduced Carpets , Met Managing Director .	Sreenath C

Introduction Meeting	Prayana International		Shijo varghese Met General manager introduced Carpets .	Sreenath C
Meeting	Red Crescent Hospital		Met purchase team & introduced products Vinyls.	Sreenath C
Meeting	University Of Calicut		Met Associate dean introduced products	Sreenath C
Meeting	Ncc Limited		Met deputy manager Gopakumar r.	Sreenath C
Meeting	Coral Isle		Met Purchase Manager Introduced products.	Sreenath C
Meeting	Mh English School		met team introduced products	Sreenath C
Meeting	Zest Design		Met Design team introduced products	Sreenath C
Introduction Meeting	The Presidency		Met team introduced carpets	Sreenath C
Meeting	Hestia Hospital		Met Purchase team introduced vinyl	Sreenath C
Meeting	Sreedhareeyam Hospital		Met team & Purchase manager Introduced vinyl flooring	Sreenath C
Client Site Meeting	Ujjval Vidyalaya		Went to meet Krunal with regards to Payment , he said it has been done so we have asked for Payment Advice.	Srihari K
Landscape Meeting	Greenpiece Landscapes India P Ltd		Met Mohan along with Roopa for OWF IPE Enquiry .	Srihari K
Architect Meeting		Virendra Kumar Giridhar Consulting Architect	Visited the Architect Firm post Client visit to the Showroom, EWF samples submitted and	Srihari K

Client Site Meeting	Nikita Sood		Follow up to be made both with client and Architect.	
Builder Meeting	Greenpiece Landscapes India P Ltd		Client Site Meeting	Srihari K
			Went to Peninsula Heights Site, as we have got enquiry for OWF through Green Piece Landscapes.	Srihari K
Followup For New Enquiry	Agarwal Dezine		Being followup for new enquiry.	Sudip Banerjee
Introductory Meeting	The Fern Hotels	Bibhas Bhuniya	Giving presentation of sports flooring and LVT.	Sudip Banerjee
Enquiry Of Wooden Flooring	Charbaagh		Giving presentation of wooden flooring.	Sudip Banerjee
Enquiry Of Carpet	Charbaagh		Giving presentation of carpet.	Sudip Banerjee
Introductory Meeting	Espace		Giving presentation of all our product range.	Sudip Banerjee
Enquiry Of Sports Flooring	Sugam	Deepak Daga	Giving presentation of sports flooring.	Sudip Banerjee
Followup For Carpet Enquiry	3g Decorative Group		Being followup for carpet enquiry.	Sudip Banerjee
Introductory Meeting	Chatson Designers	Hironmoy Chatterjee	Giving presentation of all our product ranges.	Sudip Banerjee
Enquiry Of Carpet	Strategic Infracon Pvt.ltd		Giving presentation of Carpet.	Sudip Banerjee
Introductory Meeting	Enhance Designers	Chandan Adhikary	Giving presentation of all our product ranges.	Sudip Banerjee
Followup For Carpet Enquiry	Airport Authority Of India		Being followup for their carpet enquiry.	Sudip Banerjee
Follow Up Call	Sharmila Verender Interiors	Sharmila Verender .	she said client selected lwf so have to visit site again and quote for lwf. She will update when to	Syed Sabiqh

Cold Call	Bagmane Developers Private Limited	Arun .	visit for final measurements met and discussed the products and he told to contact shanmukan-contracts and he sits in cv nagar office	Syed Sabiqh
Meeting	L&t Raintree Boulevard	Siddhu Hiremath	Took board on which lwf planks has been installed and the same has been fitted in the display room and explained the same. He will contact once the design team finalize the shade	Syed Sabiqh
Follow Up Call	Kaman Holding Private Limited	K S Sunil Gupta	still flooring not finalized and he told it will take another 15 days so have to contact after 15 days	Syed Sabiqh
Cold Call	Nambiar Builders	Vinoy Pr	he told to call and come next week	Syed Sabiqh
Follow Up Call	Olety Construction Company	Vivek. .	he is on leave for a month so have to meet him after 10th jan 2020	Syed Sabiqh
Meeting	Cardinal One Bangalore	Sanjeet Singh	visited project and discussed about LWF and he said total 125000sqft area so he want best price and even he revealed that someone quoted Rs60/sqft all inclusive +	Syed Sabiqh

Follow Up Call	Arvind Smartspaces Ltd Shivakumar Pujeri		<p>gst and anil onkar said pergo has quoted Rs 82.5 all inclusive so he want best price than he will consider</p> <p>visited skylands project Syed Sabiqh and he told the ipe decking order has been given to the old vendor and LWF for new project mock up is under discussion</p>
Presentation & Sampling		Roshan Dsouza	<p>Met and gave him presentation of our entire range of products. He showed interest in deck flooring and shortlisted co-ex walnut and ewf herringbone for his upcoming requirement. He asked me to quote for his requirement based on the provided measurements as the site is not ready.</p> <p>Met and showed him the bigger planks of ewf herringbone all four shades. He liked the same. He told me to submit the same for the approval. He would revert back to me later in the next week.</p>
Meeting For Sampling	Fomento Resorts And Hotels Ltd.	Savito Araujo	<p>Umesh Sawant</p>

Order Confirmation Meeting	Casadelsogno Development Company	Amit Saxena		Met him on the site. Rechecked the site measurements as per his revised drawing. Confirmed the quote and managed to close the order after going through hard negotiation.	Umesh Sawant
Installation Meeting			Enid Aguiar	Met her on the site. Checked the installation of lwf. Handed over the site to her.	Umesh Sawant
Follow Up Meeting	Veera Developers Group - Goa	Saurabh Jain		Met and discussed about the payment against the composite deck and swf teak plank. He told me that the areas are revised further so the payment is on hold. He would revise the areas soon and accordingly the PO. The payment would be released soon after that.	Umesh Sawant
Presentation & Sampling	Teknorix Systems Pvt Ltd	Yashvit Naik		Met him on the site. Gave him presentation of our entire range of lwf. He shortlisted Rio shannon oak and Oak Aliano for his requirement. He asked me to quote for his requirement after	Umesh Sawant

Order Confirmation Meeting	Vikash Sekhani	Vikash Sekhani	measuring the site. He expect the final offer as he is in touch with two more vendors. Met and handed over the revised quote for his requirement of lwf. He compared the same with his old invoice of previous supply. And confirmed the order after hard negotiation.	Umesh Sawant	
Presentation & Sampling	Staralliance Resorts Llp	Pramod Kinkale	Met and gave him presentation of our entire range of ewf, lwf and spc for his upcoming requirement of spa floor. He shortlisted spc oak melbourne and asked me to quote for his requirement after measuring the site. So accordingly measured the site.	Umesh Sawant	
Presentation & Sampling			Rehman Naroo	Met and gave him presentation of our entire range of ewf, lwf and spc flooring. He showed interest in spc for his future project. but presently there is no immediate requirement.	Umesh Sawant
Presentation & Sampling	The Gera Astoria Chms	Raymond . Ltd		Met and gave him presentation of our	Umesh Sawant



			entire range of impact sports floor. He showed interest in 6.5 mm product. He told me to quote for the same after measuring the same. so accordingly measured the site for offering the quote.
Installation Meeting	Ramesh Hotels And Resorts Private Limited	Leslie Antao	Met him on the site. Umesh Sawant Checked the installation of lpe long deck. Discussed about the installation of the interior flooring. planned scheduled for the installation of spc.
Site Meeting	Babita Agarwal	Anil Agarwal	Met him on the site. Umesh Sawant Co-ordinated with his railing contractor for the deck flooring installation and finishes. Also discussed the balance payment against the order. He told me that he would call me back once the site is clear for us.
Mmoser	M.moser Design Associates (india) Pvt Ltd		Met Mr.Sai Krishna for Varun S VM Ware project and given samples of LVT.
Mmoser	M.moser Design Associates (india) Pvt Ltd		Given Mugs of Event in Varun S MMoser.
Rapid Corporation	Rapid Corp		Met Ms.Shwetha for Varun S

Kgd		Kgd India Design Studio	BBL Project and given samples.	
			Met Ms.Nilima for Hyundai and Bosch project.	Varun S
Mmoser	M.moser Design Associates (india) Pvt Ltd		Met Mr.shirisha for engineer wood samples and impact samples for VM Ware project.	Varun S
Mmoser	M.moser Design Associates (india) Pvt Ltd		Met Mr.john & Ms.Shirisha for VMWare project.	Varun S
Space Matrix		Space Matrix Design Consultant	Met Mr.Kanteerava for CSG project .	Varun S
Mmoser	M.moser Design Associates (india) Pvt Ltd		Met Mr.john & Ms.Shirisha and given Engineered wood samples and made selection for LVT.	Varun S
Space Matrix		Space Matrix Design Consultant	Given event mugs for the architects.	Varun S
Rsp		Rsp	Met Mr.Pradeep for Qualcomm project.	Varun S
Rapid Corporation	Rapid Corp		Met Mr.Jeffin for EY mockup and done with the mockup.	Varun S
Rsp		Rsp	Given event mugs to the architects.	Varun S
Ewf	Monnaie Architects And Interiors		ewf	Vijai Krishnan
Lwf	Art Nouveau Architects		lwf	Vijai Krishnan
Lwf	Sanskriti		lwf	Vijai Krishnan
Meeting At Office	S.s.infra Structure Projects Consultants Pvt .ltd	Srinivas Rao	Met the at their office, and discussed about our wooden flooring and	Vinod Reddy

Meeting At Office	Ratna Kumar.k	vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also. Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also.
Meeting At Office	G. Keerthi	Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e.

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Meeting At Office	Bharath Babu	Bharat Babu	<p>Frim Fit flooring's also.</p> <p>Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e.</p>
Meeting At Site	Vasundhara Singh	Vasundhara Singh	<p>Frim Fit flooring's also.</p> <p>Met the at their site, and Vinod Reddy discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e.</p>
Meeting At Site	M.malla Reddy	M Malla Reddy	<p>Frim Fit flooring's also.</p> <p>Met the at their site, and Vinod Reddy discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial</p>

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Meeting At Office	Sri Kusumahara Enterprises	T. Ramama		<p>i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also. Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also. Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also. Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally</p>
Meeting At Office			Yezdari	<p>Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also. Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally</p>
Meeting At Office			Anand Singh	<p>Met the at their office, Vinod Reddy and discussed about our wooden flooring and vinyl flooring. Generally</p>

Meeting At Site	Mohammed Ahmed	Mohammed Ahmed	they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also. me & venkat this site regarding installation going on both are checking site rectify the problem.	Vinod Reddy
Meeting At Office			Met the at their office, and discussed about our wooden flooring and vinyl flooring. Generally they are into residential projects, like town ships, villas, apartments etc. and few commercial i.e offices and corporate etc. Also discussed about our newly launched product i.e. Frim Fit flooring's also.	Vinod Reddy
Meeting	Cpwd		follow up and meeting with various contractor and project engineer for introduction of our product range in there sites	Vishwajeet Kumar Sinha
Meeting	Neha Sales		follow up for orders and project finalization	Vishwajeet Kumar Sinha

Meeting	Index Furniture	follow up for product placements	Vishwajeet Kumar Sinha
Meeting	Gastrocare	follow up to meet there team for cleaning vinyl and further order	Vishwajeet Kumar Sinha
Meeting	Manish Traders	follow up for product placement	Vishwajeet Kumar Sinha
Meeting	Cpwd	follow up for our product registration and ongoing projects	Vishwajeet Kumar Sinha
Meeting	Bansal Hospital	follow up for our product placement	Vishwajeet Kumar Sinha
Meeting	Home Decor	follow up for payment collection	Vishwajeet Kumar Sinha
Meeting	Pwd	follow up for our product finalization instead of green panel	Vishwajeet Kumar Sinha
Meeting	Elegant Wooden	follow up for order finalization of epewood	Vishwajeet Kumar Sinha
Meeting	Super Plywood	follow up for product placement	Vishwajeet Kumar Sinha

Count

385