



Section 6 - Wrap-up & Bonus Material

Course summary.

Useful links and additional material.

Lecture 38

Useful links & resources

Section	Lecture	Links	Description
1: The Basics	5	Association of Independent Professionals & Self-employed	<p>IPSE - The Association of Independent Professionals and the Self-Employed (Formerly the Professional Contractors Group).</p> <p>Although this is essentially a membership body supporting Contractors, Independent Professionals and Freelancers, it does have a lot of free resources. Membership does, however, provide many benefits, including peer support, free tax and legal helplines and specialist representation for tax investigation.</p> <p>IPSE also runs the Women in Freelancing Network (WFN) which holds events that "... celebrate female freelancers across the nation."</p> <p>WFN was founded to give advice and guidance to women freelancers, and an opportunity for them to talk about their experiences with other like-minded females.</p>
		Gov.UK (Right to work)	<p>UK Government site designed to help determine if someone has the legal right to work in the UK. There is no distinction between contract and permanent methods of working – if you have the right to work, you have the right to work as a contractor.</p>
		ContractorUK	<p>Contractor UK provides daily news & features, contracting-related articles, details of contract jobs and rates, take-home pay calculators and a contractor forum.</p>



Section 6 - Wrap-up & Bonus Material

Course summary.

Useful links and additional material.

Lecture 38

Useful links & resources

Section	Lecture	Links	Description
	N/A	PCG-AWR-Guide.pdf	Professional Contractors Group (now IPSE) guide to Agency Worker Regulations. Although this does not affect the vast majority of contractors who work through a Limited Company, it is still well worth a read.
	N/A	Contractor Calculator (Why Contractors need insurance)	Article describing the financial risks of operating as a contractor and the different types of insurance available to mitigate those risks.
2: How To Get The Contract!	13	Jobserve Contractor Jobs Board (UK)	Jobserve - the original and best IT Jobs Board for contractors.
	15	YouTube (Top 10 Negotiation Tips)	Alan McCarthy shares his Top Ten Tips of Negotiation.
		YouTube (Successful Negotiation)	Margaret Neale (Stanford Graduate School of Business) talks about how to negotiate successfully - "Every bad deal you've ever gotten – you've agreed to."
	16	ContractorUK (CVs)	A plethora of advice on writing CVs as a contractor – covering subjects such as IR35, CV length, and making your CV stand out from the rest.
	17	Disclosure Scotland	Disclosure Scotland is often used by Financial Services clients to perform a 'background check.' In addition, Credit Reference agencies such as Experian are also used in conjunction with background checks.



Section 6 - Wrap-up & Bonus Material

Course summary.

Useful links and additional material.

Lecture 38

Useful links & resources

Section	Lecture	Links	Description
3: Limited Company Deep Dive	21	Companies House (General)	Home page of the UK Government's Companies House website. Portal for everything related to statutory filing for limited companies. Also contains a wealth of guidance and information.
		Companies House (Starting a company)	Template documents, guidance and legal requirements for forming a Limited Company in the UK.
		Gov.UK (Small Business, Enterprise and Employment Act)	Government-supplied information relating to the 2015 Small Business, Enterprise and Employment Act.
		AIMS Accountants	Get a good accountant – need I say more?
		ContractorUK (Business Bank Accounts)	Guidance on setting up a business bank account for Limited Companies.
		Legal & General (Ltd Co. Buy-to-Lets)	Guidance on how to Buy-to Let mortgages for contractors and the tax advantages they can offer when done through a limited company.
		Legal & General (Relevant life cover)	Relevant Life Cover is a tax-efficient life insurance policy, allowing companies to offer a death-in-service benefit to its employees (including salaried directors).
		ITContracting.com (Contractor Pension Guide)	Guidance on how to make the most of your pension contributions as a contractor.
	22	Gov.UK (IR35)	Advice from the Government on IR35.



Section 6 - Wrap-up & Bonus Material

Course summary.

Useful links and additional material.

Lecture 38

Useful links & resources

Section	Lecture	Links	Description
		ITContracting (IR35 in the Public Sector)	Explanation of proposed changes to be brought about regarding IR35 legislation and Public Sector contractors.
		Hiscox - Indemnity and IR35 Insurance	Hiscox Insurance - one of the better insurance providers for contractors, but certainly not the only one, so do shop around.
4: How To Get The Next Contracts	26	ContractorUK (Extensions & Renewals)	Informative article on the subject of contract renewals and extensions.
	27	IPSE (Rate rises at renewal)	Interesting article from Dave Chaplin (CEO at ContractorCalculator.co.uk) on the subject of rate rises at renewal.
5: Keys To Successful Contracting	35	Mark Cuban's Top 10 Rules for Success	American businessman Mark Cuban's Ten Rules for Success. Broad advice on personal and business success, with specific tips that can apply to contractors who are hesitant about committing to contracting. Not everyone's cup of tea, but he does have some good advice.
		AllBusiness.com (Embrace risk)	General article about risk for small businesses, but most of it applies to the contractor mindset.
6: Wrap-up & Bonus Material	39	ContractorUK (Brexit for Contractors)	<p>Written a short time before the UK's EU Membership Referendum, this article from ContractorUK discusses the potential impact of Brexit on contractors and the contracting industry as a whole.</p> <p>The scheduled bonus video on this subject will assess the <i>actual</i> impacts, and evaluate these over the next 2-3 years.</p>