# Navaneeth Suraju

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## **SUMMARY**

Dedicated, driven and passionate Data Enthusiast with 1+ years of experience in building data pipelines, planning, analysing large data sets and implementing business improvements based on gathered data. With a keen eye for understanding the underlying patterns and models present in data and committed to unlocking insights that will advance the businesses through data-driven decision making.

#### PROFESSIONAL EXPERIENCE

Scalar Academy

August 2022-Present

Data Science and Machine Learning Trainee

- Perform advanced analytics functions including data modelling and prescriptive analysis to generate optimal customer preferences for a leading fitness company.
- Generated reports on customer choice of products by using conditional probability.
- Designed and implemented A/B experiments for products to improve the conversion rate.
- Created Student's t-test plans for hypothesis testing and found correlations to help sales plan future seasonal events/offers.
- Generated sales insight reports.
- Technologies used: Python, Pandas, Numpy, Seaborn, Tableau, Matplotlib, SQL

## **PROJECTS**

# Customer preference for a leading fitness company

- Determined customer choice for each product using Pandas and Conditional Probability.
- Found metrics to identify probability of customer checkouts based on various parameters.

## Hypothesis Testing for a bicycle rental company

- Performed A/B testing using Pandas and SciPy to find seasonal usage of bikes.
- Planned and executed T-test on different days of week to analyse usage differences between weekdays and weekends.
- Tested and found correlation between temperature and rental count.

## Sales insight for a prominent US retailer

- Generated various reports using SQL.
- Analysed payment types and built insight into customer behaviour.
- Used various analytical methods to determine the seasonal sales variations.

### **EDUCATION**

Cochin University of Science and Technology Cochin, Cochin, Kerala Master of Philosophy in Physics	2019-2021
Mahatma Gandhi University, Kottayam, Kerala Master of Science in Physics	2017-2019
Mahatma Gandhi University, Kottayam, Kerala Bachelor of Science in Physics	2013-2017