

Surjith V R

Kotamangalam, Kerala

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My objective is to secure career in an organization where I can learn, improve my skills and knowledge to grow along with the organization's objective. I am looking forward for the opportunity to learn experience and develop more rounded skill sets and improve my capabilities.

Personal Details

Date of Birth: 1997-11-26

Eligible to work in: India

Total years of experience: 1

Work Experience

Business Development Manager

BRAHMINS FOODS INDIA PVT LTD - Thodupuzha, Kerala

January 2021 to February 2022

- In charge of a particular region and directly reporting to sales head.
- Responsible Marketing and sales development.
- Customer and distributor Meetings and follow-ups.
- Market visits and assuring product availability.
- Controlling and Monitoring BDE and Enhance productivity.
- Stock taking at distributor godown.
- Ensure successful launch of new products with their specifications.
- Ensure satisfactory resolution of distributor queries and concerns in timely manner.

INTERNSHIP

PWD Building -Perumbavoor - Perumbavoor, Kerala

May 2019 to May 2019

PWD Building -Perumbavoor Worked as intern for 11 days

Education

Bachelor's in Civil Engineering

Fedral Institute of Science and Technology - Angamali, Kerala

August 2016 to December 2020

Higher Secondary(12th Pass) in Science

Ghs panickankudy - Panickankudy

June 2013 to April 2015

Secondary(10th Pass) in General

Ghs Mukkudam - Idukki, Kerala

June 2012 to April 2013

Skills / IT Skills

- Business development
- Sales
- Negotiation
- Leadership
- Management

Languages

- English - Native
- Hindi - Intermediate
- Malayalam - Native
- Tamil - Intermediate

Awards / Achievements

First prize in idea hunt held at Ilahia college

November 2018

Mathrubhumi Perfect Home (Zonal) shortlisted for finals

November 2018

Mathrubhumi Perfect home (Finals) All kerala level

January 2019

Projects / Papers Presented

• Design and Evaluation of Electrocoagulation system for waste water treatment

July 2020

Final year project

Use of geocells in foundations against piping of soil structural protection

April 2019