

# Cloud Service Models

# ACKNOWLEDGEMENTS

- This presentation has been made from various sources with minimum modifications from the presenter.
- The presenter is grateful to the authors of those various sources.
- The presenter acknowledge the efforts of those authors and thank them wholeheartedly.

# Cloud Computing Characteristics: Summary

## Common Characteristics:

**Massive Scale**

**Resilient Computing**

**Homogeneity**

**Geographic Distribution**

**Virtualization**

**Service Orientation**

**Low Cost Software**

**Advanced Security**

## Essential Characteristics:

**On Demand Self-Service**

**Broad Network Access**

**Rapid Elasticity**

**Resource Pooling**

**Measured Service**

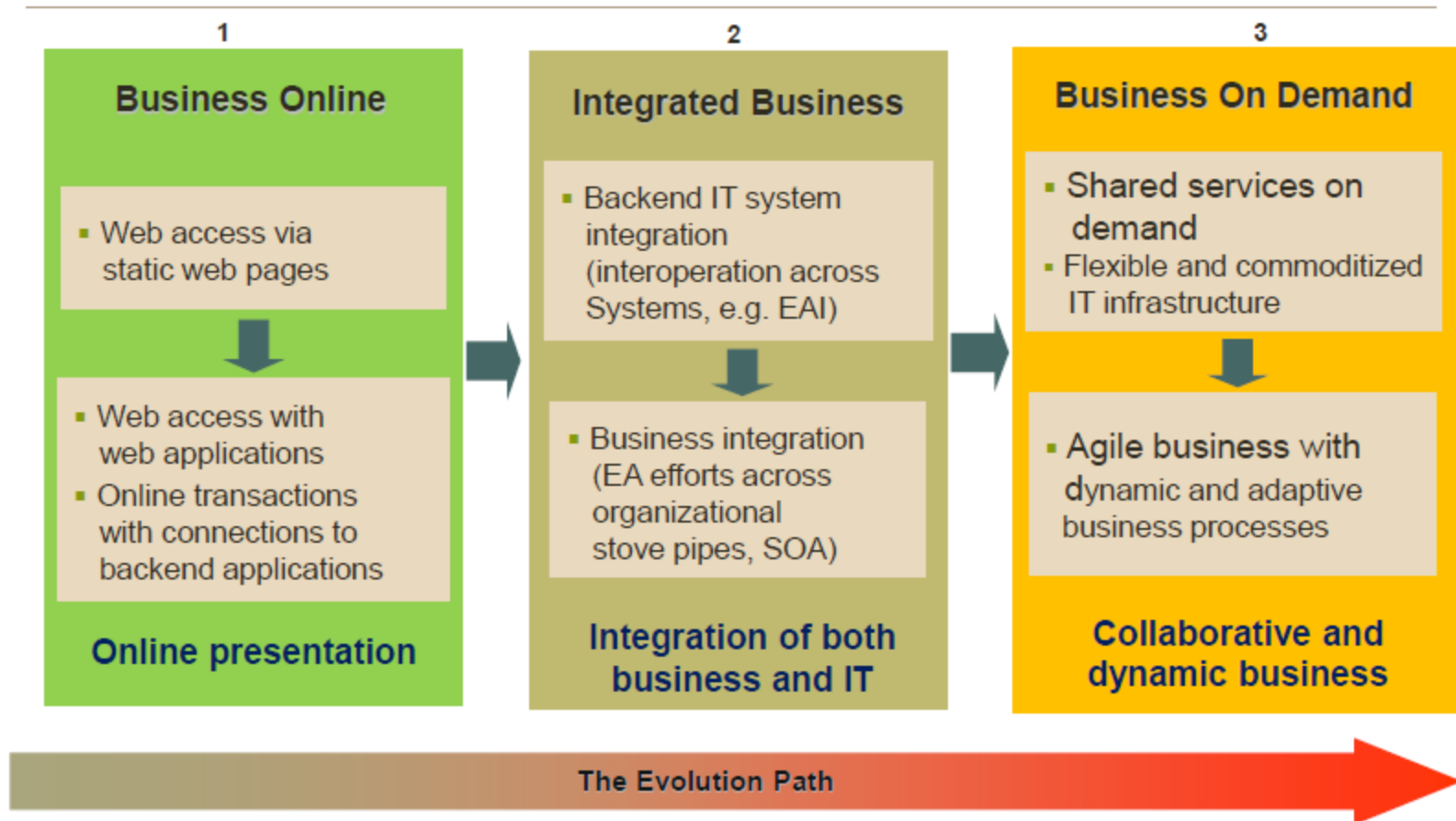
# Applications that move to Cloud:

## Summary

- Business/Enterprise Applications
- Resource Intensive Applications
  - Compute
  - Storage
- Collaborative Applications

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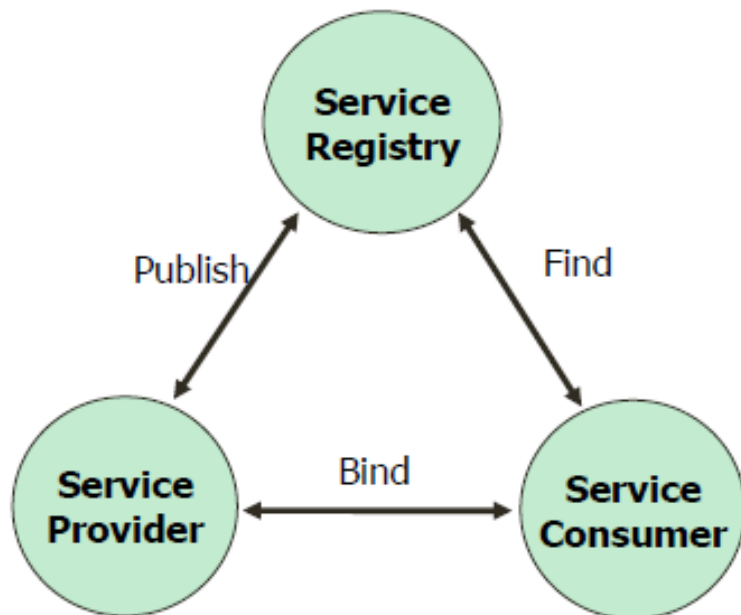
# Business Evolution with IT



# The Progress in Federal Enterprise Architecture

- **EA Federation**
  - The federation model fits federal government organization structure
- **EA Segmentation**
  - Segments are defined based on the lines of business (LoB)
- **Service Orientation**
  - As an architectural style and approach, is well adopted in architectural practice and solution implementation
- **Cloud Computing**
  - It is one form of the technical implementations of SOA concept

# SOA Conceptual Model

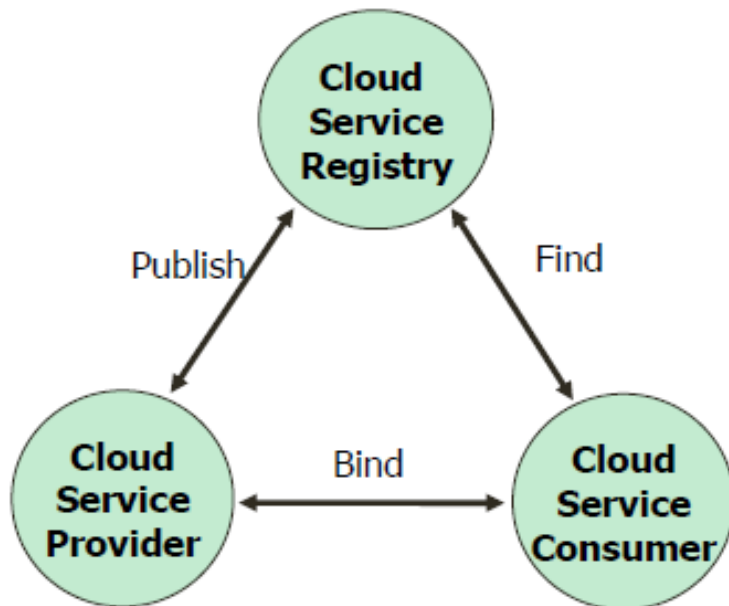


- **Service Provider:** who publish services to Service Registry
- **Service Consumer:** who find services from Service Registry and use (or “bind” to) them
- **Service Registry:** where contains information for available services.
- **Publish:** providers announce service availability to consumers via Service Registry
- **Find:** consumers discover available services inside Registry
- **Bind:** a service provider and a service consumer reached agreement, and the consumer connected to the service to consume it.



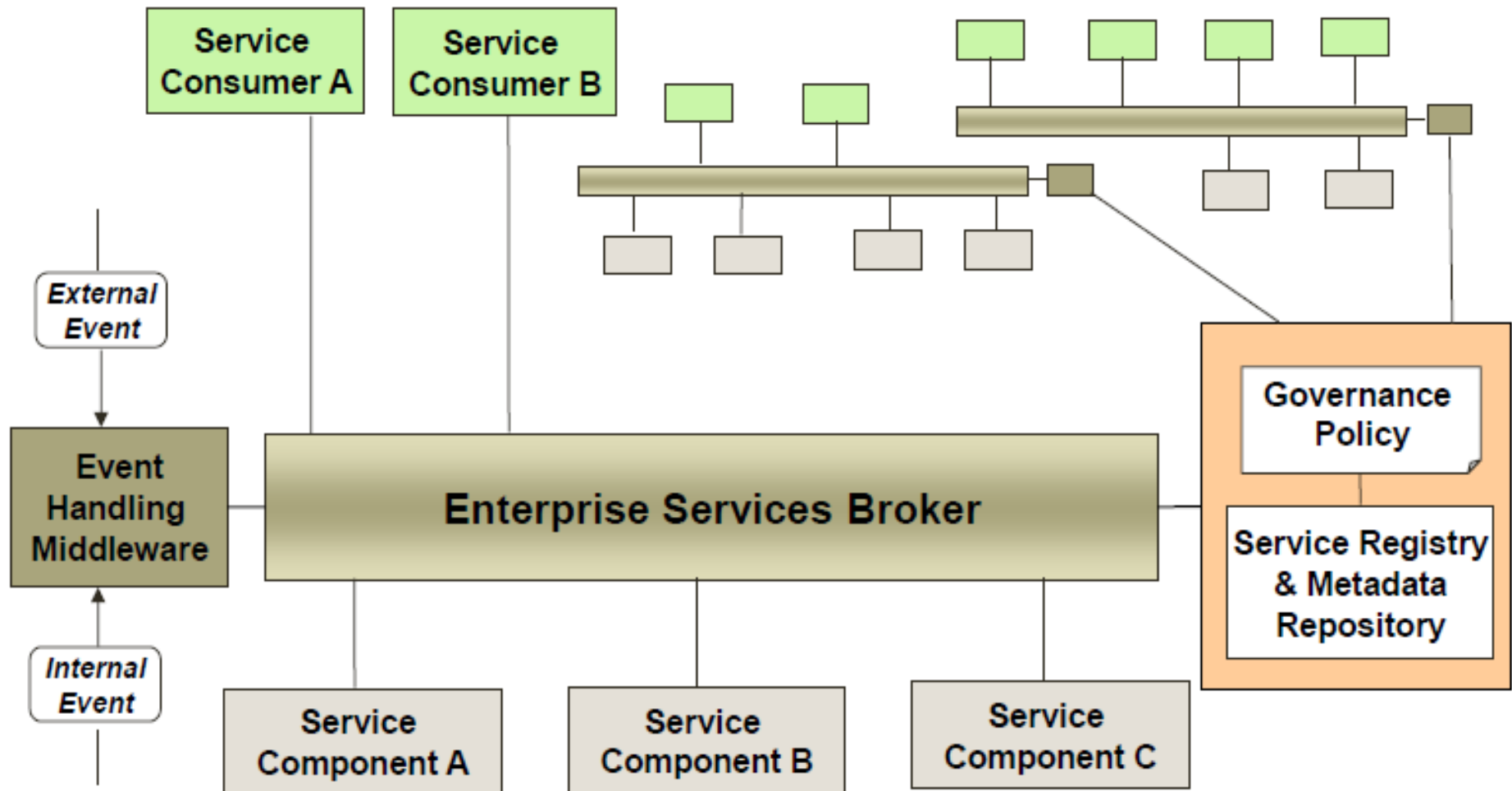
# Cloud Computing Model

## Cloud Service Model

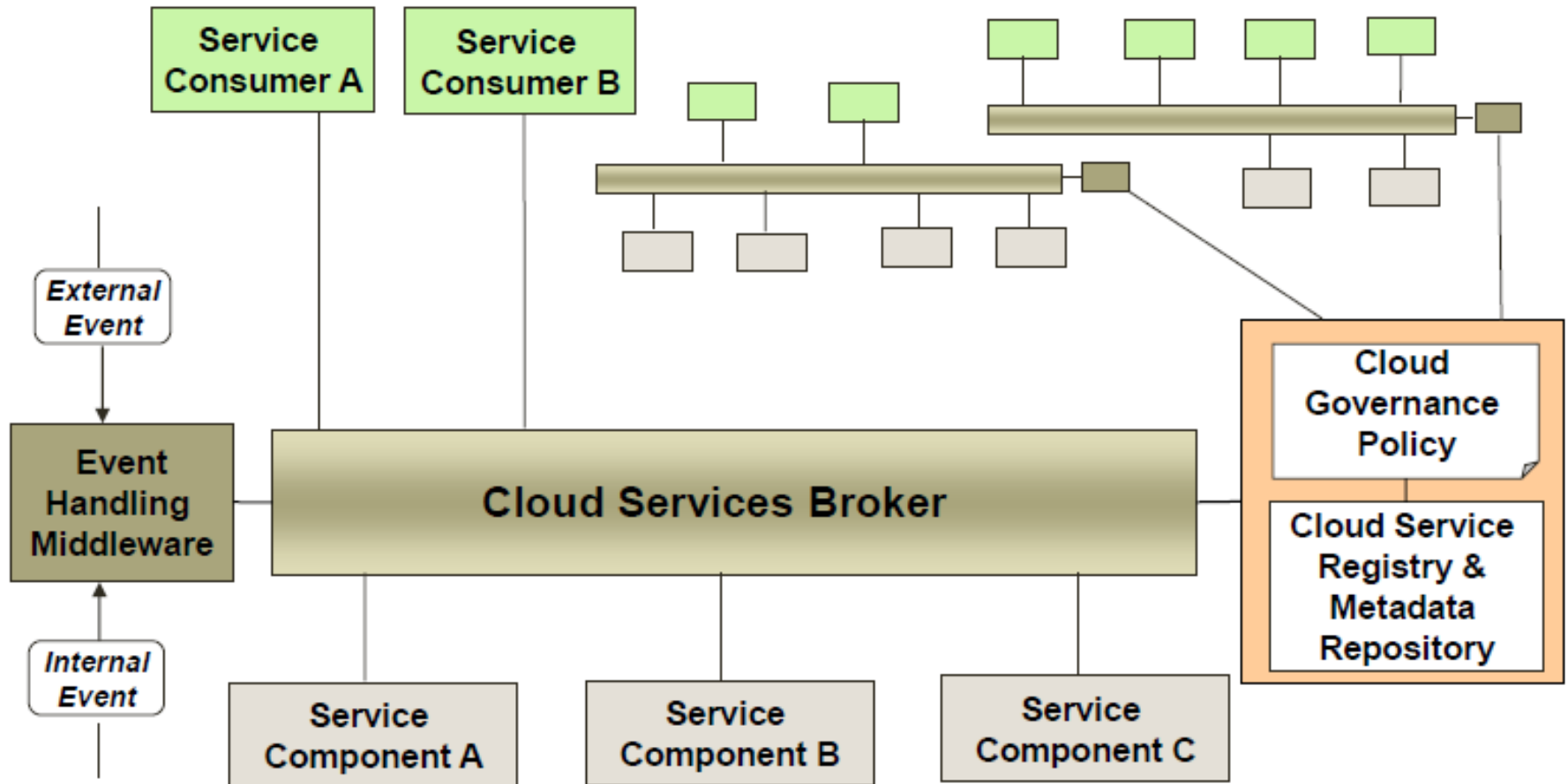


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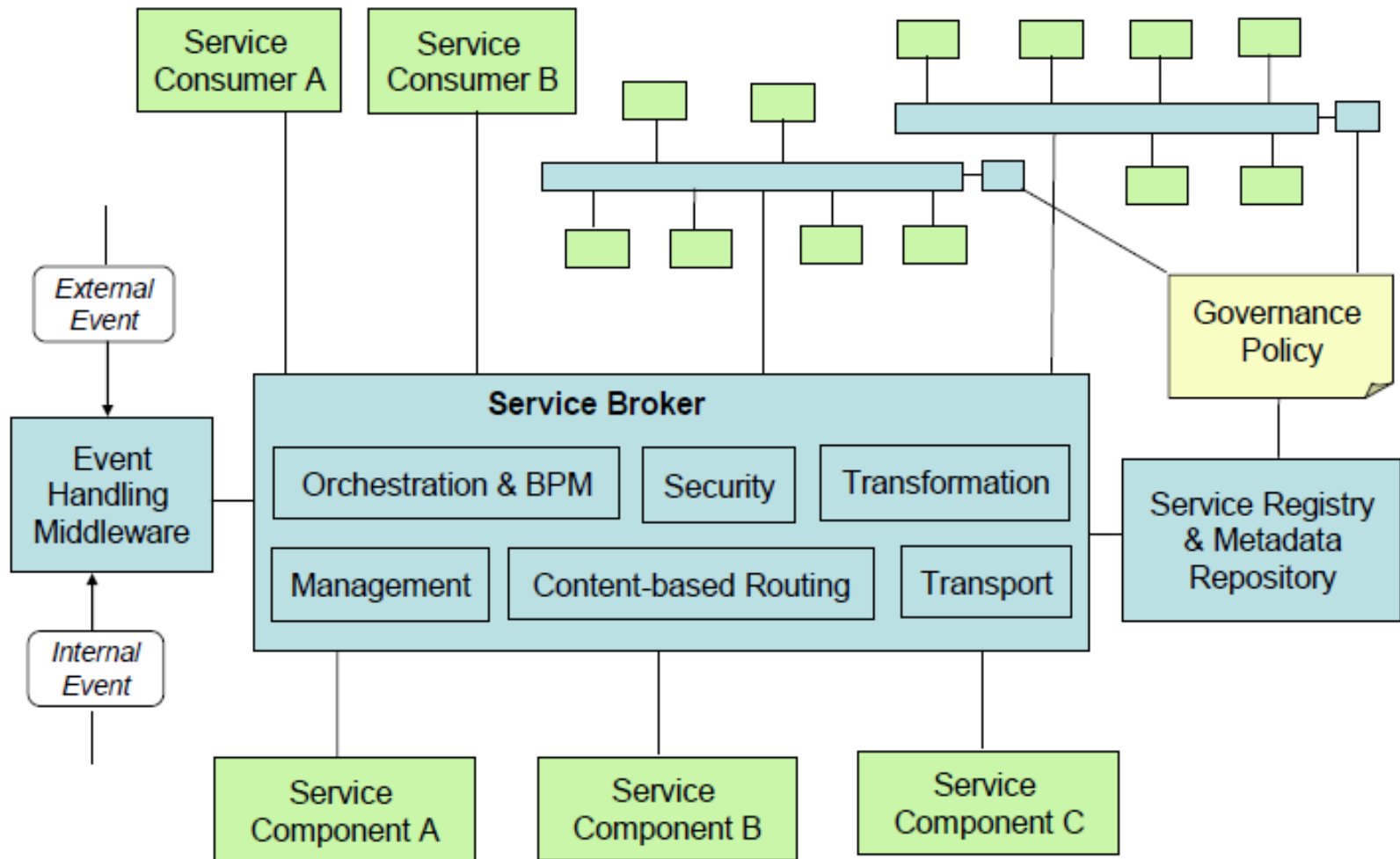
# Federated Service Infrastructure



# Federated Cloud Service



# What the Service Broker Means for Cloud



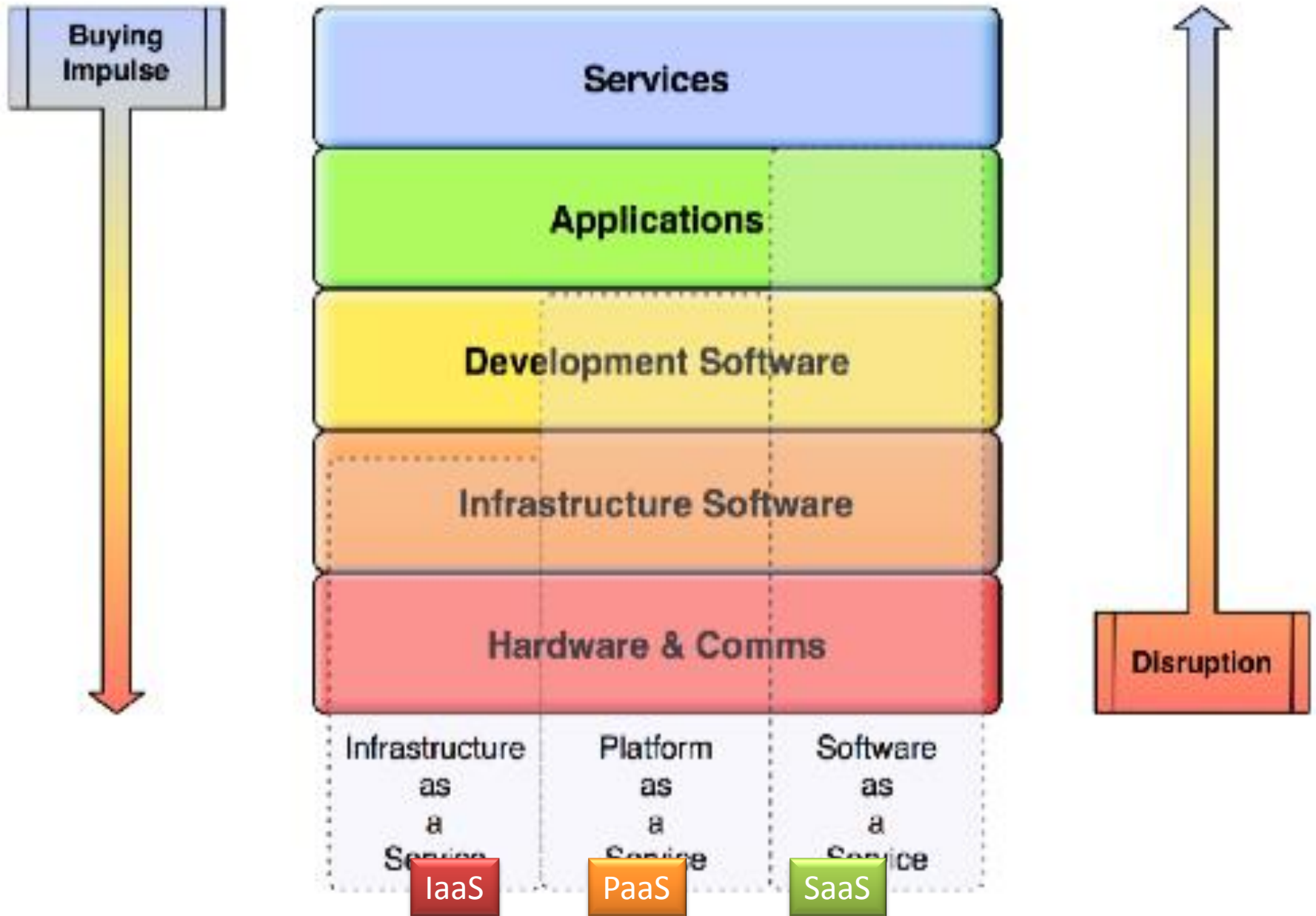
**CLOUDS BASED ON “SERVICE”**

# Cloud Categories based on SERVICE

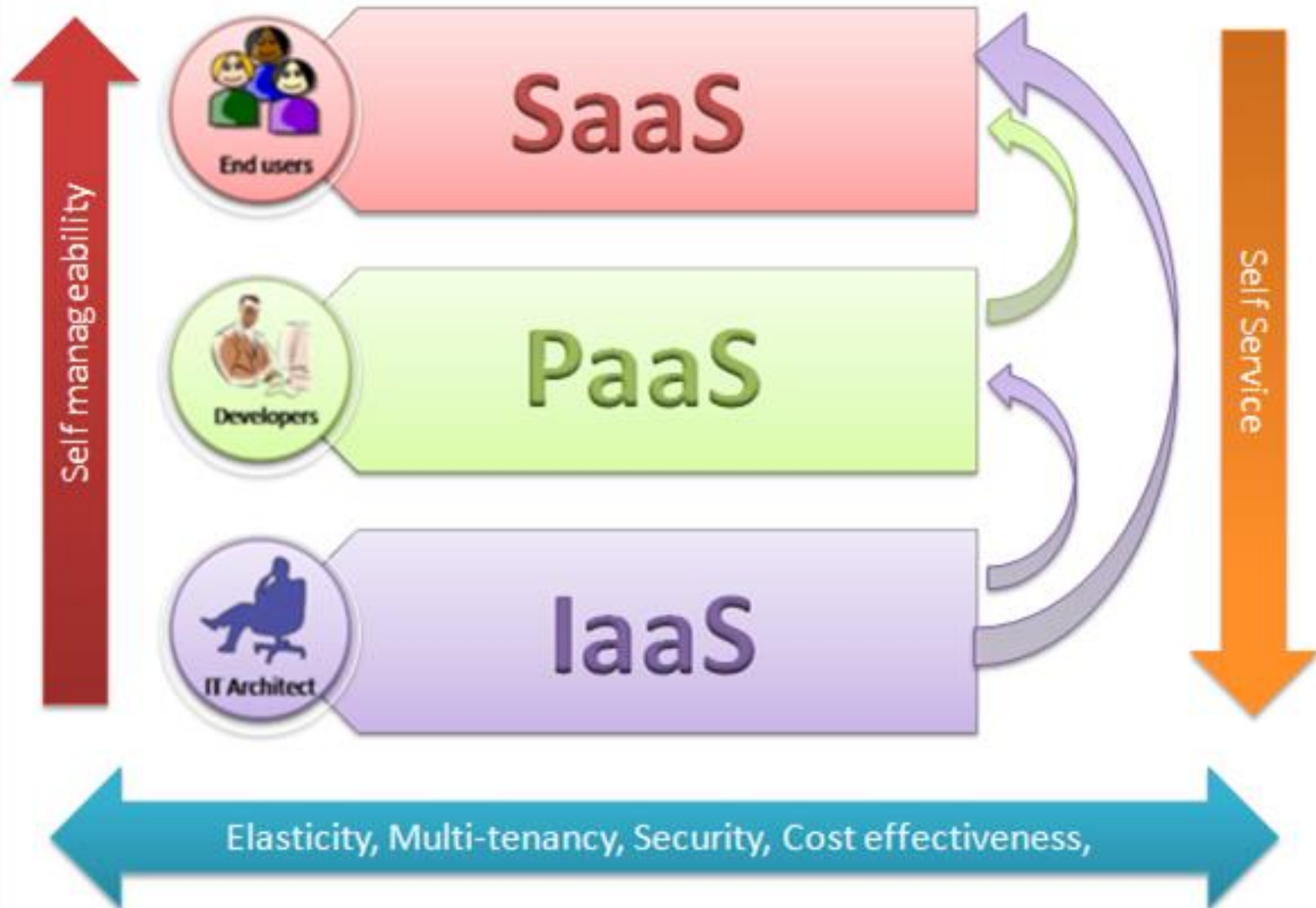
- **Software as a Service (SaaS)**
  - An application or suite of applications is offered as service
  - Eg., Salesforce.com
- **Platform as a Service (PaaS)**
  - Users can develop their own applications with given platform.
  - Ex: Google App Engine, Microsoft's Windows Azure platform
- **Infrastructure as a Service (IaaS)**
  - Users can setup their own platform and applications on virtual machines.
  - Ex: Amazon Elastic Compute Cloud (Amazon EC2), Amazon Simple Storage Service (Amazon S3).

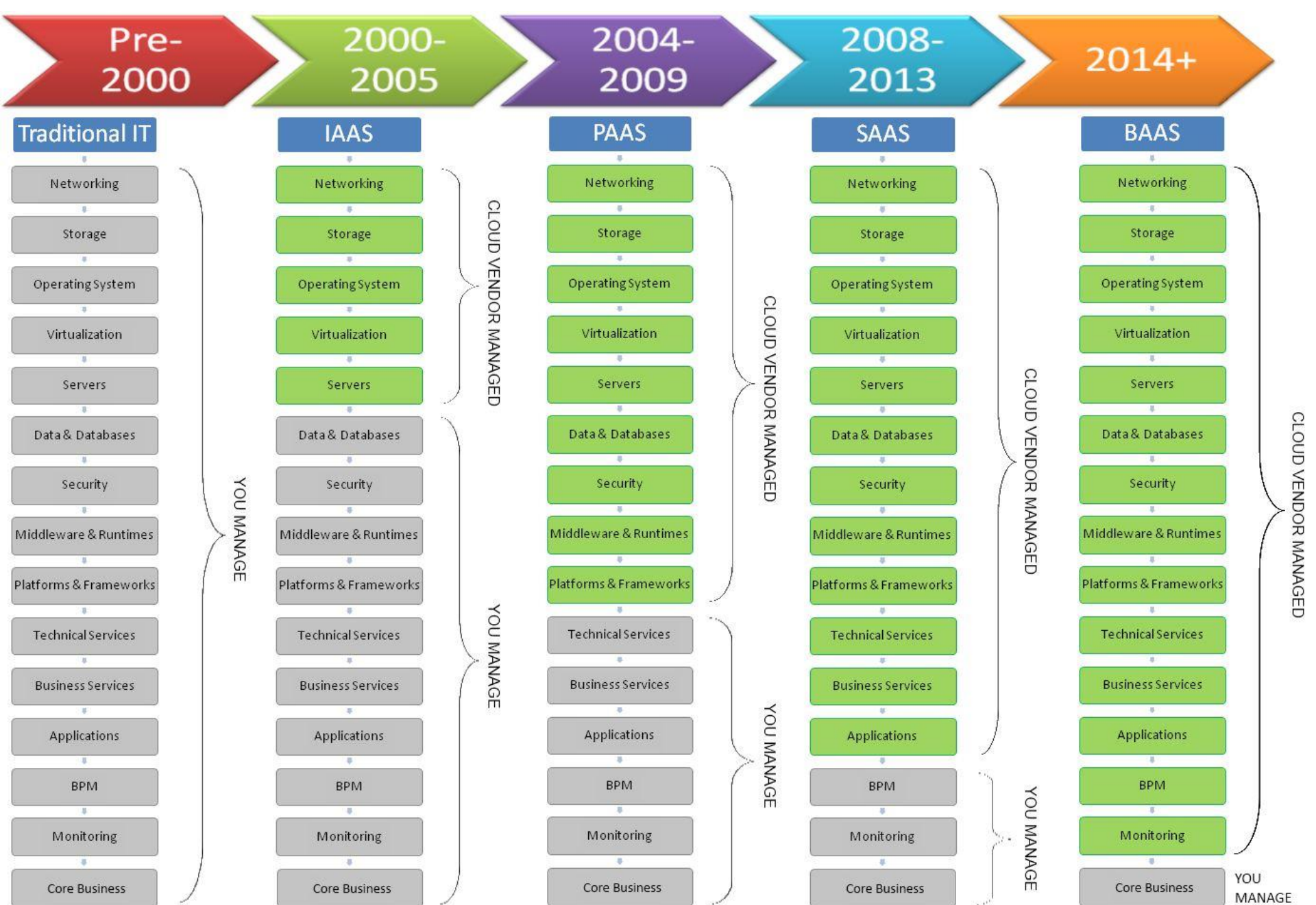
# Cloud computing services

- Data as a Service
- Desktop as a Service
- Storage as a Service
- ...

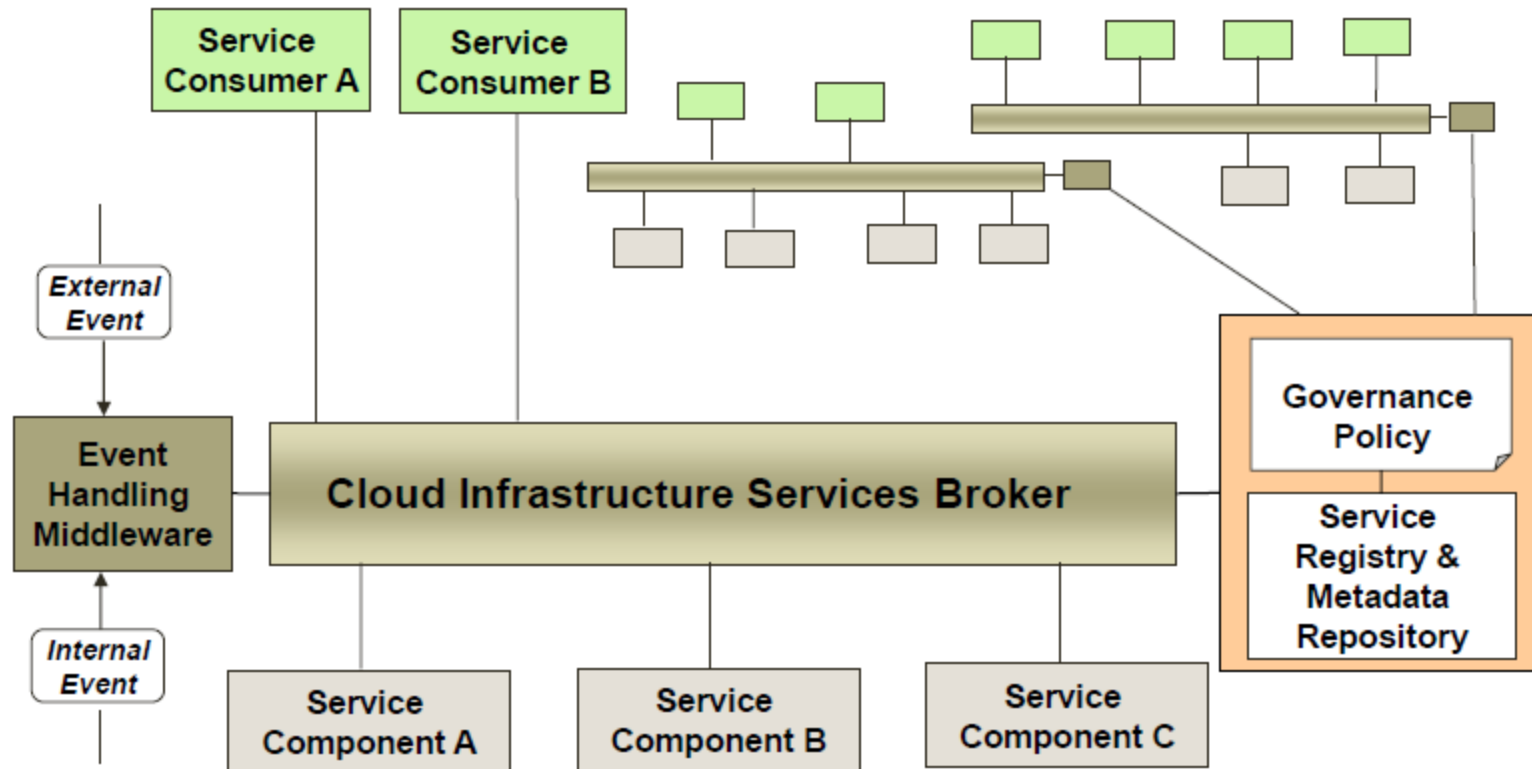




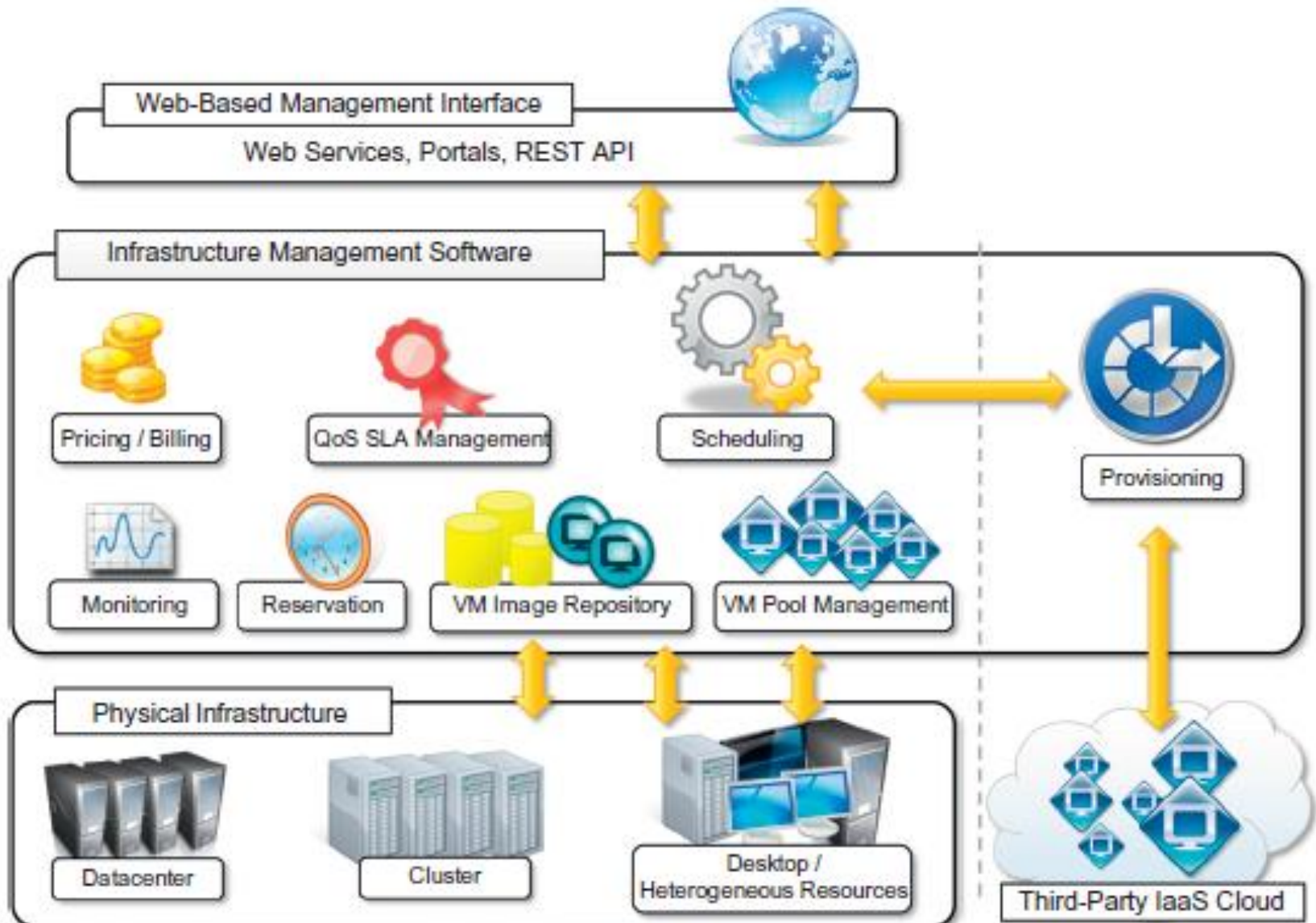




# Infrastructure Cloud Service (IaaS)



# IAAS Reference



# IaaS

- [Agathon Group](#) - Cloud provider. Services include highly available VPS, virtual private datacenters and ready-to-use LAMP stacks. Self-service ordering. Custom development and managed services available.
- [Amazon Web Services](#) - Amazon EC2/S3 (Hardware-a-a-S & Cloud Storage)
- [CohesiveFT](#) - CohesiveFT Elastic Server On-Demand
- [ElasticHosts](#) - UK-based instant, on-demand servers in the cloud
- [Flexiscale](#) - Another instant provisioner of web servers with some advanced features like auto-scaling coming soon.
- [GoGrid](#) - instant, on-demand servers offering "control in the cloud". Deploy Windows/Linux servers via web-interface in minutes





# Cloud Platforms (IaaS Software) <sup>[1]</sup>

**abiQ**uo  
information everywhere

**cloud.com**

**rackspace**

**GOGRID**

**EUCALYPTUS**

**convirture**

**ElasticStack**  
Powering your own-brand cloud

**ca technologies** | **3tera**

VMWARE VCLLOUD

**nimbula**

**Joyent**  
smart computing

**amazon**  
web services™

**enomaly**  
elastic computing

**flexiant**™  
utility computing on demand

**Xen**  
Cloud Platform 1.0

**HP CloudSystem**

**Novell Cloud Manager**  
Build and Manage Cloud Environments

**onapp**™

**Parallels**™  
Optimized Computing

**INCONTINUUM**

**openQRM**  
ENTERPRISE

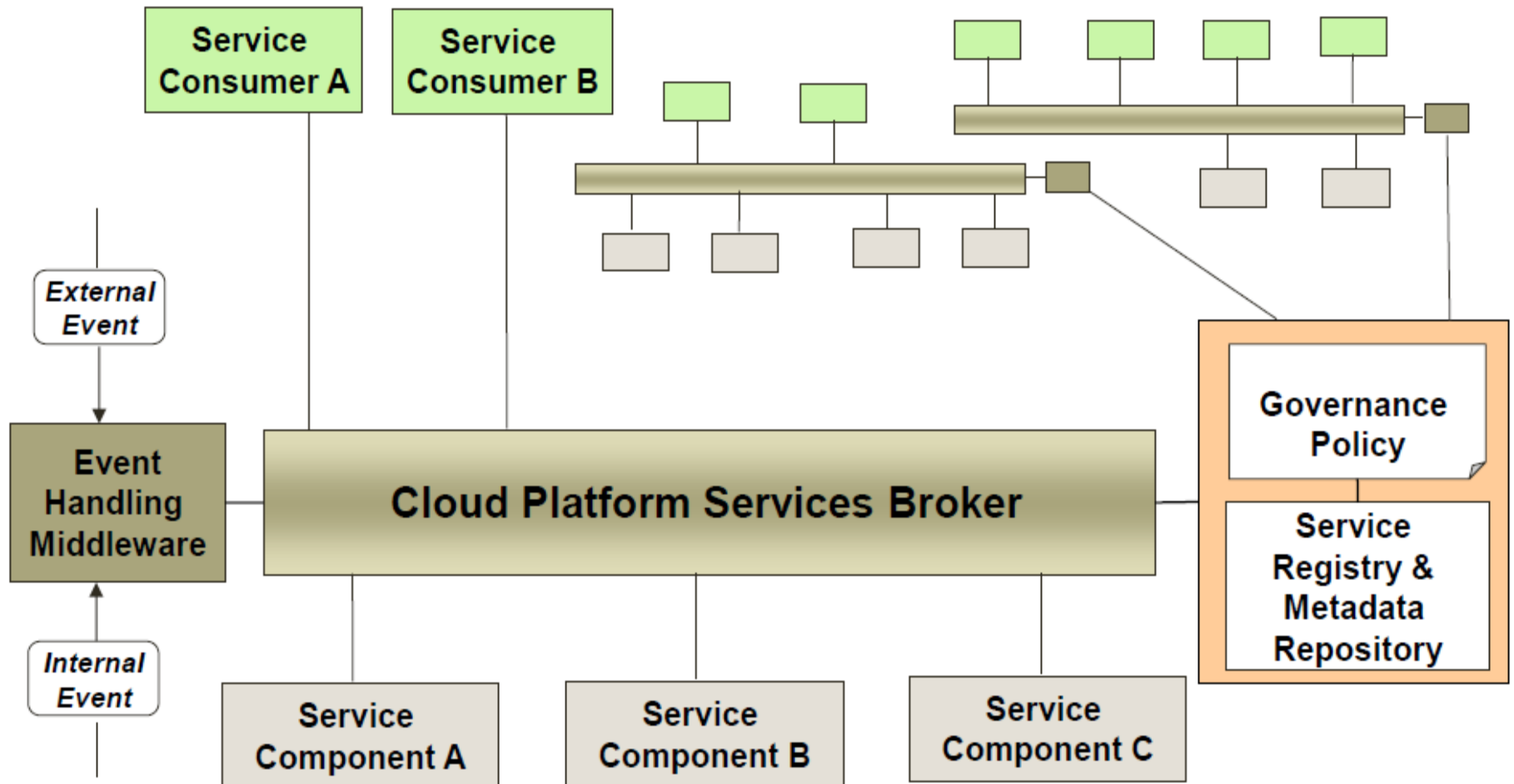
**NIMBUS**

**openstack**™

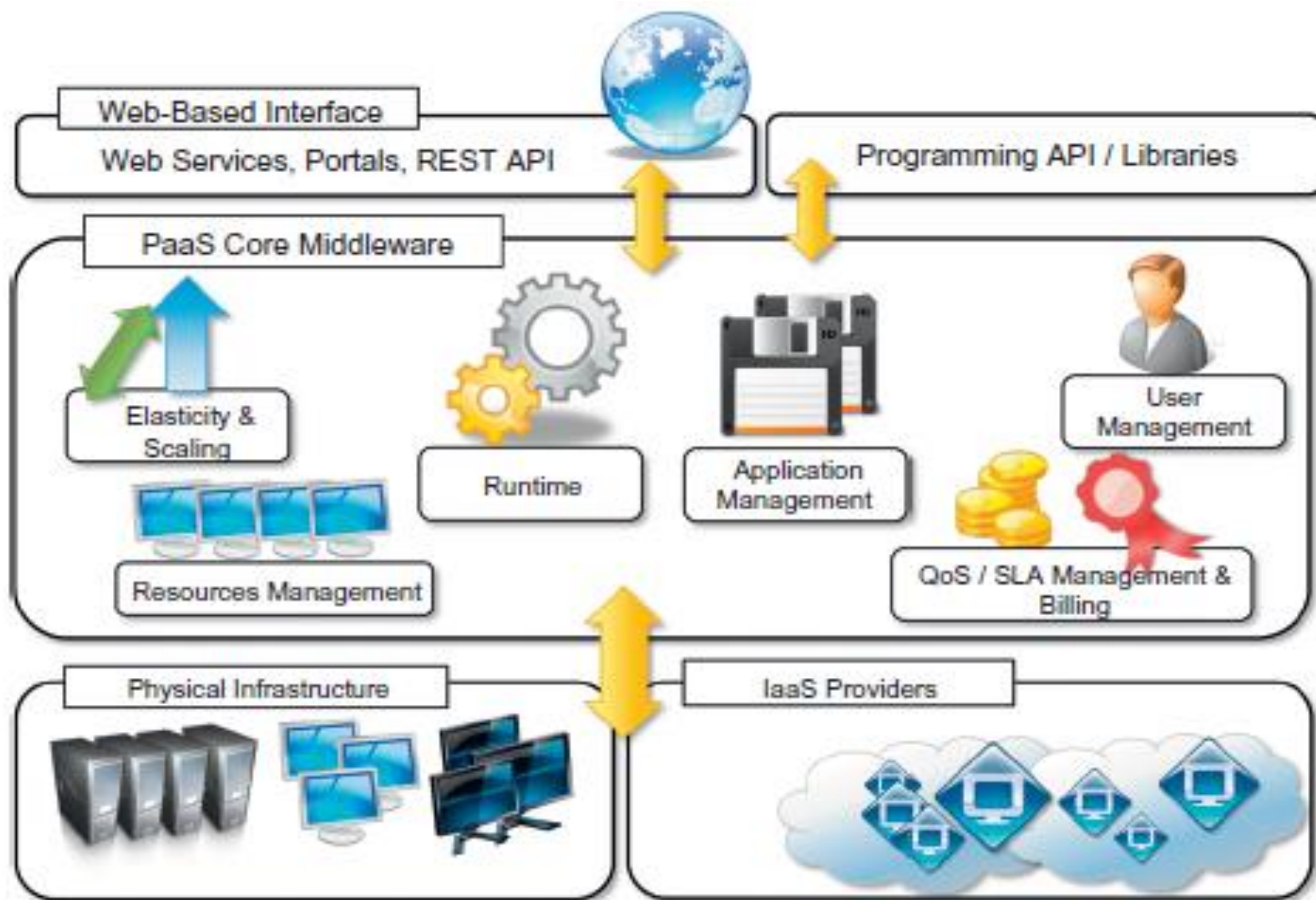
**OpenNebula**

**IBM CloudBurst**  
Reduce cost. Improve service delivery. Enable business innovation.

# Platform Cloud Service (PaaS)



# Paas Reference





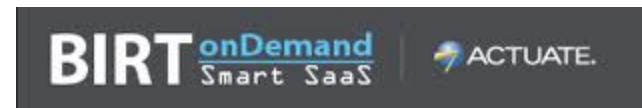
# PaaS

- [Bungee Connect](#) - Provides end to end tools and systems required to develop, deploy and host web applications (Platform as a Service)
- [Coherence](#) - Oracle Coherence Data Grid for EC2 and other cloud platforms
- [Force.com](#) - Salesforce.com's application development platform (PaaS)
- [GigaSpaces](#) - middleware for the cloud, "cloudware"
- [Google AppEngine](#) - (PaaS)Now support python
- [Heroku](#) - Ruby on Rails in their Cloud
- [RightScale](#) - RightScale provides a platform and expertise that enable companies to create scalable web applications running on Amazon's Web Services that are reliable, easy to manage, and cost less





# PaaS Providers [6,7]



# Current Products Classification

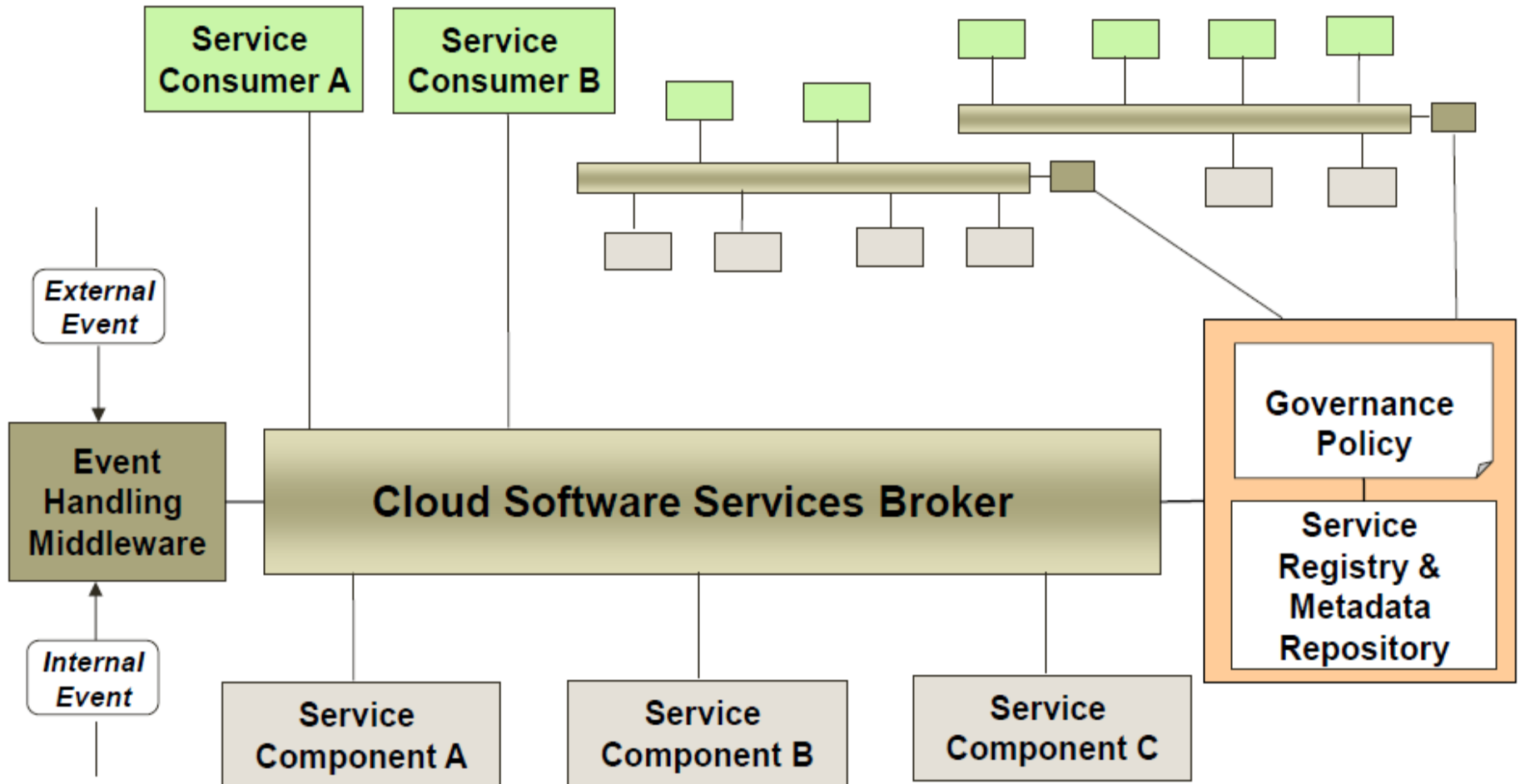
**Table 4.2** Platform-as-a-Service Offering Classification

Category	Description	Product Type	Vendors and Products
<i>PaaS-I</i>	Runtime environment with Web-hosted application development platform. Rapid application prototyping.	Middleware + Infrastructure Middleware + Infrastructure	<a href="#">Force.com</a> Longjump
<i>PaaS-II</i>	Runtime environment for scaling Web applications. The runtime could be enhanced by additional components that provide scaling capabilities.	Middleware + Infrastructure Middleware Middleware + Infrastructure Middleware + Infrastructure Middleware + Infrastructure Middleware	Google AppEngine AppScale Heroku Engine Yard Joyent Smart Platform GigaSpaces XAP
<i>PaaS-III</i>	Middleware and programming model for developing distributed applications in the cloud.	Middleware + Infrastructure Middleware Middleware Middleware Middleware Middleware	Microsoft Azure DataSynapse Cloud IQ Manjrasof Aneka Apprenda SaaSGrid GigaSpaces DataGrid

# Software as a Service (SaaS)

- SaaS is a model of software deployment where an application is hosted as a service provided to customers across the Internet.
- SaaS alleviates the burden of software maintenance/support
  - but users relinquish control over software versions and requirements.
- Terms that are used in this sphere include
  - **Platform as a Service (PaaS)** and
  - **Infrastructure as a Service (IaaS)**

# Software Cloud Service (SaaS)



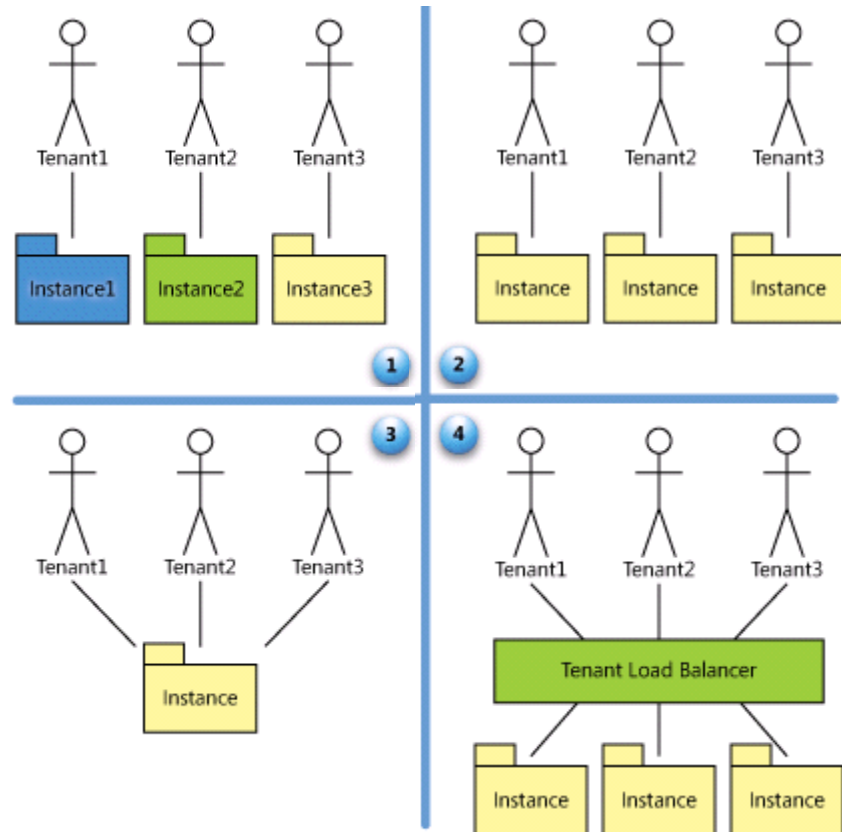
# SaaS Maturity Model

Level 1: Ad-Hoc/Custom –  
One Instance per customer

Level 2: Configurable per  
customer

Level 3: configurable &  
Multi-Tenant-Efficient

Level 4: Scalable, Configurable  
& Multi-Tenant-Efficient



# SaaS

[Blogs](#)[Forums](#)[Contact Us](#)[All](#)

## Office Suite

**Zoho Virtual Office**

A web-based collaboration groupware that includes Email Client, Documents, Calendar and more.  
On-premise - Free upto 10 users. [Try Now](#)  
On-Demand - Free for individuals. [Try Now](#)

**Zoho Writer**

Online word processor with collaboration features.  
No download, No install, just sign up to create documents.  
100% free [Try Now](#)

**Zoho Sheet**

Online alternative to traditional spreadsheet applications with powerful features like charting, collaboration & more.  
100% free [Try Now](#)

**Zoho Show** NEW

Online presentation tool to create, edit, publish, and show presentations.  
100% free [Try Now](#)

## Productivity Tools

**Zoho Projects** NEW

Project management software to create, manage & collaborate online.  
[Try Now](#)

**Zoho CRM**

On-demand & On-premise customer relationship management solution.  
Free upto 3 users. For more, price starts at \$12 [Try Now](#)

**Zoho Creator**

Create Online Database Applications in minutes.  
Build Forms, Collect Data and Manage.  
100% free [Try Now](#)

**Zoho Planner**

Online organizer to maintain your todo's, reminders, notes, attachments etc.  
100% free [Try Now](#)

**Zoho Chat**

Unique and intuitive way to make group decisions faster.  
100% free [Try Now](#)

# Top 25 Most Popular SaaS Providers -

(<http://www.saasdir.com>)





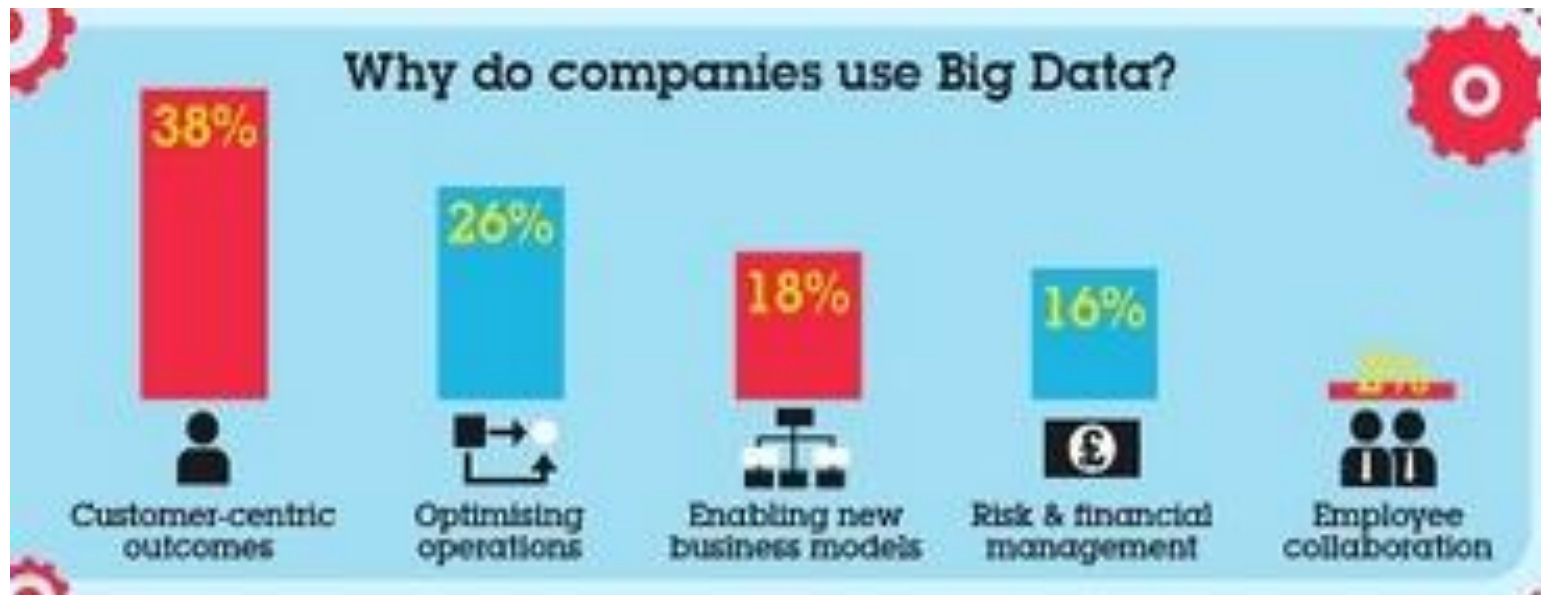
# DaaS

- Cloud strategy used to facilitate the accessibility of business-critical data in a well-timed, protected and affordable manner.
- Useful data can be supplied to users on demand, irrespective of any organizational or geographical separation between consumers and providers.

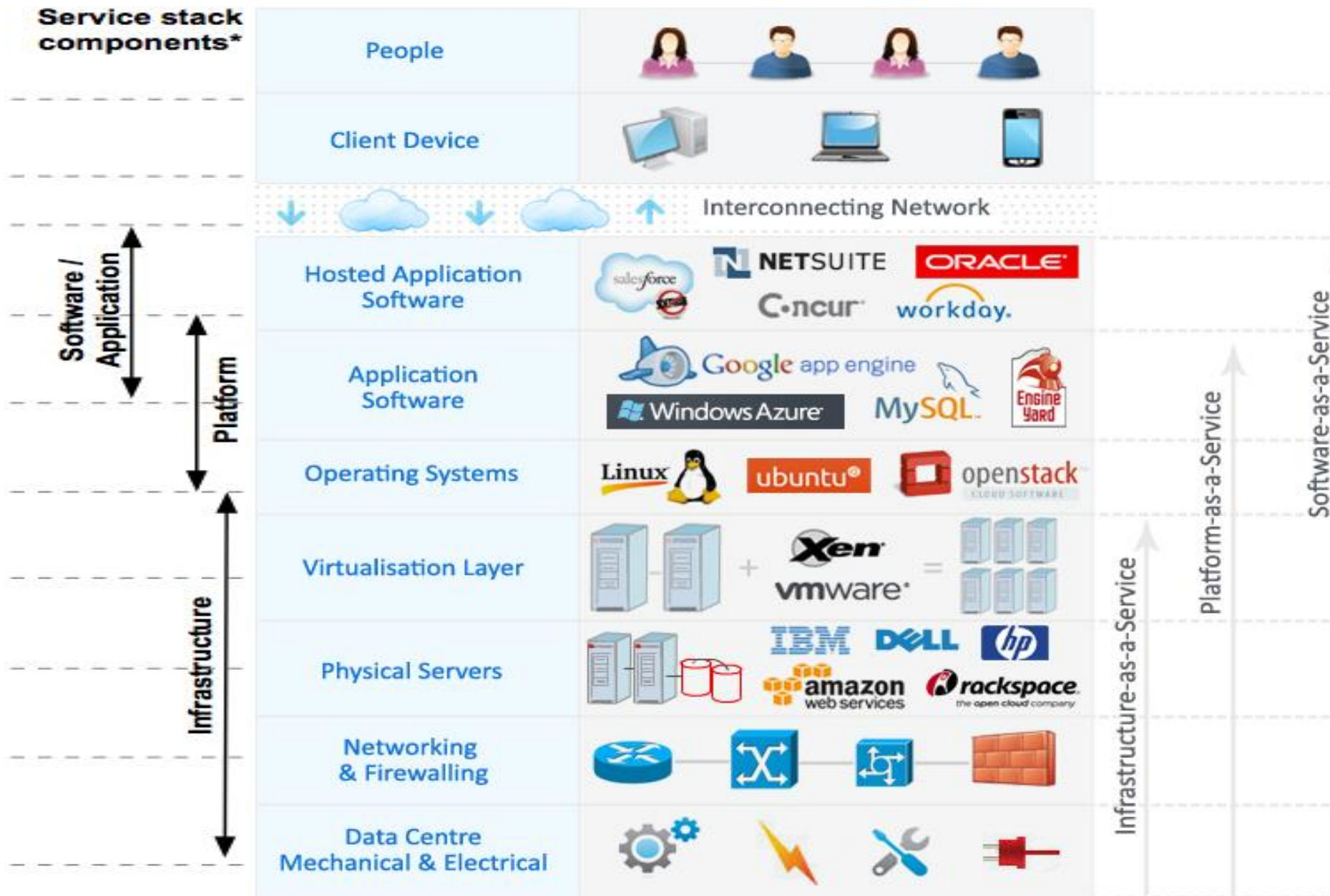
# Why DaaS

- Elastic scalability
- Universal network accessibility
- Integration with mobile platforms
- Pay-per-use efficiencies
- Avoidance of capital costs
- The ability to work with widely scattered structured and unstructured data (ie. Big Data)

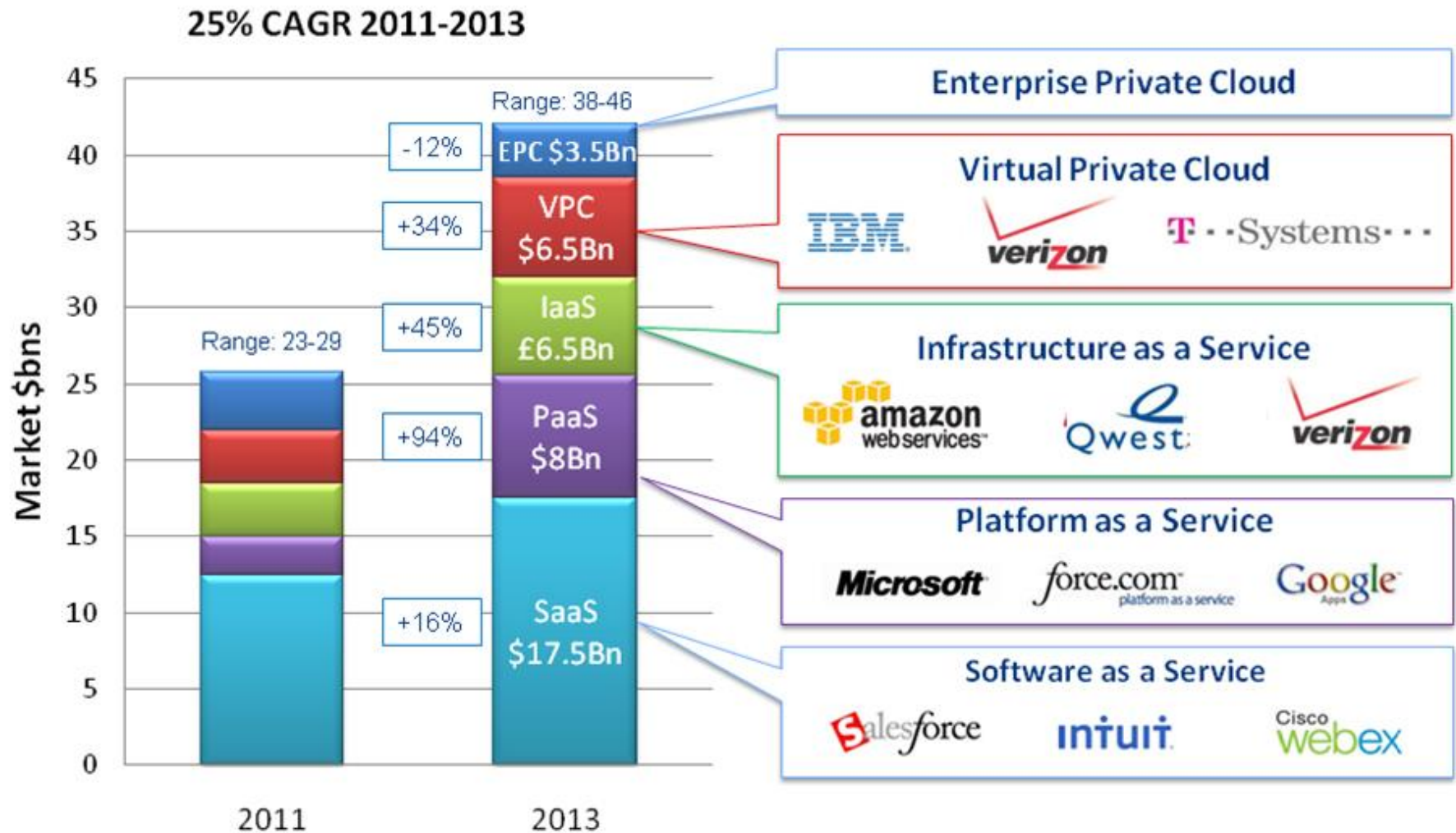
# (BIG)Data as a service



# Cloud Computing Layers



# Cloud services: market forecast and current players

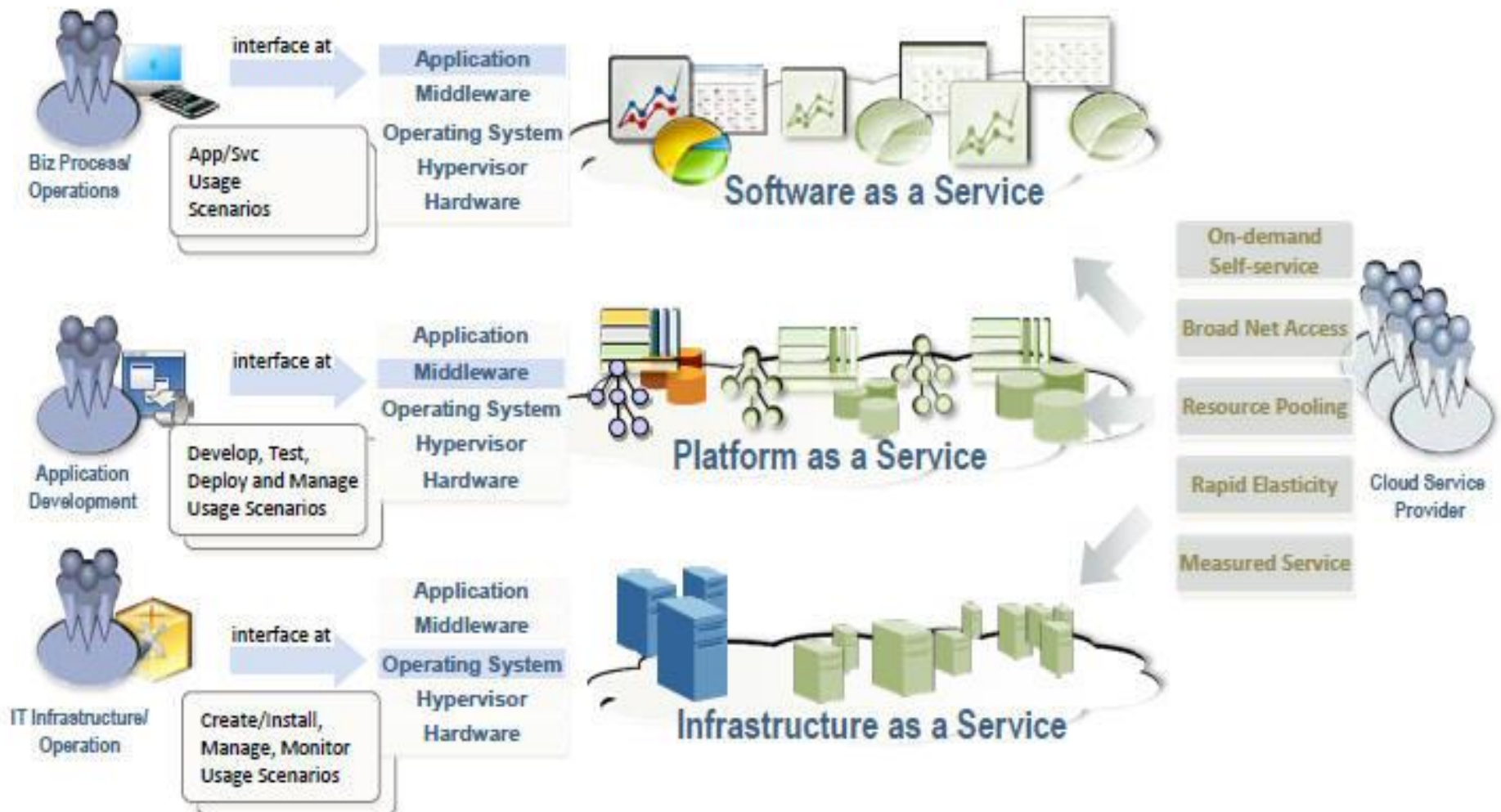


Source: Bain Analysis, Forrester, IDC, Gartner, William Blair & Co.

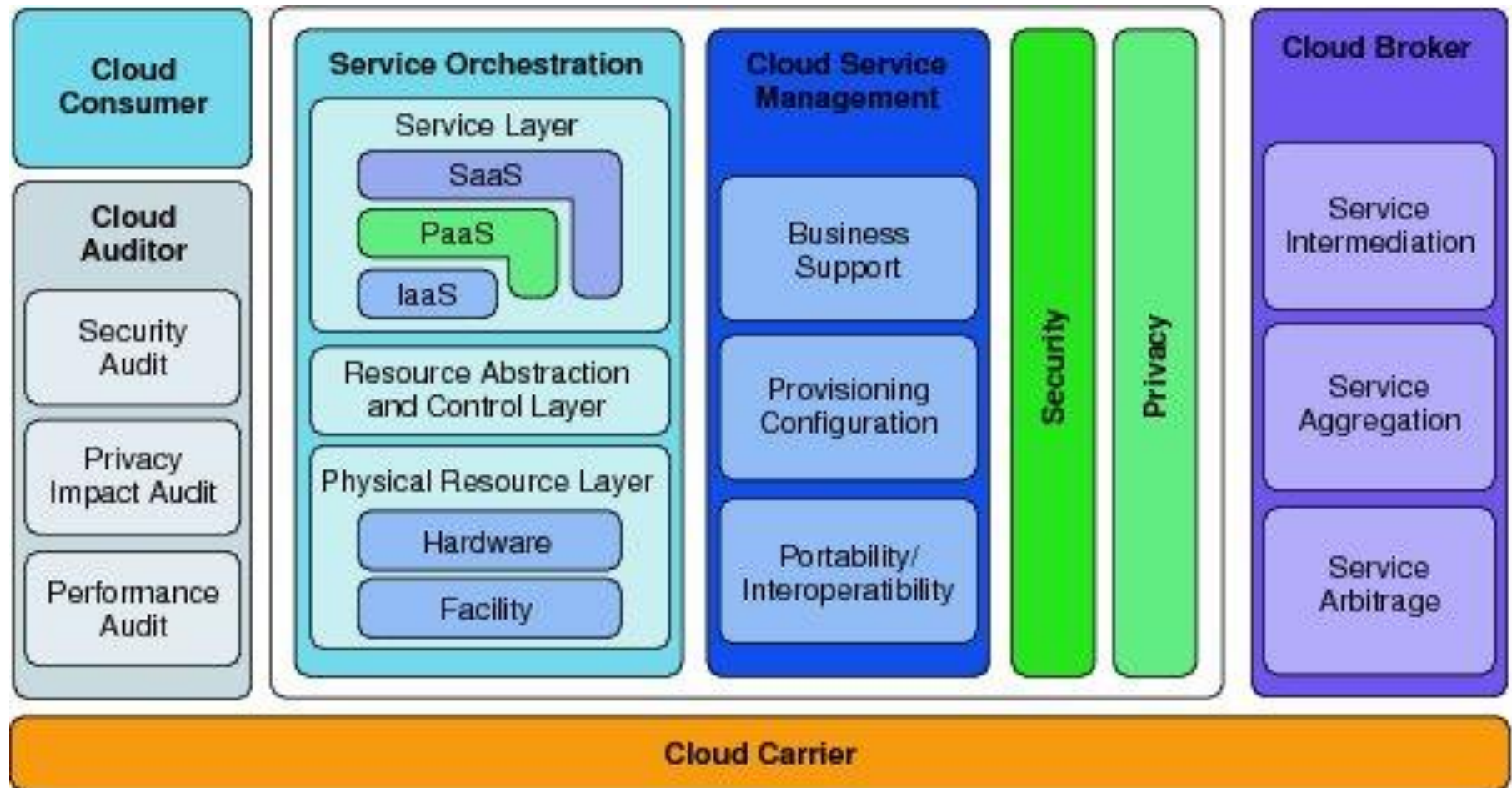


# Concept? : Cloud Computing

## Conceptual Model and Requirements



# Cloud Model

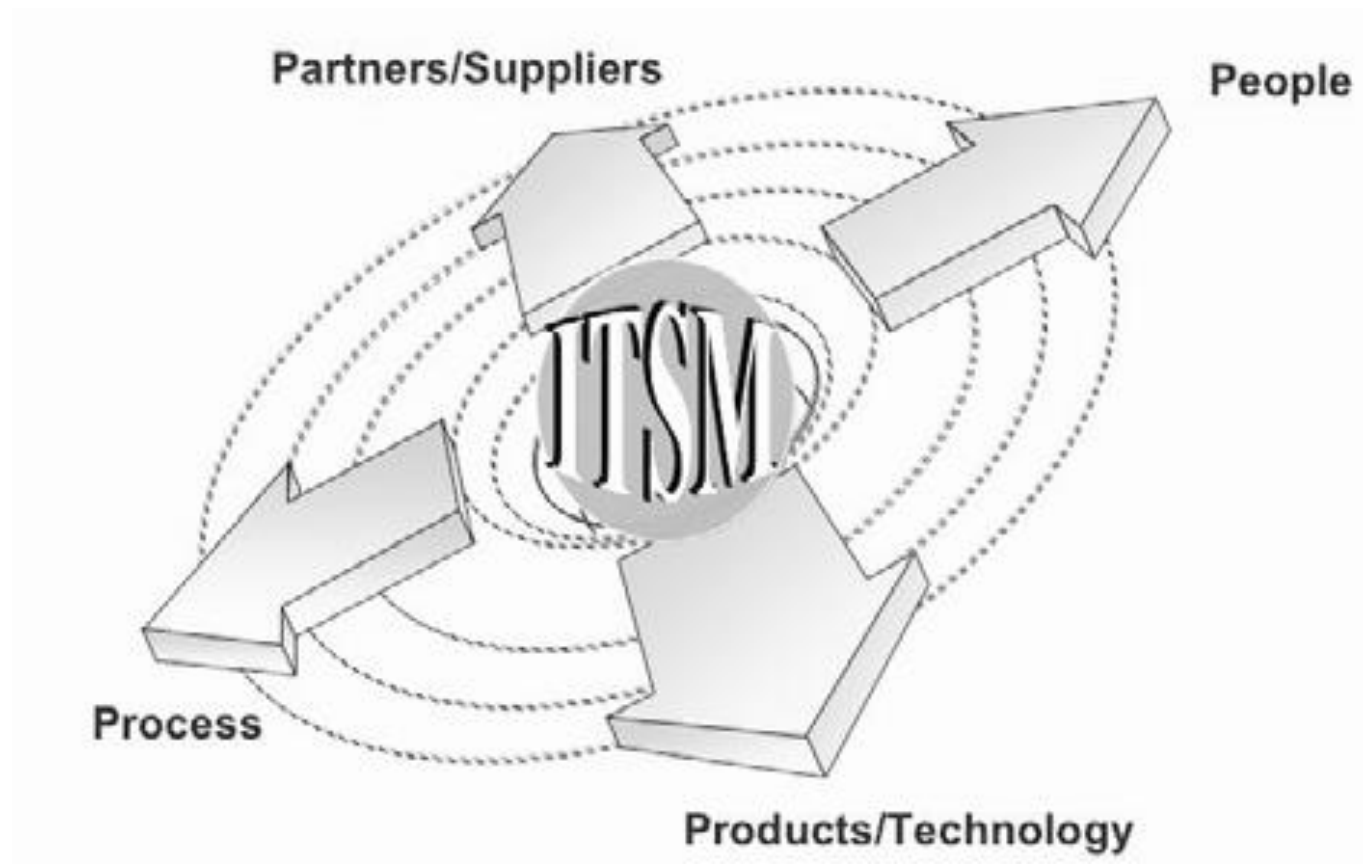


# Service Management

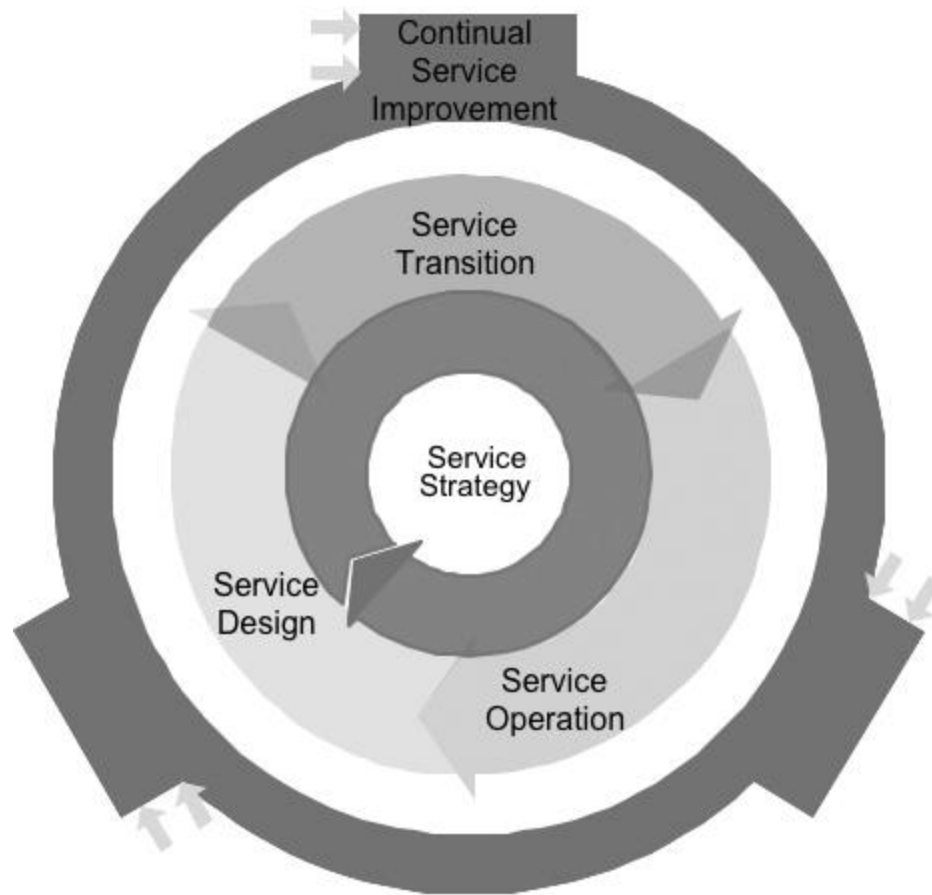


# IT Service Management

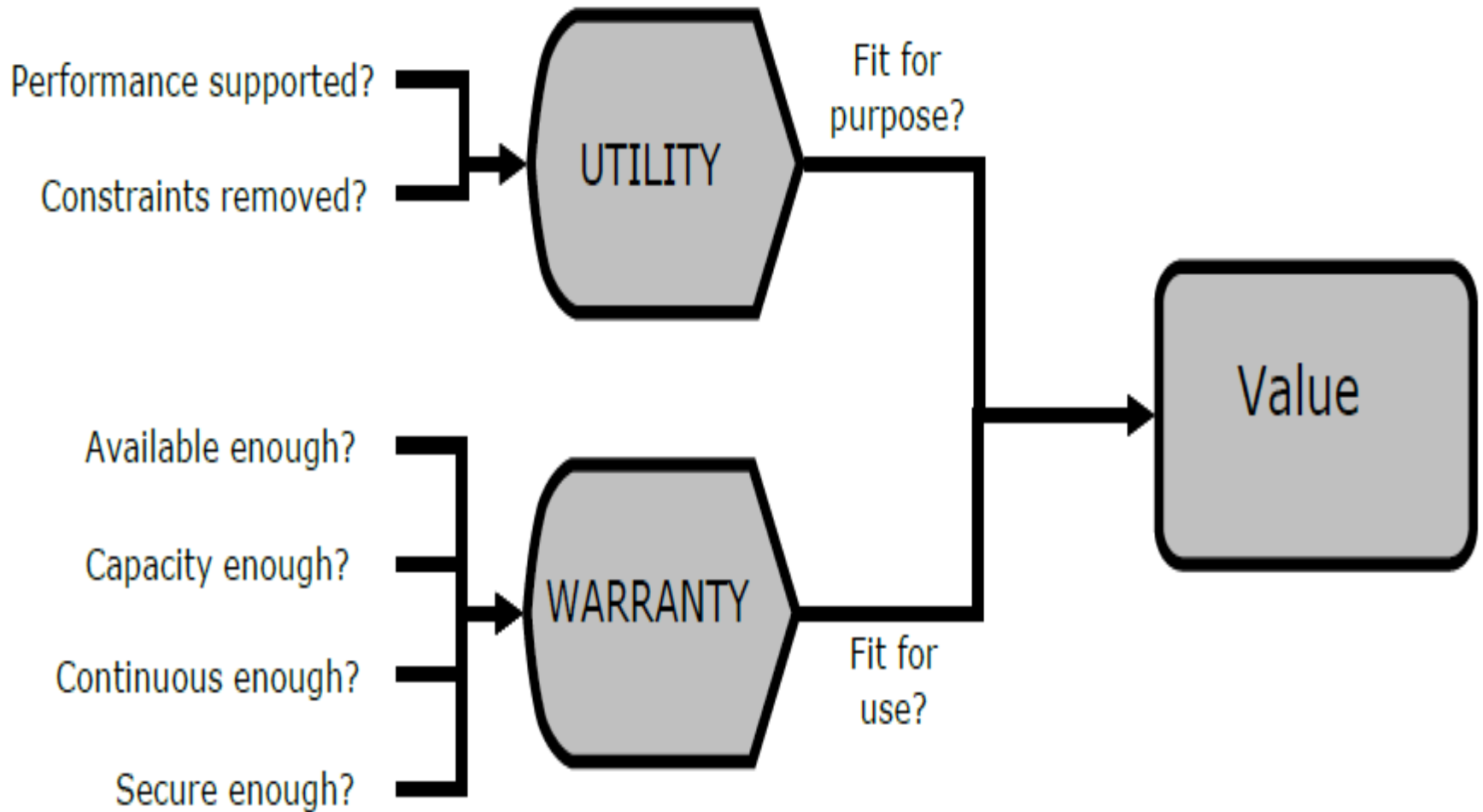
***A set of specialized organizational capabilities for providing value to customers in the form of services***



# Service Lifecycle



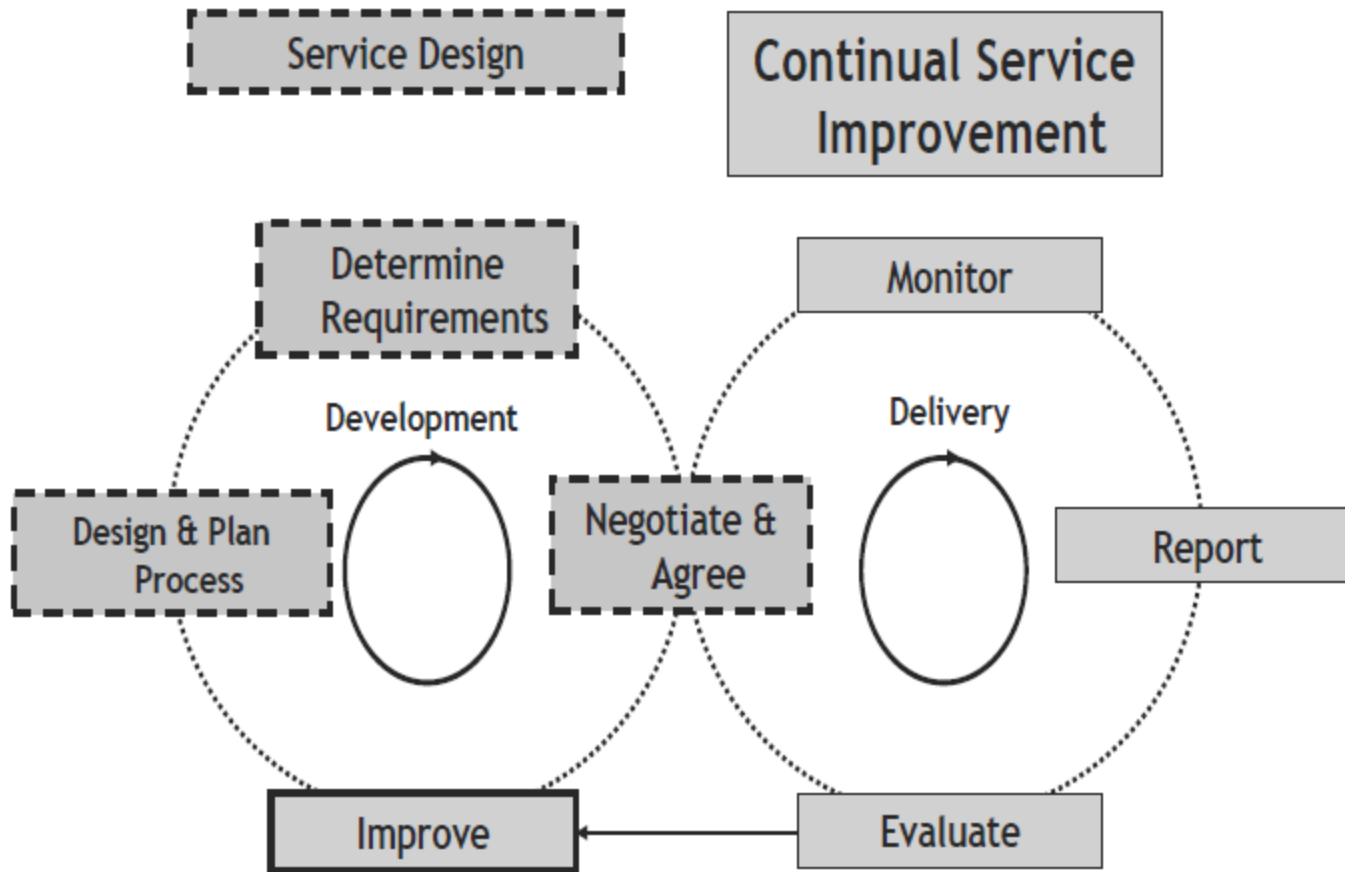
# Service Strategy



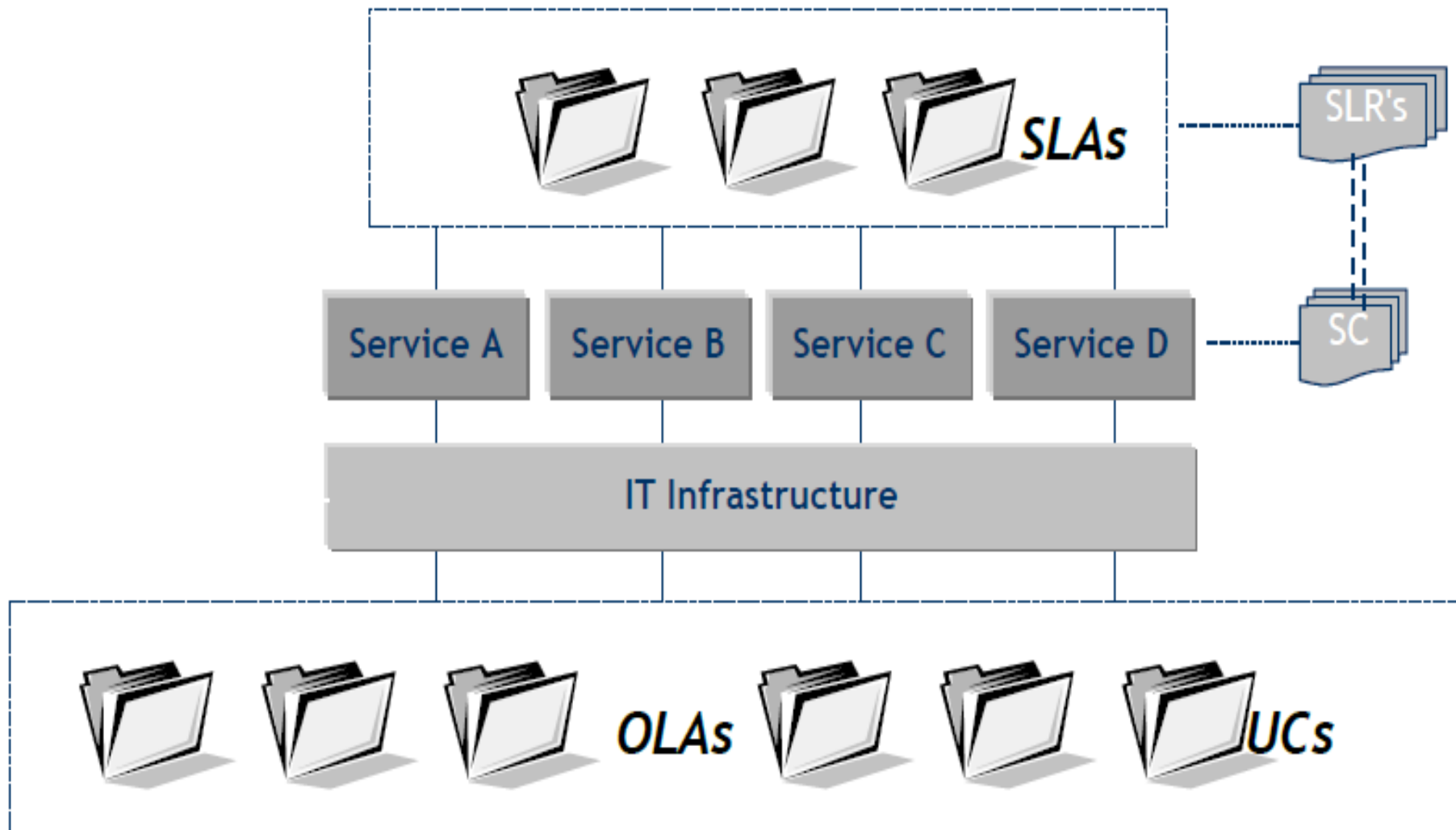
# Service Design

- **Service Design's** concern is the design of
  - new or modified services for introduction into a production (live) environment.
  - new and modified processes required to deliver and support these services.
- **Processes:**
  - Service Level Management (Design)
  - Capacity Management
  - Availability Management
  - IT Service Continuity Management
  - Information Security Management
  - Supplier Management
  - Service Catalogue Management

# Service Level management



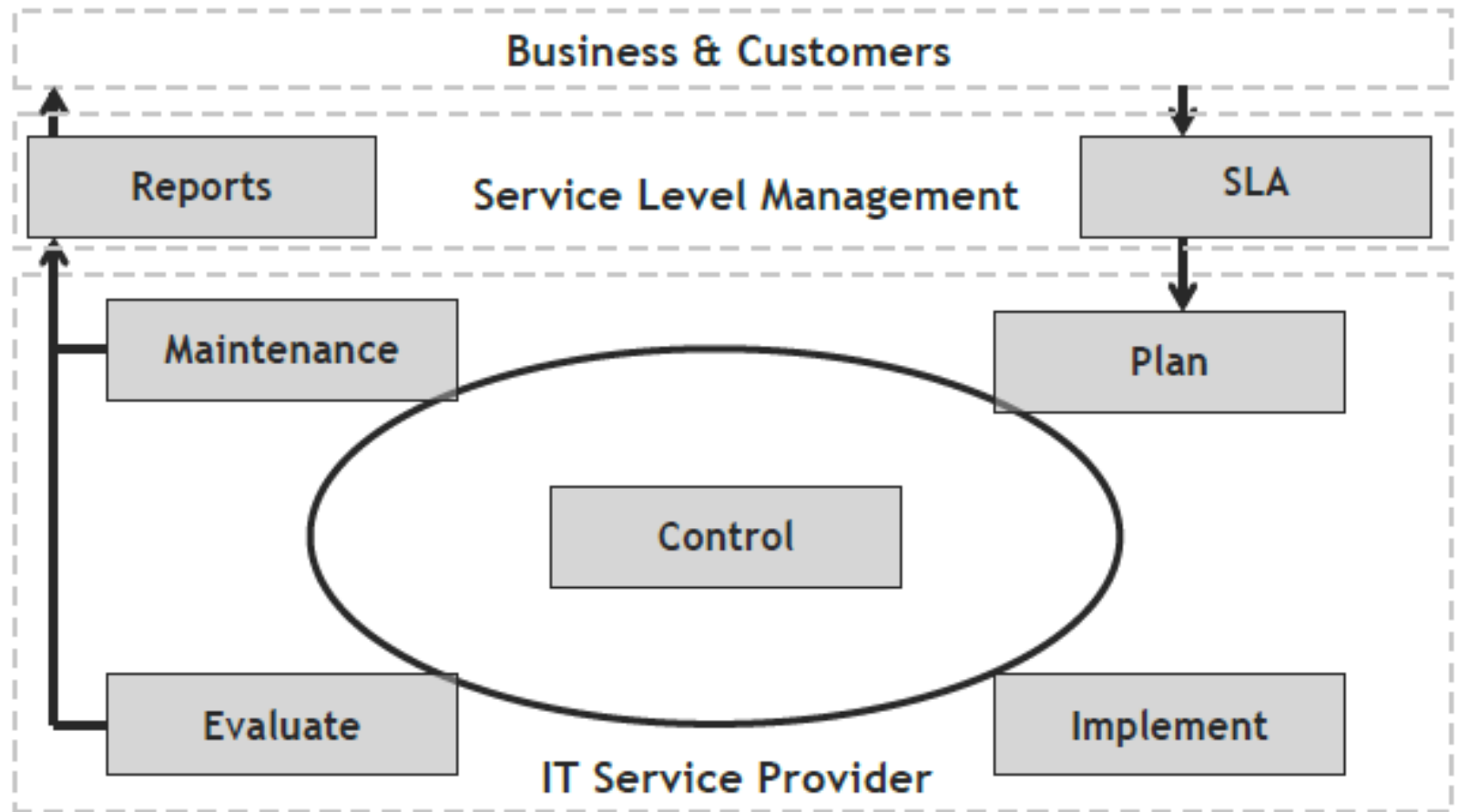
# SLAs, OLAs and UCs



# Contents of SLA

- **The Contents of Service Level Agreements:**
  - Introduction
  - Service hours
  - Availability targets
  - Reliability
  - Support arrangements
  - Transaction response times
  - Disaster Recovery
  - Reporting requirements
  - Incentives and Penalties

# Information security management





# Service Transition

- The Service Transition lifecycle phase focuses on the vulnerable transition between the Design phase and the Operation phase of a service.
- It is particularly critical as functional and technical errors not found during this phase will result in significantly higher impact levels to the business and/or IT infrastructure and will usually cost much more to fix once the Service is in operation.
- **Processes:**
  - Knowledge Management
  - Service Asset & Configuration Management
  - Change Management
  - Release & Deployment Management
  - Validation and Testing

# Service Operation

- From a customer viewpoint, Service Operation (SO) is where actual value is seen.
- This is because it is the execution of strategies, designs and plans and improvements from the Service Lifecycle phases.
- **Functions**
  - Service Desk
  - Technical Management
  - Application Management
  - IT Operations Management
- **Processes**
  - Incident Management
  - Problem Management
  - Event Management
  - Request Fulfillment
  - Access Management

# Continual Service Improvement

- Continual Service Improvement is the phase that binds all the other elements of the Service Lifecycle together and ensures that both the service and the IT Service Provider continually improves and matures.
- **Processes:**
  - Service Level Management
  - Service Measurement & Reporting
  - CSI Improvement Process

# **PLATFORM INTEGRATION AND DEPLOYMENT**

# Software Platform Management Services

- Software Platform Management Services
  - *designing, building, distributing and maintaining the customer's software platform*
  - reduce the time, costs and complexity associated with managing such a software platform

# Platform Integration and Deployment

- Most organizations try to keep up with the technology that helps boost employee productivity and enhance collaboration
- Helps optimize productivity throughout the lifecycle of customer's end-user devices.
  - refreshing or replacing existing PCs, mobile devices, tablets or kiosks in one location or across the globe.
  - acquire, assemble, configure, test, stage and ship the devices.

# Platform integration

- Platform integration
  - Cloud-based Integration
  - integration platform as a service or IPaaS
    - systems integration delivered as a cloud service
- Integration could be categorized as either internal or business to business (B2B).
  - Internal: serviced through an on-premises middleware platform and typically utilized a service bus to manage exchange of data between systems.
  - B2B: serviced through Electronic Data Interchange [EDI](#) gateways or [value-added network](#) (VAN).
- The advent of [SaaS](#) applications created a new kind of demand which was met through cloud-based integration
- 30-40 significant industry players

# Example PID Components

Software Platform  
Management,  
Design &  
Maintenance

Platform Build &  
Test, Installation,  
Backup, etc

Asset Tagging,  
Labelling,  
Inventory Update  
& Report,  
Refurbishment.

Application  
Scripting,  
Discovery,  
Portfolio  
Management

Other Services:  
Health Check,  
Compliance,  
Logistics, Delivery,  
Customization,  
Replacement

Other  
Management:  
Order, Extended  
Project ,  
Antivirus, Patch,



**WHY PEOPLE MOVE TO CLOUD?**

# Top services or applications moving to the cloud:\*

## Small business

1. Storage (40%)
2. Conferencing & collaboration (37%)
3. Messaging (36%)



## Medium business

1. Storage (35%)
2. Messaging (33%)
3. Office & productivity suites (32%)



## Large business

1. Conferencing & collaboration (40%)
2. Storage/business process apps (35%)
3. Messaging/compute power (34%)



## Federal govt.

1. Conferencing & collaboration (39%)
2. Messaging (37%)
3. Business process apps (31%)



## State/local govt.

1. Storage (19%)
2. Conferencing & collaboration (17%)
3. Messaging/business process apps/compute power (15%)



## Healthcare

1. Conferencing & collaboration (29%)
2. Compute power (26%)
3. Office & productivity suites (22%)



## Higher education

1. Storage (31%)
2. Messaging/conferencing & collaboration (29%)
3. Compute power (25%)



## K-12

1. Storage (40%)
2. Conferencing & collaboration (36%)
3. Office & productivity suites (33%)



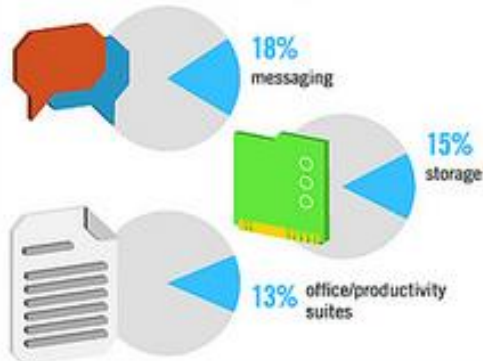
\*Those who are migrating or have migrated

# 5 Reasons Businesses Use the Cloud

Every year, more and more businesses are adopting cloud. While traditionally thought of as an IT decision, cloud is increasingly being considered a business decision to enable company functions. Take a look at five reasons why more businesses are adding the cloud to their technology arsenals.

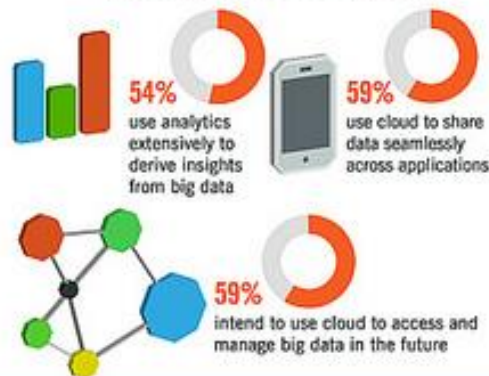
## 3 It can support a variety of business needs

Companies are forging a tighter link between technology and business outcomes. Take a look at the business functions companies have migrated to the cloud.



## 1 It offers better insight and visibility

Businesses are using cloud technology to support their analytics efforts. Of leading organizations:



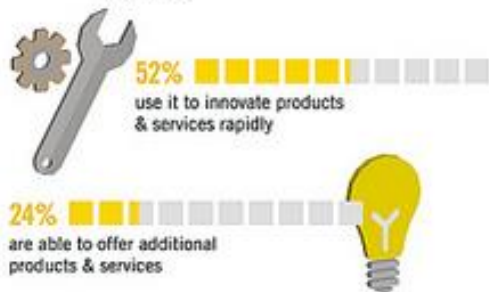
## 2 It makes collaboration easy

Cloud allows work to be accessed from anywhere on multiple devices, making cross-functional collaboration much easier. Here's what leading organizations—those that are gaining competitive advantage through cloud—cited as popular uses:



## 4 It allows for rapid development of new products and services

The cloud offers businesses valuable capabilities. Here's what leading organizations say it enables them to do:



## 5 The results are proven

From business growth to increased efficiency, businesses using cloud are realizing benefits across the company.

