

F&I Comparison

Michael Conahan / Dashboard Reports Dealer Group

Date Range : 3/1/2020 to 3/31/2020

Filtered On Type(s) : Retail

Filtered on Status : Processed, Approved

Including Class : New, Used and Trxn : Finance, Lease, Cash, Balloon and Products : Front, Back, After Market, Other, Dealer Profit

	BackEnd PVR	BackEnd Gross	PVR Finance	PVR Lease	PVR Cash	Avg Rate Spread	Total Units	Prod Avg Per Unit	Menus Printed	Disclos. Printed	Finance Units	Finance Units %	VSC	VSC %	GAP	GAP %	ROAD HAZ.
<i>Michael Conahan</i>	\$1,357	\$62,424	\$1,673	\$1,079	\$702	0.65	46	1.11	0	0	26	56.52 %	2	4.35 %	15	57.69 %	4
<i>Total</i>	\$1,357	\$62,424	\$1,673	\$1,079	\$702	0.65	46	1.11	0	0	26	56.52 %	2	4.35 %	15	57.69 %	4

	ROAD HAZ. %	CARP	CARP %	ETCH	ETCH %	ENV. PROT.	ENV. PROT. %	MAINT	MAINT %	LIFE-AH	LIFE-AH %	OTHER	OTHER %
<i>Michael Conahan</i>	8.70 %	0	0%	3	6.52 %	0	0%	1	2.17 %	0	0%	26	56.52 %
<i>Total</i>	8.70 %	0	0%	3	6.52 %	0	0%	1	2.17 %	0	0%	26	56.52 %