## **Focus Meeting**

## Michael Conahan / Dashboard Reports Dealer Group

Date Range: 3/1/2020 to 3/31/2020

Filtered On Type(s): Retail

Filtered on Status: Processed, Approved

Including Class: New, Used and Trxn: Finance, Lease, Cash, Balloon and Products: Front, Back, After Market, Other, Dealer Profit

			Leased	Financed											Vehicle Service Contracts	
		Reserve		Reserve		Road Hazard Protection		Vehicle ID System		Environmental Protection		Scheduled Maintenance		Index		Reserve
	Units	%	Per	%	Per	%	Per	%	Per	%	Per	%	Per	#	Per	%
QA Auto Dash Rep Chap Egg Harbor	46	28	837	57	650	9	94	7	19	0	0	2	12	8	728	4
QA Auto Dash Rep Chap Chrysler Jeep	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
QA Auto Dash Rep Chap Nissan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	46	28	837	57	650	9	94	7	19	0	0	2	12	8	728	4

	Vehicle Service Contracts	GAP Insurance		Auto Replacement Plan		Life - Disability		Other								
	Reserve	Reserve		Reserve		Reserve		Reserve		PVF	PVR	Cash	Front	Front Gross	F&I Gross	Super
	Per	%	Per	%	Per	%	Per	%	Per			PVR	Avg	Total	Total	Per
QA Auto Dash Rep Chap Egg Harbor	97	58	400	0	0	0	0	48	913	1,672	1,250	0	757	34,836	57,508	2,007
QA Auto Dash Rep Chap Chrysler Jeep	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
QA Auto Dash Rep Chap Nissan	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	97	58	400	0	0	0	0	48	913	1,672	1,250	0	757	34,836	57,508	2,007