

F&I Daily Log Sheet

Date Range : 3/1/2020 to 3/31/2020

QA Auto Dash Rep Chap Chrysler Jeep - Michael Conahan

Filtered on Type(s) : Retail

Filtered on Status : Processed, Approved

Including Class : New, Used and Trxn : Finance, Lease, Cash, Balloon and Products : Front, Back, After Market, Other, Dealer Profit

	Units	Financed	Leased	Cash	Avg. Front-End Gross	Avg. F&I Gross	Total Avg. Gross
Total					NaN	NaN	NaN

GROSS PROFIT

No Data Available

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Date Range : 3/1/2020 to 3/31/2020

QA Auto Dash Rep Chap Egg Harbor - Michael Conahan

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Including Class : New, Used and Trxn : Finance, Lease, Cash, Balloon and Products : Front, Back, After Market, Other, Dealer Profit

	Units	Financed	Leased	Cash	Avg. Front-End Gross	Avg. F&I Gross	Total Avg. Gross
New	22	6	13	3	\$725.04	\$1,442.39	\$2,167.43
Used	24	20	0	4	\$786.88	\$1,278.80	\$2,065.68
Total	46	26	13	7	\$757.30	\$1,357.04	\$2,114.34

## GROSS PROFIT

DATE	CUSTOMER NAME	STOCK # DEAL #	Sale & Deal Status	V	Typ	MENU SIGNED	DOWN PAYMENT	BANK SOURCE	TRM	RATE SPREAD	Vehicle	RESERVE	VSC	GAP	ROAD HZ	VEH ID / AUTO REPL	LIFE A&H	OTHER PRODUCT	FRONT GROSS	BACK GROSS	DEAL GROSS
03/02	Paul Smith	CX20075 361188	Retail & Processed	N	L	N/A	\$3,000.00	HTD Leasing LLC	36	2.05 %	Ford Explorer 2020	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,026.37	\$2,700.00	\$3,726.37
03/02	Paul Smith	CX20095 361262	Retail & Processed	N	L	N/A	\$5,000.00	HTD Leasing LLC	36	0.00 %	Ford Explorer 2020	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$375.00	\$1,593.00	\$525.00	\$2,118.00
03/02	Paul Smith	CES20041 A 361298	Retail & Processed	U	C	N/A	\$4,127.00		1	N/A	Ford Focus 2010		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$429.03	\$0.00	\$429.03
03/02	Paul Smith	C3M19032 361323	Retail & Processed	N	F	N/A	\$10,000.00	TD AUTO FINANCE LLC	60	0.00 %	Mazda Mazda 3 2019	\$154.32	\$521.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$651.00	\$675.32	\$1,326.32
03/03	Paul Smith	CP10665 361330	Retail & Processed	U	F	N/A	\$0.00	VALLEY NATIONAL BANK	72	0.00 %	Ford F150 2017	\$672.82	\$0.00	\$660.00	\$0.00	\$0.00	\$0.00	\$970.00	\$500.00	\$2,302.82	\$2,802.82
03/03	Paul Smith	CED20010 361379	Retail & Processed	N	L	N/A	\$0.00	HTD Leasing LLC	36	0.00 %	Ford Edge 2020	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$650.00	\$542.92	\$650.00	\$1,192.92
03/03	Paul Smith	C30X2000 1 361396	Retail & Processed	N	F	N/A	\$10,000.00	JPMORGAN CHASE BANK	63	0.00 %	Mazda CX-30 2020	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00	\$216.37	\$1,050.00	\$1,266.37
03/05	Paul Smith	CX20021A 361507	Retail & Processed	U	F	N/A	\$1,000.00	FORD MOTOR CREDIT COMPANY	72	0.00 %	Mercedes-Benz C-Class 2016	\$191.91	\$0.00	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,167.56	\$455.91	\$3,623.47
03/05	Paul Smith	CP10648 361558	Retail & Processed	U	F	N/A	\$500.00	ALLY FINANCIAL	72	2.00 %	Ford Escape 2016	\$1,168.79	\$0.00	\$660.00	\$0.00	\$0.00	\$0.00	\$1,005.00	\$886.00	\$2,833.79	\$3,719.79
03/05	Paul Smith	CED20003 361575	Retail & Processed	N	L	N/A	\$2,541.16	HTD Leasing LLC	39	0.20 %	Ford Edge 2020	\$146.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$784.52)	\$146.64	(\$637.88)
03/06	Paul Smith	C3M19033 R 361561	Retail & Processed	U	F	N/A	\$1,100.00	CAPITAL ONE AUTO FINANCE	72	1.85 %	Mazda Mazda 3 2019	\$1,135.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$4,360.55)	\$1,135.01	(\$3,225.54)
03/06	Paul Smith	CES20035 361628	Retail & Processed	N	F	N/A	\$3,000.00	PNC BANK N.A.	48	2.50 %	Ford Escape 2020	\$1,351.44	\$0.00	\$741.00	\$1,075.00	\$221.00	\$0.00	\$2,273.00	(\$380.73)	\$5,661.44	\$5,280.71
03/06	Paul Smith	CFT20115 361644	Retail & Processed	N	C	N/A	\$0.00		1	N/A	Ford F150 2020		\$0.00	\$0.00	\$1,515.00	\$0.00	\$0.00	\$1,950.00	\$2,005.10	\$3,465.00	\$5,470.10
03/06	Paul Smith	CFT20069 A 361650	Retail & Processed	U	F	N/A	\$4,000.00	WELLS FARGO AUTO	75	0.00 %	Ford F150 2016	\$2,338.33	\$0.00	\$2.00	\$0.00	\$0.00	\$0.00	\$815.00	\$921.72	\$3,155.33	\$4,077.05
03/07	Paul Smith	CFT19224 A 361707	Retail & Processed	U	F	N/A	\$3,630.00	WELLS FARGO AUTO	48	0.00 %	Ford Fusion 2014	\$188.39	\$0.00	\$275.00	\$0.00	\$221.00	\$0.00	\$645.00	\$1,652.21	\$1,329.39	\$2,981.60
03/07	Paul Smith	CP10658 361716	Retail & Processed	U	F	N/A	\$1,000.00	PNC BANK N.A.	72	0.00 %	Ford F150 2019	\$420.00	\$0.00	\$660.00	\$0.00	\$0.00	\$0.00	\$2,062.00	\$1,152.40	\$3,142.00	\$4,294.40
03/07	Paul Smith	CPF10642 361752	Retail & Processed	U	F	N/A	\$3,500.00	FORD MOTOR CREDIT COMPANY	72	0.00 %	Ford Escape 2017	\$105.00	\$0.00	\$205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.33	\$310.00	\$422.33

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03/07	Paul Smith	C5C19096 A 361773	Retail & Processed	U	C	N/A	\$0.00		1	N/A	Honda Accord Crosstour 2010		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,609.79	\$0.00	\$1,609.79
03/09	Paul Smith	C6Z20002 A 361847	Retail & Processed	U	F	N/A	\$6,000.00	ALLY FINANCIAL	48	2.50 %	Mazda MAZDA6 2014	\$292.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$2,150.65	\$1,292.62	\$3,443.27
03/11	Paul Smith	CED20010 A 361875	Retail & Processed	U	C	N/A	\$0.00		1	N/A	Ford Expedition 2010		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$932.32	\$0.00	\$932.32
03/11	Paul Smith	CFT19237 362047	Retail & Processed	N	C	N/A	\$283.15		1	N/A	Ford F150 2019		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,032.20	\$0.00	\$1,032.20
03/12	Paul Smith	C30X2025 362028	Retail & Processed	N	L	N/A	\$3,000.00	JPMorgan Chase Bank N.A. Lease	36	1.08 %	Mazda CX-30 2020	\$706.25	\$0.00	\$0.00	\$220.00	\$0.00	\$0.00	\$0.00	\$946.82	\$926.25	\$1,873.07
03/12	Paul Smith	CP10672 362073	Retail & Processed	U	F	N/A	\$1,000.00	TD AUTO FINANCE LLC	72	0.00 %	Ford F150 2017	\$950.13	\$0.00	\$660.00	\$0.00	\$0.00	\$0.00	\$645.00	\$380.05	\$2,255.13	\$2,635.18
03/12	Paul Smith	CP10597A 362084	Retail & Processed	U	F	N/A	\$800.00	PNC BANK N.A.	72	0.00 %	Jeep All-New Wrangler 2018	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$616.83	\$1,220.00	\$1,836.83
03/13	Paul Smith	CP10673 362076	Retail & Processed	U	F	N/A	\$1,000.00	ALLY FINANCIAL	75	0.95 %	Ford Mustang 2018	\$507.81	\$0.00	\$111.00	\$0.00	\$0.00	\$0.00	\$425.00	\$825.00	\$1,043.81	\$1,868.81
03/14	Paul Smith	CP10656 362191	Retail & Processed	U	F	N/A	\$0.00	WELLS FARGO AUTO	75	0.00 %	Ford F150 2019	\$613.09	\$0.00	\$660.00	\$0.00	\$221.00	\$0.00	\$1,750.00	\$956.53	\$3,244.09	\$4,200.62
03/14	Paul Smith	CX20117 362234	Retail & Processed	N	L	N/A	\$2,500.00	HTD Leasing LLC	39	1.27 %	Ford Explorer 2020	\$1,457.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,281.70	\$1,457.04	\$2,738.74
03/14	Paul Smith	CP10661A 362255	Retail & Processed	U	C	N/A	\$0.00		1	N/A	Infiniti G37 2009		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$591.56	\$0.00	\$591.56
03/14	Paul Smith	CFT19155 KA 362271	Retail & Processed	U	F	N/A	\$1,000.00	WELLS FARGO AUTO	60	0.00 %	Kia Sportage 2014	\$460.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,245.65	\$460.11	\$4,705.76
03/16	Paul Smith	CFN20002 R 362247	Retail & Processed	U	F	N/A	\$500.00	FORD MOTOR CREDIT COMPANY	72	0.00 %	Ford Fusion 2020	\$241.78	\$0.00	\$30.00	\$0.00	\$0.00	\$0.00	\$76.00	\$960.87	\$347.78	\$1,308.65
03/16	Paul Smith	CX20063A 362250	Retail & Processed	U	F	N/A	\$2,000.00	PNC BANK N.A.	60	2.00 %	Ford Focus 2018	\$841.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$820.00	(\$1.32)	\$1,661.05	\$1,659.73
03/16	Paul Smith	CX20107 362260	Retail & Processed	N	L	N/A	\$1,000.00	HTD Leasing LLC	39	0.25 %	Ford Explorer 2020	\$336.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,098.21	\$336.18	\$1,434.39
03/16	Paul Smith	CP10676 362347	Retail & Processed	U	F	N/A	\$8,000.00	PNC BANK N.A.	60	2.00 %	Mazda CX-5 2018	\$986.40	\$1,988.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$425.65	\$2,974.40	\$3,400.05
03/18	Paul Smith	CP10668 362273	Retail & Processed	U	F	N/A	\$7,000.00	FORD MOTOR CREDIT COMPANY	60	0.00 %	Ford T250 Vans 2016	\$98.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$1,323.17	\$598.02	\$1,921.19
03/18	Paul Smith	CX20116 362337	Retail & Processed	N	F	N/A	\$5,000.00	PNC BANK N.A.	60	1.00 %	Ford Explorer 2020	\$1,410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,255.00	\$1,835.64	\$2,665.00	\$4,500.64
03/18	Paul Smith	C30X2012 362396	Retail & Processed	N	F	N/A	\$9,000.00	JPMORGAN CHASE BANK	72	2.00 %	Mazda CX-30 2020	\$1,042.74	\$0.00	\$660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,016.52	\$1,702.74	\$2,719.26
03/19	Paul Smith	CA20042 362240	Retail & Processed	N	L	N/A	\$557.00	HTD Leasing LLC	36	1.07 %	Lincoln Corsair 2020	\$1,050.84	\$0.00	\$0.00	\$305.00	\$0.00	\$0.00	\$0.00	\$953.11	\$1,355.84	\$2,308.95
03/20	Paul Smith	CMZ20019 362492	Retail & Processed	N	C	N/A	\$0.00		1	N/A	Lincoln MKZ 2020		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,450.00	\$522.77	\$1,450.00	\$1,972.77
03/20	Paul Smith	CR19016 362499	Retail & Processed	N	L	N/A	\$469.00	HTD Leasing LLC	36	0.00 %	Ford RANGER 2019	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,265.71)	\$0.00	(\$1,265.71)

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03/21	Paul Smith	CPF10664 362506	Retail & Processed	U	F	N/A	\$1,000.00	FORD MOTOR CREDIT COMPANY	72	0.00 %	Lincoln MKC 2017	\$210.00	\$0.00	\$410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240.38	\$620.00	\$860.38
03/21	Paul Smith	CFT20046 362507	Retail & Processed	N	L	N/A	\$1,000.00	HTD Leasing LLC	39	1.10 %	Ford F150 2020	\$1,253.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$643.31	\$1,253.07	\$1,896.38
03/21	Paul Smith	CNA20005 362508	Retail & Processed	N	L	N/A	\$0.00	HTD Leasing LLC	36	0.50 %	Lincoln Nautilus 2020	\$570.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00	\$44.19	\$1,040.24	\$1,084.43
03/21	Paul Smith	CP10622 362509	Retail & Processed	U	F	N/A	\$0.00	FORD MOTOR CREDIT COMPANY	72	0.00 %	Ford F250SD 2019	\$210.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$832.72)	\$310.00	(\$522.72)
03/21	Paul Smith	CFT20014 362510	Retail & Processed	N	L	N/A	\$2,100.00	HTD Leasing LLC	36	2.05 %	Ford F150 2020	\$2,512.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,120.00	\$1,515.91	\$3,632.80	\$5,148.71
03/21	Paul Smith	C5C20025 362512	Retail & Processed	N	F	N/A	\$8,000.00	JPMORGAN CHASE BANK	63	0.00 %	Mazda Cx-5 2020	\$350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$690.00	\$1,034.00	\$1,040.00	\$2,074.00
03/31	Paul Smith	CX20094 362563	Retail & Processed	N	L	N/A	\$0.00	HTD Leasing LLC	36	0.00 %	Ford Explorer 2020	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422.64	\$0.00	\$422.64
GRAND TOTALS					46	0						\$27,792.82	\$2,509.00	\$6,098.00	\$3,115.00	\$663.00	\$0.00	\$22,246.00	\$34,835.93	\$62,423.82	\$97,259.75

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Filtered on Status : Processed, Approved

Including Class : New, Used and Trxn : Finance, Lease, Cash, Balloon and Products : Front, Back, After Market, Other, Dealer Profit

	Units	Financed	Leased	Cash	Avg. Front-End Gross	Avg. F&I Gross	Total Avg. Gross
Total					NaN	NaN	NaN

GROSS PROFIT

No Data Available