

Sales Manager Comparison

Michael Conahan / Dashboard Reports Dealer Group

Date Range : 3/1/2020 to 3/31/2020

Filtered On Type(s) : Retail

Filtered on Status : Processed, Approved

Including Class : New, Used and Trxn : Finance, Lease, Cash, Balloon and Products : Front, Back, After Market, Other, Dealer Profit

	BackEnd PVR	FrontEnd PVR	Total Gross	Front Gross	BackEnd Gross	Total Units	Units New	Units Used	Prod Avg Per Unit	Finance Units	Finance Units %	VSC	VSC %	GAP	GAP %	ROAD HAZ.	ROAD HAZ. %
<i>Michael Conahan</i>	\$3,059	\$1,393	\$8,904	\$2,787	\$6,117	2	1	1	2.50	2	100.00 %	0	0%	2	100.00 %	1	50.00 %
<i>Francis Alexander</i>	\$2,161	\$981	\$18,848	\$5,885	\$12,963	6	1	5	1.50	5	83.33 %	0	0%	3	60.00 %	0	0%
<i>Donald Reed</i>	\$1,277	\$1,063	\$18,511	\$9,564	\$11,489	9	2	7	1.56	5	55.56 %	0	0%	4	80.00 %	1	11.11 %
<i>Peter Ferenz</i>	\$1,130	\$331	\$2,921	\$661	\$2,260	2	1	1	1.00	1	50.00 %	0	0%	0	0%	0	0%
<i>Greg Rawlings</i>	\$1,126	\$65	\$8,342	\$457	\$7,885	7	6	1	0.86	5	71.43 %	1	14.29 %	1	20.00 %	2	28.57 %
<i>Donald Hood</i>	\$1,085	\$774	\$35,138	\$15,482	\$21,709	20	11	9	0.75	8	40.00 %	1	5.00 %	5	62.50 %	0	0%
<i>Total</i>	\$1,357	\$757	\$92,665	\$34,836	\$62,424	46	22	24	1.11	26	56.52 %	2	4.35 %	15	57.69 %	4	8.70 %

	CARP	CARP %	ETCH	ETCH %	ENV. PROT.	ENV. PROT. %	MAINT	MAINT %	LIFE-AH	LIFE-AH %	OTHER	OTHER %
<i>Michael Conahan</i>	0	0%	1	50.00 %	0	0%	0	0%	0	0%	1	50.00 %
<i>Francis Alexander</i>	0	0%	0	0%	0	0%	0	0%	0	0%	6	100.00 %
<i>Donald Reed</i>	0	0%	1	11.11 %	0	0%	1	11.11 %	0	0%	7	77.78 %
<i>Peter Ferez</i>	0	0%	0	0%	0	0%	0	0%	0	0%	2	100.00 %
<i>Greg Rawlings</i>	0	0%	0	0%	0	0%	0	0%	0	0%	2	28.57 %
<i>Donald Hood</i>	0	0%	1	5.00 %	0	0%	0	0%	0	0%	8	40.00 %
<i>Total</i>	0	0%	3	6.52 %	0	0%	1	2.17 %	0	0%	26	56.52 %