INTRODUCTION-

This café sales dataset contains 10,000 rows and 8 columns, and is intentionally dirty for Exploratory Data Analysis (EDA). This dataset is from <u>Kaggle</u>. The cleaning is done with PostgreSQL and the visualization with Power BI.

DATA CLEANING-

→ Identify the distinct values in each column.

```
SELECT DISTINCT(item) FROM cafe_sales_2

OUTPUT-

Cake, Salad, Tea, Coffee, Juice, Smoothie, Cookie, Sandwich, Null, ERROR, UNKNOWN
```

Doing this for rest of the columns

→ As the missing values are in nulls, ERROR and UNKNOWN. Identifying how many of these are there in columns.

```
SELECT
             COUNT(*) FILTER(WHERE item IS NULL OR item = 'ERROR' OR item = 'UNKNOWN') AS
item_null,
             COUNT(*) FILTER(WHERE quantity IS NULL OR quantity = 'ERROR' OR quantity =
'UNKNOWN') AS quantity_null,
             COUNT(*) FILTER(WHERE price_per_unit IS NULL OR price_per_unit = 'ERROR' OR
price_per_unit = 'UNKNOWN') AS price_null,
             COUNT(*) FILTER(WHERE total_spent IS NULL OR total_spent = 'ERROR' OR
total_spent = 'UNKNOWN') AS total_null,
             COUNT(*) FILTER(WHERE payment_method IS NULL OR payment_method = 'ERROR' OR
payment_method = 'UNKNOWN') AS payment_null,
             COUNT(*) FILTER(WHERE location IS NULL OR location = 'ERROR' OR location =
'UNKNOWN') AS location_null,
             COUNT(*) FILTER(WHERE transaction_date IS NULL OR transaction_date = 'ERROR' OR
transaction_date = 'UNKNOWN') AS date_null
FROM cafe sales 2.
```

```
OUTPUT-

item_null - 969

quantity_null - 479

price_null - 533

total_null - 502

payment_null - 3178

location_null - 3961

date_null - 460
```

→ **location** – filling the missing values in location column with 'In-store'.

```
UPDATE cafe_sales_2
SET location = 'In-store'
WHERE location = 'ERROR'
OR location = 'UNKNOWN'
OR location IS NULL
```

→ payment_method - filling the missing values with 'Cash'.

```
UPDATE cafe_sales_2
SET payment_method = 'Cash'
WHERE payment_method = 'UNKNOWN'
OR payment_method = 'ERROR'
OR payment_method IS NULL
```

→ Item – filling 'item' column with respective prices in 'price_per_unit'.

```
UPDATE cafe_sales_2

SET item =

CASE

WHEN price_per_unit = '4.0' THEN 'Smoothie'

WHEN price_per_unit = '1.0' THEN 'Cookie'

WHEN price_per_unit = '3.0' THEN 'Cake'

WHEN price_per_unit = '5.0' THEN 'Salad'

WHEN price_per_unit = '1.5' THEN 'Tea'

WHEN price_per_unit = '2.0' THEN 'Coffee'

WHEN price_per_unit = '3.0' THEN 'Juice'

END

WHERE item = 'ERROR'

OR item = 'UNKNOWN'

OR item IS NULL
```

→ price_per_unit - price_per_unit filling is done using 2 other columns. 'total_spent/quantity'.

```
UPDATE cafe_sales_2
SET price_per_unit = total_spent::REAL/quantity::REAL
WHERE price_per_unit IS NULL
OR price_per_unit = 'ERROR'
OR price_per_unit = 'UNKNOWN'
AND total_spent <> 'ERROR'
AND total_spent IS NOT NULL
AND quantity <> 'ERROR'
AND quantity <> 'UNKNOWN'
AND quantity <> 'UNKNOWN'
```

→ quantity – Same as price_per_unit, using 2 other columns. 'total_spent/price_per_unit'

```
UPDATE cafe_sales_2
SET quantity = total_spent::REAL/price_per_unit::REAL
WHERE quantity IS NULL
OR quantity = 'ERROR'
OR quantity = 'UNKNOWN'
AND total_spent <> 'ERROR'
AND total_spent <> 'UNKNOWN'
AND total_spent IS NOT NULL
AND price_per_unit <> 'ERROR'
AND price_per_unit <> 'UNKNOWN'
AND price_per_unit <> 'UNKNOWN'
```

→ total_spent - Using 2 other columns. 'quantity * price_per_unit'.

```
UPDATE cafe_sales_2
SET total_spent = quantity::REAL * price_per_unit::REAL

OR total_spent IS NULL
OR total_spent = 'ERROR'
WHERE total_spent = 'UNKNOWN'
AND quantity <> 'ERROR'
AND quantity <> 'UNKNOWN'
AND quantity IS NOT NULL
AND price_per_unit <> 'ERROR'
AND price_per_unit <> 'UNKNOWN'
AND price_per_unit <> 'UNKNOWN'
```

→ price_per_unit - Updating the column with filled values in 'item'

```
UPDATE cafe_sales_2

SET price_per_unit =

CASE

WHEN item = 'Sandwich' THEN '4.0'

WHEN item = 'Cookie' THEN '1.0'

WHEN item = 'Cake' THEN '3.0'

WHEN item = 'Salad' THEN '5.0'

WHEN item = 'Tea' THEN '1.5'

WHEN item = 'Coffee' THEN '2.0'

WHEN item = 'Juice' THEN '3.0'

WHEN item = 'Smoothie' THEN '4.0'

END

WHERE price_per_unit = 'UNKNOWN'

OR price_per_unit = 'ERROR'

OR price_per_unit IS NULL
```

→ Check for any missing values.

```
SELECT
             COUNT(*) FILTER(WHERE item IS NULL OR item = 'ERROR' OR item = 'UNKNOWN') AS
item_null,
             COUNT(*) FILTER(WHERE quantity IS NULL OR quantity = 'ERROR' OR quantity =
'UNKNOWN') AS quantity_null,
             COUNT(*) FILTER(WHERE price_per_unit IS NULL OR price_per_unit = 'ERROR' OR
price_per_unit = 'UNKNOWN') AS price_null,
             COUNT(*) FILTER(WHERE total_spent IS NULL OR total_spent = 'ERROR' OR
total_spent = 'UNKNOWN') AS total_null,
             COUNT(*) FILTER(WHERE payment_method IS NULL OR payment_method = 'ERROR' OR
payment_method = 'UNKNOWN') AS payment_null,
             COUNT(*) FILTER(WHERE location IS NULL OR location = 'ERROR' OR location =
'UNKNOWN') AS location_null,
             COUNT(*) FILTER(WHERE transaction_date IS NULL OR transaction_date = 'ERROR' OR
transaction_date = 'UNKNOWN') AS date_null
FROM cafe_sales_2.
```

→ If any more of those values are still there in the columns, then update them. Update total_spent, quantity, price_per_unit with '0', item with 'UNAVAILABLE'.
quantity -

```
UPDATE cafe_sales_2
SET quantity = '0'
WHERE quantity = 'ERROR'
OR quantity = 'UNKNOWN'
OR quantity IS NULL
```

total spent -

```
UPDATE cafe_sales_2
SET total_spent = '0'
WHERE total_spent = 'ERROR'
OR total_spent = 'UNKNOWN'
OR total_spent IS NULL
```

price_per_unit -

```
UPDATE cafe_sales_2
SET price_per_unit = '0'
WHERE price_per_unit = 'ERROR'
OR price_per_unit = 'UNKNOWN'
OR price_per_unit IS NULL
```

item -

```
UPDATE cafe_sales_2
SET item = 'UNAVAILABLE'
WHERE item = 'ERROR'
OR item = 'UNKNOWN'
OR item IS NULL
```

→ If total_spent is filled, but price_per_unit and quantity are missing then fill them manually.

```
UPDATE cafe_sales_2
SET price_per_unit = '5.0',
quantity = '5',
item = 'Salad'
WHERE transaction_id = 'TXN_7376255'
```

→ transaction_date - Filling this with a default date of '2023-01-01'.

```
UPDATE cafe_sales_2
SET transaction_date = '2023-01-01'
WHERE transaction_date IS NULL
OR transaction_date = 'ERROR'
OR transaction_date = 'UNKNOWN'
```

VISUALIZATION-



This visualization was created using Power BI.

- At the top, it presents total sales and total revenue, with the price per item displayed in between.
- Next, it highlights the top three selling products and the top three revenuegenerating products.
- Lastly, the monthly and weekly sales graphs provide an overview of sales trends over time.

Key insights from the visualization:

- Cake is the top-selling product, but Salad generates the highest revenue due to its higher price point.
- Sandwich ranks in the top three for both sales volume and revenue.
- Monthly and weekly sales patterns remain fairly stable, with little fluctuation.
- Monthly sales range between 2,300 2,500 units.
- Weekly sales vary between 3,600 3,900 units.