

Job Descriptions

5. Chief Customer Officer (CCO) - SaaS Platform

Company: CloudX Software

Location: Austin, TX (Hybrid)

Salary: \$180,000 - \$230,000 + Performance Bonuses

About Us:

CloudX is a leading B2B SaaS provider specializing in cloud security solutions. We need a CCO to scale our customer success operations.

Responsibilities:

- Develop customer retention strategies to minimize churn.
- Lead a global customer success team.
- Implement self-service and AI-powered customer support.

Requirements:

- 10+ years in customer success leadership.
- Experience in SaaS and enterprise software companies.