# Modelling and Optimization

**INF170** 

#5:LP Models

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#### AGENDA

- Online Advertising Problem
- Portfolio Selection
- Scheduling Postal Workers
- Inventory Management
- Highway Patrol Allocation
- Hospital Location, In Manhattan

# ONLINE ADVERTISING

## **PROBLEM**

- The New Bedford Times (NBT) is a small newspaper with a growing web site
- > 3 sections: News, Travel, and Sports
- > 5 advertisers: Apple Cruises, Bank Boston,
  - CoolTickets, D-Mobile Wireless, eCooking

- Decision: how do we allocate the ads to the sections of the web site?
  - e.g. How many of D-Mobile's ads do we put on the Sports section?
- > Assumption: one ad per page view
- Descrive: maximize the total expected number of click-throughs on the NBT web site (in order to improve its attractiveness to potential advertisers)

#### Index conventions:

- $\triangleright$  News = 1, Travel = 2, Sports = 3
- Apple Cruises = 1, Bank Boston = 2, CoolTickets = 3, D-Mobile Wireless = 4, eCooking = 5

#### Data available:

- $\triangleright$   $v_i$  = forecasted number of page views of section i for this month (i = 1, 2, 3)
- $\Rightarrow$   $a_j$  = number of ads sold to advertiser j for this month (j = 1, 2, 3, 4, 5)
- $p_{i,j}$  = projected click-through probability of advertiser j 's ad on section i (i = 1, 2, 3 and j = 1, 2, 3, 4, 5)



## "Implicit" constraints:

- Total number of ads assigned to a section is <u>at most</u> the number of ads (page views) available on that section
- Total number of ads delivered for an advertiser is <u>at least</u> the number of ads sold to the advertiser

#### Additional constraints:

- ➤ BankBoston's contract requires that at least 20% of its page views are on the Travel section
- CoolTickets's contract requires that at least 25% of its page views are on the News section
- ➤ D-Mobile's contract requires that it receives at least 27,000 expected click-throughs based on the forecast click-through probabilities

- 1) Define the decision variables
- 2) Write the objective function
- 3) Write the constraints
  - Main constraints
  - Variable-type constraints

How do we assign each advertiser's page views to each section of the web site?

> Decision variables:

 $x_{i,j}$  = number of advertiser j 's ads assigned to section i

for i = 1, 2, 3 and j = 1, 2, 3, 4, 5

- Objective is to maximize total expected number of click-throughs
- For example, the expected number of click-throughs for Apple Cruises on the News section =  $p_{1,1}x_{1,1}$
- Objective:

maximize 
$$\sum_{i=1}^{3} \sum_{j=1}^{5} p_{i,j} x_{i,j}$$

- Total number of ads assigned to a section is <u>at most</u> the number of ads (page views) available on that section
- $\triangleright$  For section i, the total number of ads assigned is

$$x_{i,1} + x_{i,2} + x_{i,3} + x_{i,4} + x_{i,5} = \sum_{j=1}^{5} x_{i,j}$$

- $\triangleright$  The number of ads available on section *i* is  $v_i$
- **Constraints:**

$$\sum_{j=1}^{5} x_{i,j} \le v_i$$
 for  $i = 1,2,3$ 

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- Total number of ads delivered for an advertiser is <u>at least</u> the number of ads sold to the advertiser
- $\triangleright$  For advertiser j, the number of ads delivered is

$$x_{1,j} + x_{2,j} + x_{3,j} = \sum_{i=1}^{3} x_{i,j}$$

- $\triangleright$  The number of ads advertiser *j* ordered is  $a_j$
- **Constraints:**

$$\sum_{i=1}^{3} x_{i,j} \ge a_j$$
 for  $j = 1,2,3,4,5$ 

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BankBoston's contract requires that at least 20% of its page views are on the Travel section

$$x_{2,2} \ge \frac{1}{5} \sum_{i=1}^{3} x_{i,2}$$

CoolTickets's contract requires that at least 25% of its page views are on the News section

$$x_{1,3} \ge \frac{1}{4} \sum_{i=1}^{3} x_{i,3}$$

D-Mobile's contract requires that it receives at least 27,000 expected click-throughs based on the forecast click-through probabilities

$$\sum_{i=1}^{3} p_{i,4} x_{i,4} \ge 27000$$

- > Anything missing?
- > Nonnegativity:
- >  $x_{i,j} \ge 0$  for i = 1, 2, 3 and j = 1, 2, 3, 4, 5
- If we consider the integrallity of the variables then we have an integer program

maximize

$$\sum_{i=1}^{3} \sum_{j=1}^{5} p_{i,j} x_{i,j}$$

(expected # click-throughs)

subject to

$$\sum_{j=1}^{5} x_{i,j} \le v_i$$
 for  $i = 1,2,3$ 

for 
$$i = 1,2,3$$

(section capacities)

$$\sum_{i=1}^{3} x_{i,j} \ge a_j$$

for 
$$j = 1, 2, 3, 4, 5$$

 $\sum_{i=1}^{3} x_{i,i} \ge a_i \qquad \text{for } j = 1,2,3,4,5 \quad \text{(advertiser demand)}$ 

$$x_{2,2} \ge \frac{1}{5} \sum_{i=1}^{3} x_{i,2}$$

(BankBoston's contract)

$$x_{1,3} \ge \frac{1}{4} \sum_{i=1}^{3} x_{i,3}$$

(CoolTickets's contract)

$$\sum_{i=1}^{3} p_{i,4} x_{i,4} \ge 27000$$

(D-Mobile's contract)

$$x_{i,j} \ge 0$$
 for  $i = 1, 2, 3$  and

(nonnegativity)

$$j = 1, 2, 3, 4, 5$$

A portfolio manager in charge of a bank portfolio has\$10 million to invest

> 5 different securities available

Bond	Bond	Quality	Years to	Yield to
name	type	rating	maturity	maturity
1	Municipal	2	9	4.30%
2	Agency	2	15	2.7
3	Gov't	1	4	2.5
4	Gov't	1	3	2.2
5	Municipal	5	2	4.5

- The bank places the following policy limitations on the portfolio manager's actions
  - 1) Government and agency bonds must total at least \$4 million
  - 2) The average quality of the portfolio cannot exceed 1.4 (lower quality rating = better)
  - 3) The average years to maturity of the portfolio must not exceed 5 years
  - 4) Bonds cannot be "shorted" (cannot buy negative amounts of bonds)
- Objective: maximize earnings
- > Decision: how much of each type of bond to purchase?

Need to determine dollar amount of each security to be purchased

> Decision variables:

 $x_i$  = amount to be invested in bond i, in millions

for 
$$i = 1, 2, 3, 4, 5$$

- > We want to maximize total earnings
- > For one security,

earnings = (yield to maturity) × (amount invested)

Objective:

 $maximize\ 0.043x_1 + 0.027x_2 + 0.025x_3 + 0.022x_4 + 0.045x_5$ 

- ➤ Variable-type constraints?
- Cannot short bonds, so amount invested is nonnegative
- **Constraints:**

$$x_i \ge 0$$
 for  $i = 1, 2, 3, 4, 5$ 

Portfolio manager only has a total of 10 million dollars to invest

$$\sum_{i=1}^{5} x_i \le 10$$

At least \$4 million must be invested in government and agency bonds

$$x_2 + x_3 + x_4 \ge 4$$

The average quality of the portfolio must not exceed 1.4

average quality of portfolio = 
$$\frac{\text{total quality of portfolio}}{\text{total value of portfolio}}$$

> So,

$$\frac{2x_1 + 2x_2 + x_3 + x_4 + 5x_5}{x_1 + x_2 + x_3 + x_4 + x_5} \le 1.4$$

- Nonlinear!
- $\triangleright$  But can be linearized:  $x_i$ 's are nonnegative, so denominator is nonnegative

$$2 x_1 + 2x_2 + x_3 + x_4 + 5x_5 \le 1.4 (x_1 + x_2 + x_3 + x_4 + x_5)$$

$$\leftrightarrow 0.6 x_1 + 0.6 x_2 - 0.4 x_3 - 0.4 x_4 + 3.6 x_5 \le 0$$



> The average maturity of the portfolio must not exceed 5

average maturity of portfolio 
$$=$$
  $\frac{\text{total maturity of portfolio}}{\text{total value of portfolio}}$ 

> So,

$$\frac{9x_1 + 15x_2 + 4x_3 + 3x_4 + 2x_5}{x_1 + x_2 + x_3 + x_4 + x_5} \le 5$$

 $\triangleright$  Since  $x_i$ 's are nonnegative, can be linearized

$$9 x_1 + 15 x_2 + 4 x_3 + 3 x_4 + 2 x_5 \le 5 (x_1 + x_2 + x_3 + x_4 + x_5)$$

$$\leftrightarrow 4 x_1 + 10 x_2 - x_3 - 2 x_4 - 3 x_5 \le 0$$



$$0.043x_1 + 0.027x_2 + 0.025x_3 + 0.022x_4 + 0.045x_5$$

(total earnings)

subject to

$$\sum_{i=1}^{5} x_i \le 10$$

(cash available)

$$x_2 + x_3 + x_4 \ge 4$$

(gov't and agency)

$$0.6 x_1 + 0.6 x_2 - 0.4 x_3 - 0.4 x_4 + 3.6 x_5 \le 0$$
 (average quality)

$$4x_1 + 10x_2 - x_3 - 2x_4 - 3x_5 \le 0$$
 (average maturity)

$$x_i \ge 0$$
 for  $i = 1, 2, 3, 4, 5$  (nonnegativity)

- What if we are able to borrow up to \$1 million at a rate of 2.75%?
- In other words, we can increase our cash supply above \$10 million by borrowing at a rate of 2.75%
- ➤ How can we change our model to incorporate this?

• Define new decision variable

y = amount borrowed, in millions

- Limitations on how much can be borrowed
  - Add new constraint:

$$y \leq 1$$

- Cash availability increases
  - Change cash availability constraint:

$$\sum_{i=1}^{5} x_i \le 10 + y$$

• Define new decision variable

y = amount borrowed, in millions

- Borrowed money costs 2.75%
  - Change objective function:

$$0.043x1 + 0.027x2 + 0.025x3 + 0.022x4 + 0.045x5 - 0.0275y$$

Nonnegativity

$$y \ge 0$$

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$$0.043x1 + 0.027x2 + 0.025x3 + 0.022x4 + 0.045x5 - 0.0275y$$

(total earnings)

subject to

$$y \le 1$$

(borrowing limit)

$$\sum_{i=1}^{5} x_i \le 10 + y$$

(cash available)

$$x_2 + x_3 + x_4 \ge 4$$

(gov't and agency)

$$0.6 x_1 + 0.6 x_2 - 0.4 x_3 - 0.4 x_4 + 3.6 x_5 \le 0$$
 (average quality)

$$4x_1 + 10x_2 - x_3 - 2x_4 - 3x_5 \le 0$$
 (average maturity)

$$x_i \ge 0$$
 for  $i = 1, 2, 3, 4, 5, y \ge 0$  (nonnegativity)

# SCHEDULING

## POSTAL WORKERS

- Each postal worker works for 5 consecutive days, followed by 2 days off, repeated weekly
- Demand for workers for each day of the week
  - $d_i$  = demand for workers on day i for i = 1, ..., 7
  - Indices: Monday = 1, Tuesday = 2, ..., Sunday = 7
- We want to minimize the number of total workers used
  - For now, let's assume that fractional workers are allowed

Decision variables

$$y_i$$
 = number of workers on day  $i$  for  $i = 1, ..., 7$ 

• Easy to formulate number of workers on day i is at least  $d_i$ 

$$y_i \ge d_i$$
 for  $i = 1, \dots, 7$ 

- Looks like a "natural" decision variables and easy to formulate some constraints
- How to formulate "each worker works 5 consecutive days followed by 2 consecutive days off"?

- Sometimes the decision variables incorporate constraints of the problem
  - "Art" of optimization
  - Hard to do this well, but worth keeping in mind
  - Good integer programming models often require this

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#### Decision variables

 $x_i$  = number of workers who work on days

$$i$$
,  $i + 1$ ,  $i + 2$ ,  $i + 3$ ,  $i + 4$ 

for 
$$i = 1, ..., 7$$

For example,

 $x_1$  = number of workers who start work on Monday and work through Friday

 $x_4$  = number of workers who start work on Thursday and work through Monday

 $x_7$  = number of workers who start work on Sunday and work through Thursday

- We want to minimize the total number of workers
- Total number of workers = Add up the number of workers who work in each type of shift

## Objective:

$$minimize \sum_{i=1}^{7} x_i$$

#### SCHEDULING POSTAL WORKERS

#### Constraints

- Day i needs  $d_i$  workers
- Who works on Monday (i = 1)?
  - $\triangleright$  Workers on the Monday-Friday shift  $(x_1)$
  - $\triangleright$  Workers on the Thursday-Monday shift ( $x_4$ )
  - $\triangleright$  Workers on the Friday-Tuesday shift  $(x_5)$
  - Workers on the Saturday-Wednesday shift  $(x_6)$
  - $\triangleright$  Workers on the Sunday-Thursday shift  $(x_7)$
- Constraint for meeting demand for workers on Monday:

$$x_1 + x_4 + x_5 + x_6 + x_7 \ge d_1$$

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#### SCHEDULING POSTAL WORKERS

• Similar constraints for each day of the week:

$$x_{1} + x_{4} + x_{5} + x_{6} + x_{7} \ge d_{1} \quad (Mon)$$

$$x_{1} + x_{2} + x_{5} + x_{6} + x_{7} \ge d_{2} \quad (Tue)$$

$$x_{1} + x_{2} + x_{3} + x_{4} + x_{5} \ge d_{3} \quad (Wed)$$

$$x_{1} + x_{2} + x_{3} + x_{4} + x_{5} + x_{6} + x_{7} \ge d_{4} \quad (Thu)$$

$$x_{1} + x_{2} + x_{3} + x_{4} + x_{5} + x_{6} + x_{7} \ge d_{5} \quad (Sat)$$

$$x_{2} + x_{3} + x_{4} + x_{5} + x_{6} + x_{7} \ge d_{7} \quad (Sun)$$

#### SCHEDULING POSTAL WORKERS

min 
$$x_1 + x_2 + x_3 + x_4 + x_5 + x_6 + x_7$$
  
s.t.  $x_1 + x_4 + x_5 + x_6 + x_7 \ge d_1$  (Mon)  
 $x_1 + x_2 + x_3 + x_6 + x_7 \ge d_2$  (Tue)  
 $x_1 + x_2 + x_3 + x_6 + x_7 \ge d_3$  (Wed)

 $x_1 + x_2 + x_3 + x_4 + x_7 \ge d_4$ 

$$x_1 + x_2 + x_3 + x_4 + x_5 \ge d_5$$
 (Fri)

$$x_2 + x_3 + x_4 + x_5 + x_6 \ge d_6$$
 (Sat)

$$x_3 + x_4 + x_5 + x_6 + x_7 \ge d_7$$
 (Sun)

(Thu)

$$x_i \ge 0$$
 for  $i = 1, \dots, 7$ 

- Global Minimum manufactures ski jackets
- Business is highly seasonal
- Demand for quarter t is  $d_t$  (t = 1, 2, 3, 4)
- Cost of producing 1 jacket in quarter t is  $p_t$  (t = 1, 2, 3, 4)
- Company can produce up to C jackets per quarter
- In order to properly warm up the production line, the total number of jackets produced in quarters 2 and 3 must be at least twice the number of jackets produced in quarter 1.

- Inventory must be built up to meet larger demands
- Cost of holding 1 jacket from quarter t to quarter t + 1 is  $h_t$  (t = 1, 2, 3)
- No initial inventory
- Jackets in inventory at the end of quarter 4 are salvaged
- Each jacket salvaged <u>reduces</u> total cost by s
- Global wants to meet demand while minimizing production and inventory costs
- Assume volume is large, and you can ignore the integrality for now!

#### Decision variables

➤ How much to produce in each quarter?

 $x_t$  = number of jackets produced in quarter t for t = 1,2,3,4

- Also want to keep track of how much we have in inventory  $z_t$  = number of jackets in inventory at the end of quarter t for t = 1,2,3,4
- Are these "decisions" that we make?

- $\triangleright$  The  $z_t$  variables do not represent explicit decisions
- Sometimes adding "auxiliary" decision variables helps with modeling
- In this case, we can write a correct model without the  $z_t$  variables, but is much more cumbersome
- Sometimes, you might need/want to go back and add decision variables once you start building an optimization model

- > We want to minimize production and inventory costs
- > Objective:

minimize 
$$\sum_{t=1}^{4} p_t x_t + \sum_{t=1}^{3} h_t z_t - s z_4$$

How are inventory and production levels at different quarters related?

(Inventory at the end of quarter t - 1) + (Amount produced in quarter t)

- = (Demand in quarter t) + (Inventory at the end of quarter t)
- > Sometimes referred to as *balance constraints*
- **Constraints:**

$$x_1 = d_1 + z_1$$
  $z_1 + x_2 = d_2 + z_2$   
 $z_2 + x_3 = d_3 + z_3$   $z_3 + x_4 = d_4 + z_4$ 

- Company can produce up to C jackets per quarter
- **Constraints:**

$$x_t \le C$$
 for  $t = 1, 2, 3, 4$ 

- Number of jackets produced in quarters 2 and 3 must be at least twice the number of jackets produced in quarter 1
- **Constraints:**

$$2x_1 \le x_2 + x_3$$

- Cannot produce a negative jacket
- Constraints:

$$x_t \ge 0$$
 for  $t = 1, 2, 3, 4$ 

minimize

$$\sum_{t=1}^{4} p_t x_t + \sum_{t=1}^{3} h_t z_t - s z_4$$

subject to

$$x_1 = d_1 + z_1$$

$$z_1 + x_2 = d_2 + z_2$$

$$z_2 + x_3 = d_3 + z_3$$

$$z_3 + x_4 = d_4 + z_4$$

$$x_t \le C$$

for 
$$t = 1, 2, 3, 4$$

$$2x_1 \le x_2 + x_3$$

$$x_t \ge 0$$

for 
$$i = 1, 2, 3, 4$$

$$z_t \geq 0$$

for 
$$i = 1, 2, 3, 4$$

## HIGHWAY PATROL

## **ALLOCATION**

- The State of Simplex wants to divide the effort of its on-duty officers along 8 highway segments to maximize the reduction of speeding incidents
- ➤ 25 officers per week to allocate
- **Estimated data from analysts:** 
  - $u_j$  = maximum number of officers that can be assigned to segment j in one week (for j = 1, ..., 8)
  - $r_j$  = weekly reduction in speeding incidents for segment j, per officer assigned (for j = 1, ..., 8)
- Write a linear program that allocates officers to highway segments in a way that maximizes the total reduction in speeding incidents

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#### Decision variables:

 $x_i$  = number of officers per week assigned to patrol segment j

for 
$$j = 1, ..., 8$$

#### Objective function:

- Reduction in speeding incidents on segment  $j = r_j x_j$
- > Total reduction in speeding incidents:

$$\sum_{j=1}^{8} r_{j} x_{j}$$

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#### Main constraints:

Number of officers available:

$$\sum_{i=1}^{8} x_j \le 25$$

Number of officers allowed on each segment:

$$x_j \le u_j$$
 for  $j = 1, ..., 8$ 

#### Variable-type constraints:

Nonnegativity:

$$x_j \ge 0$$
 for  $j = 1, ..., 8$ 

Assume fractional workers are OK (for now...)

Maximize 
$$\sum_{i=1}^{8} r_i x_i$$

$$\sum_{j=1}^{8} r_j x_j$$

(max total reduction)

subject to: 
$$\sum_{i=1}^{8} x_i \le 25$$

(officers available)

$$x_j \le u_j$$

for 
$$j = 1, ..., 8$$

for j = 1, ..., 8 (upper bounds)

$$x_j \ge 0$$

for 
$$j = 1, ..., 8$$

for j = 1, ..., 8 (nonnegativity)

- Maximizing total reduction may not be the right objective
  - > Optimal solution may assign officers only to one or two highway segments
  - May result in high reduction in some areas, and no reduction in other areas
- Instead of optimizing a total measure, we might want to focus on optimizing the least satisfactory result
- For example, let's maximize the minimum reduction in speeding incidents among all highway segments
- "Let's make sure the worst we achieve is still pretty good"

- New objective function:
- Want to maximize the minimum reduction in speeding incidents among all highway segments
- Recall: speeding incident reduction on segment  $j = r_j x_j$

Maximize 
$$min\{r_1x_1, ..., r_jx_j\}$$

$$\leftrightarrow$$
 Maximize  $min\{r_jx_j: j=1,...,8\}$ 

Maximize 
$$min\{rjx_{j}: j = 1,..., 8\}$$
 (maximin reduction)

subject to: 
$$\sum_{i=1}^{8} x_i \le 25$$
 (officers available)

$$x_i \le u_i$$
 for  $j = 1, ..., 8$  (upper bounds)

$$x_j \ge 0$$
 for  $j = 1, ..., 8$  (nonnegativity)

> Nonlinear!

Objective function:

Maximize 
$$min\{rjx_{j}: j=1,...,8\}$$

- Let f be an auxiliary decision variable that represents the objective function value
- > Change objective:

> Add constraints

$$f \le r_i x_i$$
 for  $j = 1, ..., 8$ 

Maximize f

(maximin objective)

$$f \leq r_j x_j$$

subject to:  $f \le r_i x_i$  for j = 1,..., 8 (maximin constraints)

$$\sum_{i=1}^{8} x_j \le 25$$

(officers available)

$$x_j \le u_j$$

for 
$$j = 1, ..., 8$$

(upper bounds)

$$x_j \geq 0$$

for 
$$j = 1, ..., 8$$

(nonnegativity)

# HOSPITAL LOCATION,

## IN MANHATTAN

- Mayor Dantzig formed a task force to determine the location of a new hospital
- The task force decided that the new hospital should be located "close" to 4 major population centers within the city
- Distances measured in Manhattan:

in Manhattan: 
$$|b_1 - b_2|$$

$$(a_1, b_1) \leftarrow -----$$

$$|a_1 - a_2|$$

Distance between  $(a_1, b_1)$  and  $(a_2, b_2) = |a_1 - a_2| + |b_1 - b_2|$ 

• 4 major population centers located at

$$(a_1, b_1), (a_2, b_2), (a_3, b_3), (a_4, b_4)$$

- Want to determine location of new hospital
- Decision variables:

 $x = x\_coordinate$  of location of new hospital

y = y\_coordinate of location of new hospital

• Objective:

$$\begin{aligned} \textit{Minimize} \ |x - a_I| + |y - b_I| + |x - a_2| + |y - b_2| + |x - a_3| + |y - b_3| + |x - a_4| + |y - b_4| \\ & \longleftrightarrow \qquad \qquad \textit{Minimize} \quad \sum_{i=1}^4 |x - a_i| + \sum_{i=1}^4 |y - b_i| \end{aligned}$$

Constraints: none

Minimize 
$$\sum_{i=1}^{4} |x - a_i| + \sum_{i=1}^{4} |y - b_i|$$

- Nonlinear!
- Introduce auxiliary decision variable that represents every absolute value term in the objective value

$$s_i \leftrightarrow |x - a_i|$$
 for  $i = 1, 2, 3, 4$ 

$$t_i \leftrightarrow |y - b_i|$$
 for  $i = 1, 2, 3, 4$ 

• Change objective function

Minimize 
$$\sum_{i=1}^{4} s_i + \sum_{i=1}^{4} t_i$$

Add constraints!

$$s_i \ge x - a_i$$
 for  $i = 1, 2, 3, 4$ 

$$s_i \ge -(x - a_i)$$
 for  $i = 1, 2, 3, 4$ 

$$t_i \ge y - b_i$$
 for  $i = 1, 2, 3, 4$ 

$$t_i \ge -(y - b_i)$$
 for  $i = 1, 2, 3, 4$ 

#### NEXT LECTURE

## LECTURE #6:

# TRANSPORTATION AND ASSIGNMENT PROBLEM

