

# MICHAEL PRECHTER

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## Languages

JavaScript  
HTML  
CSS

## Technologies

React  
React Native  
Expo  
Node.js  
Express  
PostgreSQL  
Git  
GitHub  
Bootstrap

## Education

### **The Iron Yard**

*Cohort 10 - 2017*

Front-End Web Development

- ▶ Immersive full-stack programming curriculum with a focus on JavaScript and React.

### **North Carolina State University**

*Class of 2012*

B.S. Polymer & Color Chemistry

- ▶ Activities: DJ at WKNC 88.1, Orientation Counselor, New Student Mentor

## Experience

### **Web Developer (Student) | Durham, NC**

*The Iron Yard | May 2017 - October 2017*

- ▶ Built web applications independently, as well as, through pair programming and group projects.
- ▶ *Etsy* - recreated portions of site using Etsy API and contributed front-end code on "Categories" page.
- ▶ *Speakeasy* (ongoing) - mobile social media platform for sharing user-created audio stories.
  - ▶ Pitched idea and recruited development team.
  - ▶ Researched and implemented new technologies outside the scope of the course.
  - ▶ Built using React Native, Expo, Firebase, and S3

### **Consumer Service Representative | Portland, OR**

*Yakima Products | June 2016 - March 2017*

- ▶ Applied knowledge of company policies, products, and services to troubleshoot, analyze, and resolve consumers' problems in an effective manner.
- ▶ Assisted in editing website content, the development of product instructions, and product catalog accuracy and enhancement.
- ▶ Increased sales through suggestive selling of products and services appropriate to consumer needs.

### **Lead Sales Coordinator | Portland, OR**

*Imtakt USA | August 2015 - June 2016*

- ▶ Coordinated company sales trips for a small biotech consumables manufacturer.
- ▶ Lead team with a focus on the creation of remunerative sales trips through coordinating meetings with key clients and prospective buyers, as well as, generating new leads in targeted scientific communities.
- ▶ Trained new employees and maintained CRM database.

### **Professional Clothier | Raleigh, NC**

*Tom James Company | March 2013 - February 2014*

- ▶ Provided wardrobe consultation and curated custom/bespoke outfits to complement the professional and personal needs of clients in the convenience of their homes or offices.
- ▶ Maintained accuracy of orders, secured finances, and arranged any additional tailoring to ensure client satisfaction.
- ▶ Generated new business through referrals in a structured sales pipeline and coordinated a biannual trunk show to premier new collections which included marketing and detailed event planning.

### **Student Manager | Nashville, TN**

*Southwestern Advantage | May 2010 - September 2012*

- ▶ Approached roughly 10,000 parents to talk about their children's education.
- ▶ Mentored students while managing independently contracted education business that sold software, handbooks, and website subscriptions.
- ▶ Awarded "Man of the Year" in 2011 for largest performance increase in the company.