

MICHAEL PRECHTER

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Languages

JavaScript
HTML
CSS

Technologies

React
React Native
Node.js
Express
PostgreSQL
Git
GitHub
Bootstrap
Expo

Education

The Iron Yard

Cohort 10 - 2017

Front-End Web Development

- ▶ Immersive full-stack programming curriculum with a focus on JavaScript and React.

North Carolina State University

Class of 2012

B.S. Polymer & Color Chemistry

- ▶ Activities: DJ at WKNC 88.1, Orientation Counselor, New Student Mentor

Experience

Web Developer (Student) | Durham, NC

The Iron Yard | May 2017 - September 2017

- ▶ Built web applications independently, as well as, through pair programming and group projects.
- ▶ *Esty* - recreated portions of site using Esty API and contributed front-end code on "Categories" page.
- ▶ *Speakeasy* (ongoing) - mobile social media platform for sharing original, user-created audio stories.
 - ▶ Pitched idea and recruited development team.
 - ▶ Researched and implemented new technologies outside the scope of the course.
 - ▶ Built using React Native, Expo and Firebase

Consumer Service Representative | Portland, OR

Yakima Products | June 2016 - March 2017

- ▶ Applied knowledge of company policies, products, and services to troubleshoot, analyze, and resolve consumers' problems in an effective manner.
- ▶ Assisted in editing website content, the development of product instructions, and product catalog accuracy and enhancement.
- ▶ Increased sales through suggestive selling of products and services appropriate to consumer needs.

Lead Sales Coordinator | Portland, OR

Imtakt USA | August 2015 - June 2016

- ▶ Coordinated company sales trips for a small biotech consumables manufacturer.
- ▶ Lead team with a focus on the creation of remunerative sales trips through coordinating meetings with key clients and prospective buyers, as well as, generating new leads in targeted scientific communities.
- ▶ Trained new employees and maintained CRM database.

Professional Clothier | Raleigh, NC

Tom James Company | March 2013 - February 2014

- ▶ Provided wardrobe consultation and curated custom/bespoke outfits to compliment the professional and personal needs of clients in the convenience of their homes or offices.
- ▶ Maintained accuracy of orders, secured finances, and arranged any additional tailoring to ensure client satisfaction.
- ▶ Generated new business through referrals in a structured sales pipeline and coordinated a biannual trunk show to premier new collections which included marketing and detailed event planning.

Student Manager | Nashville, TN

Southwestern Advantage | May 2010 - September 2012

- ▶ Approached roughly 10,000 parents to talk about their children's education.
- ▶ Mentored students while managing independently contracted education business that sold software, handbooks, and website subscriptions.
- ▶ Awarded "Man of the Year" for largest performance increase in the company.