

## **A. DIRECTORY STRUCTURE**

~/do/ --- contains do files  
~/dta/ --- contains final datasets  
~/dta/ascii/ --- contains ASCII versions of final datasets  
~/raw/ --- contains raw data  
~/raw/ascii/ -- contains ASCII versions of raw dataset  
~/out/ --- contains output of dofiles  
~/ado/ --- contains ado files needed to run dofiles  
~/res/ --- contains questionnaires and codebook

## **B. VERSION COMPABILITY AND EXTENSIONS**

1. Dofiles written for Stata 15/MP using 1.6 Ghz Intel Core i5 (MacOS Mojave)
2. User must install ado files below to run code:
  - a. lazystar.ado included in ~/ado/ and produces tables
  - b. \_gweightave2.ado included in ~/ado/ and computes Anderson indices
3. Additional STATA packages needed to run dofiles (type SSC install):
  - a. pdslasso - needed to compute double-machine learning estimates
  - b. lassopack - needed to compute double-machine learning estimates
  - c. wyoung - needed to adjust for multiple hypothesis testing (Appendix A9)
  - d. winsor – needed to produce winsorized variables (multiple tables)

## **C. DATA FILES**

1. ~/raw/bas-mid-end-append.dta – raw data household survey data files from the baseline, midline, and endline surveys. Note, the sheets A-C3 in the codebook (~/res/codebook\_ej.xlsx) describe these variables.
2. ~/dta/bas-mid-end-append\_v2.dta -- this is the main data file and contains the stacked baseline, midline, and endline data. Note the sheets A-C3 in the codebook (~/res/codebook\_ej.xlsx) describe these variables.
3. ~/dta/baseline\_lassocleaned.dta – this file contains the variables used in executing the double machine learning/LASSO algorithms. The variables are specified in Appendix A18. The variables themselves are the same as those in the codebook, except they are prefix by 'ls\_'.

3. ~/dta/ao\_content\_data.dta – this data file contains information on the content of both questions asked on the ao platform and push calls delivered. See ‘AO Content’ in the codebook (~/res/codebook\_ej.xlsx) for details.
4. ~/dta/incoming\_monthly\_data.dta -- this data file contains monthly information incoming AO usage. See ‘AO Usage’ in the codebook (~/res/codebook\_ej.xlsx) for details.
5. ~/dta/push\_call\_monthly\_data.dta -- this data file contains monthly information on push calls. See ‘AO Usage’ in the codebook (~/res/codebook\_ej.xlsx) for details.
6. ~/dta/wtp\_panel\_a.dta includes data on WTP experiments (BDM & TIOLI). See WTP in the codebook (~/res/codebook\_ej.xlsx) for details.
7. ~/dta/wtp\_panel\_b.dta -- includes data on WTP experiments (BDM & TIOLI). Similar to 6. (above) but reshaped. See WTP in the codebook (~/res/codebook\_ej.xlsx) for details.
8. ~/dta/peer\_survey.dta - includes data on the survey administered to peers (both those in the study as well as non-study peers). See Peer in the codebook (~/res/codebook\_ej.xlsx) for details.
9. ~/dta/village\_census\_info.dta -- publicly available Indian census data (2011) for the villages in the study. The data was obtained from SHRUG (2010):  
[http://www.devdatalab.org/shrug\\_download/](http://www.devdatalab.org/shrug_download/)  
See ‘Census’ in the codebook (~/res/codebook\_ej.xlsx) for details.

## **D. REPLICATION INSTRUCTIONS**

First, the raw data from all household survey rounds is contained in ~/raw/bas-mid-end-append.dta. The dofile ~/do/data\_prep.do takes this raw data and produces various variables required for the analysis.

For each of the figures, tables, and appendices cited below, the 'input(s)' describe the data file (stored in ~/dta) needed to produce the output. The 'dofile' specifies the name of the dofile (stored in ~/do) that produces the figures/tables/appendices and 'output(s)' describe the name of the output(s) produced by the code (stored in ~/out)

To run the dofiles, first ensure compliance with section B, and then change the directory path to ~/do/ so that relative references in the dofiles work.

### **Figure 3 - Usage of Mobile Phone-Based Information by Month**

input 1: ~/dta/incoming\_monthly\_data.dta  
input 2: ~/dta/push\_call\_monthly\_data.dta  
dofile: ~/do/f3\_ej.do  
output 1: ~/out/f3\_panel\_a.pdf  
output 1: ~/out/f3\_panel\_b.pdf

Computational Time: < 1 min

### **Table 1 – Summary Statistics and Balance**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/t1\_ej.do  
output: ~/out/t1\_ej.xls

Computational Time: < 1 min

### **Table 2 – Usage of Avaaj Otalo**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/t2\_ej.do  
output: ~/out/t2\_ej.xls

Computational Time: < 1 min

### **Table 3 – Effects on Sources of Agricultural Information and Knowledge**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/t3\_ej.do  
output: ~/out/t3\_ej.xls

Computational Time: < 1 min

### **Table 4 - Effects on Summary Indices of Input Adoption**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/t4\_ej.do  
output: ~/out/t4\_ej.xls

Computational Time: < 1 min

### **Table 5 - Effects on Yield, Demand, and Profit**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/t5\_ej.do  
output: ~/out/t5\_ej.xls

Computational Time: < 1 min

### **Table 6 - Spillover and Peer Effects**

input 1: ~/dta/bas-mid-end-append\_v2.dta (study respondents)  
input 2: ~/dta/peer\_survey.dta (non-study respondents)  
dofile: ~/do/t6\_ej.do

output 1: ~/out/t6\_1\_ej.xls (study respondents)  
output 2: ~/out/t6\_2\_ej.xls (non-study respondents)

Computational Time: < 1 min

### **Appendix A1 - Topics of Questions Asked and Push Calls**

Input: ~/dta/ao\_content\_data.dta  
dofile: ~/do/a1\_ej.do  
output: ~/out/a1\_ej.csv

Note: In the 'varnames' for the output files, the prefix 'p' refers to push calls, while 'q' refers to questions. The suffix E refers to endline while M refers to Midline. the prefix 'pct' denotes a percentage. For example, 'pct\_p\_cotton\_E' is the percent of push calls about cotton at endline. The orientation of the output was changed manually.

Computational Time: < 1 min

### **Appendix A2 - Randomisation Check**

input: ~/dta/bas-mid-end-append\_v2.dta (study respondents)  
dofile: ~/do/a2\_ej.do  
output 1: ~/out/a2\_baseline\_ej.csv  
output 2: ~/out/a2\_midline\_ej.csv  
output 2: ~/out/a2\_endline\_ej.csv

Note: For each csv, the total number of variables is the number of rows minus one (AO variable).  
After deleting the last row (AO variable), sum the columns in sig1\_1, s1\_5, and sig1\_10 to

compute the number of variables with imbalances at the 1%, 5%, and 10% level, respectively. The fraction of imbalanced variables to total gives the percentages reported in the appendix.

Computational Time: < 3 mins

### **Appendix A3 - Effects on Sources of Information by Source and Decision Type**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a3\_ej.do  
output: ~/out/a3\_ej.xls

Computational Time: < 1 min

### **Appendix A4 - Components of Profit and Input Expenditure**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a4\_ej.do  
output: ~/out/a4\_ej.xls

Computational Time: < 1 min

### **Appendix A7 - Balance for Peer Regressions**

input 1: ~/dta/bas-mid-end-append\_v2.dta (study respondents)  
input 2: ~/dta/peer\_survey.dta (non-study respondents)

dofile: ~/do/a7\_ej.do

output 1: ~/out/a7\_1\_ej.xls (study respondents)  
output 2: ~/out/a7\_2\_ej.xls (non-study respondents)

Computational Time: < 1 min

### **Appendix A8 - Characteristics of Attritors by Treatment Status**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a8\_ej.do  
output: ~/out/a8\_ej.xls

Computational Time: < 1 min

### **Appendix A9 - Adjusting P-Values for Family-wise Error Rate**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a9\_ej.do  
output 1: ~/out/a9\_panel\_A.csv  
output 2: ~/out/a9\_panel\_B.csv

Computational Time: Each panel can take up to 6 hours to run.

### **Appendix A10 - Effects on Agricultural Knowledge**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a10\_ej.do  
output: ~/out/a10\_ej.xls

Computational Time: < 1 min

### **Appendix A11 - Heterogeneous Effects by Education and Income**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a11\_ej.do  
output: ~/out/a11\_ej.xls

Computational Time: < 1 min

### **Appendix A12 - Main Outcomes by Sub-Treatment Arms**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a12\_ej.do  
output: ~/out/a12\_ej.xls

Computational Time: < 1 min

### **Appendix A13 - Main Results with Unweighted Indices**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a13\_ej.do  
output: ~/out/a13\_ej.xls

Computational Time: < 1 min

### **Appendix A14 - Effects on Components of Cotton Index**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a14\_ej.do  
output: ~/out/a14\_ej.xls

Computational Time: < 1 min

### **Appendix A15 - Heterogeneity with Respect to Village Size**

input 1: ~/dta/bas-mid-end-append\_v2.dta  
input 2: ~/dta/village\_census\_info.dta  
dofile: ~/do/a15\_ej.do  
output: ~/out/a15\_ej.xls

Computational Time: < 1 min

### **Appendix A16 - Results from WTP Experiments**

input 1: ~/dta/wtp\_panel\_a.dta  
input 2: ~/dta/wtp\_panel\_b.dta

dofile: ~/do/a16\_ej.do

output 1: ~/out/a16\_panel\_a.xls  
output 1: ~/out/a16\_panel\_b.xls

Note: The first row of output 1 produces the average bid. The third row is the number of participants. The 6th row is a count of the number who bought an AO subscription. The table orientation was changed to portrait manually.

Computational Time: < 1 min

### **Appendix A17 - Yield Results by Survey Round**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a17\_ej.do  
output: ~/out/a17\_ej.xls

Computational Time: < 1 min

### **Appendix A19 - Effects on Sowing by Survey Round**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a19\_ej.do  
output: ~/out/a19\_ej.xls

Computational Time: < 1 min

### **Appendix A21 - Main Results by Survey Round**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a21\_ej.do  
output: ~/out/a21\_ej.xls

Computational Time: < 1 min

### **Appendix A24 - Spillover Effects**

input: ~/dta/bas-mid-end-append\_v2.dta  
dofile: ~/do/a24\_ej.do  
output: ~/out/a24\_ej.xls

Computational Time: < 1 min

## ***Bibliography***

Asher, Sam and Lunt, Tobias and Matsuura, Ryu and Novosad, Paul (2019): “The The Socioeconomic High-resolution Rural-Urban Geographic Dataset on India (SHRUG)”, Mimeo, available from: [http://www.devdatalab.org/shrug\\_download/](http://www.devdatalab.org/shrug_download/)