# **Preet Desai**

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## **SUMMARY**

Results-driven Business Intelligence Analyst with 2+ years of experience designing and developing automated dashboards using Power BI and Tableau, leveraging Microsoft BI stack to deliver actionable insights. Skilled in statistical analysis, KPI development, and end-to-end analytics, with expertise in client-facing collaboration to align business goals with innovative, data-driven reporting solutions.

## **SKILLS**

Languages: Python, SQL, R programming, NoSQL, SAP

BI Tools: Power BI (DAX, Power Query, Dataflows, Modeling), Tableau, Excel VBA, Excel Macros, Microsoft BI Stack (SSRS, SSIS, SSAS),

QlikView, Google Data Studio, Looker, Data Visualization Tools

Data Analysis: Statistical Analysis, KPI Creation & Monitoring, Sales Forecasting, Marketing Analytics, Customer Segmentation, Root Cause

Analysis, Data Mining, Trend Analysis, Predictive Analytics, Financial Analytics, Performance Metrics

Data Processes: ETL, Data Modeling, Data Transformation, Metadata Management, Automation of Reporting, Process Optimization

Technical: Microsoft Office (Excel, Word, PowerPoint), MySQL, SQL, CRM, Data-Driven Decision Making, Web Analytics, Regression

Analysis, Alteryx, A/B Testing, Reporting Automation, Executive Dashboards, SQL Scripting

Soft skills: Critical thinking, Problem-solving, Client-facing Experience, Cross-Functional Team Collaboration, Stakeholder

management, Entrepreneurial Leadership, Fast-paced Environments, Strategic Planning, Attention to Detail

### **CERTIFICATIONS**

Alteryx Micro Credential | Google Data Analytics | Google Project Management | Al for everyone | SQL |

# **EDUCATION EXPERIENCE**

Master of Science, Business Analytics

The University of Texas at DallasCertified specializations: Applied Machine Learning, Healthcare Information Technology

Bachelor of Technology, Electrical Engineering – Finance

Nirma University, India

## **WORK EXPERIENCE**

Program Management Analyst, Holiday Channel, Chandler, Az

September 2024 – Present

3.7/4.0 GPA - Recognition

August 2022 - May 2024

3.5/4.0 GPA – First Class

August 2017 - May 2021

- Designed and implemented Power BI dashboards to visualize key business metrics and performance indicators, enhancing decision-making and business performance tracking to develop data-driven strategies.
- Leveraged SQL to query and extract critical data from large datasets, identifying actionable insights that drive a 25% increase in user engagement and aligned with business objectives.
- Identified opportunities for innovative mobile app features and website enhancements using Python for data analysis, automation, and process optimization, driving operational efficiency, resulting in a projected \$1M annual revenue growth.
- Collaborated cross-functionally with engineering and business teams to streamline the delivery of a mobile app, leading to a 10% reduction in product delivery timelines and improving project management and product development efficiency.

Strategic Consultant, R systems, Dallas, Tx

May 2024 – July 2024

- Developed a comprehensive Go-to-Market Strategy for a HealthTech client's new Mental Wellness app, identifying target customers, pricing strategies, and assessing product-market fit, leading to an estimated 20% increase in market penetration and sales growth.
- Conducted in-depth **competitive analysis**, **market research**, and **user behavior analysis**, visualizing insights in **Tableau** from over **50** users to refine product features and support **CRM**, potentially increasing **differentiation opportunities** by **15%**.
- Integrated **trend forecasts** and sales models using **Excel**, tracking and analyzing user behavior to provide actionable insights that ensured the successful development and launch of new features, driving a **15%** increase in user engagement and **customer retention**.

Graduate Teaching Assistant, The University of Texas at Dallas, Richardson, Tx

January 2024 – May 2024

Instructed graduate-level courses in Database Foundations and Applied Natural Language Processing, imparting **150+** students with acumen in database management, a strong understanding of **ETL** processes, business communication and a **problem-solving** mindset.

Business Data Analyst, Rajvi Stock Broking, India

June 2021 – July 2022

- Conducted **root cause analysis** to identify inefficiencies in **portfolio management workflows**, executing strategic initiatives that enhanced **services**, resulting in a 15% increase in **client acquisition** and a 10% boost in overall **trading volume** and **revenue growth**.
- Automated Tableau dashboards, improving portfolio visibility by 20%, enabling faster client decision-making on KPIs and market trends, enhancing data visualization and business intelligence capabilities.
- Collaborated cross-functionally using JIRA and Confluence to streamline internal processes, resulting in a 30% reduction in service response time for client queries, and optimized client investment outcomes by leveraging Python for data processing and forecasting.

Data Analyst, Rajvi Stock Broking, India

January 2021 – May 2021

- Collaborated cross-functionally to demonstrate visualizations in Tableau and R, highlighting over 8 key insights to the stakeholders.
- Conducted market research and competitor analysis to identify and capitalize on growth opportunities.

# **CONSULTING EXPERIENCE**

Student Consultant Data Analyst, Conagra Brands, Chicago, Il

January 2023 - May 2023

• Boosted revenue potential by **5%** through sales analysis and forecasting using **Python**, **Alteryx**, creating custom dashboards in **Tableau** and supporting change management with **agile** methodologies. Communicated KPIs to business stakeholders.

### **PROJECTS**

### **Enhancing Sales Forecasting with Historical Data Analysis**

• Analyzed historical sales data using **SQL** and **Power BI**, improving sales forecasting accuracy by **20**% and increasing **revenue prediction** precision by **15**% by identifying key seasonal trends and demand fluctuations.

# Optimizing Marketing Campaigns with customer segmentation

• Analyzed **customer segmentation** and marketing campaign performance using **SQL** and **Tableau**, resulting in a **15**% increase in conversion rates and a **10**% reduction in **churn** by identifying high-value segments and optimizing targeted messaging.