Preet Desai

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SUMMARY

Results-driven Business Analyst with 3+ years of experience transforming and mining large-scale data into strategic insights that drive business decisions. Adept at implementing self-serve analytics platforms and automated dashboards using Tableau, Quicksight, and Excel, while leveraging SQL for deep-dive analysis including financial analysis and KPI development. Skilled in partnering with cross-functional stakeholders and engineering teams to build scalable reporting solutions.

SKILLS

Programming & Data Analytics: Python, SQL, R programming

Tableau, Amazon QuickSight, Looker, Executive Dashboards, Reporting Automation, Data Storytelling Data Visualization:

A/B Testing, Experimentation, Hypothesis Testing, KPI Definition, Product Analysis, Funnel & Conversion Analytics, **Business Analytics:**

Root Cause Analysis, Trend & Cohort Analysis, Customer Segmentation, Predictive Modeling, Statistical Testing

Snowflake, MySQL, ETL Processes, Data Modeling, Data Warehousing, Data Governance, Git Data Infrastructure:

Financial Analytics: Financial & Operational Analytics, Global Marketplace Metrics, Seller Behavior Insights, eCommerce Data Analytics,

Startup Growth Strategy, Data-Driven Decision Making

Stakeholder Management, Cross-Functional Collaboration, Strategic Communication, Problem Solving, Critical Thinking, Soft skills:

Entrepreneurial Mindset, Self-Starter, Thrives in Ambiguity, Fast Execution, Attention to Detail

EDUCATION EXPERIENCE

Master of Science, Business Analytics

3.7/4.0 GPA – Recognition

The University of Texas at Dallas

August 2022 – May 2024

Certified specializations: Applied Machine Learning, Healthcare Information Technology Bachelor of Technology, Electrical Engineering – Finance

3.5/4.0 GPA – First Class

August 2017 - May 2021

Nirma University, India

WORK EXPERIENCE

Project Manager, Sixt Rent a Car LLC, Tulsa, Ok

March 2025 – May 2025

- Optimized operational workflows using SQL and AWS across 8+ states, reducing license processing time by 30% and boosting data reliability through automation.
- Partnered with the Robotics team to implement predictive, bot-triggered compliance alerts and automated communications, cutting coordination time by 40%.
- Executed data-backed cost-benefit analysis and negotiated with state DMVs and agencies, reducing vendor costs by 15% and improving business intelligence for strategic planning.
- Centralized process documentation and metadata definitions, enhancing cross-team data accessibility and alignment with regulatory requirements.

Analyst, Holiday Channel, Chandler, Az

September 2024 – February 2025

- Designed and launched interactive Tableau dashboards to track key business metrics and align product performance with strategic goals, driving a 25% increase in user engagement.
- Queried large datasets in **Snowflake SQL** to surface actionable insights, improving stakeholder visibility into **operational KPIs**.
- Utilized Python for automation and statistical analysis, identifying product feature enhancements projected to contribute \$1M in ARR.
- Collaborated cross-functionally with engineering and business teams to streamline the delivery of a mobile app, leading to a 10% reduction in product delivery timelines and improving project management and product development efficiency.

Strategic Consultant, R systems, Dallas, Tx

May 2024 – July 2024

- Developed a comprehensive Go-to-Market Strategy for a HealthTech client's new Mental Wellness app, identifying target customers, pricing strategies, and assessing product-market fit, leading to an estimated 20% increase in market penetration and revenue growth.
- Conducted in-depth competitive analysis, market research, and user behavior analysis, visualizing insights in Tableau from over 50 users to refine product features and support CRM, potentially increasing differentiation opportunities by 15%.
- Integrated trend forecasts and sales models using Excel, tracking and analyzing user behavior to provide actionable insights that ensured the successful development and launch of new features, driving a 15% increase in user engagement and customer retention.

Graduate Teaching Assistant, The University of Texas at Dallas, Richardson, Tx

January 2024 – May 2024

Instructed graduate-level courses in Database Foundations and Applied Natural Language Processing, imparting to 150+ students acumen in database management, a strong understanding of ETL processes, business communication, and a problem-solving mindset.

Business Analyst, ALB Stock Broking, India

January 2021 – July 2022

- Conducted root cause analysis to identify inefficiencies in portfolio management workflows, executing strategic initiatives that enhanced services, resulting in a 15% increase in client acquisition and a 10% boost in overall trading volume and revenue growth.
- Automated Tableau dashboards, improving portfolio visibility by 20%, enabling faster client decision-making on KPIs and market trends, enhancing data visualization and business intelligence capabilities.
- Collaborated cross-functionally using JIRA to streamline internal processes, resulting in a 30% reduction in service response time for client queries, and optimized client investment outcomes by leveraging Python for data processing and forecasting.

CONSULTING EXPERIENCE

Student Consultant Data Analyst, Conagra Brands, Chicago, Il

January 2023 – May 2023

 Boosted revenue potential by 5% through sales analysis and forecasting using Python, Alteryx, creating custom dashboards in Tableau, and supporting change management with agile methodologies. Communicated KPIs to business stakeholders.

CERTIFICATIONS

Alteryx Micro Credential | Google Data Analytics | Google Project Management | Al for everyone | SQL |

PROJECTS

Analyzed historical sales data using SQL and Power BI, improving sales forecasting accuracy by 20% and increasing revenue prediction precision by 15% by identifying key seasonal trends and demand fluctuations.