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# **Research Question/ Problem Definition**

What is the impact of various factors, such as employees' level of education, gender, age, and years of experience, on salary?

- 1) How does work experience relate to salary?
- 2) How does education level affect salary?
- 3) How does gender relate to salary?
- 4) How does age affect salary?

# Hypothesis:

- <u>Level of Education:</u> Employees with higher levels of education, such as advanced degrees or specialized certifications, are likely to earn higher salaries compared to those with lower levels of education.
- Gender: We anticipate that there might be a gender pay gap, with male employees tending to have higher salaries on average compared to female employees, even when controlling for other factors.
- <u>Age:</u> Younger employees may have lower salaries due to limited experience, while more experienced employees may demand higher salaries due to their expertise and seniority.
- <u>Years of Experience:</u> It is expected that employees with more years of experience will generally receive higher salaries, as their accumulated knowledge and skills are likely to be valued by employers.

## Hypothesis (continued)

- <u>Level of Education:</u> The null hypothesis is that there is no significant difference in salaries between the populations. The alternative hypothesis is that there is a difference in the mean salaries for each population.
- Gender: The null hypothesis is that there is no significant difference in salaries between the populations (focusing on male and female). The alternative hypothesis is that there is a difference in the mean salaries for each population.
- <u>Age:</u> The null hypothesis is that there is no significant difference in salaries between the populations (different age groups). The alternative hypothesis is that there is a difference in the mean salaries for each population.
- <u>Years of Experience:</u> The null hypothesis is that there is no significant difference in salaries between the populations (varying years of experience). The alternative hypothesis is that there is a difference in the mean salaries for each population.

#### **Dataset**

This dataset portrayed the salary data of various individuals as well as other data about them including age, gender (female, male, or other), education level (from no school to a PhD), job title, and salary.

This is also our cleaned data set which includes no null or "NA" values. We also added two other columns including "Age\_Group" and "Exp\_Group" for us to use in analysis and testing.

•	Age ‡	Gender <sup>‡</sup>	Education.Level ‡	Job.Title	Years.of.Experience	Salary ‡	Age_Group	Exp_Group ‡
1	32	Male	Bachelor's	Software Engineer	5	90000	30s	Beginner
2	28	Female	Master's	Data Analyst	3	65000	20s	Beginner
3	45	Male	PhD	Senior Manager	15	150000	40s	Professional
4	36	Female	Bachelor's	Sales Associate	7	60000	30s	Professional
5	52	Male	Master's	Director	20	200000	50s	Expert
6	29	Male	Bachelor's	Marketing Analyst	2	55000	20s	Beginner
7	42	Female	Master's	Product Manager	12	120000	40s	Professional
8	31	Male	Bachelor's	Sales Manager	4	80000	30s	Beginner
9	26	Female	Bachelor's	Marketing Coordinator	1	45000	20s	Beginner
10	38	Male	PhD	Senior Scientist	10	110000	30s	Professional
11	29	Male	Master's	Software Developer	3	75000	20s	Beginner
12	48	Female	Bachelor's	HR Manager	18	140000	40s	Expert
13	35	Male	Bachelor's	Financial Analyst	6	65000	30s	Professional
14	40	Female	Master's	Project Manager	14	130000	30s	Professional
15	27	Male	Bachelor's	Customer Service Rep	2	40000	20s	Beginner
16	44	Male	Bachelor's	Operations Manager	16	125000	40s	Expert
17	33	Female	Master's	Marketing Manager	7	90000	30s	Professional
18	39	Male	PhD	Senior Engineer	12	115000	30s	Professional
19	25	Female	Bachelor's	Data Entry Clerk	0	35000	20s	Beginner
20	51	Male	Bachelor's	Sales Director	22	180000	50s	Expert
21	34	Female	Master's	Business Analyst	5	80000	30s	Beginner
22	47	Male	Master's	VP of Operations	19	190000	40s	Expert
23	30	Male	Bachelor's	IT Support	2	50000	20s	Beginner
24	36	Female	Bachelor's	Recruiter	9	60000	30s	Professional
25	41	Male	Master's	Financial Manager	13	140000	40s	Professional

#### Descriptive Statistics

```
> ##Descriptive statistics
> salaryCSV_clean %>%
    group_by(Gender) %>%
    get_summary_stats(Salary, type="mean_sd")
# A tibble: 3 x 5
  Gender variable
                           mean
  <fct> <fct>
                 <db1>
                          <db1> <db1>
1 Female Salary
                  3011 107960. 52668.
 Male
        Salary
                  3670 121456. 52030.
 Other Salary
                    14 125870. 44242.
> ##The gender with the highest average salary is Male.
> salarvCSV_clean %>%
    group_by(Education.Level) %>%
    get_summary_stats(Salary, type="mean_sd")
# A tibble: 5 x 5
  Education Level variable
  <fct>
                  <fct>
                                   <db1> <db1>
                           <db1>
 Bachelor's
                 Salary
                           3018
                                 95177. 44013.
2 High School
                 Salary
                            448 36707, 22549,
3 Master's
                  Salary
                           1860 130112. 40641.
                 Salary
4 No Experience
                              1 100000
                           1368 165772. 34061.
5 PhD
                  Salary
> ##The education level with the highest average salary is the PhD level.
```

```
> salaryCSV_clean %>%
+ group_by(Age_Group) %>%
+ get_summary_stats(Salary, type="mean_sd")
# A tibble: 5 x 5
  Age Group variable
  <chr>>
            <fct>
                     <db1>
                             <dbl> <dbl>
                            76690. 39126.
  20s
            Salary
                      2890
  305
            Salary
                      2457 129252. 40366.
  405
            Salary
                      1159 170070. 25682.
  505
            Salary
                       182 191521. 16890.
            Salary
                         7 200000
 ##The age group with the highest average salary is individuals in their 60s.
> salaryCSV_clean %>%
+ group_by(Exp_Group) %>%
+ get_summary_stats(Salary, type="mean_sd")
# A tibble: 4 x 5
  Exp_Group
               variable
  <chr>
               <fct>
                        <db1>
                                <db1> <db1>
  Beginner
               Salary
                         2802 69153, 32313,
               Salary
  Expert
                          825 184084. 21194.
 Professional Salary
                         2993 137998. 34300.
 Professor
               Salary
                           75 <u>185</u>481. <u>13</u>749.
> ##The experience level with the highest average salary is the Professor.
```

## Descriptive Statistics (continued)

• We decided to use descriptive statistics and see what the average salary was based on each category.

• For example, in the age category, we saw that as age increased, salary did as well (possibly due to more experience and more skills).

• Similarly, we did descriptive statistics with the gender and salary variable and found that men make the most on average.

• For education, the more education an individual had (on average), the higher their salary was.

# Analysis Methods

Descriptive statistics - to compare mean salaries

 Bar charts and scatter plots - to visualize the data and see relationships between variables

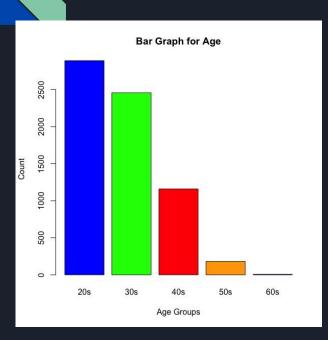
- Significance testing:
  - Age: One-Way ANOVA
  - Gender: Independent T-test
  - Education Levels: One-Way ANOVA
  - Experience Levels: One-way Anova

#### Analysis Methods

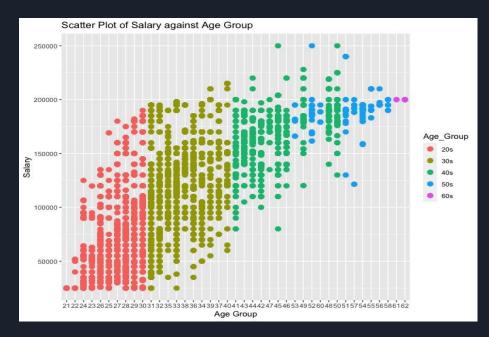
```
> #time to run the test since asumptions are met.
> ttest1 <- subset_data %>%
   t_test(Salary ~ Gender) %>%
   add_significance()
> ttest1
# A tibble: 3 x 10
  .y. group1 group2
                            n1
                                   n2 statistic
                                                                       p.adi p.adi.sianif
                                                                       <dbl> <chr>
  <chr> <chr> <chr>
                         <int> <int>
                                          -8.92 3592. 7.59e-19 2.28e-18 ****
  Salary Female Male
 Salary Female Other
                                   14
                                          -0.613
                                                   13.3 5.5 e- 1 1 e+ 0 ns
 Salary Male Other
                                   14
                                                   13.2 5.7 e- 1 1 e+ 0 ns
> #acording to the ttest there is a high significant between male and female
 pa.gov <- subset data %>% gnova test(Salarv.L.Log ~ Education.Level)
 pq.aov
ANOVA Table (type II tests)
          Effect DFn DFd
                             F p p<.05 ges
 1 Education.Level 4 3995 577.541 0 * 0.366
 pa.pwc <- subset_data %>% tukev_hsd(Salarv.L.Log ~ Education.Level)
 # A tibble: 10 x 9
                                          null.value estimate conf.low conf.high
                                                                                  p.adj p.adj.signif
                 group1
                              group2
  <chr>>
                              <chr>
                                                                                  <db1> <chr>
                                                                                2.49e-8 ****
  Education.Level Bachelor's
                              High School
                                                  0 -0.811
  Education.Level Bachelor's
                                                                                2.49e-8 ****
                                                  0 0.264
                                                              0.226
  Education.Level Bachelor's
                                                     0.0477
                                                             -0.995
                                                                                1 e+0 ns
                                                                                2.49e-8 ****
  Education.Level Bachelor's
                                                  0 0.599
                                                              0.555
                                                                       0.643
  Education.Level High School
                                                  0 1.08
                                                              0.978
                                                                                2.496-8 ****
  Education.Level High School
                             No Experience
                                                  0 0.859
                                                             -0.188
                                                                       1.91
                                                                                1.65e-1 ns
                                                                                2.49e-8 ****
  Education.Level High School
                                                  0 1.41
  Education.Level Master's
                                                  0 -0.217
                                                             -1.26
                                                                       0.827
                                                                                9.8 e-1 ns
  Education.Level Master's
                                                  0 0.335
                                                              0.288
                                                                       0.381
                                                                                2.490-8 ****
  Education.Level No Experience PhD
                                                  0 0.551
                                                             -0.492
                                                                       1.59
                                                                                6.01e-1 ns
```

```
> shapiro_test(residuals(Imodel_Exp))
# A tibble: 1 x 3
 variable
                       statistic p.value
                           <dbl> <dbl>
 residuals(Imodel_Exp)
                           0.992 4.02e-14
> subset_data %>%
levene_test(Salary ~ Exp_Group)
# A tibble: 1 x 4
   df1 df2 statistic
 <int> <int>
                 <db1>
                         <db1>
     3 3996
                  115. 1.53e-71
Warning message:
In leveneTest.default(y = y, group = group, ...) : group coerced to factor.
> # transform the data to logarithm and then run the anova_test
> subset_data$Salary.L.Log <- log(subset_data$Salary)</p>
> pg.aov <- subset_data %>% anova_test(Salary.L.Log ~ Exp_Group)
> # or
> pa.aov
ANOVA Table (type II tests)
    Effect DFn DFd
                           F p p<.05 ges
1 Exp Group 3 3996 1463,002 0
                                   * 0.523
> pa.pwc <- subset data %>% tukev hsd(Salary.L.Loa ~ Exp Group)
> pg.pwc
# A tibble: 6 x 9
           group1
                        group2
                                     null.value estimate conf.low conf.high
                                                                                   p.adi p.adi.signif
                                                            <db1>
           <chr>>
                        <chr>
                                                                                   <dbl> <chr>
                                                           0.834
                                                                      0.916 0.0000000249 ****
 Exp_Group Beginner
                        Expert
                                                 0.875
                        Professional
                                                           0.592
                                                                      0.651 0.0000000249 ****
 Exp_Group Beginner
                                                 0.621
 Exp_Group Beginner
                        Professor
                                                 0.905
                                                           0.805
 Exp Group Expert
                        Professional
                                              0 -0.254
                                                          -0.294
 Exp_Group Expert
                        Professor
                                                 0.0302
                                                          -0.0741
                                                                      0.135 0.879
Exp_Group Professional Professor
                                              0 0.284
                                                           0.184
                                                                      0.384 0.0000000249 ****
```

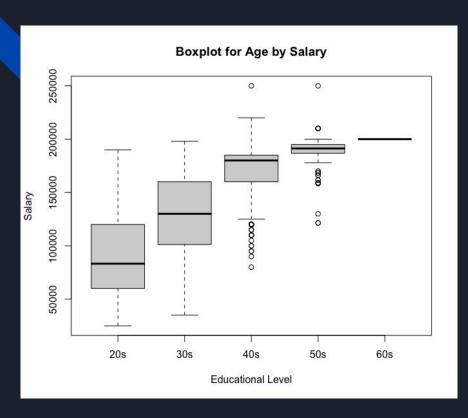
# Graphs (Age)

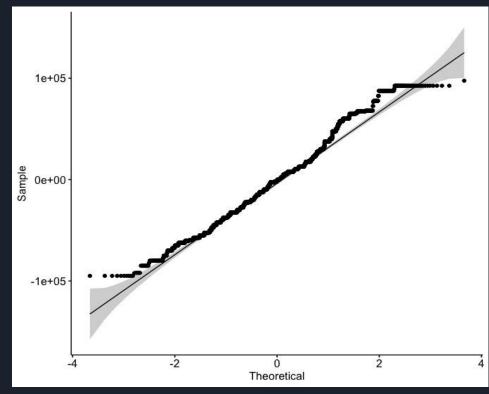


This graph shows the frequency of each age group within the data so we can better understand how the data is distributed in terms of age.



For this graph, we hope to see how the data is distributed in terms of age against salary. It is color-coded based on the age groups.

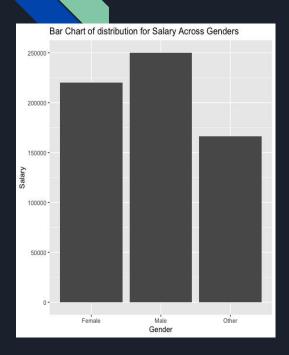


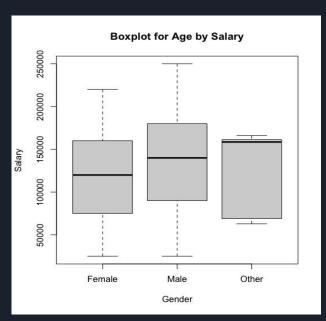


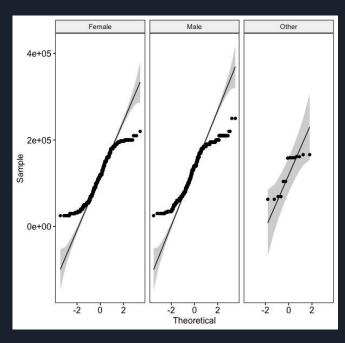
The box plot graph helps us visualize any outliers in each age group. It also helps us to decide whether the data is highly significant or not.

The scatter plot helps visualize the correlation between given age data and normal distribution on the plot, all the data falls along the reference line, confirming normal distribution

## Graphs (Gender)

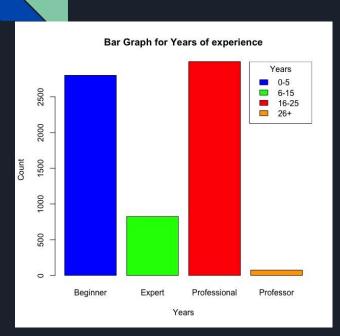




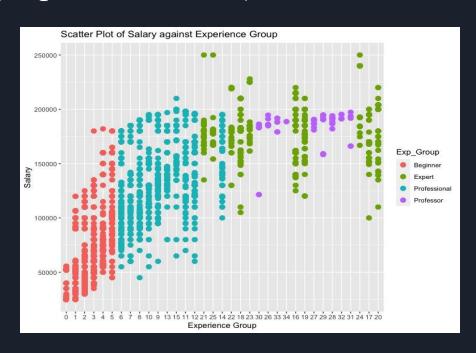


This graph shows the frequency of each Gender group. The box plot graph helps us visualize any outliers in each gender group which does not show any outliers.

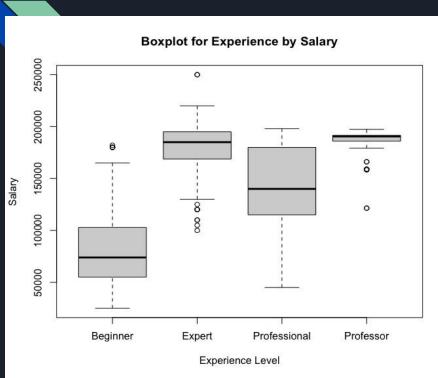
# Graphs (Experience Level)

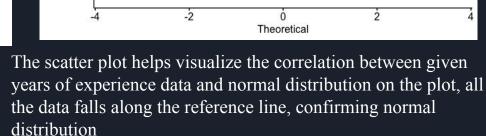


This graph shows the frequency of each experience levels within the data so we can better understand how the data is distributed in terms of years of experience.

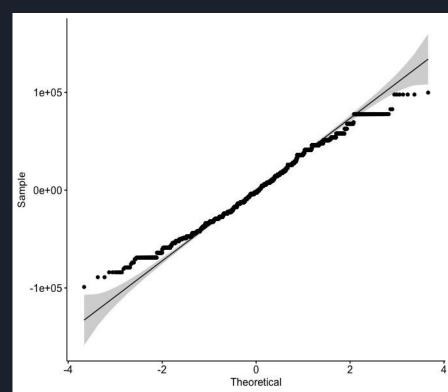


For this graph, we hope to see how the data is distributed in terms of experience levels against salary. It is color-coded based on the age groups.

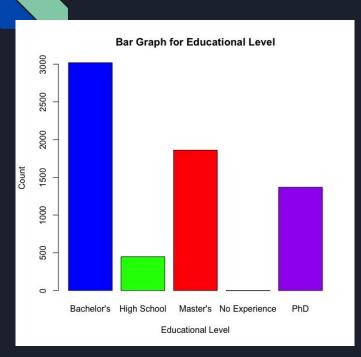




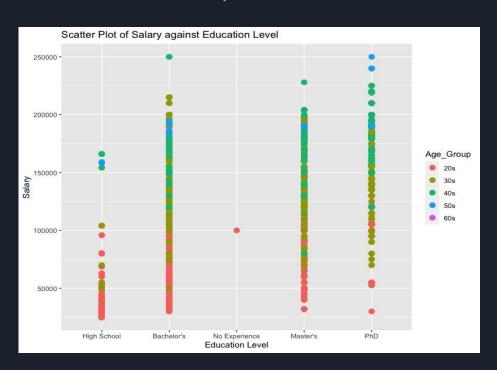
The box plot graph helps us visualize any outliers in each experience level. It also helps us to decide whether the data is highly significant or not.



# Graphs (Education Level)

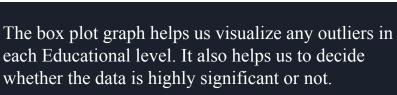


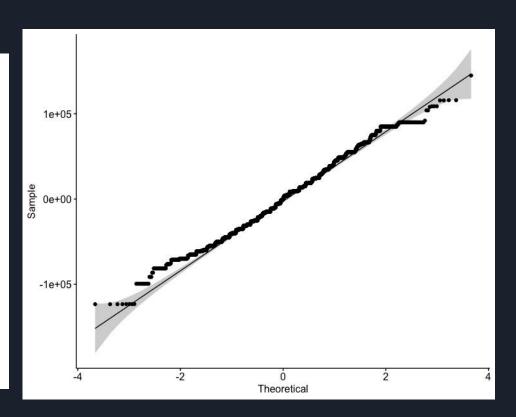
This graph shows the frequency of each Education level within the data so we can better understand how the data is distributed in terms of education level.



For this graph, we hope to see how the data is distributed in terms of education level against salary. It is color-coded based on the age groups.







The scatter plot helps visualize the correlation between given educational level data and normal distribution on the plot, all the data falls along the reference line, confirming normal distribution

# Interpretation

- For the variable where we compared two means, we used an independent t-test. However, for the other variables that have more than two means to compare such as average means across education levels we used the one way ANOVA tests.
- Positive correlation between the factors and salary (such as age and salary or gender and salary)
- The alternative hypothesis for each of the factors were correct as there was difference in the mean salaries between the populations within each variable.
- In the future, when financial decisions are made or decisions regarding salaries, we can take into account that various factors influence salary such as age, gender, experience, and education.

# End