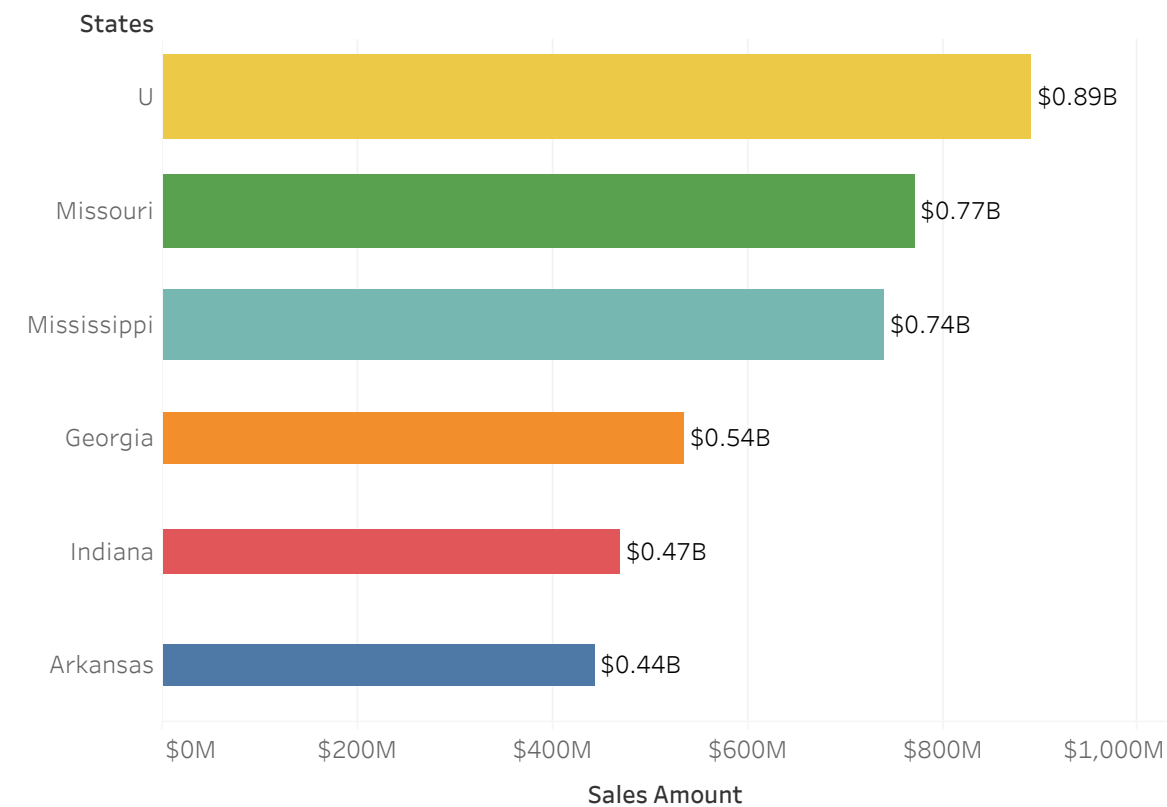
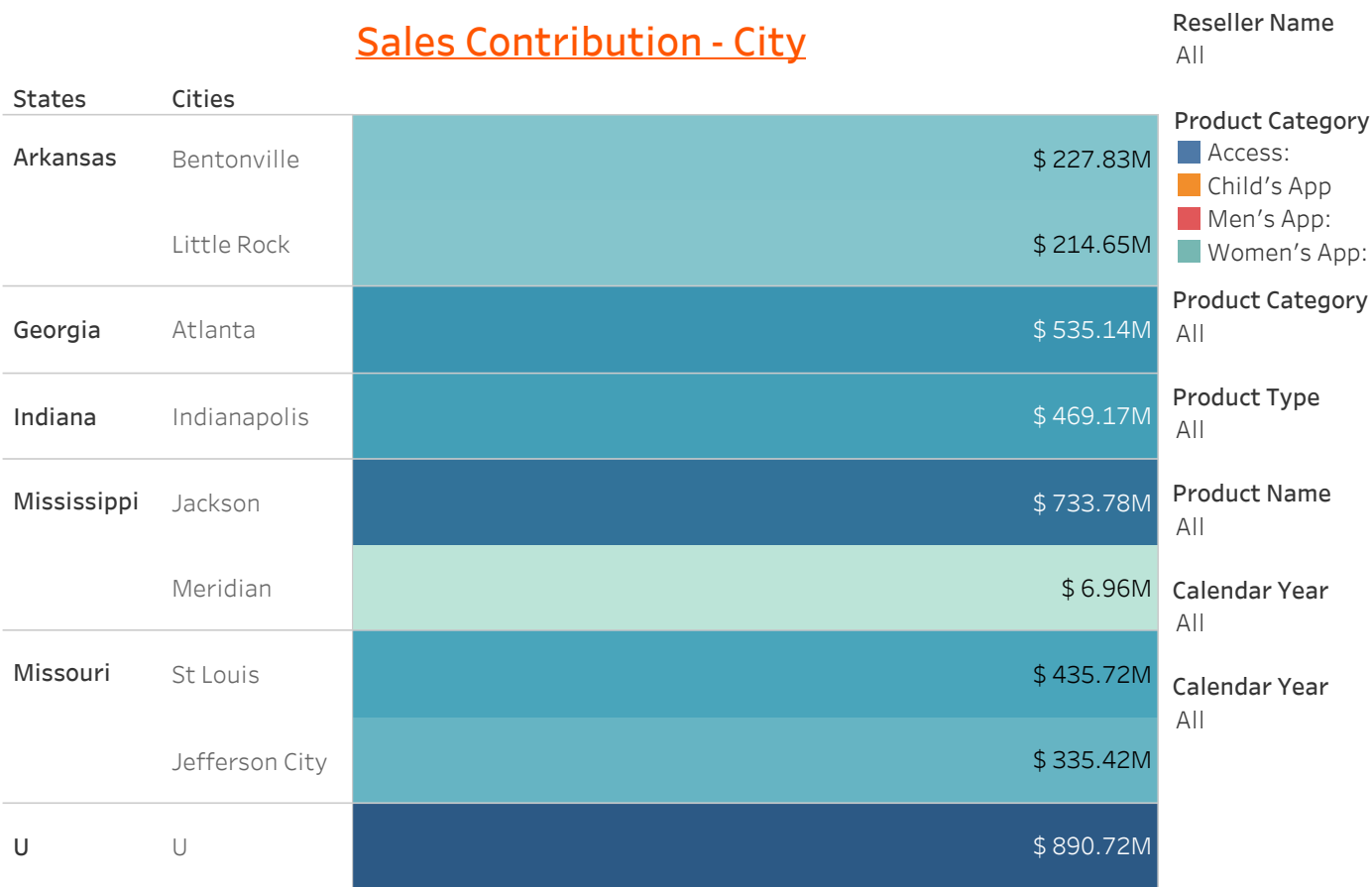


Weekly and Location Sales Analysis

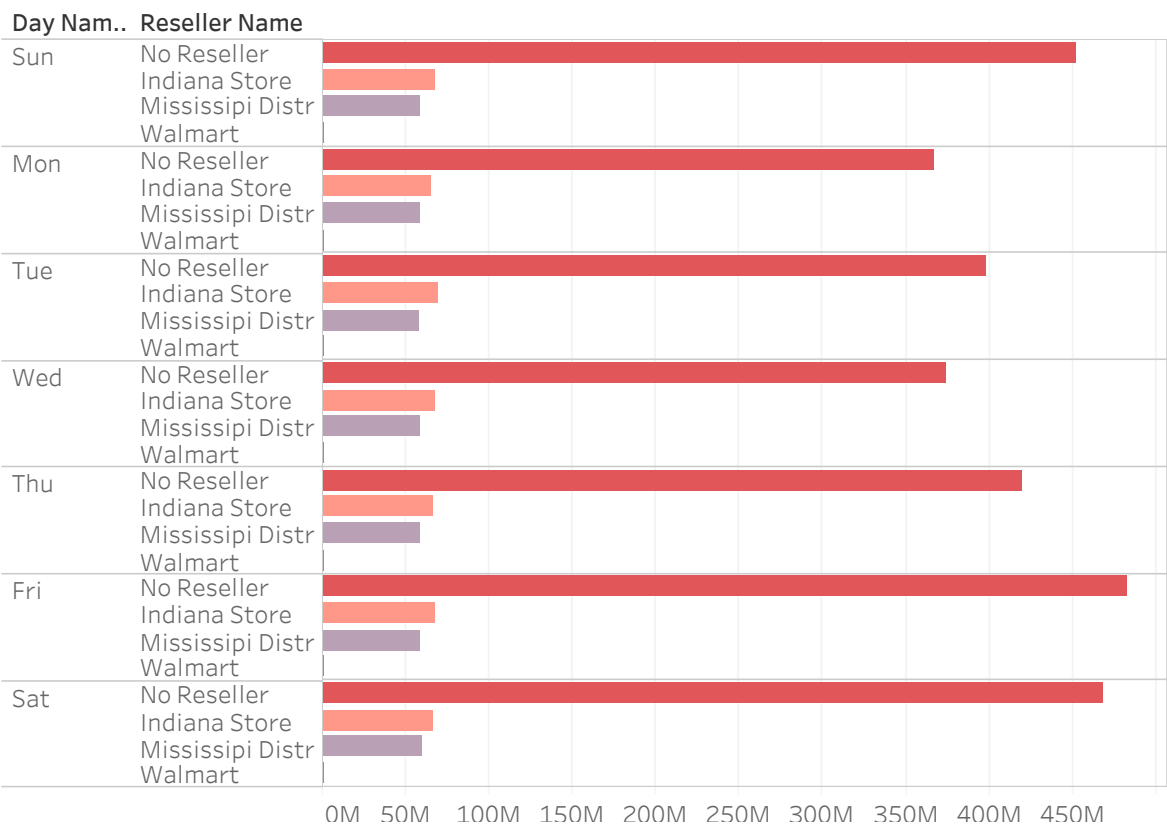
Sales Contribution - State



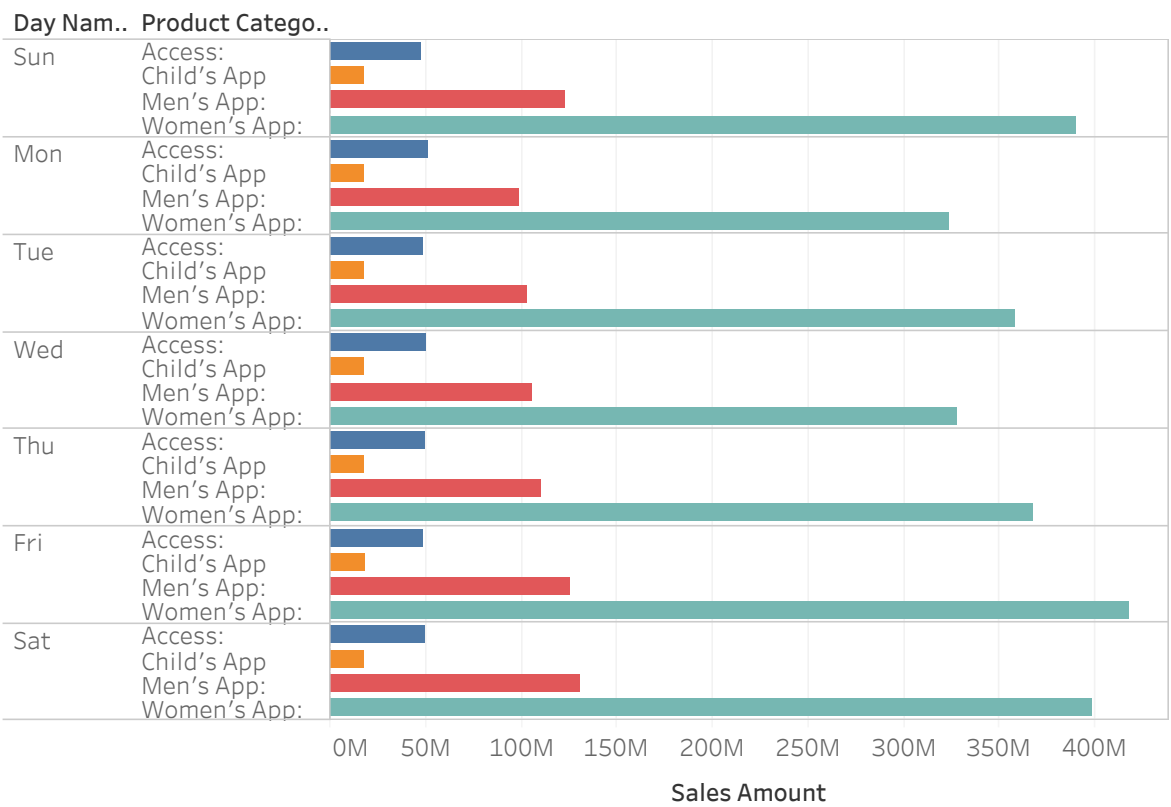
Sales Contribution - City



Reseller Sales - Weekly Data

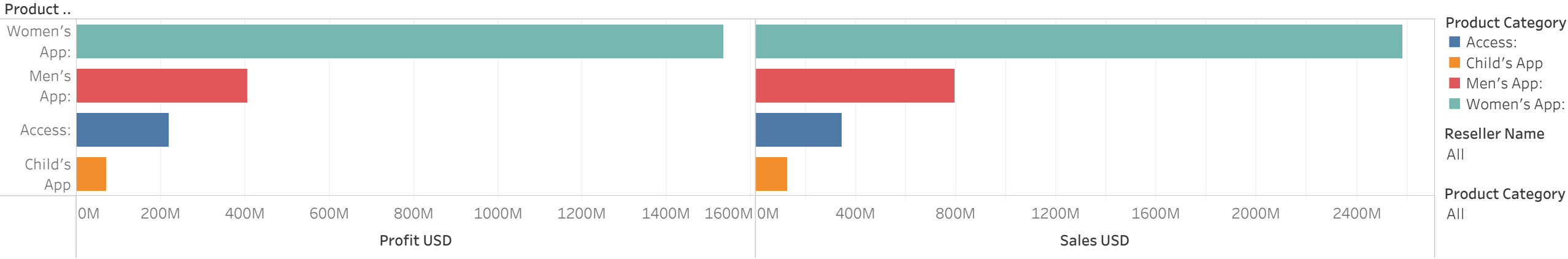


Categorical Sales - Weekly Data

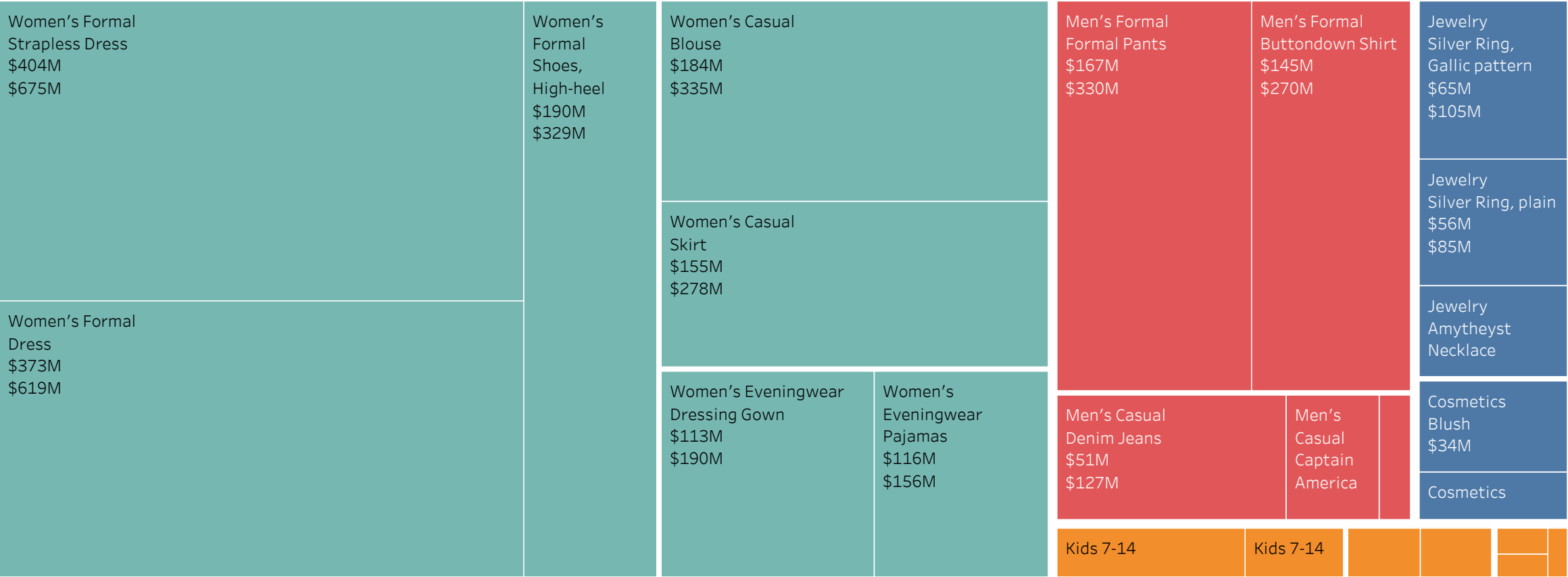


Product Profitability Dashboard

Product Performance

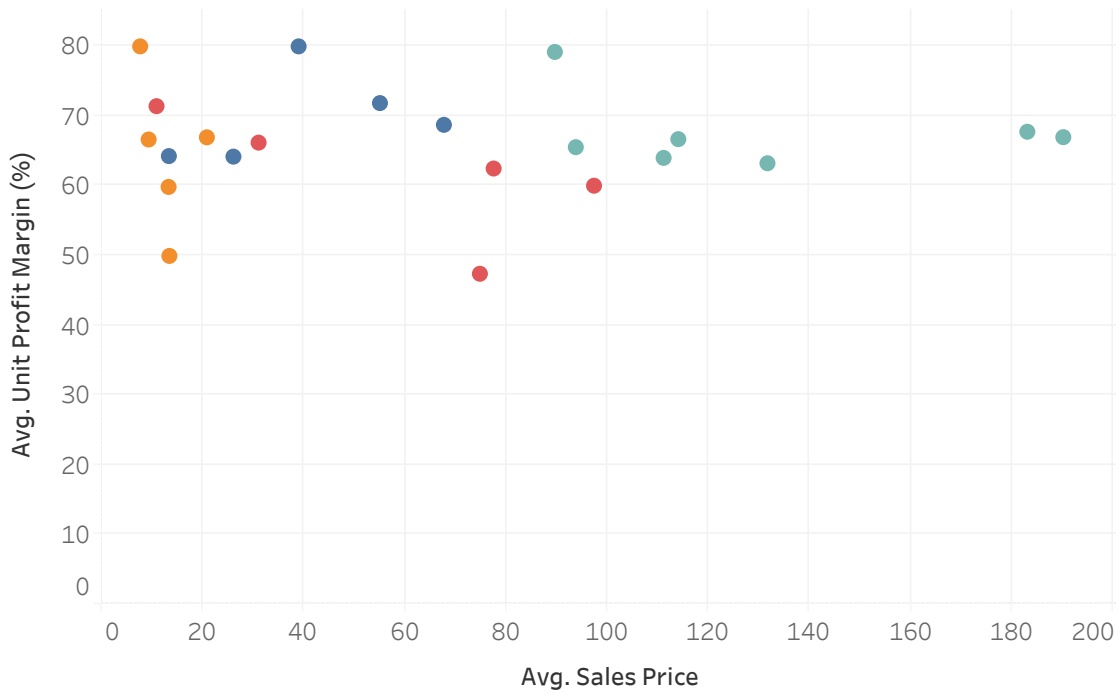


Product Grid

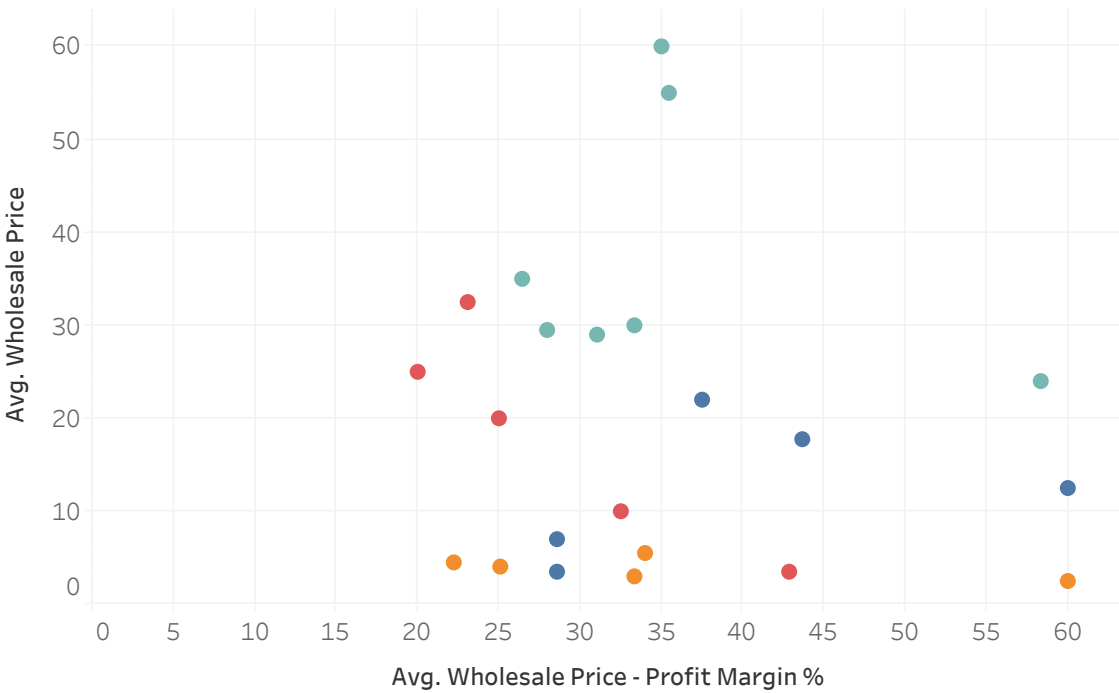


KEY METRICS

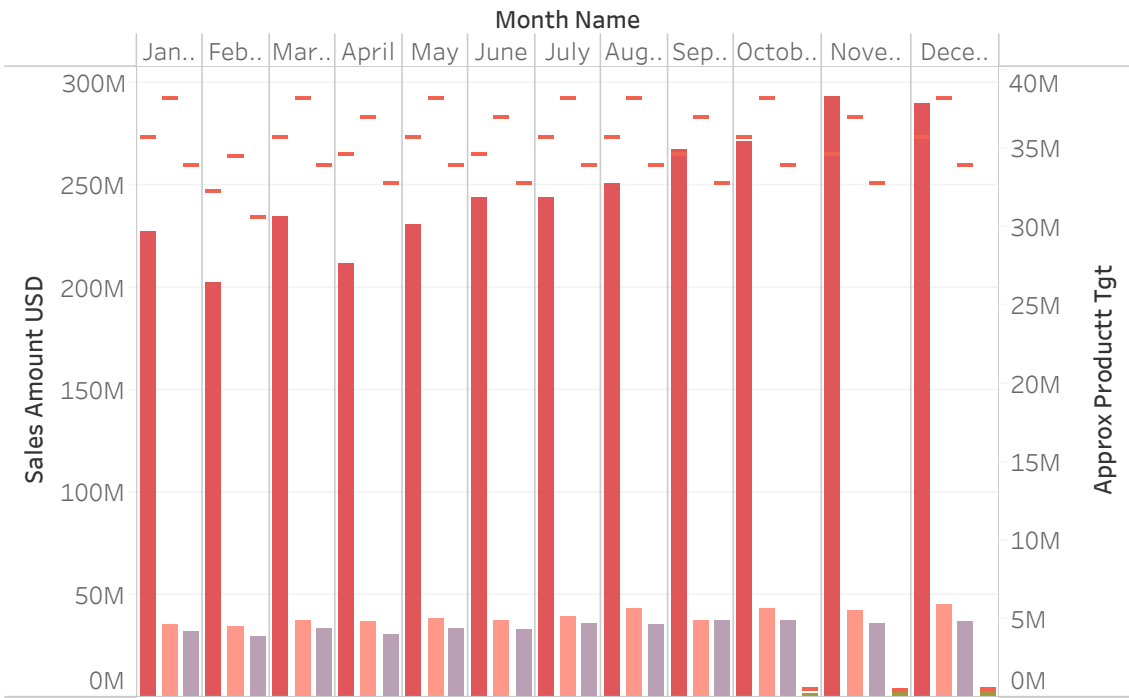
Unit Profit



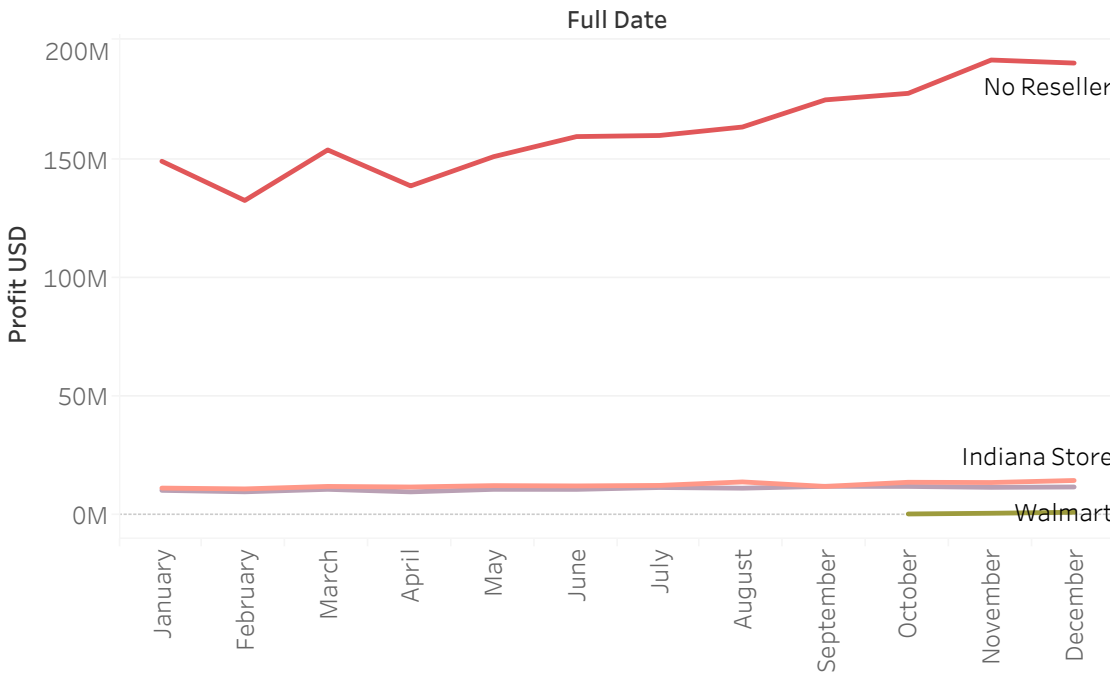
Wholesale Price - Profit Margin



TARGET V/S ACTUAL SALES

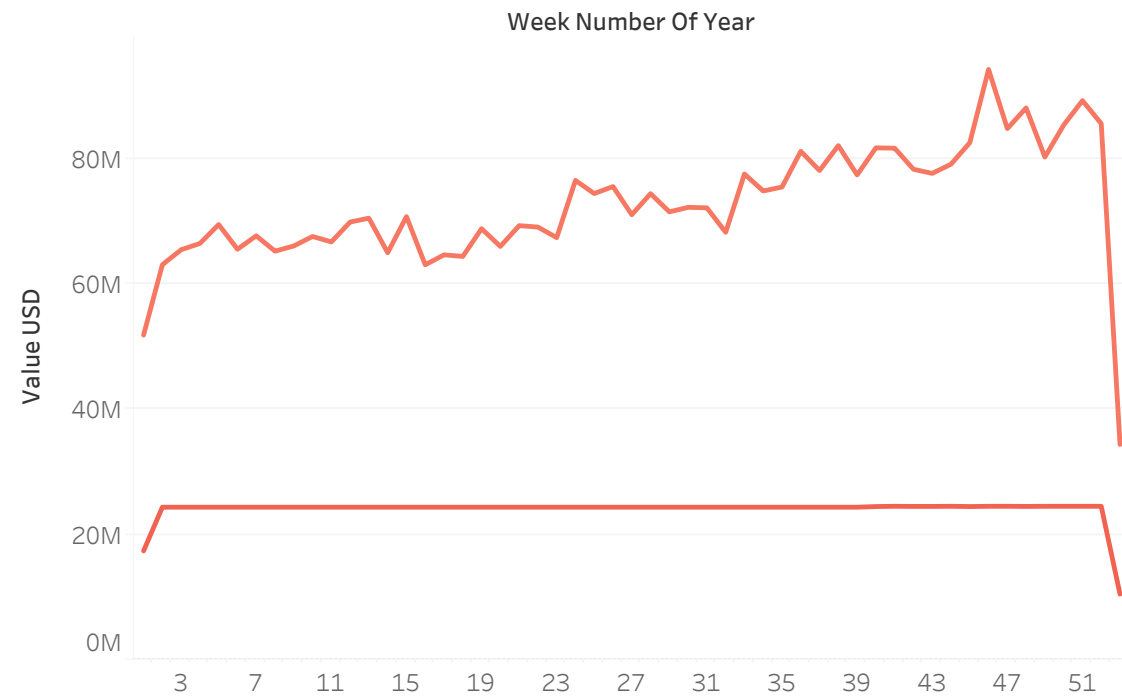


Reseller Profit by Month

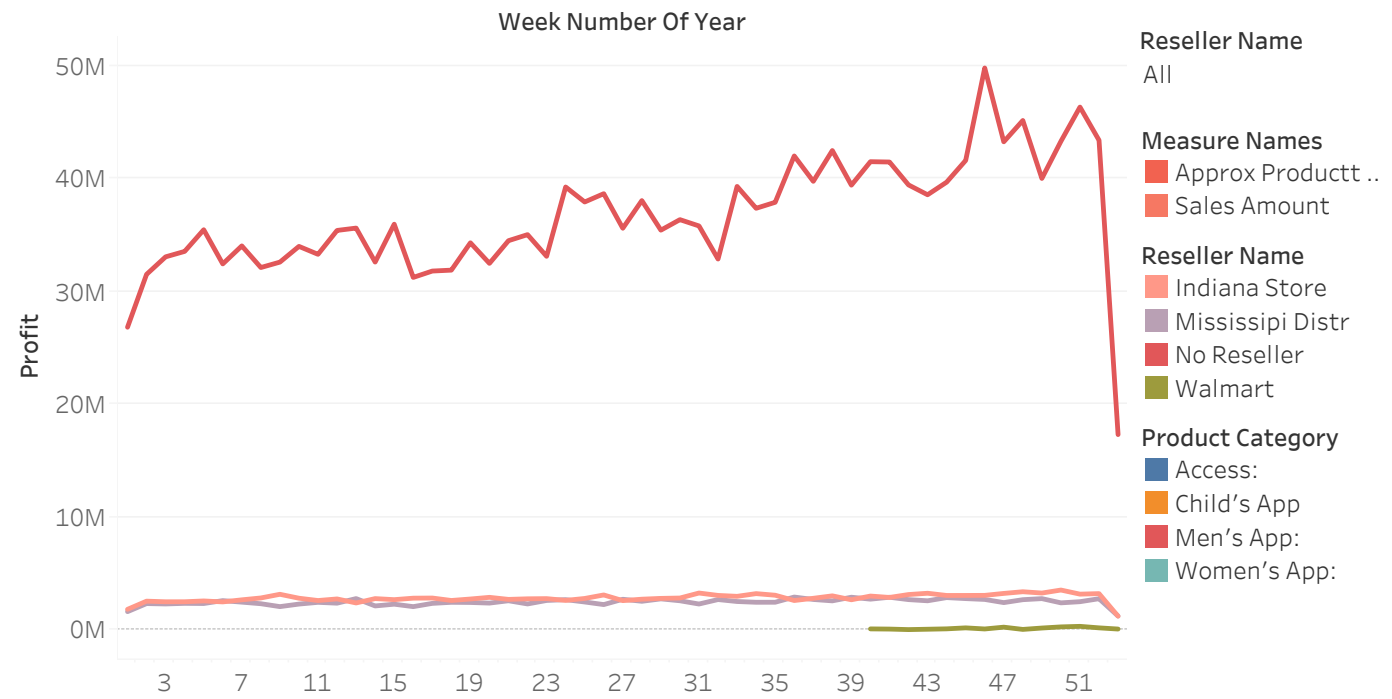


# Forecast

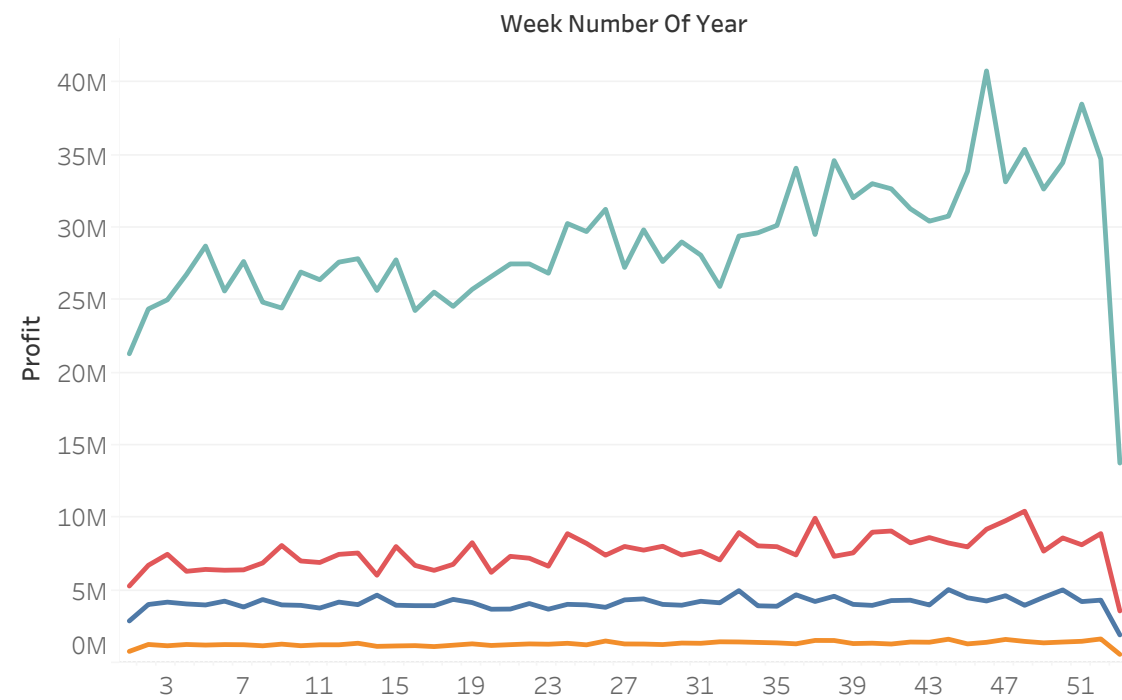
## Sales Forecast



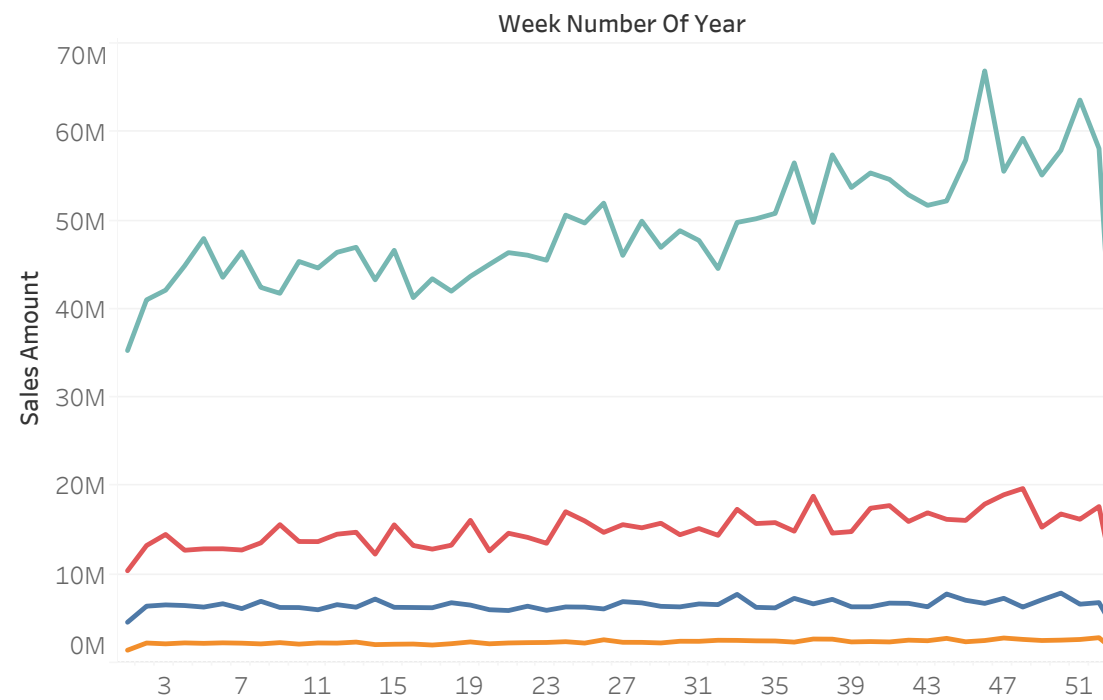
## Profit Forecast - Reseller



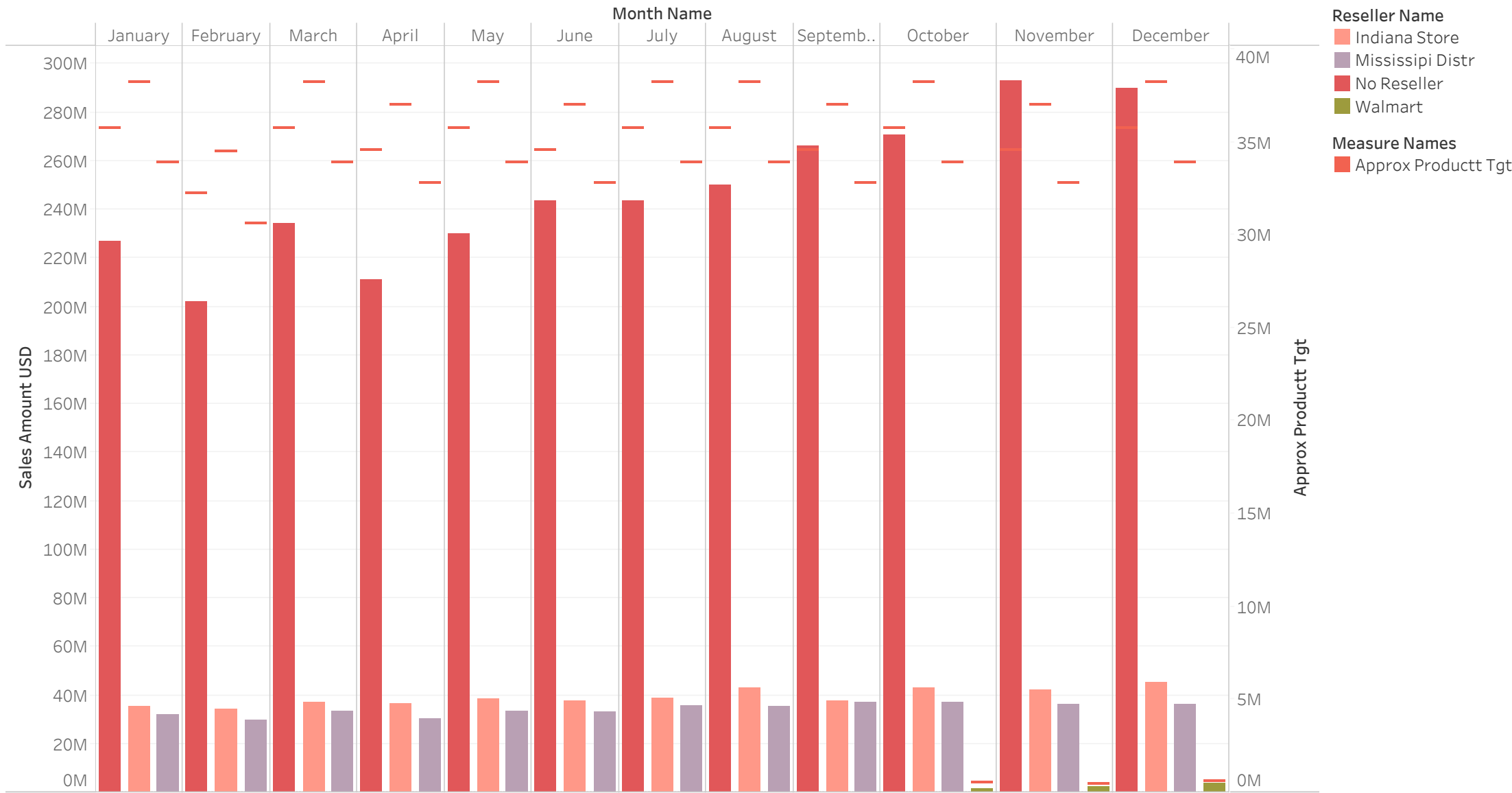
## Profit Forecast - Categories



## Sales Forecast - Categories

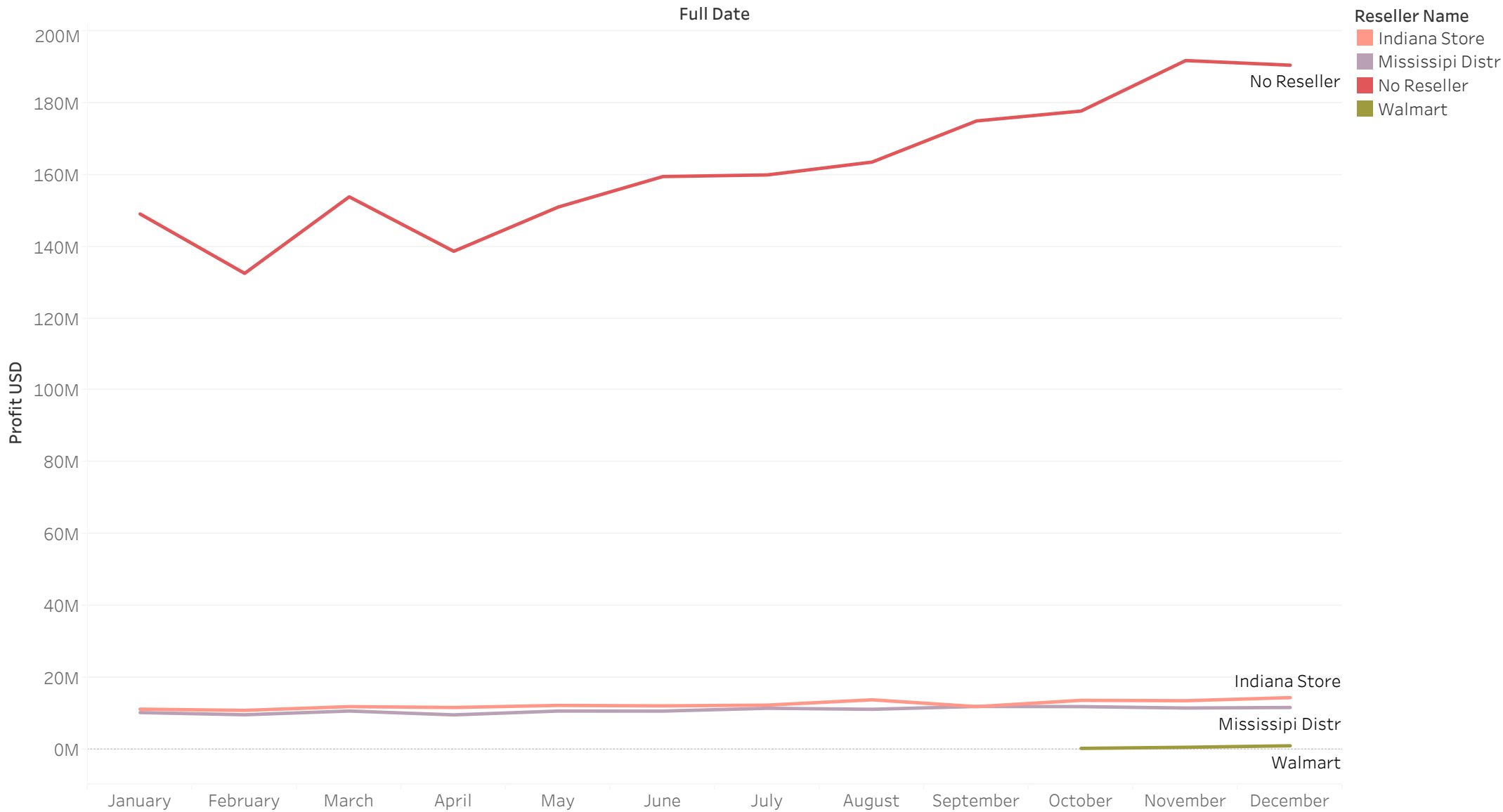


TARGET V/S ACTUAL SALES

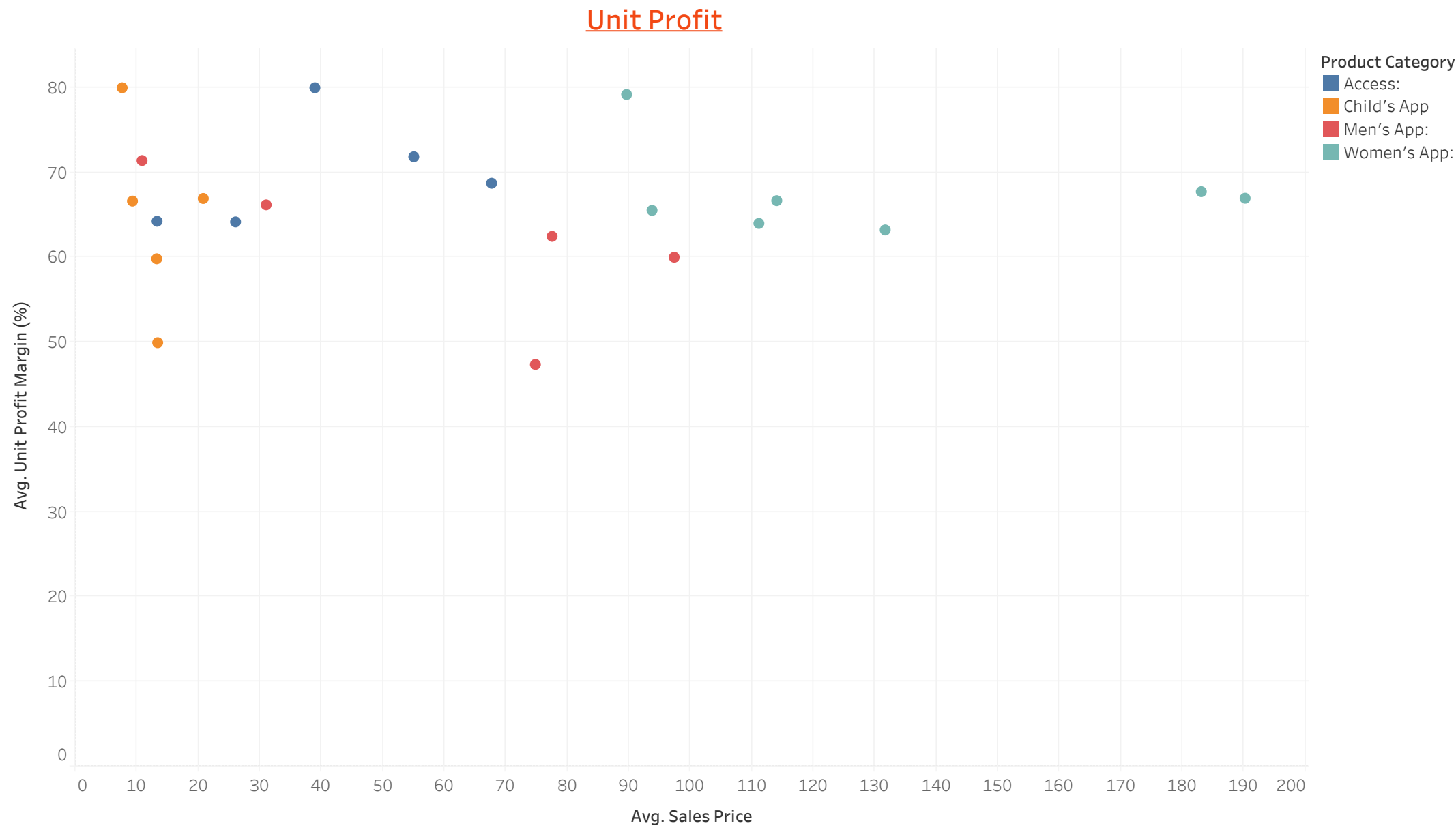


Sum of Sales Amount and Approx Productt Tgt for each Reseller Name broken down by Month Name. For pane Sum of Sales Amount: Color shows details about Reseller Name. For pane Sum of Approx Productt Tgt: Color shows details about Approx Productt Tgt. The data is filtered on Product Category, Product Name, Product Type, Calendar Year and Full Date Year. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members. The Product Type filter keeps 10 of 10 members. The Calendar Year filter keeps 2013 and 2014. The Full Date Year filter keeps 2013. The view is filtered on Reseller Name, which keeps Indiana Store, Mississippi Distr, No Reseller and Walmart.

Reseller Profit by Month

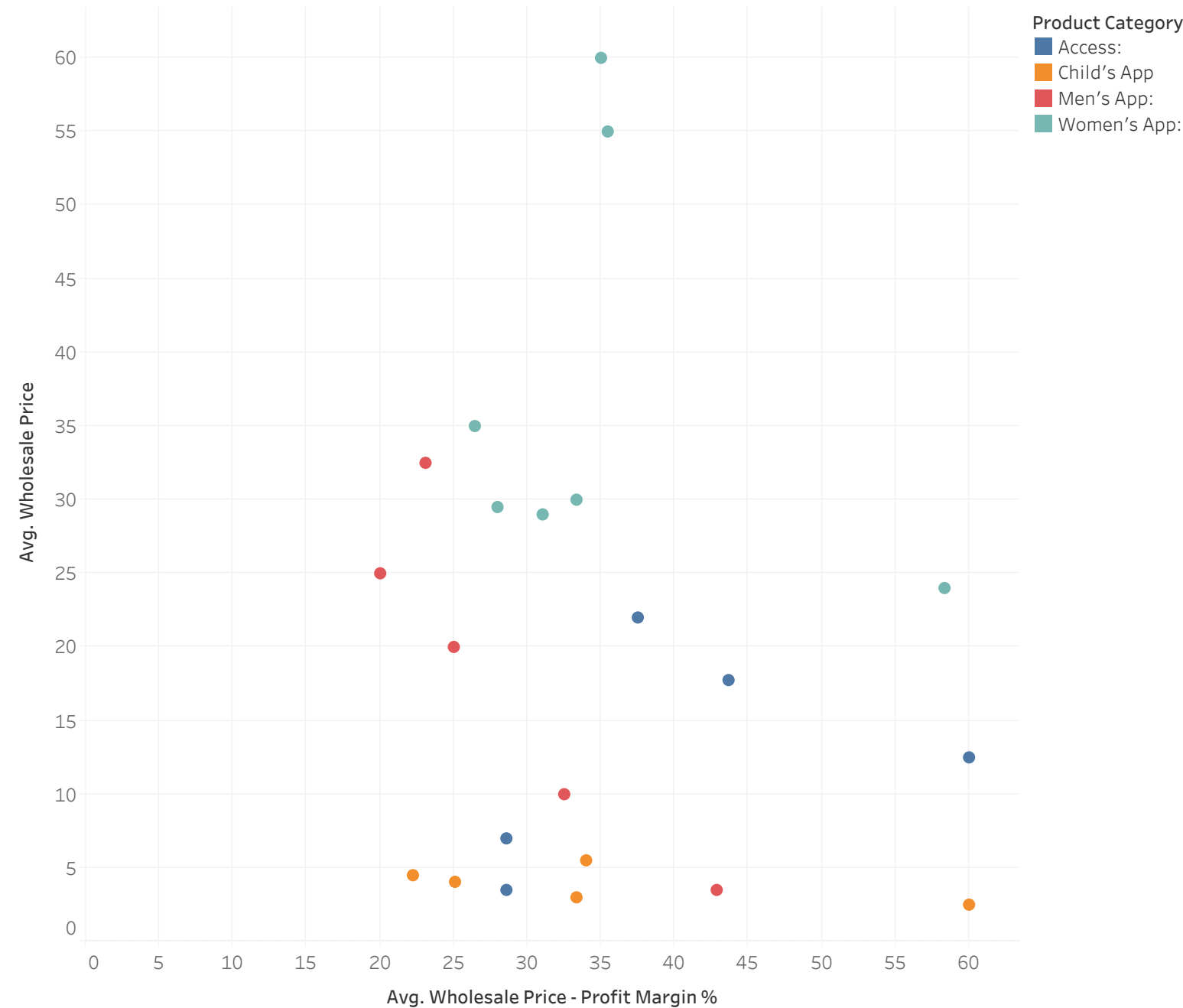


The trend of sum of Profit for Full Date Month. Color shows details about Reseller Name. The marks are labeled by Reseller Name. The data is filtered on Product Category, Product Name, Product Type, Full Date Year and Calendar Year. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:.. The Product Name filter keeps 22 of 22 members. The Product Type filter keeps 10 of 10 members. The Full Date Year filter keeps 2013. The Calendar Year filter keeps 2013 and 2014. The view is filtered on Reseller Name, which keeps Indiana Store, Mississippi Distr, No Reseller and Walmart.



Average of Sales Price vs. average of Unit Profit Margin (%). Color shows details about Product Category. Details are shown for Product Name. The data is filtered on Product Type, Calendar Year, Full Date Year and Reseller Name. The Product Type filter keeps 10 of 10 members. The Calendar Year filter keeps 2013 and 2014. The Full Date Year filter keeps 2013. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The view is filtered on Product Category and Product Name. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members.

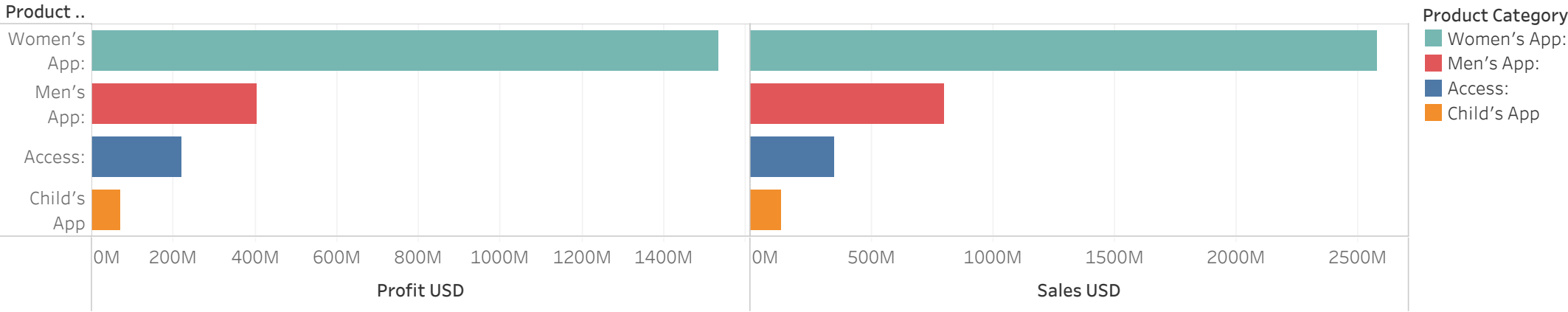
Wholesale Price - Profit Margin



Average of Wholesale Price - Profit Margin vs. average of Wholesale Price. Color shows details about Product Category. Details are shown for Product Name. The data is filtered on Product Type, Calendar Year, Full Date Year and Reseller Name. The Product Type filter keeps 10 of 10 members. The Calendar Year filter keeps 2013 and 2014. The Full Date Year filter keeps 2013. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The view is filtered on Product Category and Product Name. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members.

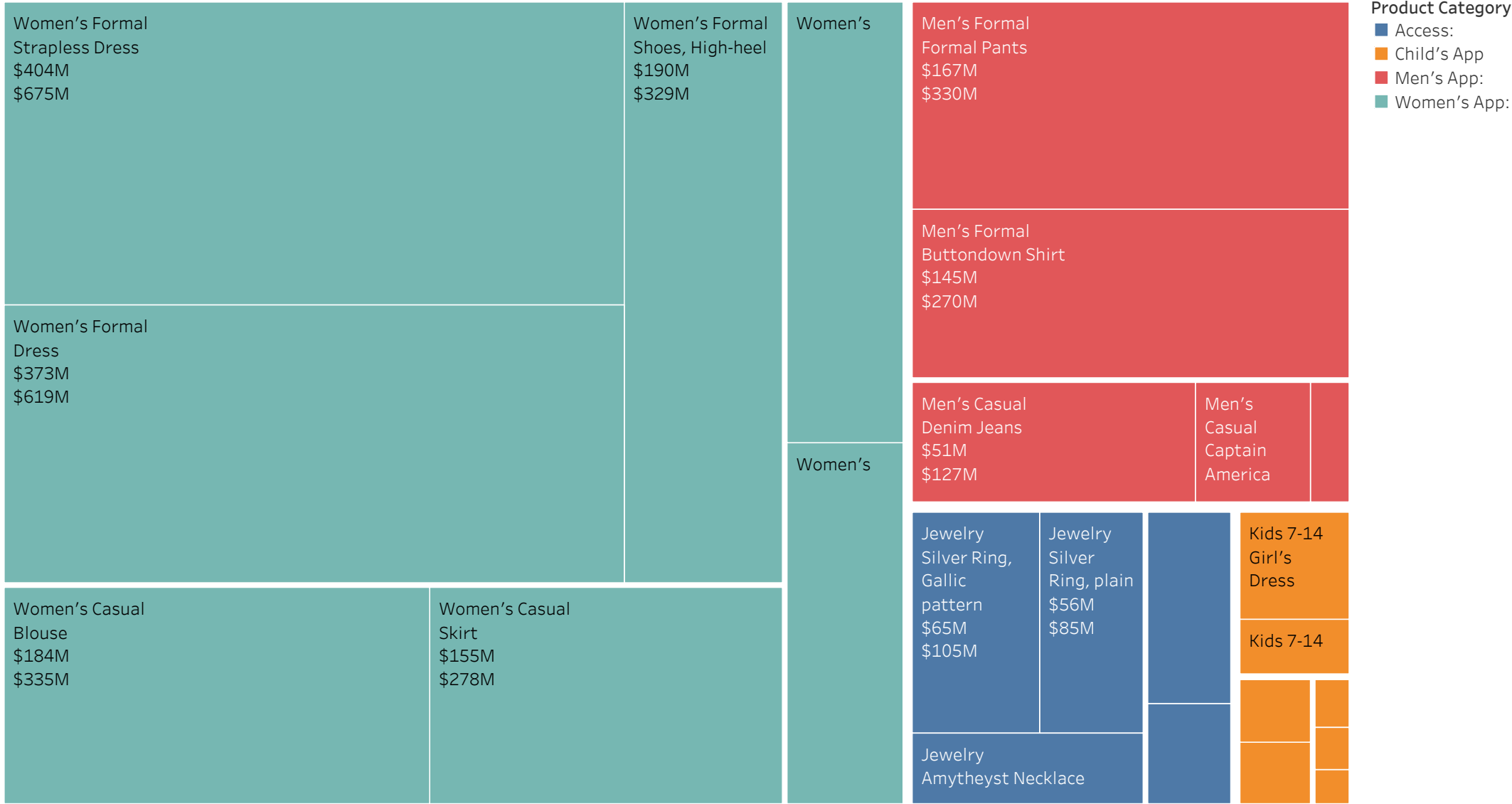


Product Performance

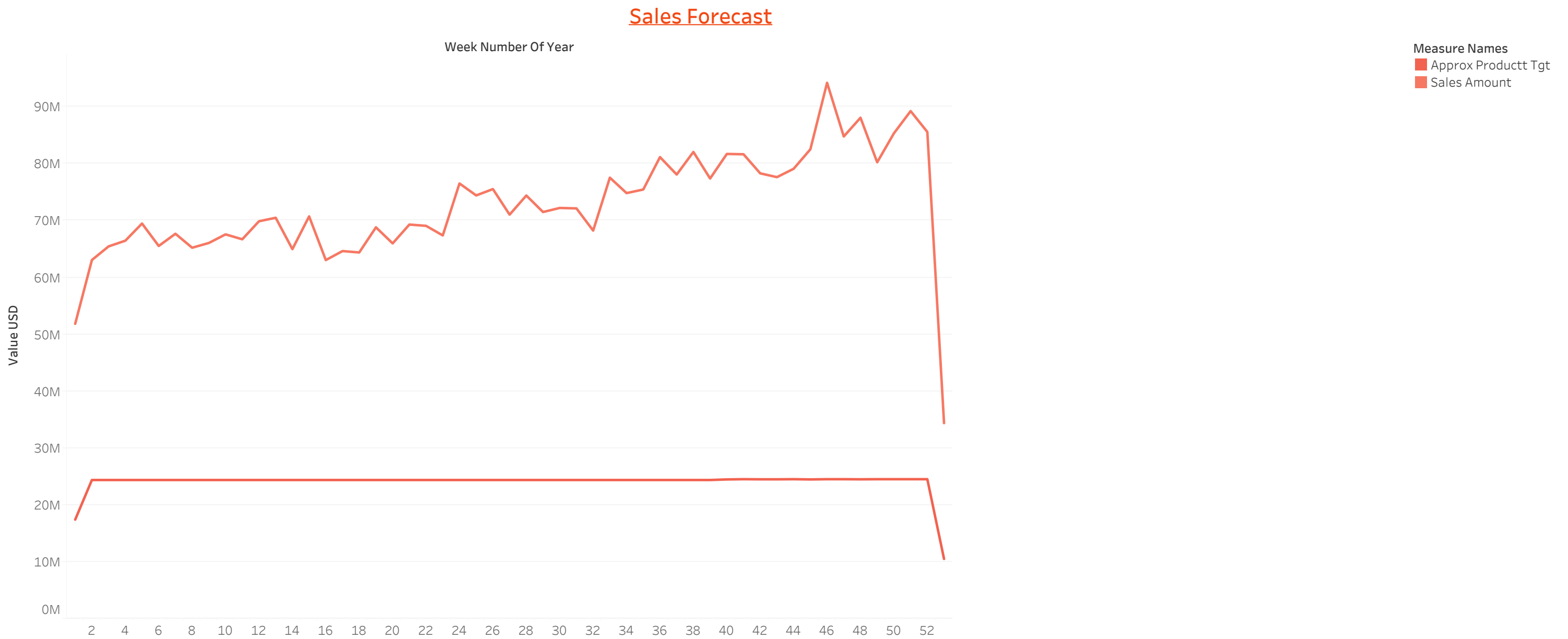


Sum of Profit and sum of Sales Amount for each Product Category. Color shows details about Product Category. The data is filtered on Reseller Name, Calendar Year, Product Type, Product Name and Full Date Year. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The Calendar Year filter keeps 2013 and 2014. The Product Type filter keeps 10 of 10 members. The Product Name filter keeps 22 of 22 members. The Full Date Year filter keeps 2013. The view is filtered on Product Category, which keeps Access:, Child's App, Men's App: and Women's App:.

Product Grid

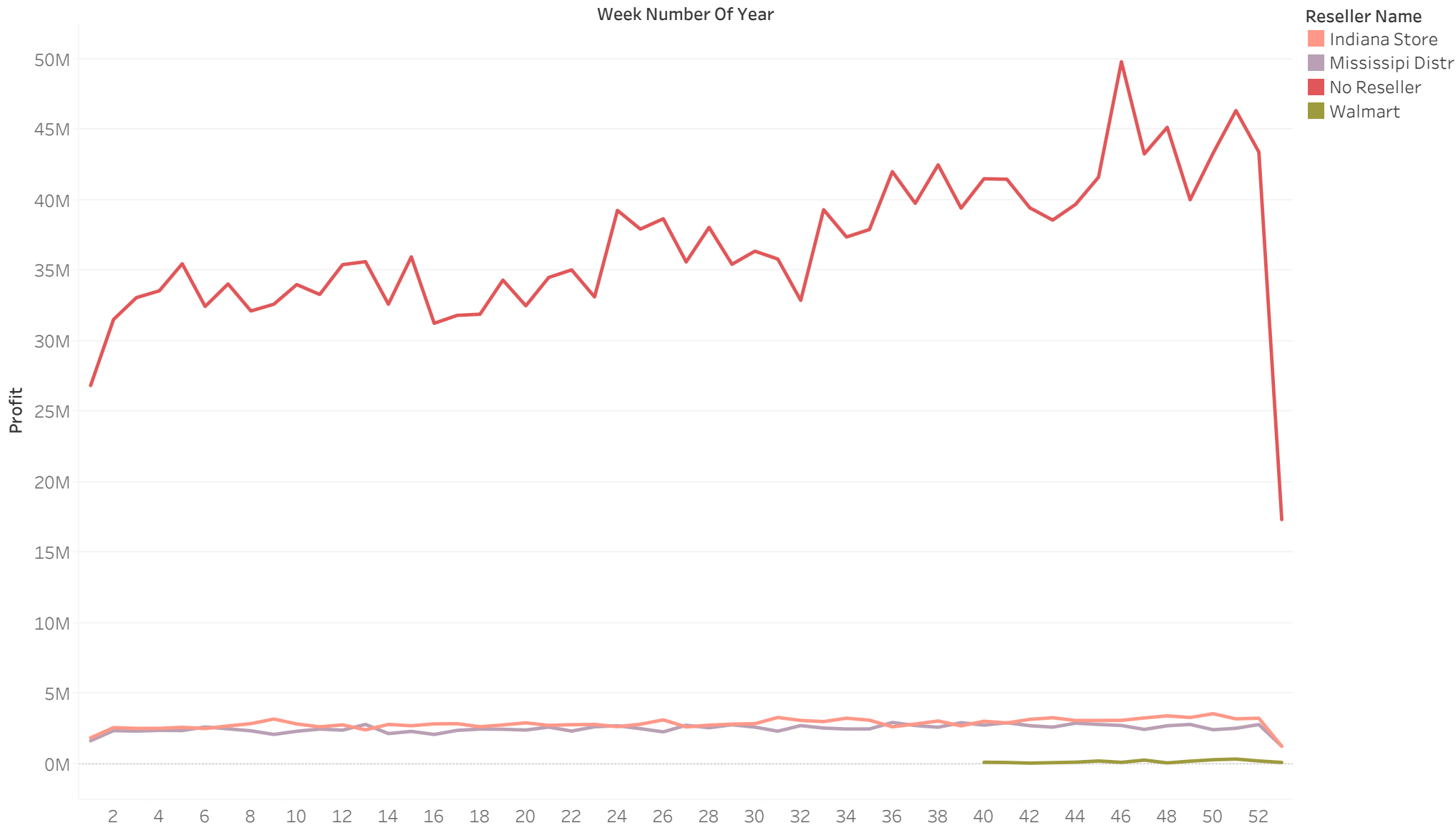


Product Type, Product Name, sum of Profit and sum of Sales Amount. Color shows details about Product Category. Size shows sum of Sales Amount. The marks are labeled by Product Type, Product Name, sum of Profit and sum of Sales Amount. The data is filtered on Calendar Year, Reseller Name and Full Date Year. The Calendar Year filter keeps 2013 and 2014. The Reseller Name filter keeps Indiana Store, Mississipi Distr, No Reseller and Walmart. The Full Date Year filter keeps 2013. The view is filtered on Product Type, Product Category and Product Name. The Product Type filter keeps 10 of 10 members. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members.



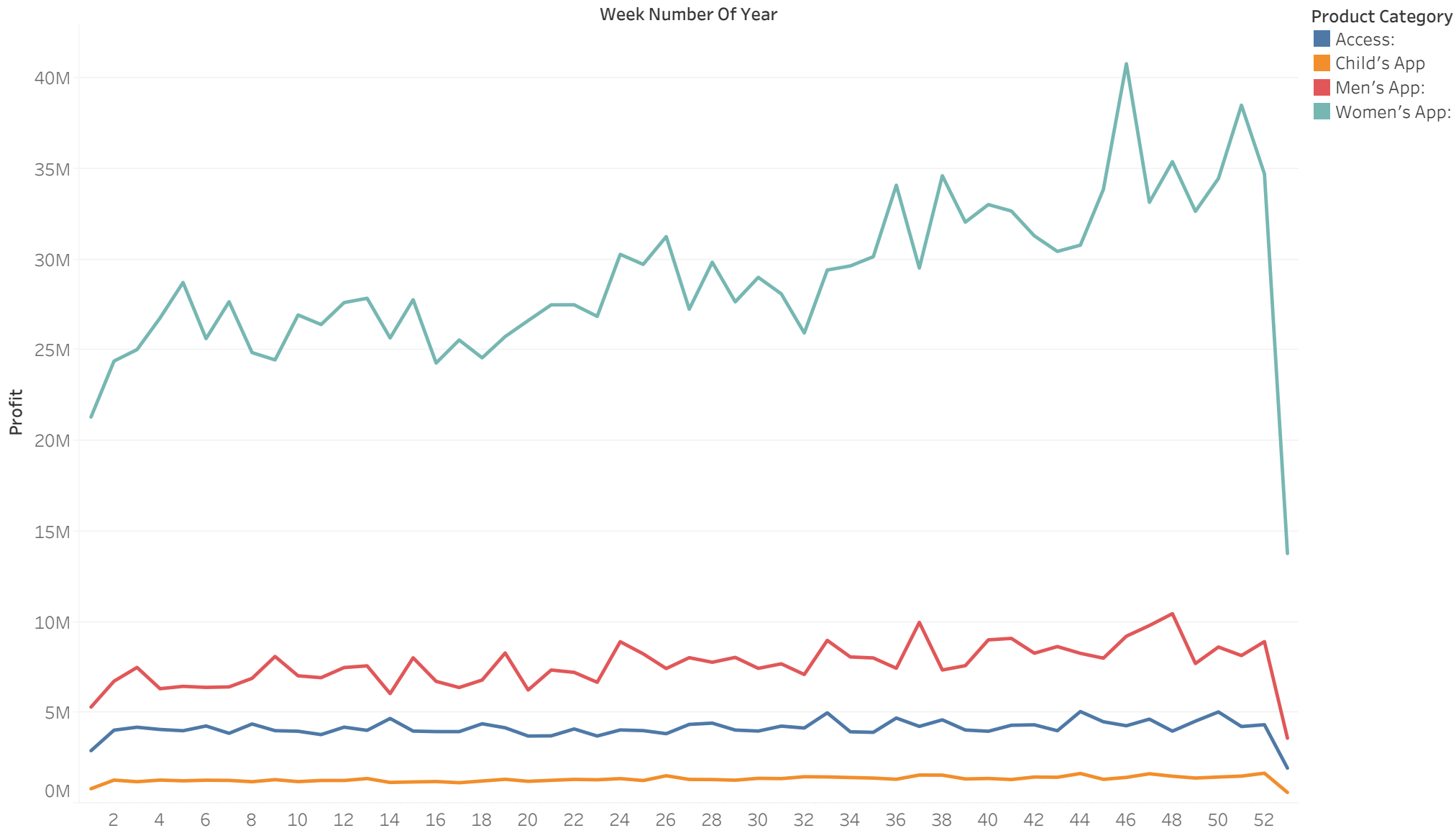
The trends of Approx Productt Tgt and Sales Amount for Week Number Of Year. Color shows details about Approx Productt Tgt and Sales Amount. The data is filtered on Calendar Year, Reseller Name, Product Type, Product Category, Product Name and Full Date Year. The Calendar Year filter keeps 2013 and 2014. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The Product Type filter keeps 10 of 10 members. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members. The Full Date Year filter keeps 2013.

Profit Forecast - Reseller



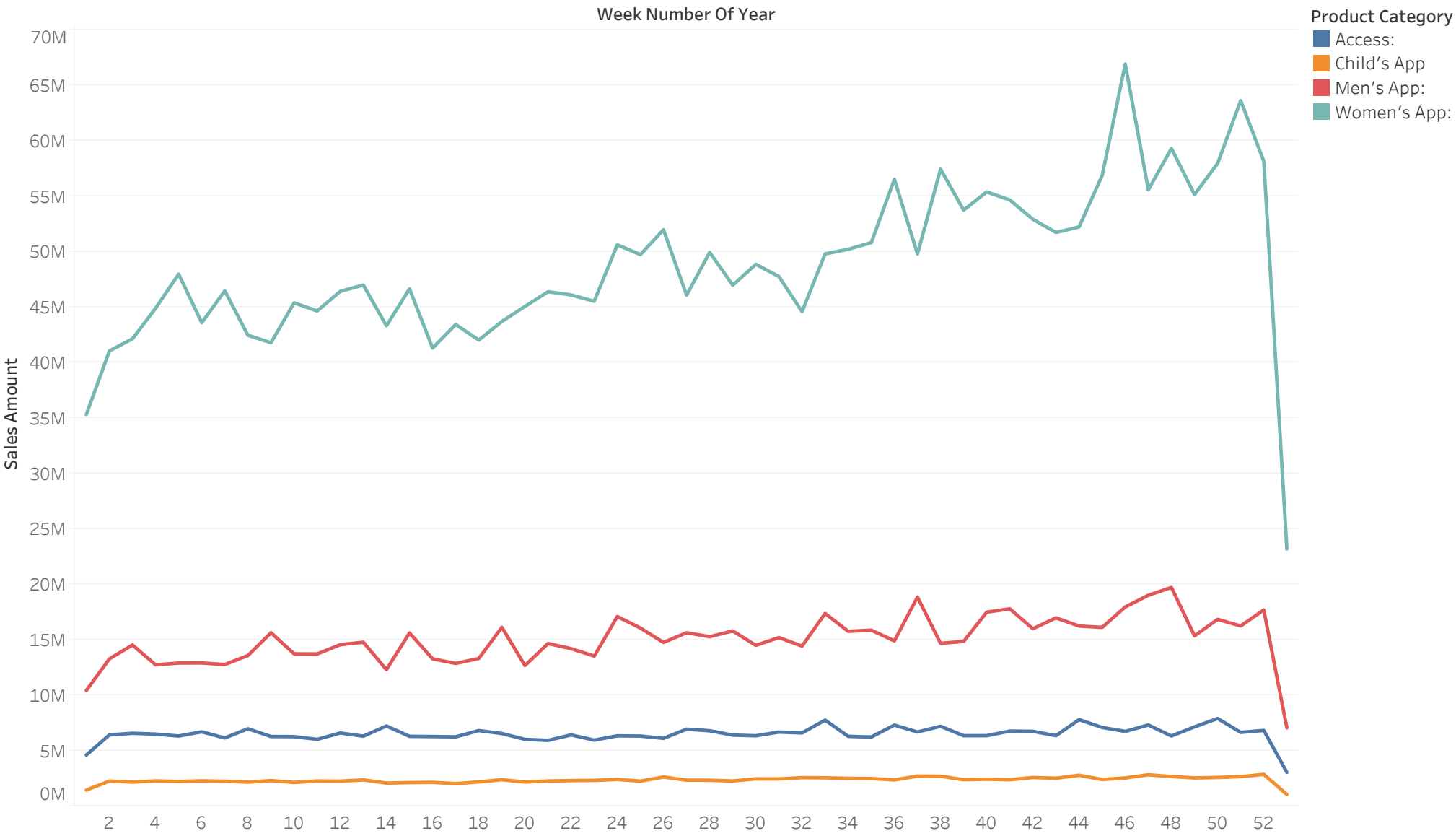
The trend of sum of Profit for Week Number Of Year. Color shows details about Reseller Name. The data is filtered on Calendar Year, Product Type, Product Category, Product Name and Full Date Year. The Calendar Year filter keeps 2013 and 2014. The Product Type filter keeps 10 of 10 members. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members. The Full Date Year filter keeps 2013. The view is filtered on Reseller Name, which keeps Indiana Store, Mississippi Distr, No Reseller and Walmart.

Profit Forecast - Categories



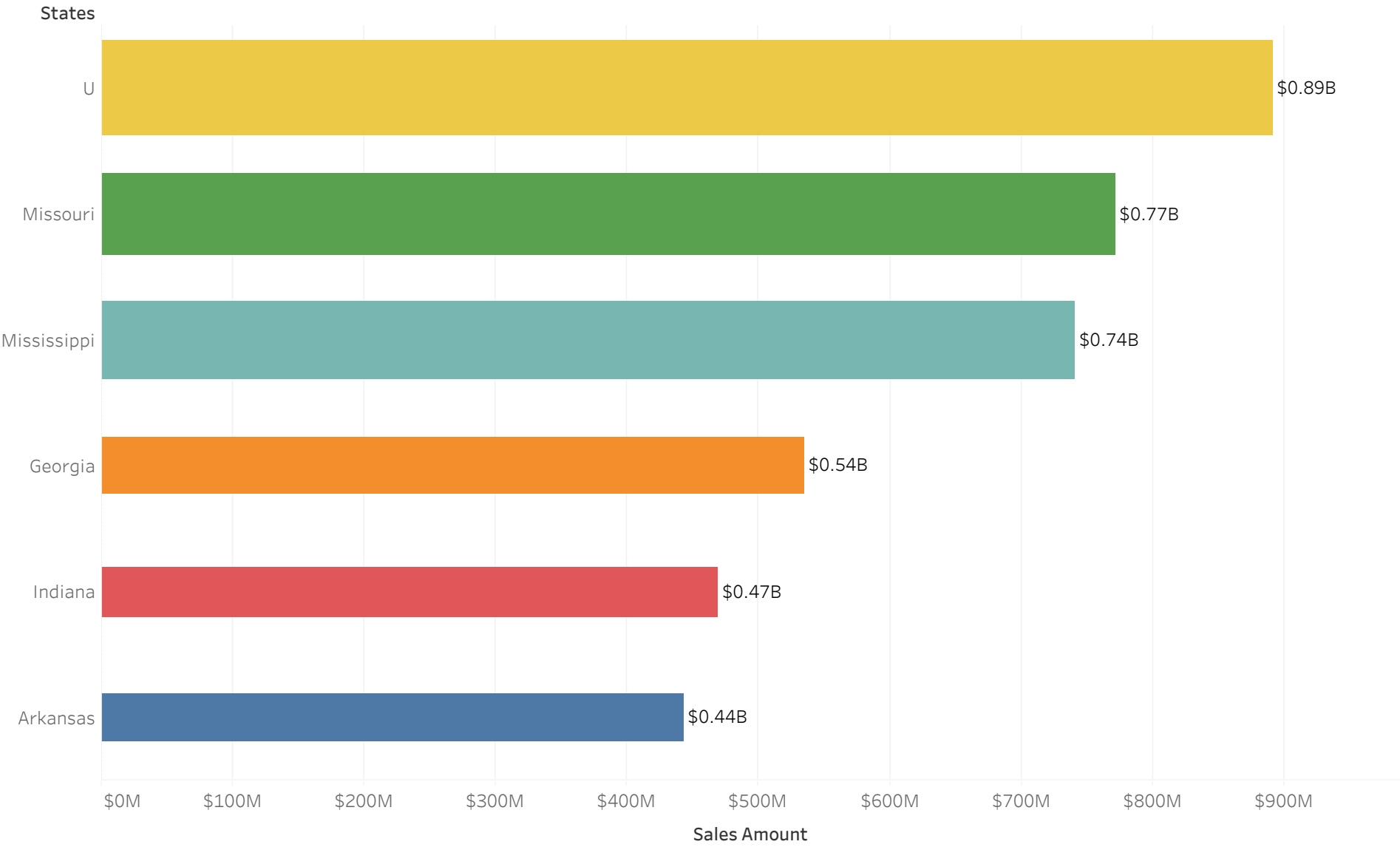
The trend of sum of Profit for Week Number Of Year. Color shows details about Product Category. The data is filtered on Calendar Year, Reseller Name, Product Type, Product Name and Full Date Year. The Calendar Year filter keeps 2013 and 2014. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The Product Type filter keeps 10 of 10 members. The Product Name filter keeps 22 of 22 members. The Full Date Year filter keeps 2013. The view is filtered on Product Category, which keeps Access:, Child's App, Men's App: and Women's App:.

Sales Forecast - Categories



The trend of sum of Sales Amount for Week Number Of Year. Color shows details about Product Category. The data is filtered on Reseller Name, Calendar Year, Product Type, Product Name and Full Date Year. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The Calendar Year filter keeps 2013 and 2014. The Product Type filter keeps 10 of 10 members. The Product Name filter keeps 22 of 22 members. The Full Date Year filter keeps 2013. The view is filtered on Product Category, which keeps Access:, Child's App, Men's App: and Women's App:.

Sales Contribution - State



Sales Amount

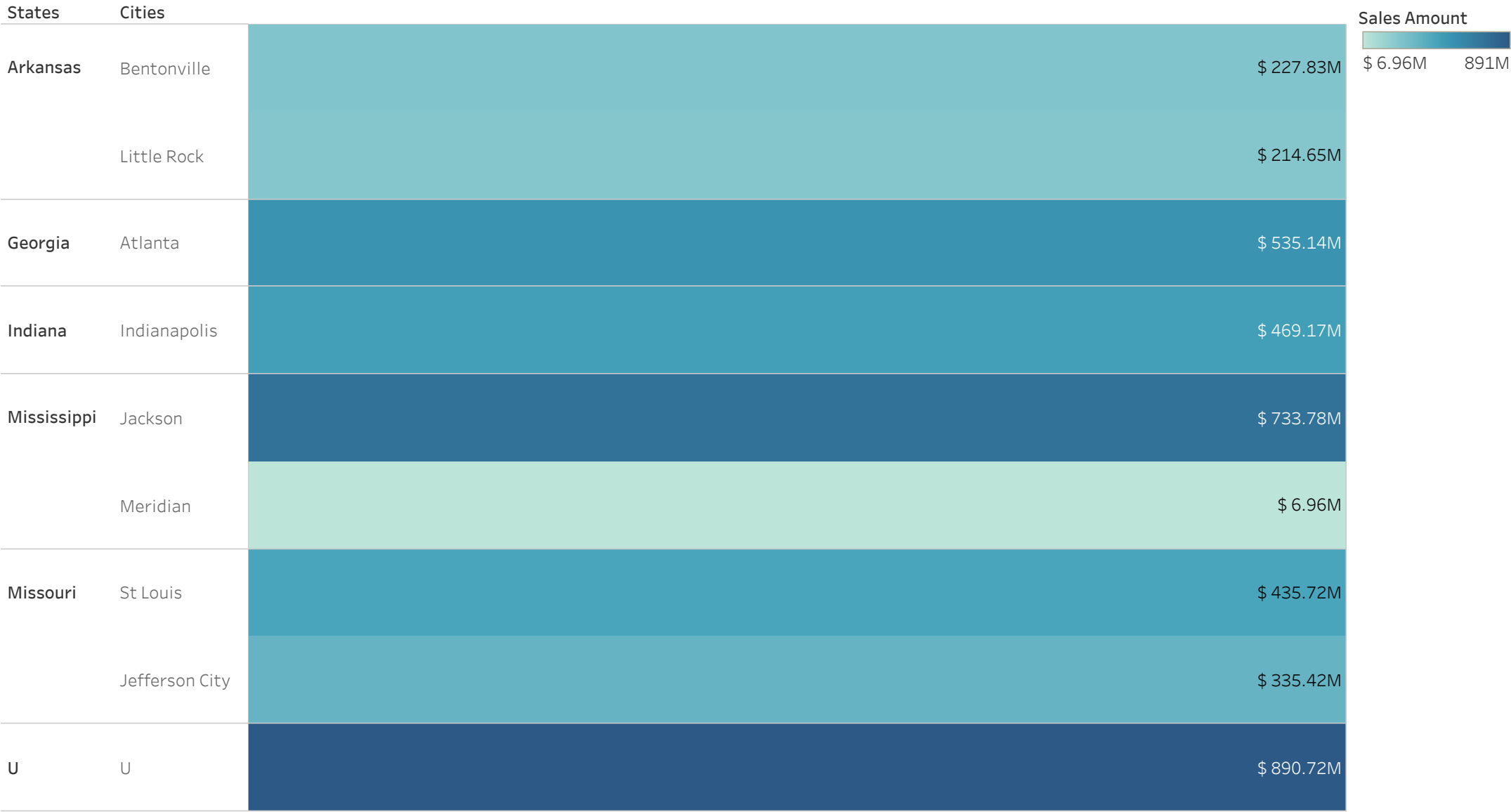
- \$442M
- \$500M
- \$600M
- \$700M
- \$800M
- \$891M

States

- Arkansas
- Georgia
- Indiana
- Mississippi
- Missouri
- U

Sum of Sales Amount for each States. Color shows details about States. Size shows sum of Sales Amount. The marks are labeled by sum of Sales Amount. The data is filtered on Calendar Year, Product Category, Product Name, Product Type, Full Date Year and Reseller Name. The Calendar Year filter keeps 2013 and 2014. The Product Category filter keeps Access:, Child's App, Men's App: and Women's App:. The Product Name filter keeps 22 of 22 members. The Product Type filter keeps 10 of 10 members. The Full Date Year filter keeps 2013. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart.

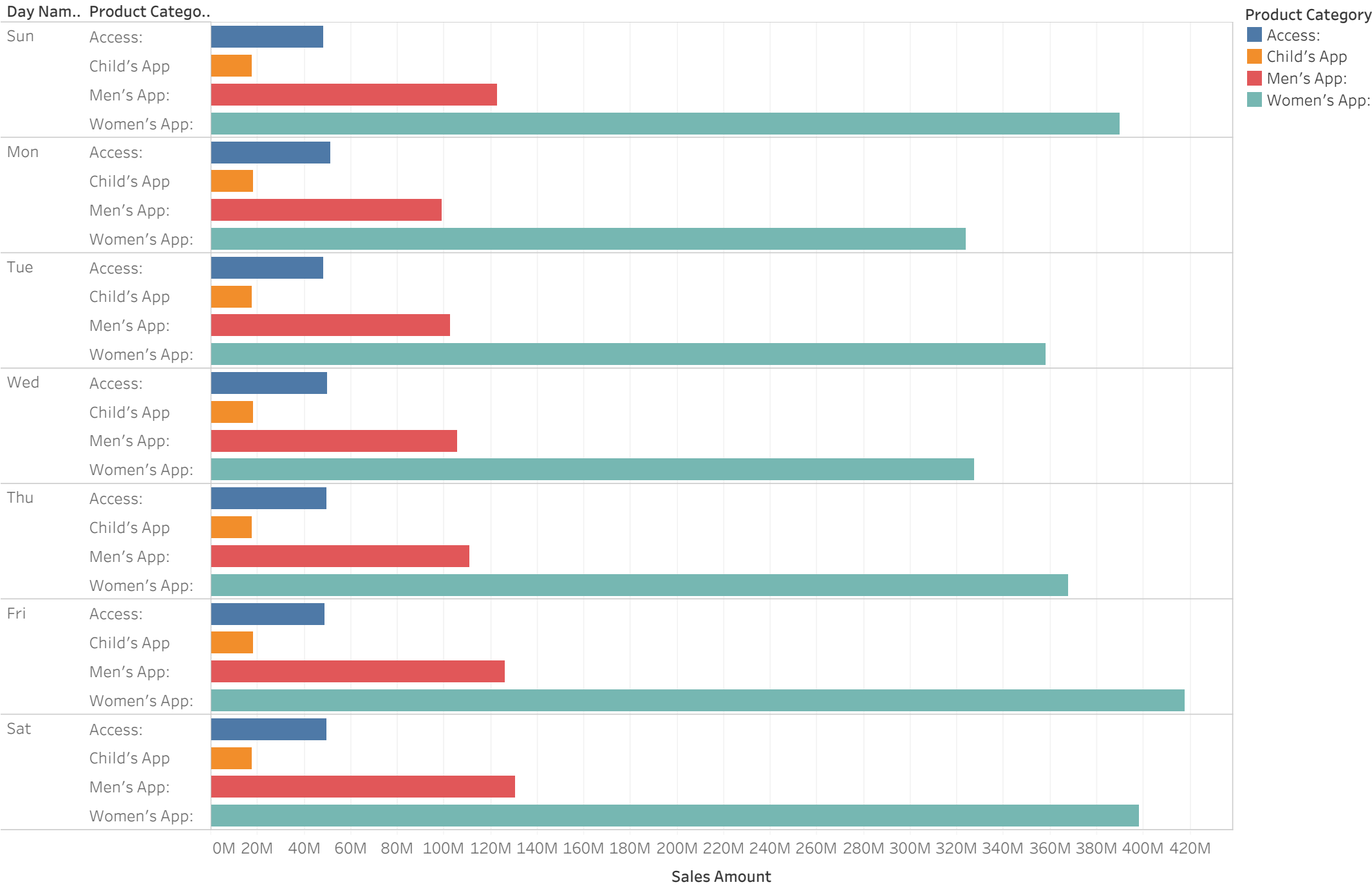
Sales Contribution - City



Sum of Sales Amount broken down by States and Cities. Color shows sum of Sales Amount. The marks are labeled by sum of Sales Amount. The data is filtered on Calendar Year, Product Name, Product Type, Product Category, Full Date Year and Reseller Name. The Calendar Year filter keeps 2013 and 2014. The Product Name filter keeps 22 of 22 members. The Product Type filter keeps 10 of 10 members. The Product Category filter keeps Access:, Child’s App, Men’s App: and Women’s App:. The Full Date Year filter keeps 2013. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart.

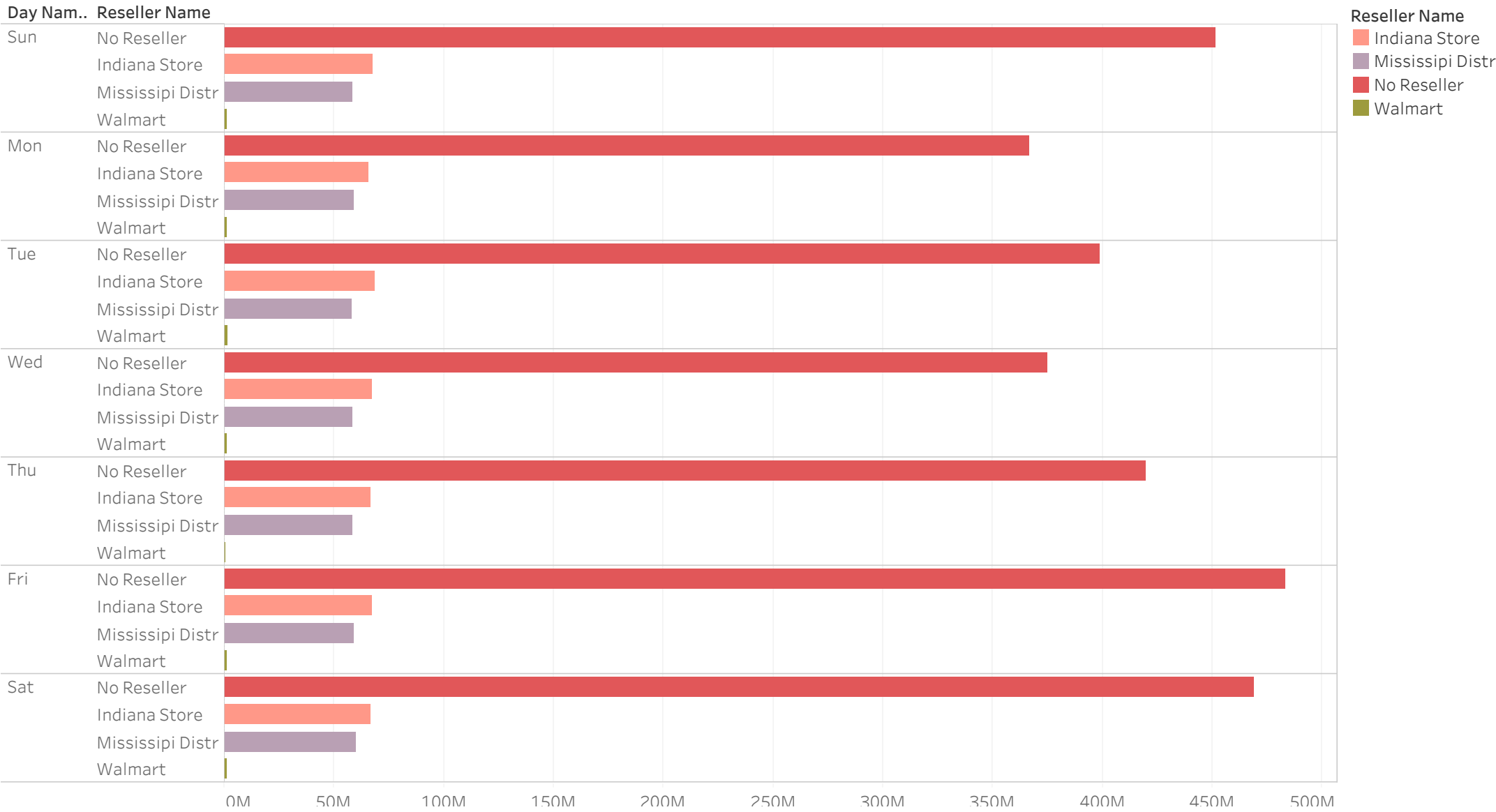


Categorical Sales - Weekly Data



Sum of Sales Amount for each Product Category broken down by Day Name Of Week. Color shows details about Product Category. The data is filtered on Product Name, Product Type, Calendar Year, Full Date Year and Reseller Name. The Product Name filter keeps 22 of 22 members. The Product Type filter keeps 10 of 10 members. The Calendar Year filter keeps 2013 and 2014. The Full Date Year filter keeps 2013. The Reseller Name filter keeps Indiana Store, Mississippi Distr, No Reseller and Walmart. The view is filtered on Product Category, which keeps Access:, Child's App, Men's App: and Women's App:.

Reseller Sales - Weekly Data



Sum of Sales Amount for each Reseller Name broken down by Day Name Of Week. Color shows details about Reseller Name. The data is filtered on Product Type, Product Name, Product Category, Calendar Year and Full Date Year. The Product Type filter keeps 10 of 10 members. The Product Name filter keeps 22 of 22 members. The Product Category filter keeps Access:, Child’s App, Men’s App: and Women’s App:. The Calendar Year filter keeps 2013 and 2014. The Full Date Year filter keeps 2013. The view is filtered on Reseller Name, which keeps Indiana Store, Mississippi Distr, No Reseller and Walmart.