

# JAMES MOORE

## Experienced Project Manager

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### SUMMARY

Result-orientated project team leader with 5 years of experience covering project and product management including developing, implementing and supporting complex infrastructures for fast growing startups. A fast and eager learner, I am detail oriented and adapt to changing project requirements quickly to meet business goals. Comfortable with ambiguity and able to thrive in a fast-paced environment.

### EXPERIENCE

Senior IT Product Manager 02/2019 - Ongoing  
Rover Games San Francisco, CA

Rover Games is a multi-play mobile game app development firm that has successful titles such as Drink Something, Trivia Tonight and King's Fight.

- Accelerated outbound sales cycle by 330% by designing and implementing customer acquisition platform for training and managing technical sales personnel
- Established and curated strategic partnerships with 6 out of 10 top state manufacturing companies which resulted in \$20M additional annual revenue
- Led re-architect effort of a core SaaS product to reduce the platform deployment time for clients by 2 months

Project Manager 2012 - 2019  
Tesla Los Angeles, CA

Tesla is an electric vehicle manufacturer that is revolutionizing the automobile industry, energy and transportation.

- Lead a team of developers to build a proprietary CRM system for enterprise and its strategic partners, optimizing sales process and increasing sales revenue by 24%
- Curated a \$2M business implementation project that saves ~ \$3.5M on operational inefficiencies between sales and development departments annually

Project Coordinator 2009 - 2012  
Wolf Industry Los Angeles, CA

Wolf Industries is a home appliance part supplier to leading appliance manufacturers including GE.

- Maintained and documented inventory of over 4,000 items
- Acted as liaison between 3 country offices
- Proposed & managed a project which reduced outbound logistics costs by 7% while reducing average delivery times and increasing delivery precision

### EDUCATION

Industrial Engineering, MSc 2000 - 2002  
University of California, Berkeley

Industrial Engineering, BSc 1996 - 2000  
University of California, Berkeley



### STRENGTHS

- ★ **Strategic Planner**  
Developing steps along the way to achieve "big picture" results with market & stakeholder input
- ☆ **Flexible**  
Comfortable with ambiguity and able to thrive in fast-paced environment.

### ACHIEVEMENTS

- 💎 **Cost Saving Of \$100M**  
Through efficient project management and teamwork, my team saved the division at Tesla over \$100 Million in the engine assembly department.
- 📈 **Exceeded throughput target by 90%**  
Cutting loading time & fixing key security issues by moving key remote workers successfully online at scale.

### SKILLS

Product Development • Scrum • SQL •  
Tableau • JIRA •  
Stakeholder Management

### LANGUAGES

English Native  
Spanish; Castilian Advanced  
German Intermediate

### PASSIONS

- ♥ Family
- 🏃 Adrenaline Sports
- 🎵 Composing music