

Experienced, people-oriented engineer seeking new challenges in
Sales Engineering

Roger LeMesurier

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EDUCATION

B.S. Mechanical Engineering

University of California, Davis; 2010 - 2014

EXPERIENCE

Lead, Customer Success and Field Engineering, 2018 - 2020

XStream Trucking, Redwood City, CA

Ops/customer success at series-A startup. Oversaw customer engagement/field ops through first sale (\$2m of vehicle hardware, Fortune-50 client). Boosted sales team w/data analysis, engineering briefings.

- Performance/failure analysis [Python, Ubidots, Excel]
- Recruitment, oversight of field labor
- Crisis mgmt./logistics/outreach: *I put out fires and left my customers happy.*

Mechanical Engineer, 2015 - 2018

XStream Trucking, San Mateo, CA

First hire at pre-seed startup. Lead for engineering and development of an active fairing for semis. Product design, program mgmt, prototyping, and testing. Brought in first six technical hires.

- Granted patent [US20190071138A1](https://patents.google.com/patent/US20190071138A1)

Engineering Intern, 2014, 2015

GreenBotics (SunPower), Davis, CA

Key contributor for launch of utility-scale solar-cleaning robot fleet. Tested new systems in the field.

Asset Management Engineering Intern, 2014

TerraVerde Renewable Partners, Larkspur, CA

Spearheaded development of software to analyze performance data from customers' solar energy systems. Program automatically generated performance metrics, and notified team of failures.

OTHER COURSEWORK

HarvardX, 'Data Science: Probability'

DataCamp, 'Data Analysis with Python'; 'SQL'

UC Irvine online, 'High-impact business writing'

SKILLS

Experienced presenter: *former Toastmasters competitive speaker*

Team player: *collaborate easily across cultural/linguistic boundaries*

Creative problem solver

Python [numpy+pandas] • G-suite/MS Office • Solidworks

Management: *projects, recruiting, team development*

Conscientious people-pleaser: *waitstaff at a Michelin-starred restaurant; can connect with almost anyone*

Conversational Spanish • Fluent French • Native English

INTERESTS

Volunteering

- Crisis Text Line (adolescent suicide and crisis counselor, 2016 - present)
- San Diego Rapid Response Network (refugee translator and escort)

USA/Canada dual citizen, traveled in 20 countries, resided in Canada, USA, Mexico and France

Long-distance cycling