Sequencing as an Instrument in Decentralized Bandits with Myopic Agents



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Univ Graduate Economists' Lunch Seminar

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A Gentle Introduction

Myopic Agents

A Simple Model

Discussion



▶ Sequencing as an Instrument in Decentralized Bandits with Myopic Agents



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- \blacktriangleright Choosing a route from the Department to Univ



- ▶ Sequencing as an Instrument in Decentralized Bandits with Myopic Agents
- ► Choosing a route from the Department to Univ
- ► Exploitation vs Exploration



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- ▶ A more interesting example: Restaurants in Google Maps
- ▶ Refined theory which prescribe optimal sequence of actions in the limit (even in adversarial scenarios)



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- These problems are referred as **Decentralized Bandits** (as exploration is delegated to agents) with Myopic Agents (as they are all about exploitation)

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- ► Can the Principal create **ordering strategies** which induce optimal level of exploration?
- ▶ Can she do so when δ is unknown or only behaviour and not outcomes are observed?



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- ► Cool economic applications (see operating example to come), especially in market (platforms) and experimental design
- ► Cool non-economic applications: Is there any economics in the way that Elon Musk orders the tweets that we see?



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- Workers (Agents he) hold invariant priors over the firms m_h^0, m_j^0 . They have discount factor δ_i . Whenever worker i visits a firm j, a random iid reward $m_j^i \sim M_j \perp \!\!\! \perp \delta_i$ is realized. They can then decide whether to accept such offer T or continue C and get to see the next offer realization



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- ▶ Workers only play once. As soon as they continue, the offer remains no longer available. Outside option normalized to 0. In case of indifference they will play in this period

 \triangleright Workers play optimally according to these principles (i.e. in case of order jh)

$$a^{jh} = \begin{cases} T & \text{if } m_j^i \ge \delta_i \cdot m_h^0 \\ \{C, T\} & \text{if } m_j^i < \delta_i \cdot m_h^0 & \& m_h^i \ge 0 \\ \{C, C\} & \text{if } m_j^i < \delta_i \cdot m_h^0 & \& m_h^i < 0 \end{cases}$$
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- ▶ For simplicity we further assume that $m_J^i \sim Log(\mu_J, 1)$
- ▶ The Principal may select a sequence of orderings $p \in P_J$ based on the history of agents actions and outcome realizations. Define a policy $\pi : H_i \to P_J$. We characterize the problem of the Principal in terms of regret

$$\min_{\pi} N \cdot \sup_{p_J^P} \mathbb{E}\left[r^p\right] - \mathbb{E}\left[\sum_{i}^{N} r_i^{p^{\pi,i}}\right] \tag{2}$$

▶ Under full information (i.e. $\mu, F_{\delta} \in H_0$), the Principal could simply play the sequence with the highest expected return

$$\mathbb{E}[r_i^{jh}] = q_{jh} \cdot \mu_j + (1 - q_{jh})q_h^0 \cdot \delta_{jh} \cdot \mu_h \tag{3}$$

where

$$q_J^0 = \mathbb{P}(m_J^i \ge 0) = \mathbb{P}(\epsilon_i > -\mu_J) = \frac{\exp(\mu_J)}{1 + \exp(\mu_J)}$$
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$$q_{hj} = \int_0^1 \frac{\exp(-\delta \cdot m_j^0 + \mu_h)}{1 + \exp(-\delta \cdot m_j^0 + \mu_h)} f_\delta d\delta \tag{5}$$

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► So now we have a model (under full information), can we start playing with it?

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- ▶ It follows that (i) naive policies can do poorly and (ii) it is a bandit problem over the orderings not over the firms! However, to learn about the expected return of an order, I will most likely have to induce the agent to play both firms (to suitably learn μ_h and μ_j)



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- ▶ What if only agent actions are observed? I think it's doable, but I'm working on it



Discussion Time!



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