An Introduction to Recommender Systems

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Introduction

Data Types

Families of Recommender Systems

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Families of Recommender Systems

- ▶ **Repeated interaction** between a *platform* and a set of *users* can be exploited to learn users' preferences
- ► This knowledge can be leveraged in many different ways
 - ▶ In general, better understanding of user's preferences yields **higher profits**, i.e. price discrimination, market expansion (new products and new customers), etc.
 - ▶ But it can also be user **welfare improving**, i.e. increase in diversity, reduced search costs, shopping experience, etc.
 - ▶ **Q:** Is user welfare just a proxy for long term profit maximization?
- ► Today we focus on the dynamic of *item* recommendation

- ▶ User-item preference relations can be codified in two ways
 - ▶ Knowledge-Based Systems: Connections between users' types and item characteristics are hard-coded through a set of *rules*. The user is compelled to reveal their private type.
 - ▶ Data driven: Connections between users' types and items characteristics are learned/inferred automatically under regularity conditions
 - ► Similar users like the same items as in user-based collaborative filtering
 - ► Same user likes similar items as in item-based collaborative filtering
 - ightharpoonup Same user likes the same characteristics in an item as in **content-based systems**
 - ▶ The learning process is grounded on explicit preferences like **ratings** or implicit preferences like **customer behavior**

- ▶ Q: Can similarity based recommendations lead to *echo chambers*?
- ▶ **Q:** What are the limits of what can and should be tracked?
- ▶ **Q:** How can Economics be leveraged to learn preferences from implicit behavior?

- ► The approach to learning is virtually assumption free
 - ▶ Often times, no underlying utility functions (in the Debreu and Von Neumann–Morgenstern sense), nor even rationality
 - ► Although, recent success when combining structural and reduced form approaches
- ▶ Preferences can be captured in cardinal terms (*matrix completion*) or ordinal terms (*rank identification*). Ordinal preferences are usually enough.
- ▶ There a two sources of uncertainty in preference learning
 - ► Statistical / small sample
 - ▶ Intrinsic: Preferences may be time varying, even "random" (taste for diversity)

- ► Given some preference learning what should you recommend? Q: What is the objective function to be maximized?
 - ► Trade-off between **exploitation** (best user-item match, *relevance*) and **exploration** (learn more about some users or some items)
 - ► Guide users' **preference discovery** process (novelty and serendipity)
 - ▶ Others: Cater for *diversity* (inherent randomness in preferences), *explainability*, etc. Q: Are agents more likely to comply as an exploration unit if recommendations are explained?
 - ▶ One more twist: Preferences are shaped by platform recommendations. Q: Any thougts?
 - ▶ **Q:** Should private firms optimize for socially desirable goals?

Introduction

Data Types

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- ► Explicit vs Implicit data
- ► Two-sided (bandit) vs One-sided (apple tasting)
- ► Discrete, Categorical, Binary and Unary
 - ▶ In unary settings, 1 means "yes" but 0 does not mean "no" like in buying decisions. Typical in implicit data settings
 - ▶ Different tools for matrix completion in discrete vs unary settings like the treatment of 0s

Introduction

Data Types

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- ► Classification is somewhat arbitrary, and focused on the spirit of the system, not necessarily the underlying models and data
- ► Three big families: Collaborative filtering (user/item similarity), content-based (item characteristics), knowledge-based (hard-coded rules with user inputs)
- ► Intermediate categories, hybrid methods and especial cases

► Heuristics

- ▶ *User-based CF:* Similar people like the same items
- ► *Item-based CF:* The same user likes similar items
- ▶ They can take a non-parametric nearest-neighbors approach (memory-based) or a modeling approach (model-based). The latter are more successful, especially in sparse matrix contexts, the former are more explainable

- ▶ CF as **generalized regression**. Let $(Y_{ij})_{n \times m-1}$ be a matrix of ratings, and Y_{im} the vector of ratings of movie m
- ► Classic regression. Assume $Y_{im} = f(Y_{ij})$ for some $f \in \mathcal{F}$. Pick some $\hat{f} \in \mathcal{F}$ such that $\hat{f}(Y_{ij}) \approx Y_{im}$. Finally, predict $\hat{Y}_{n+1,m} = \hat{f}(Y_{n+1,j})$
- ► In CF,
 - ▶ Any covariate might be missing (in both training and testing, not just Y_{im})
 - ▶ No distinction between **training and testing** sample (as Y_{im} are also missing for some i)
- ► Transductive learning (semi-supervised learning). Learn only what you need to learn, not necessary to learn structural rules

- ► Conceptualized as an **intermediate category** between CF and KB
 - ▶ Items are perceived as (known) functions of **latent characteristics** or descriptions
 - ▶ When user likes an item, items with similar characteristics are recommended to the user (item-based CF)
 - ► Characteristics are usually hard-coded (KB)
- ► Easier to make predictions for new items. More difficult to make predictions for new users
- ► They also suffer from lack of diversity (echo chambers)

- ► What if users just say what they want? Wouldn't that be easier? Q: Connections to direct mechanisms in mechanism design?
- ▶ We could then map users' inputs to items via hard-coded rules or similarity functions
- \blacktriangleright Or we could map inputs to items' characteristics and then apply CB methods

- ▶ Example: User inputs "cheap near me", system returns houses below £500 ordered by location from closest to furthest
- ▶ Very useful in settings with few ratings and highly heterogeneous products like the housing market
- ► Similar pros and cons that content-based
- ▶ **Utility-based systems:** Platform assumes a utility function on item attributes

- ▶ **Demographic Systems:** Use attributes and map them to items in a KB way (i.e. "old customers do not like risky products") or use demographics as covariates in similarity functions to predict ratings à la CF
 - ▶ **Q:** What are the pros and cons of DS compared to user-input methods or agnostic data driven methods?
 - ▶ **Q:** Are data driven methods simply picking on demographics?

► Hybrid Systems

- ▶ Interpolate across recommendations depending on user or context, i.e. demographic knowledge-based system for cold start and user-based CF after enough data has been collected
- ► Combine predictions from different models, i.e. avg(CB rating, CF rating)

Introduction

Data Types

Families of Recommender Systems

- ▶ Evaluation resembles those of classic ML (like OOS-MSE, ROC curves, etc.)
- ▶ But methods will depend on recommender's problem (prediction vs rank), and recommender's objective function (relevance, novelty, explainability, etc.)

- ► Adjust base models to **context** like time, location or social information
- ► Two approaches: Treat it as additional covariates (like demographic characteristics) in CF/CB settings or set rules as in KS
- ▶ They may worsen the **sparsity problem**. Dimension reduction methods
- ▶ (Social) networks are particularly interesting as there exist some structural connection between users or between items. These structural connections can be exploited by tuning benchmark algorithms or developing ad-hoc methods

Others 22

▶ **Q:** Influencer mediated recommendations

▶ **Q:** Trustworthy neighbors in CF

▶ **Q:** Attack-resistant systems

▶ **Q:** Privacy

▶ **Q:** User-identification